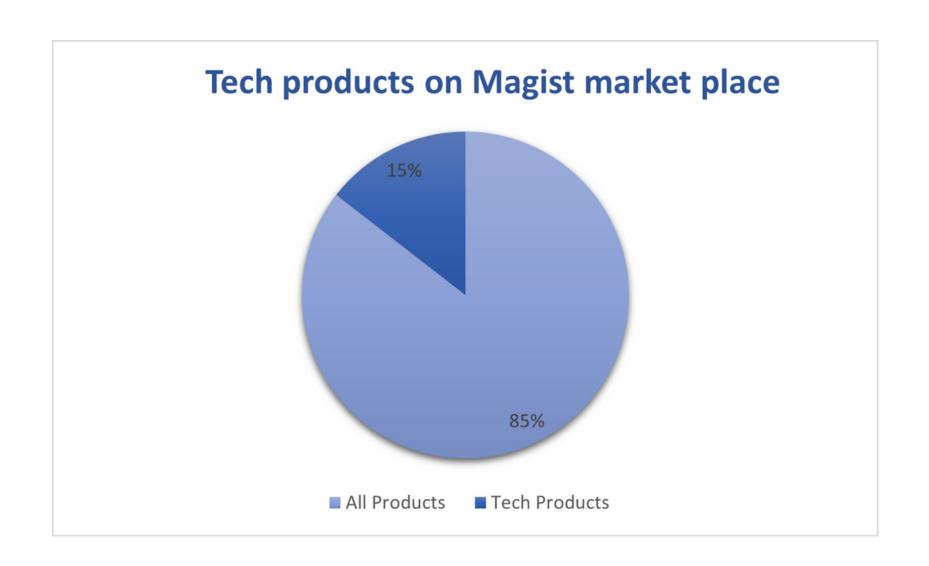
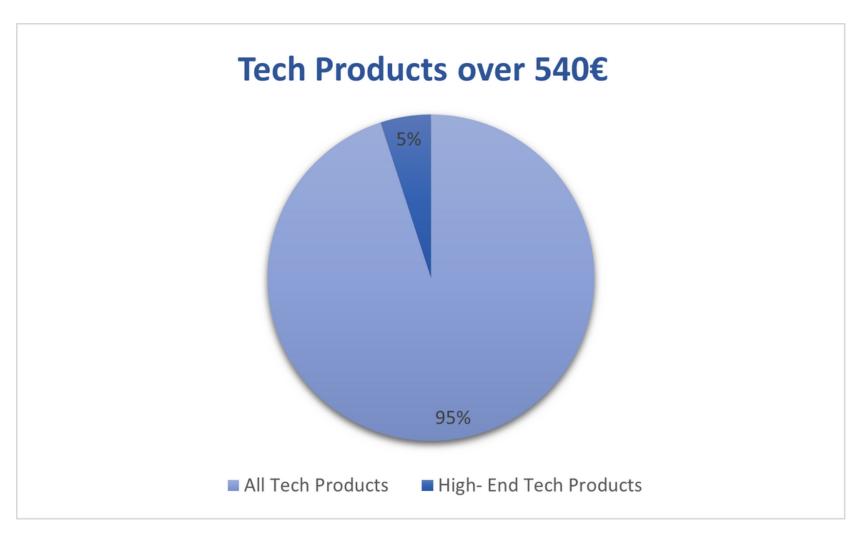


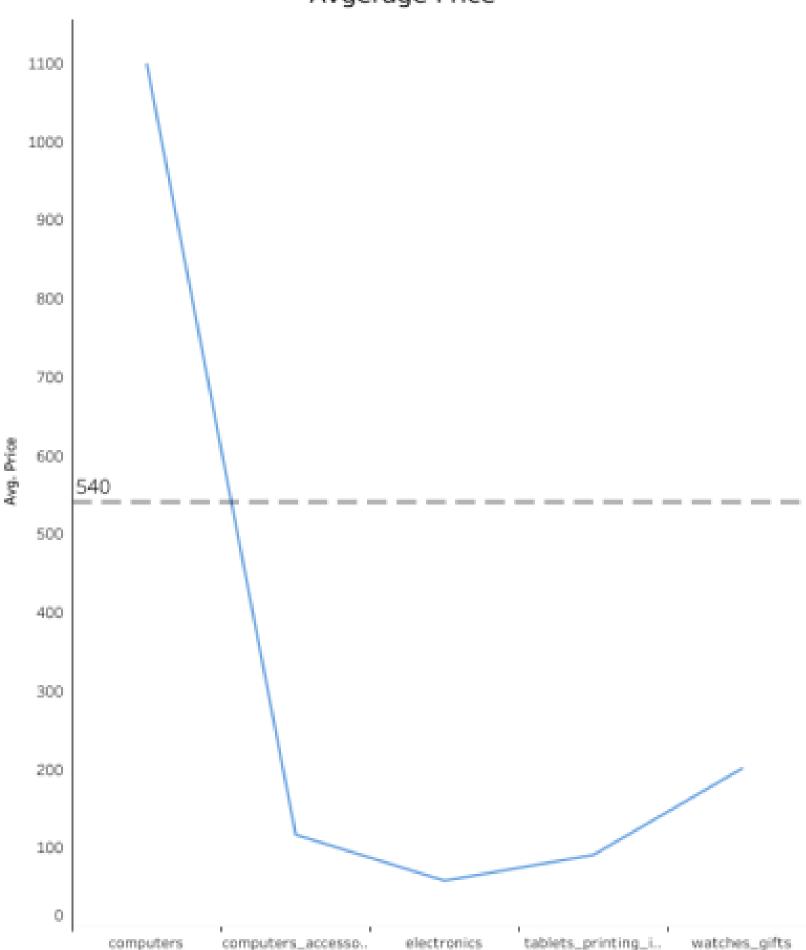
# Is MAGIST a good way forward?

#### Is Magist a good fit for high-end tech products?





Avg\_Price of each Tech\_Products in comparision to Eniac's Avgerage Price



The average price of item sold by Magist : 121 \$

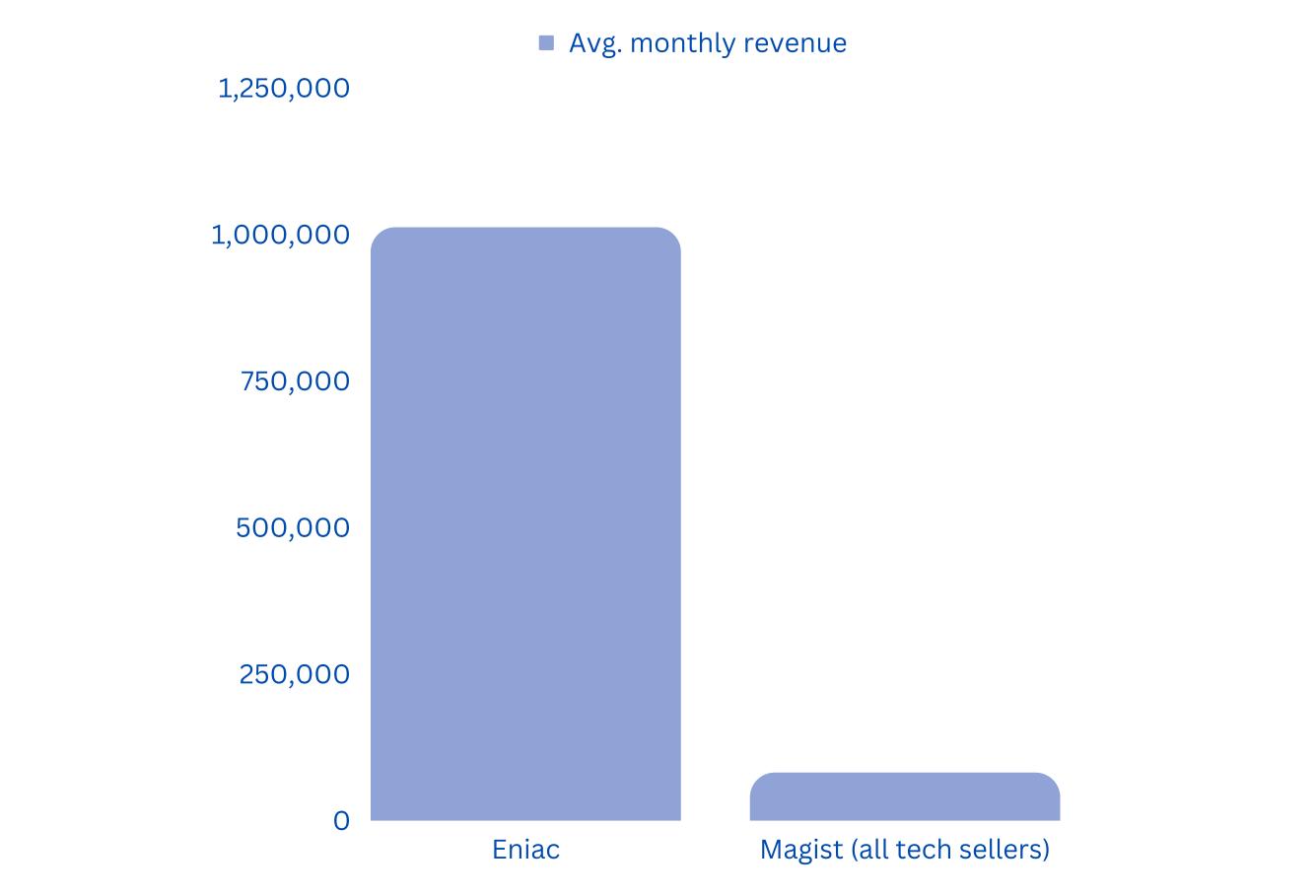
The average price of item sold by Eniac : 540 €



#### Are orders delivered on time?

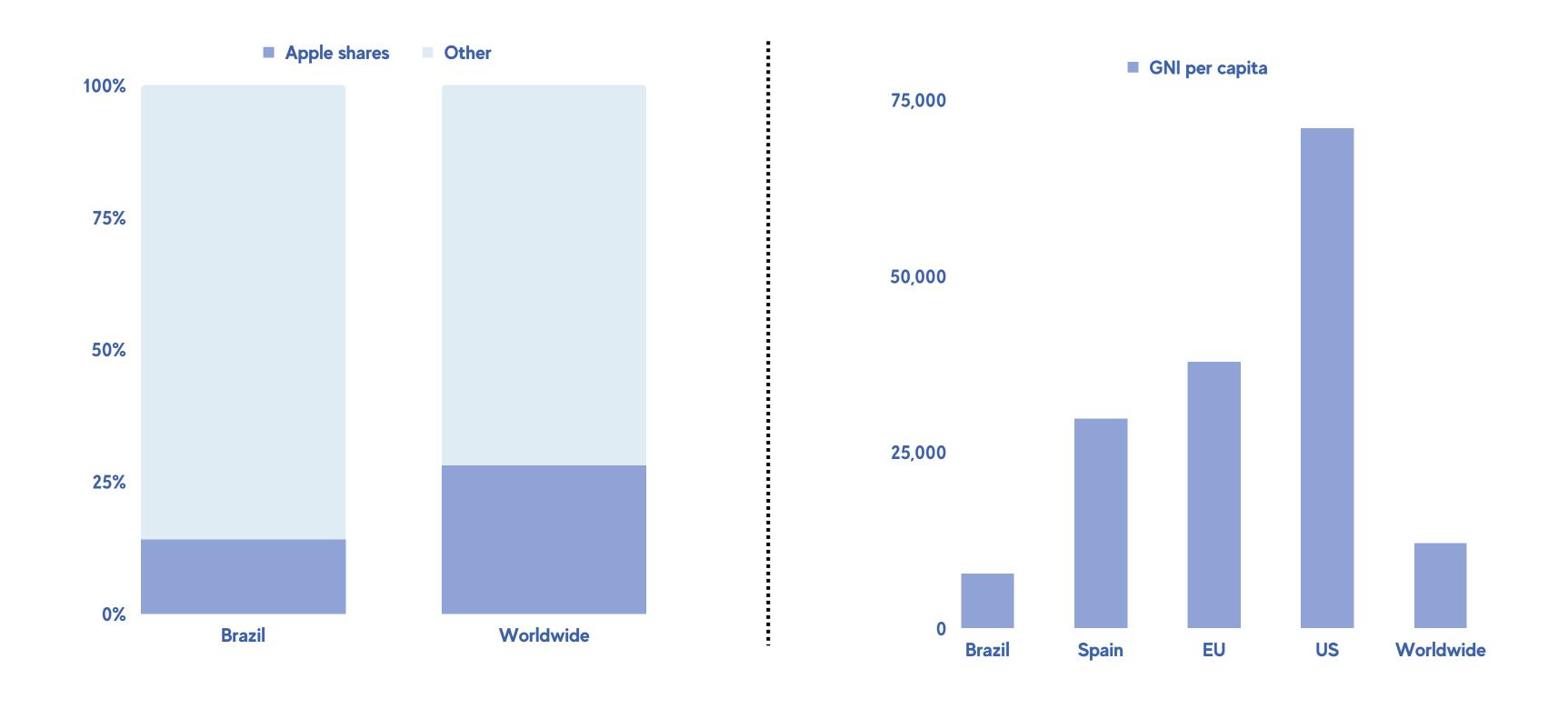
The average delivery time of Magist is
12 days

• 10% of all deliveries are late



Monthly revenue of Eniac vs. Magist (all tech sellers)

#### Is the Brazilian market a promising area for expansion?



## Summary



1 out of 10 parcels is delayed



- Low monthly revenues of Magist tech sellers
- The price of the average tech item sold on Magist is 78% lower than the price of the average item sold by Eniac



Apple's share in the Brazilian market is 100% lower than worldwide

### Conclusion

After careful consideration of the received data and the current state of the Brazilian market, we believe that **Magist isn't a good match** with Eniac's aims and values.

We do not recommend using Magist as a bridge for expansion into the Brazilian market.

Thank You!