Cloud Solution Architect: Graduates Opportunities

About the job

Overview

Target candidates: Bachelor/Master students who will graduate between Mar.2025 to Feb.2026

Target Onboarding Time: Mar 2026

Come build community, explore your passions and do your best work at Microsoft. This opportunity will allow you to bring your aspirations, talent, potential - and excitement for the journey ahead. As Cloud Solution Architect, you will gather customer/partner insights and leverages these insights to design architectures, provide expertise/guidance, develop, propose and deliver Microsoft solutions to achieve customer/partner business outcomes and drive to completion the resolution/unblocking of their issues, resulting in accelerated consumption. This opportunity will allow you to leverage knowledge of the products, services, and value propositions of Microsoft and its competitors in customer/partner conversations to identify growth opportunities. Microsoft's mission is to empower every person and every organization on the planet to achieve more. As employees we come together with a growth mindset, innovate to empower others, and collaborate to realize our shared goals. Each day we build on our values of respect, integrity, and accountability to create a culture of inclusion where everyone can thrive at work and beyond.

Responsibilities

- Acts as the voice of the customer (VOC)/partner by learning to identify and share feedback around technical capabilities, blockers, and insights that relate to the customer/partner with internal teams.

- Demonstrates basic technical concepts and proves those design solutions' capability through design collaboration sessions with the customer to drive intent and enable sustained usage of Copilot Chat, Agents, and M365 Copilot, securing long-term customer success and renewal.

- Supports customer skilling needs by participating in discussions on technical delivery with other internal and external stakeholders to transfer knowledge and contribute to customer readiness.

- With supervision, identifies issues and advises customers/partners to operate and optimize performance in accordance with Microsoft best practices. Applies methodology and governance, as directed, to minimize business and technical risks and adhere to quality assurance while ensuring excellence in contributions to design and/or delivery of solutions.

- Leverage Agentic AI: Use Copilot prompt engineering and Agent-building expertise to drive AI at scale.

- Demonstrate a self-learner mindset through continuous, self-directed learning in areas such as Copilot Chat, Agents, M365 Copilot, business value realization, and adoption and change management. Build and maintain technical readiness aligned to Customer Success Unit (CSU) priorities and corporate initiatives.

- Learns to identify and communicate areas in intellectual property (IP) that need refreshing or have gaps. Contributes to IP development with guidance/supervision.

- Leverages development opportunities (e.g., mentorships, role-based resources, trainings, internal events such as Ready,

- Build, Ignite) to learn new technologies or services.Embody our culture and values.

Qualifications

Required/minimum Qualifications:

- Bachelor's Degree in Computer Science, Information Technology, Engineering, Business, or related field OR equivalent experience

Additional Or Preferred Qualifications

- Technical Certification in Cloud (e.g., Azure, Amazon Web Services, Google, security certifications). Bachelor's Degree in Computer Science, Information Technology, Engineering, Business, or related field AND 2+ years experience in cloud/infrastructure technologies, information technology (IT) consulting/support, systems administration, network operations, software development/support, technology solutions, practice development, architecture, and/or consulting OR equivalent experience.

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This position will be open for a minimum of 5 days, with applications accepted on an ongoing basis until the position is filled.