Variables

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- favorite color
- age
- population (the "individuals" might be countries or cities, for example)

Quantitative variables

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- age (possible units: years)
- annual income (possible units: thousands of dollars)
- number of children (this is a "count" and has no other units)

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But quantitative variables like "number of children" take on values that are separated from each other by fixed amounts. For example, the number of children in a household can be 0, 1, 2, and so on, consecutive values being separated by 1. But it can't be 1.25. Such variables are called **discrete**.

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And sometimes, especially when we're doing approximations, we will consider discrete variables like test scores to be continuous.

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Again, these distinctions aren't absolute, and we won't spend a lot of time worrying about them.

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But if you code yes/no answers as 1/0, then the average of all your 1's and 0's does indeed make sense and turns out to be a very interesting quantity. We'll see this later in the course; stay tuned!