## Political Methodology III: Model Based Inference

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## Model Based Inference

- 1) Likelihood inference
- 2) Logit/Probit
- 3) Ordered Probit
- 4) Choice Models:
  - Multinomial Logit
    - a) DGP
    - b) IIA
    - c) Optimization
    - d) Quantities of Interest
    - e) Interpretation
  - Multinomial Probit
    - a) DGP
    - b) No IIA, But No Likelihood
    - c) Quantities of Interest
    - d) Interpretation

Categorical outcome (a.k.a. discrete choice) variable:

$$Y_i \in \{1, 2, ..., J\}$$

Example: Multiparty elections

- Voters choose from more than two parties/candidates
- 1 = Bush; 2 = Clinton; 3 = Perot
- $\blacksquare 1 = \text{Trump}; \ 2 = \text{Cruz}; \ 3 = \text{Kasich}; \ 4 = \text{Rubio}; \ 5 = \text{Bush} \dots$

#### Possible research questions:

- How are candidate characteristics associated with probability of voting? (e.g. past experience, campaign spending)
- What kind of voters tend to choose Perot instead of Bush or Clinton? (e.g. age, race, ideology)
- How would vote shares have changed if Perot had not run?

Goal: Model probability of choosing  $Y_i = j$  as function of predictors

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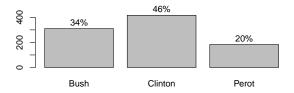
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## Example: 1992 U.S. Presidential Election

## Alvarez and Nagler (1995):

■  $Y_i$ : Vote choice in the 1992 U.S. presidential election (1 = Clinton, 2 = Bush, 3 = Perot)

#### 1992 Presidential Election Vote Choice (ANES, n=909)



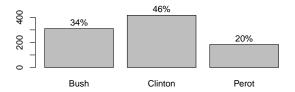
- Two types of predictors:
  - lacktriangle Voter-specific  $(V_i)$ : age, gender, education, party, opinions, etc.
  - Candidate-varying  $(X_{ij})$ : ideological distance between voter i and candidate j

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#### Definition

Suppose we observe a trial, i, which might result in J outcomes.

And that  $P(outcome = i) = \pi_i$ 

 $Y_i = j$  if outcome j occurred and 0 otherwise.

Then  $Y_i$  follows a multinomial distribution, with

$$p(y_i) = \pi_1^{I(y_i=1)} \pi_2^{I(y_i=2)} \dots \pi_J^{I(y_i=J)}$$

$$p(y_i) = \prod_{j=1}^{J} \pi_j^{I(y_j=j)}$$

Equivalently, we'll write

$$Y_i \sim Multinomial(1, \pi)$$
  
 $Y_i \sim Categorical(\pi)$ 

$$\mathsf{E}[I(Y_i=j)] \ = \ \pi_j$$

$$\begin{split} \mathsf{E}[I(Y_i = j)] &= \pi_j \\ \mathsf{E}[I(Y_i = J)] &= \pi_J = 1 - \pi_1 - \pi_2 - \ldots - \pi_{J-1} \end{split}$$

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$$\begin{array}{rcl} \mathsf{E}[I(Y_i=j)] & = & \pi_j \\ & \mathsf{E}[I(Y_i=J)] & = & \pi_J = 1 - \pi_1 - \pi_2 - \ldots - \pi_{J-1} \\ & \mathsf{Var}[I(Y_i=j)] & = & \pi_j (1 - \pi_j) \\ & \mathsf{Cov}(I(Y_i=j), I(Y_i=k)] & = & -\pi_j \pi_k \end{array}$$

Suppose we make  ${\cal N}$  independent draws:

 $Y_i \sim_{\mathsf{iid}} \mathsf{Multinomial}(1, \pi)$ 

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Obtaining maximum-likelihood estimates:

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$$\frac{\partial \ell(\boldsymbol{\pi}|\boldsymbol{Y})}{\partial \pi_1} = \frac{\sum_{i=1}^{N} I(Y_i = 1)}{\pi_1} + \lambda$$

$$\frac{\partial \ell(\boldsymbol{\pi}|\boldsymbol{Y})}{\partial \pi_2} = \frac{\sum_{i=1}^{N} I(Y_i = 2)}{\pi_2} + \lambda$$

$$\frac{\partial \ell(\boldsymbol{\pi}|\boldsymbol{Y})}{\partial \pi_3} = \frac{\sum_{i=1}^{N} I(Y_i = 3)}{\pi_3} + \lambda$$

$$\vdots \quad \vdots$$

$$\frac{\partial \ell(\boldsymbol{\pi}|\boldsymbol{Y})}{\partial \pi_J} = \frac{\sum_{i=1}^{N} I(Y_i = J)}{\pi_J} + \lambda$$

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Set equal to zero Solve for  $\boldsymbol{\pi}^* = (\pi_1^*, \pi_2^*, \dots, \pi_J^*)$ 

Note that: 
$$\sum_{i=1}^{N}\sum_{j=1}^{J}I(y_i=j)=N$$

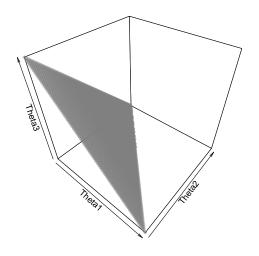
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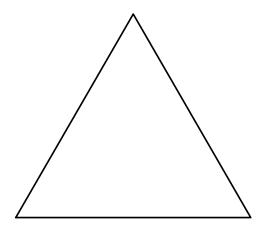
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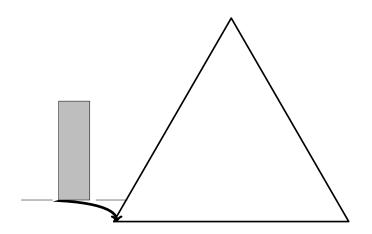
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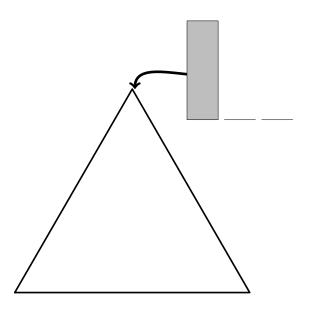
Maximum likelihood estimates → Average proportion of time candidate is chosen

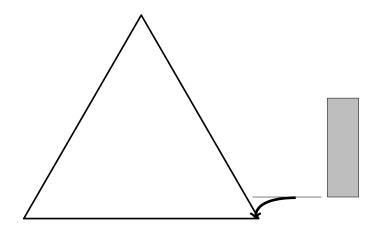
# Three Candidate Choice

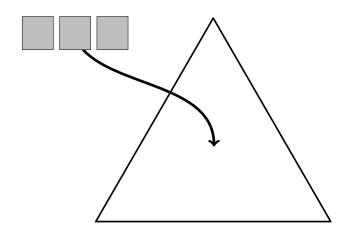












# Modeling Choices with Covariates

- Generalize the logit model to more than two choices
- The multinomial logit model (MNL):

$$\pi_{ij} = \Pr(Y_i = j \mid V_i) = \frac{\exp(V_i' \delta_j)}{\sum_{k=1}^{J} \exp(V_i' \delta_k)},$$

- $\blacksquare$  Note that  $\sum_{j=1}^J \pi_{ij} = 1$
- Need to set the base category for identifiability:  $\delta_1 = 0$
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$$\pi_{i1} = \frac{\exp(V_i' \delta_1)}{\exp(V_i' \delta_1) + 1} = \frac{1}{1 + \exp(-V_i' \delta_1)}$$

- $\blacksquare$  We can also incorporate alternative-varying predictors  $X_{ij}$
- The conditional logit (CL) model:

$$\pi_{ij} = \Pr(Y_i = j \mid X_{ij}) = \frac{\exp(X'_{ij}\beta)}{\sum_{k=1}^{J} \exp(X'_{ik}\beta)}$$

- $flue{eta}$  represents how characteristics of candidate j for voter i are associated with voting probabilities
- $X_{ij}$  does not have to vary across voters (e.g. whether candidate j is incumbent)
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### MNL as a Special Case of CL

lacktriangle MNL can be written using CL: Create a set of artificial alternative-varying regressors for each  $V_i$ :

$$X_{i1} = \begin{pmatrix} V_i \\ 0 \\ \vdots \\ 0 \end{pmatrix}, \quad X_{i2} = \begin{pmatrix} 0 \\ V_i \\ \vdots \\ 0 \end{pmatrix}, \quad \cdots, \quad X_{iJ} = \begin{pmatrix} 0 \\ 0 \\ \vdots \\ V_i \end{pmatrix}$$

- Set the element of  $\beta$  for  $X_{ij}$  to  $\delta_j$  and you get the MNL model
- lacksquare  $\delta_1$  must be set to zero for identifiability
- Thus we can write both models (and their mixture) simply as CL:

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#### Predictor Types and Data Formats

Discrete choice data usually come in one of the two formats:

**11** Wide format: N rows,  $\#V + J \cdot \#X$  predictors

```
Choice women educ idist.Clinton idist.Bush idist.Perot
Bush 1 3 4.0804 0.1024 0.2601
Bush 1 4 4.0804 0.1024 0.2601
Clinton 1 2 1.0404 1.7424 0.2401
Bush 0 6 0.0004 5.3824 2.2201
Clinton 1 3 0.9604 11.0220 6.2001 ...
```

2 Long format: NJ rows, #V + #X predictors

```
chid
       alt choice women educ
  1
       Bush
             TRUE.
                          3 0.1024
  1 Clinton
            FALSE
                      1 3 4.0804
  1
      Perot FALSE
                      1 3 0.2601
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```

#### Predictor Types and Data Formats

- Use reshape to change between wide and long
- Some estimation functions (e.g. mlogit) can take both formats

■ Recall the random utility model:

$$Y_{ij}^* = X_{ij}'\beta + \epsilon_{ij},$$

where 
$$\left\{ \begin{array}{ll} Y_{ij}^* &=& \text{latent utility from choosing } j \text{ for } i \\ \epsilon_{ij} &=& \text{stochastic component of the utility} \end{array} \right.$$

Assume that voter chooses the most preferred candidate, i.e.,

$$Y_i = j$$
 if  $Y_{ij}^* \geq Y_{ij'}^*$  for any  $j' \in \{1,...,J\}$ 

- Assuming  $\epsilon_{ij} \sim_{\text{iid}}$  type I extreme value distribution, this setup implies MNL (McFadden 1974)
- $\blacksquare$  Proof for J=2:

$$\Pr(Y_{i} = 1 \mid X) = \Pr(Y_{i1}^{*} \geq Y_{i2}^{*} \mid X)$$

$$= \Pr\left(\epsilon_{i2} - \epsilon_{i1} \leq (X_{i1} - X_{i2})'\beta\right)$$

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 $\frac{\pi_{i1}}{\pi_{i2}}$ 

$$\frac{\pi_{i1}}{\pi_{i2}} \ = \ \frac{\frac{\exp(X_{i1}'\beta)}{\sum_{k=1}^{J} \exp(X_{ik}\beta)}}{\exp(X_{i2}'\beta)} \\ \frac{\sum_{k=1}^{J} \exp(X_{ik}\beta)}{\sum_{k=1}^{J} \exp(X_{ik}\beta)}$$

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Relative Risk: does not depend on other choices Multinomial Choice: series of pairwise comparisons

Who should I vote for Is shit broken? Who did it? Are women people? Rich people Mexicans, muslims, #BLM Sanders When is Jesus coming back? Next week Dunna Trump

Trump, Cruz, and Sanders remaining candidates

Trump, Cruz, and Sanders remaining candidates (God, help us)

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- 50% support Sanders
- 25% support Trump
- 25% support Cruz

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Sanders = 
$$\log 2$$
  
Trump = 0  
Cruz = 0  

$$\Pr(\mathsf{Sanders}) = \frac{\exp(\log 2)}{\exp(\log 2) + \exp(0) + \exp(0)} = 2/(2+1+1) = 0.5$$

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$$\frac{\mathsf{Pr}(\mathsf{Sanders})}{\mathsf{Pr}(\mathsf{Trump})} \ = \ \frac{\exp(\log 2)}{\exp(0)} = 2/1$$

Independence of Irrelevant Alternatives (Red Bus, Blue Bus)

But then:

$$\frac{\mathsf{Pr}(\mathsf{Sanders})}{\mathsf{Pr}(\mathsf{Trump})} \ = \ \frac{\exp(\log 2)}{\exp(0)} = 2/1$$

Or the model predicts voters choose Sanders 2:1 over Trump(!) resulting in (66%,33%) split

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- 1) Alternative models: Multinomial Probit, Nested Logit
- 2) Conditional on included covariates (other information on individual voters would limit the problem)
- 3) Can overstate size of problem: estimation error (standard errors) often much larger than deviation

■ Likelihood for a random sample of size N:

$$\begin{split} L(\boldsymbol{\beta} \mid Y, X) &= \prod_{i=1}^{N} \prod_{j=1}^{J} \pi_{ij}^{I(Y_i = j)} \\ &= \prod_{i=1}^{N} \prod_{j=1}^{J} \left( \frac{\exp(X_{ij}' \boldsymbol{\beta})}{\sum_{k=1}^{J} \exp(X_{ik}' \boldsymbol{\beta})} \right)^{I(Y_i = j)} \\ \log L(\boldsymbol{\beta} \mid Y, X) &= \sum_{i=1}^{N} \sum_{j=1}^{J} I(Y_i = j) \left( X_{ij}' \boldsymbol{\beta} - \log \left( \sum_{k=1}^{J} \exp(X_{ik}' \boldsymbol{\beta}) \right) \right) \end{split}$$

■ Score:

$$s(\boldsymbol{\beta}|Y_i, \boldsymbol{X}_i) = \sum_{j=1}^{J} I(Y_i = j) (X_{ij} - \bar{X}_i),$$

where  $\bar{X}_i$  is the weighted average of  $X_i$ , i.e.  $\bar{X}_i = \sum_{j=1}^J \pi_{ij} X_{ij}$ 

- Solve  $\sum_{i=1}^{N} s(\boldsymbol{\beta}|Y_i, \boldsymbol{X}_i) = 0$  (numerically) to get  $\boldsymbol{\beta}_{MLE}^*$
- It can be shown that the log-likelihood is globally concave
  ⇒ guaranteed convergence to the true (not local) MLE
- Information:

$$I_N(\beta) = -E[H(\beta)] = \sum_{i=1}^{N} \sum_{j=1}^{J} \pi_{ij} (X_{ij} - \bar{X}_i) (X_{ij} - \bar{X}_i)'$$

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$$\boldsymbol{\beta}_{MLE}^* \longrightarrow^D \mathsf{Normal}\left(\boldsymbol{\beta}, I(\boldsymbol{\beta})^{-1}\right)$$

## In MNL/CL, $\beta$ itself is not necessarily informative about the effect of X

- The coefficients are all with respect to the baseline category
  - $\longrightarrow$  Testing  $\beta_j=0$  does not generally make sense (unless comparison to the baseline is the goal)
- **2** Changing  $X_{ij}$  has impact on  $Pr(Y_i = k \mid X)$ ,  $k \neq j$ :
  - For individual-specific characteristics  $(V_i)$ , even sign of  $\delta_j$  may not agree with the direction of the change in response probability for j
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1 Choice probability:

$$\pi_j(x) = \Pr(Y_i = j \mid X = x)$$

e.g. How likely is a female college-educated conservative Republican voter to vote for Perot?

2 Predicted vote share

$$p_j(x_1) \equiv \mathsf{E}[I(\pi_j(X_{i1} = x_1, X_{i2}) \ge \pi_k(X_{i1} = x_1, X_{i2}) \text{ for all } k)]$$

where  $X_{i1}$  is the predictor(s) of interest and  $X_{i2}$  is all other predictors e.g. What would Perot's vote share be if all voters supported abortion?

3 Average partial (treatment) effects

$$\tau_{jk} = \mathsf{E}\left[\pi_j(T_{ik} = 1, T_{i*}, W_i) - \pi_j(T_{ik} = 0, T_{i*}, W_i)\right]$$

- "Direct effect" if j = k; "indirect effect" if  $j \neq k$
- If T is individual-specific,  $\tau_i = \mathbb{E}[\pi_i(T_i = 1, W_i) \pi_i(T_i = 0, W_i)]$
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$$\pi_{ij} = \frac{\exp(X'_{ij}\beta + V'_{i}\delta_{j})}{\sum_{k=1}^{J} \exp(X'_{ik}\beta + V'_{i}\delta_{k})}$$

where

$$X_{ij} = \{ ext{ideological distance} \}$$
  
 $V_i = \{ 1, ext{issue opinions, party, gender, education, age, } \ldots \}$ 

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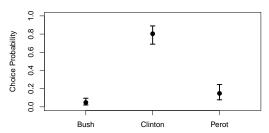
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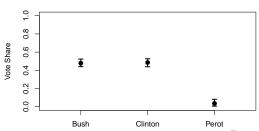
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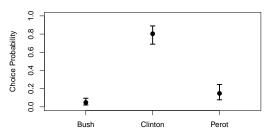
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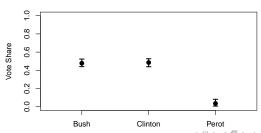
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- IIA (Trump, Cruz, and Sanders)
- Formally: MNL assumes  $\epsilon_{ij}$  is i.i.d.  $\epsilon_{ij} \perp \epsilon_{ik}$  for  $j \neq k$
- lacktriangle This implies that unobserved factors affecting  $Y_{ij}^*$  are unrelated to those affecting  $Y_{ik}^*$
- When is this assumption plausible?
- Example: Multiparty election with parties R, L1 and L2.
- Do voters' unobserved ideological preferences affect  $Pr(Y_i = L1)$  independently of their effect on  $Pr(Y_i = L2)$ ? Probably not.

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#### ■ How can we relax the IIA assumption?

- Instead of assuming  $\epsilon_{ij}$  to be i.i.d. across alternatives j, we allow  $\epsilon_{ij}$
- Multinomial probit model (MNP):

$$Y_i^* \ = \ X_i^{'}\beta + \epsilon_i \quad \text{where} \quad \left\{ \begin{array}{l} \epsilon_i \sim_{\mathsf{iid}} \mathsf{MVN}(0, \Sigma_J) \\ Y_i^* = \left[Y_{i1}^* \ \cdots \ Y_{iJ}^*\right]^{'} \\ X_i = \left[X_{i1} \ \cdots \ X_{iJ}\right]^{'} \end{array} \right.$$

- Restrictions on the model for identifiability:
  - The (absolute) level of  $Y_i^*$  shouldn't matter
  - The scale of  $Y_i^*$  also shouldn't matter

- How can we relax the IIA assumption?
- Instead of assuming  $\epsilon_{ij}$  to be i.i.d. across alternatives j, we allow  $\epsilon_{ij}$  to be correlated across j within each voter i
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- How can we relax the IIA assumption?
- Instead of assuming  $\epsilon_{ij}$  to be i.i.d. across alternatives j, we allow  $\epsilon_{ij}$  to be correlated across j within each voter i
- Multinomial probit model (MNP):

$$Y_i^* = X_i^{'}\beta + \epsilon_i \quad \text{where} \quad \left\{ \begin{array}{l} \epsilon_i \sim_{\mathsf{iid}} \mathsf{MVN}(0, \Sigma_J) \\ Y_i^* = [Y_{i1}^* \cdots Y_{iJ}^*]^{'} \\ X_i = [X_{i1} \cdots X_{iJ}]^{'} \end{array} \right.$$

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36 / 1

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- lacktriangle This makes its estimation computationally costly when J large
- Must use numerical approximation (quadratures) or simulation methods (maximum simulated likelihood or MCMC)
- Moreover, # of parameters in  $\Sigma_J$  increases as J gets large, but data contain little information about  $\Sigma_J$ :

J	3	4	5	6	7
$\#$ of elements in $\Sigma_J$	6	10	15	21	28
# of parameters identified	2	5	9	14	20

- $\blacksquare$  Consequently, MNP is only feasible when J is small
- MNP in R
- Alternative solutions: Nested logit

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# Even When You Choose Not To Decide, You Still Have Made a Choice

Lacy and Burden (1999)

Multinomial Probit Model:

Three Choices: Bush, Perot, and Clinton

Four Choices: Bush, Perot, Clinton, and Abstention

What happens if Perot doesn't run?

	Actual	3-choice	4-choice
Bush	32.0	45.7	38.4
Clinton	48.6	54.3	61.6
Abstention	20.9	-	23.7

Perot stole from Clinton!

#### Model Based Inference

- 1) Likelihood inference
- 2) Logit/Probit
- 3) Ordered Probit
- 4) Choice Models:
- 5) Count Models (Poisson, Negative Binomial,...)