

# Dubai Property Buying Guide

## RE/MAX Hub Dubai

Buy with Confidence. Invest with RE/MAX Hub.

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Buying a property in Dubai is more than a transaction — it's an investment in one of the world's most dynamic cities. Whether you're a first-time buyer, seasoned investor, or looking for a second home, RE/MAX Hub Dubai provides expert guidance.

Our team combines global standards with local expertise to make your purchase smooth, transparent, and rewarding.

## 1. Understand Your Objectives

Before you begin, identify your main goal:

- End-user: looking for a home to live in
- Investor: seeking high ROI or capital appreciation
- Holiday home: short-term stay or Airbnb rental potential

This helps determine the right property type, community, and developer to match your lifestyle or investment targets.

## 2. Get Pre-Approved for Financing

If you're buying with a mortgage, get pre-approval from a local bank or mortgage broker. This clarifies your budget and eligibility, and ensures faster property reservation.

**Our tip: RE/MAX Hub can connect you with trusted mortgage advisors who compare offers and guide you through the process.**

## 3. Choose the Right Community

Dubai offers a wide range of neighborhoods — from vibrant city districts to serene waterfronts. Popular options include:

- Downtown Dubai: Luxury lifestyle near Burj Khalifa
- Dubai Hills Estate: Family-friendly with green spaces
- Palm Jumeirah: Iconic waterfront villas and apartments
- Business Bay: Perfect for professionals and investors
- Dubai Creek Harbour: New growth area with long-term potential
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**Our agents help you assess location value, amenities, developer reputation, and ROI before you buy.**

## 4. Off-Plan vs. Ready Properties

### Off-Plan:

- Buy directly from developers at pre-launch or construction phase
- Flexible payment plans
- Potential for capital appreciation before completion

### Ready Properties:

- Immediate move-in or rental income
- Clear ownership and faster ROI

Our team works with all major developers — Emaar, DAMAC, Sobha, Nakheel, and Meraas — to offer both ready and off-plan options.

## 5. Understand the Buying Process

**Step 1:** Choose your property and agree on price

**Step 2:** Sign the Memorandum of Understanding (Form F)

**Step 3:** Pay the 10% security deposit

**Step 4:** Apply for No Objection Certificate (NOC) from the developer

**Step 5:** Transfer ownership at Dubai Land Department (DLD)

**Step 6:** Receive your new title deed

**Our RE/MAX Hub agents manage all formalities to ensure a smooth, transparent, and compliant transaction.**

## 6. Calculate the Costs

In addition to the property price, buyers should plan for:

Fee Type	Approximate Cost
DLD Transfer Fee	4% of property value
Registration Trustee Fee	AED 4,000 – 5,000
Agency Commission	2% (standard)
NOC Fee	AED 500 – 5,000
Mortgage Registration Fee	0.25% of loan amount (if applicable)

We provide a detailed cost breakdown before you proceed, so there are no surprises.

## 7. Legal Protection & Ownership Types

Foreign buyers can purchase Freehold properties in designated areas across Dubai.

**Our legal and compliance team ensures all contracts, developer approvals, and title transfers follow Dubai Land Department regulations.**

## 8. After-Sales Support

Our relationship doesn't end at handover. We continue to support you with:

- Property management
- Resale or rental marketing
- Furnishing and fit-out recommendations
- Market updates and investment insights

## Ready to Buy Your Dream Property in Dubai?

Our RE/MAX Hub agents are here to guide you every step of the way — from search to signature.

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☐ **Schedule a Property Consultation** →