Credit Card Spell Verification:

TracFone Agent System New Hire - Programming v2 11 18 16 - Page 43 and 45 indicates that we may repeat the CC number back to the customer to verify that we have it clearly.

When registering a new CC we were having the customer repeat the CC number a second time regardless if the number was clear or not; is this still so?

Yes you still verify the credit card number. The only thing that changed in the process was that you can either repeat it back for verification or you can ask the customer to repeat it.

TF # 140.2016 UPDATED Universal Branding Update 12 14 06 ORI

After Re-branding, is it considered activation or a reactivation?

Activation, which means that we have to follow the instructions in the flow chart.

Ticker Update:

If you receive a customer that is active under **SPRINT**, even if it is another brand and calling for line activation issues, please transfer the call to **OFFLINE CARRIERS**.

Effective immediately, Sprint will now be handled as an Offline Carrier. Please use the Transfer Guidelines when you receive a call from a customer active on Sprint which requires any line activation/feature troubleshooting. GS

-Posted: Dec. 13,2016 01:30 PM

Multiple Interactions:

If you assist a customer with two accounts, you should create the first account's interaction while you are on the line.

Offering Auto Refill without redemption:

We know that we are required to offer auto refill for:

- Activations
- Reactivations
- Credit Card Purchases
- Redemptions
- Phone Upgrades

What if the customer purchases a 400 minutes/1 year card? Or simply calls in to do an upgrade?

If there is not a specific amount that the customer can save by enrolling in auto refill you can use the spiel that is available for Straight Talk "Would you like the convenience of enrolling in our auto refill program?"

Auto Refill Additional benefits all Brands Straight Talk, Total Wireless, Telcel America, Net 10, Tracfone						
Brand	Price	Service Days	AR Price	AR Benefits	AR Addl Benefit	AR Add Benefits
TracFone PPE 🔻 x						
TracFone PPE	\$9.99	30	\$8.99	10% discount		
TracFone PPE	\$19.99	90	\$17.99	10% discount		
TracFone PPE	\$29.99	90	\$26.99	10% discount		
TracFone PPE	\$39.99	90	\$35.99	10% discount		
TracFone PPE	\$79.99	90	\$71.99	10% discount		
			Page of 1			

Safelink customer wants to change contact information:

If a Safelink customer would like to change his/her contact information, the customer can:

- Change it on the Safelink Website
- Or you can transfer the customer to 1451

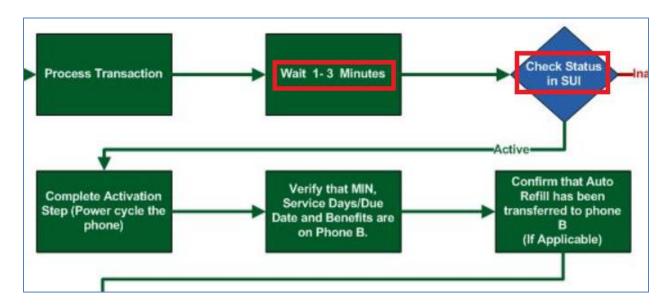
SafeLink Enrollments(VMBC)			
Customer has questions about:			
 Changing their monthly plan Checking the status their application 	1451 - ENG 1452 - SPA	Blind Transfer	VMBC

Flow Chart:

Remember that you are **REQUIRED** to follow the flow charts in the Agent Support.

Example of <u>Incorrect</u> **Procedure**: After phone upgrades, agents are telling the customers to complete the activation instructions without allowing 1-3 minutes or checking SUI.

Correct Process: Process Transaction > Wait 1-3 minutes > Check SUI > Complete activation instructions



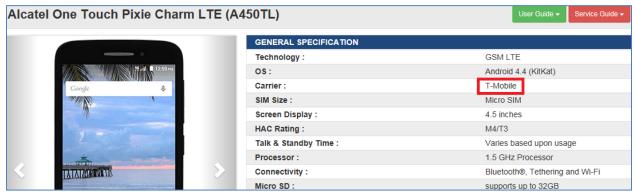
Technical Questions when the customer is calling from the phone:

Topic	Adheres to Correct
Coaching Example	CSRs are asking customers if they are calling from the phone when Avaya/CTI shows that they are calling from the device.
Correct Solution	For Technical calls, CSRs need to verify if the customer has the phone and whether or not they are calling from the phone before proceeding with troubleshooting. If Avaya shows that customer is calling from the phone, then there is no need to ask the customer if they are calling from the device.
Incorrect Solution	Asking customers if they are calling from the phone unnecessarily.

Coverage Issues: Replacement SIM Cards:

In any case that you have low coverage for one of the GSM carriers but good for the other, don't forget to check if the phone works with the other carrier. How to?





The example above shows **Alcatel One Touch Pixie Charm LTE (A450TL) shows** that the phone only works with T-Mobile.

This means that if we send an AT&T SIM, it will not work with the phone.

DON'T FORGET TO ALLOW YOUR CUSTOMERS TO SPEAK