

JUSTIN FRIEDMAN

Current Address:
6515 Wydown Blvd.
St. Louis, MO 63105

Justin.Friedman@wustl.edu
(914)-715-4091

Permanent Address:
21 Brookline Rd.
Scarsdale, NY 10583

EDUCATION

WASHINGTON UNIVERSITY, OLIN BUSINESS SCHOOL, ST. LOUIS, MO

August 2015 - May 2019

Bachelor of Science in Business Administration

Majors in Entrepreneurship and Computer Science

- Overall GPA: 3.5/4.0; Major 1 GPA: 4.0/4.0; Major 2 GPA: 4.0/4.0

THE MASTERS SCHOOL, DOBBS FERRY, NY

September 2011 - June 2015

High School

- GPA: 91.5/100.0
- Cum Laude Society, National Merit Scholar
- Distinction in Social Science, Science, Art History

EXPERIENCE

3D PRINT WESTCHESTER Scarsdale, New York

February 2015 - Present

3D Printing services.

Founder

- Utilized 3D Hubs platform to create online presence where customers can upload print files for automatic quotes, place and track orders and contact 3D Print Westchester.
- Optimize pricing model through price per cubic centimeter of print volume and machine operation cost analysis to attain high order volume.
- Operate and service Solidoodle and Flashforge 3D printers including routine maintenance, extruder replacement, rewiring and specialty material compatibility modifications.
- 3D print and ship orders.

AMERICAN TERRAIN OUTFITTERS White Plains, New York

June 2015 - August 2015

Sales Associate

- Outfitted and educated customers for global travel expeditions by walking them through every item needed for their trips, routinely resulting in \$1,000+ sales per customer.
- Forecasted sales with senior management to optimize in-season restocking and new product purchase orders.
- Assisted management in forming purchase orders by meeting with vendors and testing prospective new products.
- Managed and expanded company's online presence by updating and expanding its website and increasing the product volume of its Ebay store.

NEW VALENCE ROBOTICS Boston, Massachusetts

June 2014 - November 2014

Enterprise 3D Printing solutions for education industry.

Content Development Intern

- Leveraged previous experience in 3D printer implementation in educational settings to develop and write a comprehensive guide for educators assisting them in every step of the implementation process from need assessment to machine selection to program roll out.

ACTIVITIES

Y'S THOUGHTS, VENTURES CHAIR

September 2015 - Present

- Meet with student founders to connect them with campus resources and possible co-founders, plan MVP creation and build slide decks for pitch events.
- Assist in idea development by investigating market spaces and customer segments with founders. Help founders wireframe product ideas and form actionable goals for near future.
- Schedule venture pitches aimed at generating constructive community feedback and increasing venture traction in school and St. Louis entrepreneur community.

INTERNATIONAL RELATIONS COUNCIL, COMMITTEE DIRECTOR

November 2015 - Present

- Research and write twenty-five-page background guide for committee participants.
- Design committee for paying high school student participants.
- Manage staff of seven.

SKILLS & INTERESTS

- Computer Skills: Microsoft Office, Google Drive, Sketchup, Intermediate Java, Arduino C, HTML, CSS
- Interests: 3D Printing, Blockchain technology, Global Politics, Backpacking, Skiing, Wilderness First Aid