Justin Napolitano

Email: justin@jnapolitano.io https:jnapolitano.io Mobile: +1-832-299-0372

EDUCATION

• University of Central Florida

Bachelor of Arts in Political Science

Orlando, Fl August 2018

EXPERIENCE

• BTJN, LLC Houston, TX

Software Developer May 2021 - Present

- Sales Lead Generation Application: Produced 10,000 sales leads weekly on average. Mined web for data with Python and Bs4. Integrated data with custom Google API Class. Identified valuable leads with Neo4j and JanusGraph backends.
- CRM Application and Integration: Deployed a custom CRM solution with Microsoft SQL Server in the Azure cloud. Transformed data locally with Python to maximize value for clients.
- Business Reporting and Sales Predictions: Modeled retail sales with the SARINA, Holt-Winter, and Exponential Smoothing models in Python and Jupyter Notebooks. Identified model of greatest predictive power with the Mean Absolute Percentage Error formula.

• University of Central Florida

Orlando, FL

Research Lead

Jan 2017 - Aug 2019

- Research Design: Ensured rigor of data collection methodology by meeting industry best practices.
- o Database Design: Defined a third normal database to maintain logical consistency. Refined schema to facilitate porting to Person, Object, Location and Events (POLE) Schema.
- Data Integration: Standardized integration procedures to verify integrity of files generated by research assistants. Transformed data from Excel and CSV sources into JSON format to index into a noSQL database.
- o Data Analysis: Analyzed conflict data with Pandas and Excel. Visualized data trends with MatPlotLib. Prepared presentation for peer review at the Peace Science Conference at the Hague, Switzerland.
- Project Management: Developed manuals to train inexperienced research assistants to query primary sources and code data points. Led team to achieve project goals prior to deadlines defined in our research grant.
- Human Rights Abuse Frame Work: Aggregated corpus of international human rights law to cross reference with abuse events.

• University of Central Florida

Orlando, Fl

Research Assistant

Jan 2017 - Jan 2018

- Data Integration: Aggregated data points generated by student research assistants into database with Python.
- Sentiment Analysis: Analyzed sentiment of sentences to determine speaker's emotional state.
- Automated Sentiment Analysis: Compared user scored sentences to programmatic scoring to identify errors.

## Projects

- Business Analysis: Forecasting and analysis projects.
- Political Analysis: Conflict, behavioral, and political analysis.
- Machine Learning: Machine learning for political analysis.
- Web Scraping: Web scraping projects to procure data.
- Data Integration: Data Integration and transformation scripts.
- Google Drive API: Google API application to transform json data to Google Sheets.
- Sphinx CV Template: Sphinx project to create a static cv or resume website with reStructuredText and MarkDown.

## SKILLS

- Computer Languages: Bash, C, LaTeX, Python, SAS, SPSS, SQL.
- Technologies: Azure, Docker, Git, JanusGraph, Jupyter Notebook, Neo4j, Pandas, SciPY, Sphinx, TensorFlow.
- Data Modelling and Analysis: Sales Forecasting, Political Analysis, Business Analysis.
- Spoken Languages: Cantonese, French, Spanish, Sranan Tongo.