

JUSTIN KEMP

818 W Leon Dr | Lincoln, NE 68521 | 531-220-6142 | jkemp0790@gmail.com

EDUCATION

Bachelor of Science, College of Agricultural Sciences and Natural Resources

Dec 2013

University of Nebraska Lincoln

- Major, PGA Golf Management
- Minor, Business
- *Related Course Work:* Accounting for Business Decisions, Financial Decision Making, Marketing, Operations and Supply Chain Management, Management Essential for Organizations, Interpersonal Skills for Leadership, Leadership Development: Small Groups, Coaching Effectiveness, Microeconomics, Macroeconomics.

Certificate of Completion, Full Stack Web Development Coding Boot Camp

July 2021 – Jan 2022

Northwestern University

- Currently enrolled the 6-month full stack development program. Throughout the course I will learn all the skills needed to become proficient in front end and back end technologies.

SKILLS & ABILITIES

Management

- Organized and managed employees and volunteers on the practice range at Omaha Country Club during the 2013 U.S. Senior Open.
- Organized and executed Junior Golf Program at Crooked Creek Golf Club.
- Helped organize and run weekly leagues and tournaments.

Sales

- Sold a wide variety of products & services to heavy equipment dealers ranging from large multi-store corporations to small single-store businesses
- Worked in merchandise tent selling merchandise at 2013 U.S. Senior Open at Omaha Country Club. 2013 U.S. Senior Open merchandise tent put up record numbers in sales.

EXPERIENCE

Sales Representative

Apr 2014 - July 2021

Sandhills Global

- Helped my customers grow their businesses with advertising and implementing numerous hosted services to assist in day-to-day business operations
- Worked with businesses ranging in size, from small businesses with single digit employees to multi-location dealerships
- Sold a wide range of products from cloud-based services to print advertising
- Managed multiple territories including Florida, Georgia, South Carolina, & Oklahoma and worked over 300 accounts.

Outside Services

Omaha Country Club

April 2013 - Jan 2014

- Responsible for overseeing outside help, greeting and assisting the members, ensuring golf car fleet is maintained and accounted

for, bag room is in order, and practice range is maintained and organized, all in a fast-paced environment.

- Worked in Pro Shop with electronic Tee Sheet and POS system, ensured guest and member satisfaction and assisted in selling merchandise.
- Helped teach summer Junior Golf Clinic and Pee Wee Golf Clinic. Taught over 50 children from 5 years old to 13 years old the fundamentals of the swing, etiquette, and everyday golf course knowledge.

Intern, Pro Shop Assistant
Crooked Creek Golf Club

May 2010 - March 2013

- Oversaw everyday operation when necessary, worked with POS system and tee sheet, greeted customers, booked tee times, and sold merchandise.
- Maintained golf car fleet, practice range, pro shop and snack bar.
- Taught the summer Junior Golf Program the fundamentals of the game, including etiquette and basic swing, grip, and stance techniques.