

JUSTIN FRIEDMAN

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21 Brookline Rd.
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EDUCATION

WASHINGTON UNIVERSITY, OLIN BUSINESS SCHOOL, ST. LOUIS, MO
Bachelor of Science in Business Administration
Entrepreneurship and Computer Science
GPA: 3.5/4.0

August 2015 - May 2019

EXPERIENCE

3D PRINT WESTCHESTER Scarsdale, New York
3D Printing services.
Founder

February 2015 - Present

- Utilized 3D Hubs' platform to create online presence where customers can upload print files for automatic quotes, place and track orders and contact 3D Print Westchester.
- Optimize pricing model through price per cubic centimeter of print volume and machine operation cost analysis to attain high order volume.
- Operate and service Solidoodle and Flashforge 3D printers including routine maintenance, extruder replacement, rewiring and specialty material compatibility modifications.
- 3D print and ship orders.

AMERICAN TERRAIN OUTFITTERS White Plains, New York
Sales Associate

June 2015 - August 2015

- Outfitted and educated customers for global travel expeditions by walking them through every item needed for their trips, routinely resulting in \$1,000+ sales per customer.
- Forecasted sales with senior management to optimize in-season restocking and new product purchase orders.
- Assisted management in forming purchase orders by meeting with vendors and testing prospective new products.
- Managed and expanded company's online presence by updating and expanding its website and increasing the product volume of its Ebay store.

NEW VALENCE ROBOTICS Boston, Massachusetts
Enterprise 3D Printing solutions for education industry.
Content Development Intern

June 2014 - November 2014

- Leveraged previous experience in 3D printer implementation in educational settings to develop and write a comprehensive guide for educators assisting them in every step of the implementation process from need assessment to machine selection to program roll out.

ACTIVITIES

Y'S THOUGHTS, PROGRAMING CHAIR

September 2015 - Present

- Meet with student founders to connect them with campus resources and possible co-founders, plan MVP creation and build slide decks for pitch events.
- Interface with university programmers to create joint programming and new student resources.
- Schedule venture pitches aimed at generating constructive community feedback and increasing venture traction in school and St. Louis entrepreneur community.

INTERNATIONAL RELATIONS COUNCIL, COMMITTEE DIRECTOR

November 2015 - Present

- Research and write twenty-five-page background guide for committee participants
- Design committee for paying high school student participants
- Manage staff of seven

SKILLS & INTERESTS

- Computer Skills: Microsoft Office, Google Drive, Sketchup, Intermediate Java, Arduino C, HTML, CSS, AWS
- Interests: 3D Printing, Blockchain technology, Global Politics, Backpacking, Skiing, Wilderness First Aid