

How to offer auto refill depending on the amount of minutes and days the customer is adding or buying

AUTO REFILL DISCOUNTS PER CARD						
30 Minute Card	---	\$1	---	\$8.99	---	30 Days
60 Minute Card	---	\$2	---	\$17.99	---	90 Days
120 Minute Card	---	\$3	---	\$26.99	---	90 Days
200 Minute Card	---	\$4	---	\$35.99	---	90 Days
450 Minute Card	---	\$8	---	\$71.99	---	90 Days
\$15 Smart Cards	---	\$0.75	---	\$14.25	---	30 Days
\$25 Smart Cards	---	\$1.25	---	\$23.75	---	60 Days
\$35 Smart Cards	---	\$1.75	---	\$33.25	---	60 Days
\$125 Smart Cards	---	\$6.25	---	\$118.75	---	365 Days

Exception:

- When buying 1 years plans, DATA and 1000 SMS plan

"Would you like the convenience of enrolling in our auto re-fill program?"

When to offer it?

Purchase —Before doing the purchase

PIN—After adding the airtime before reading Transaction Summary

How to offer Auto Refill....

Would you like to save \$X.XX right now and pay only \$X.XX every ____ days after your first redemption?

If customer asks yes or how reply by saying

All we have to do is enroll you in our Auto-Refill program. It's quick, easy and you wont have to call in every month to have airtime added. This will ensure continued service and you can cancel at anytime without penalties. Would you like me to enroll you