

INVENTORY DATA ANALYSIS

\$5,62,87,967.27  
Inventory Value

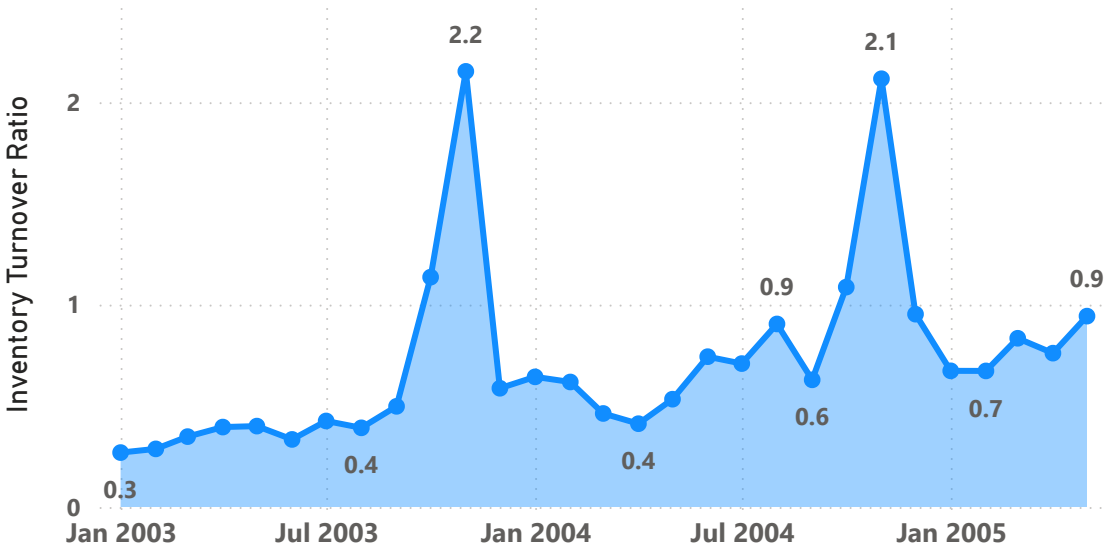
555131  
Total Stock

13  
No of Vendors

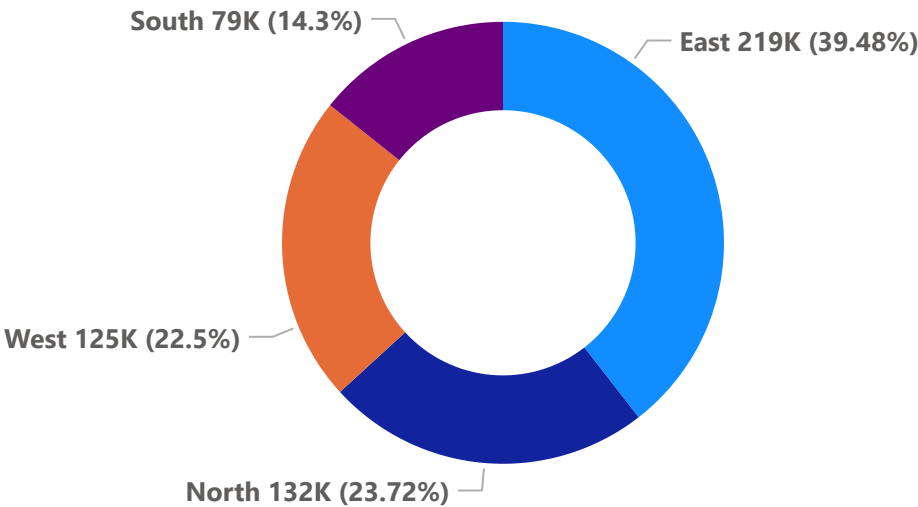
20.91  
Inventory Turno...

17.46  
Days Inventory Out...

Inventory Value by Products

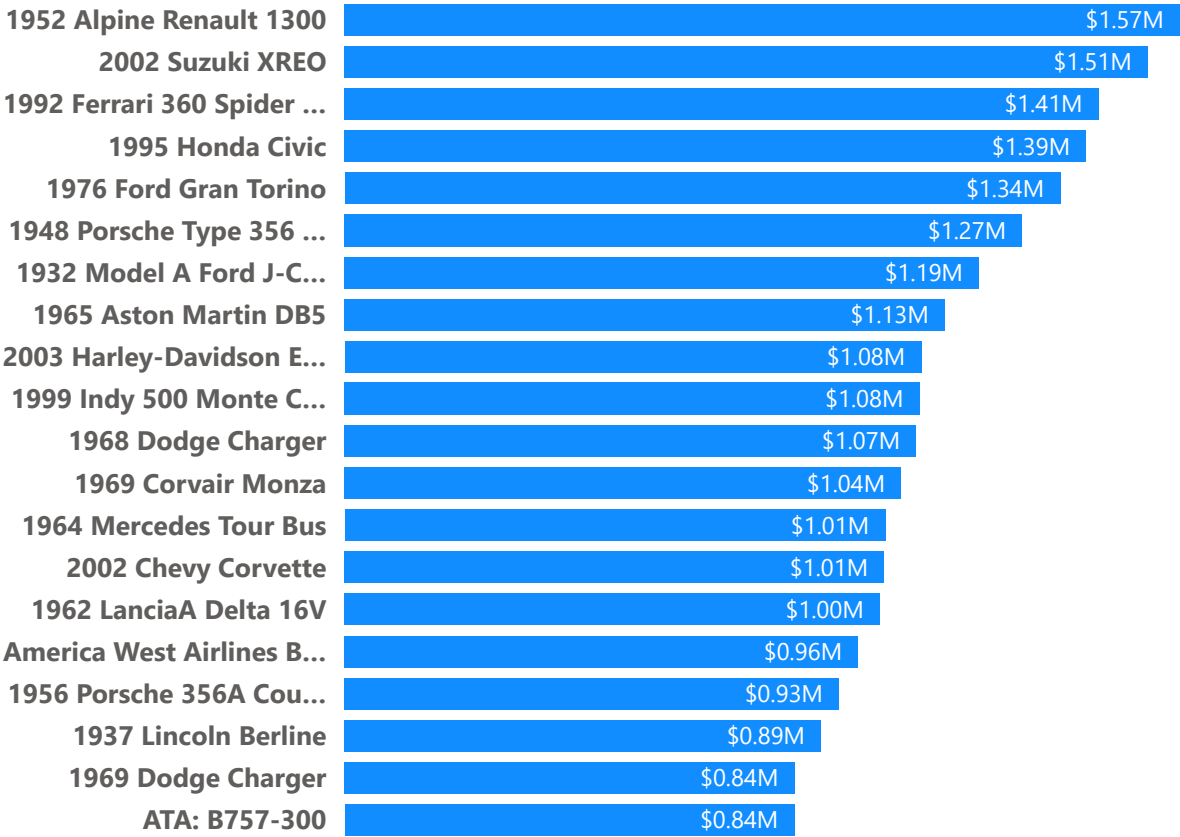


Quantity In Stock By Warehouse



WareHouse	In Stock	Qty Ordered	Revenue	inStock Inventory Price	ITR
East	219183	35582	\$38,53,922.49	\$2,56,31,556.38	6.17
North	131688	24650	\$20,76,063.66	\$1,25,89,514.35	4.68
West	124880	22933	\$17,97,559.63	\$1,05,67,510.68	4.41
South	79380	22351	\$18,76,644.83	\$74,99,385.86	6.48
Total	555131	105516	\$96,04,190.61	\$5,62,87,967.27	20.91

Inventory Price by Products



SALES PERFORMANCE - DATA ANALYSIS

2003	2004	2005	Q1	Q2	Q3	Q4
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\$96,04,190.61

Revenue

122

No. of Customers

326

No. of Orders

105516

Qty Ordered

\$3,205.67

Average Order

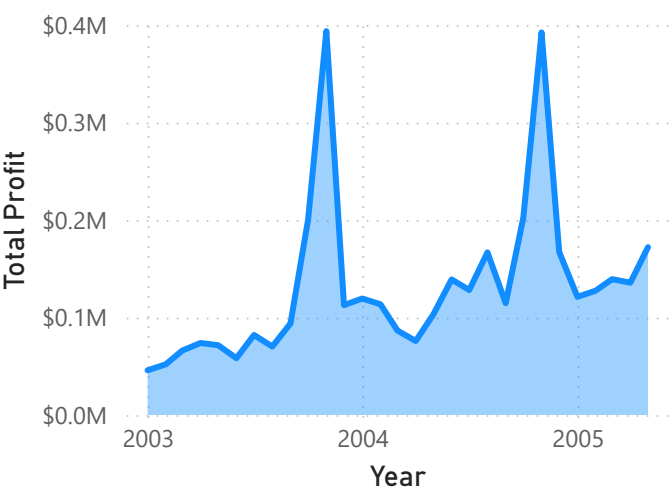
17.46

Days Inventory Outstandi...

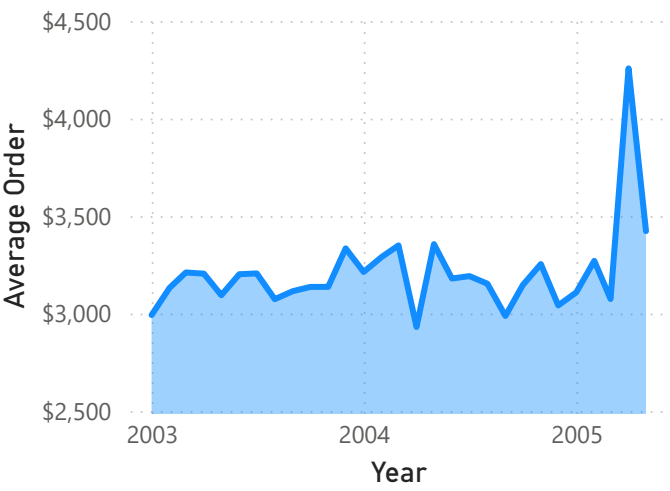
93%

Order Fulfillment Rate

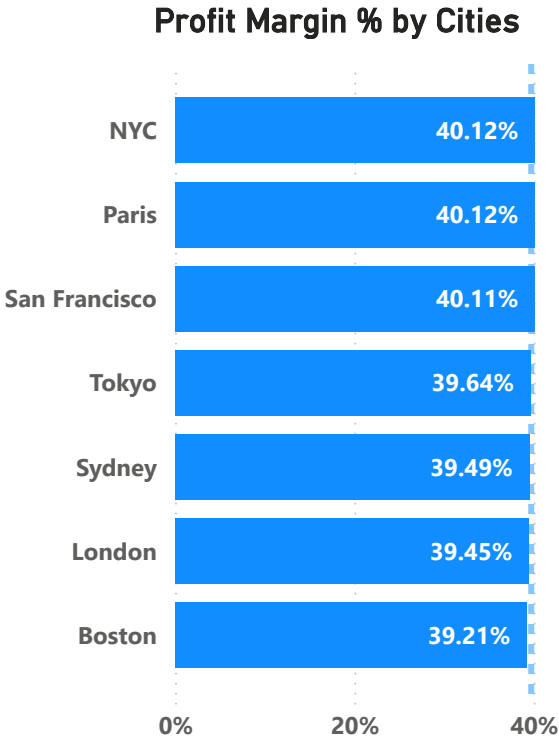
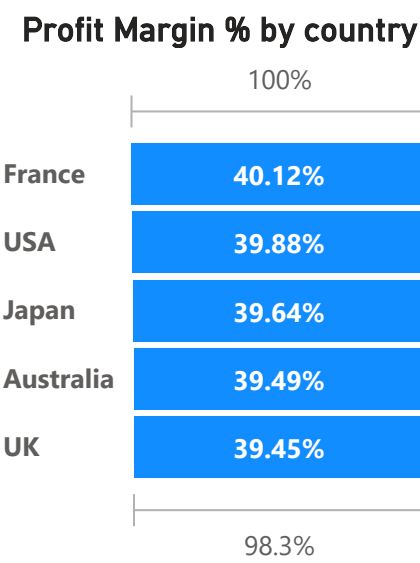
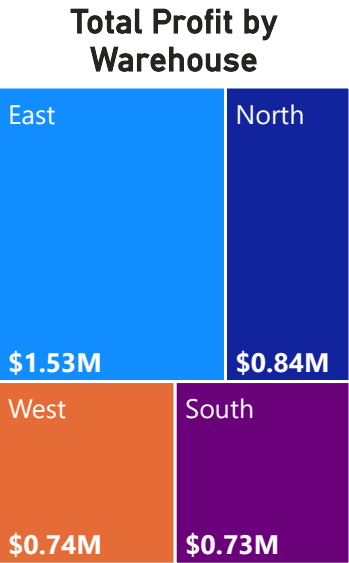
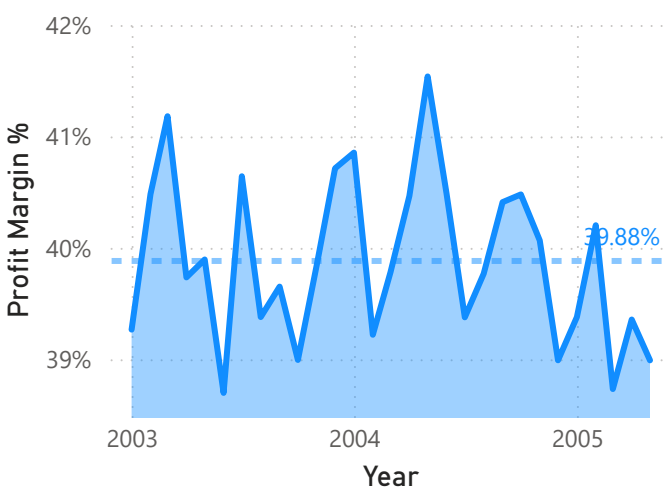
Total Profit by Year and Month



Average Order by Year and Month



Profit Margin % by Year and Month



productName	Total Profit Margin %	Average Order
1961 Chevrolet Impala	55.99%	\$2,560.04
1937 Horch 930V Limousine	55.97%	\$1,885.85
1926 Ford Fire Engine	55.46%	\$1,994.12
1970 Plymouth Hemi Cuda	54.75%	\$2,351.48
1936 Harley Davidson El Knucklehead	54.20%	\$1,785.45
2002 Yamaha YZR M1	53.99%	\$2,728.54
1950's Chicago Surface Lines Streetcar	53.61%	\$1,992.30
1982 Lamborghini Diablo	52.18%	\$1,147.14
1999 Indy 500 Monte Carlo SS	51.84%	\$4,030.80
1928 Mercedes-Benz SSK	51.73%	\$4,724.14
1948 Porsche Type 356 Roadster	51.56%	\$4,866.14
HMS Bounty	51.26%	\$2,617.80
1958 Chevy Corvette Limited Edition	50.55%	\$1,129.57
Corsair F4U ( Bird Cage)	50.48%	\$2,223.92
1952 Alpine Renault 1300	50.14%	\$6,786.36
2002 Suzuki XREO	49.82%	\$4,848.82
Total	39.84%	\$3,205.67

SALES PERFORMANCE - DATA ANALYSIS

2003

2004

2005

Q1

Q2

Q3

Q4

\$9.60M

Total Price

\$7.83M

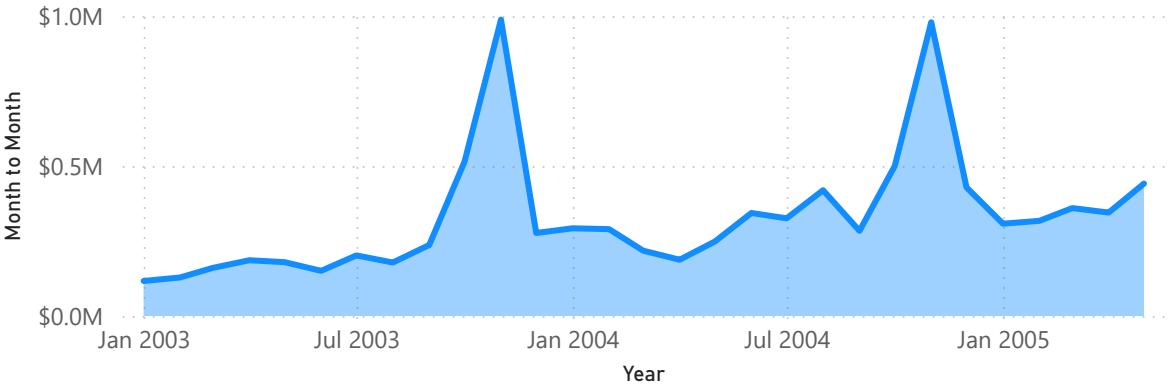
Previous Year Sales

326

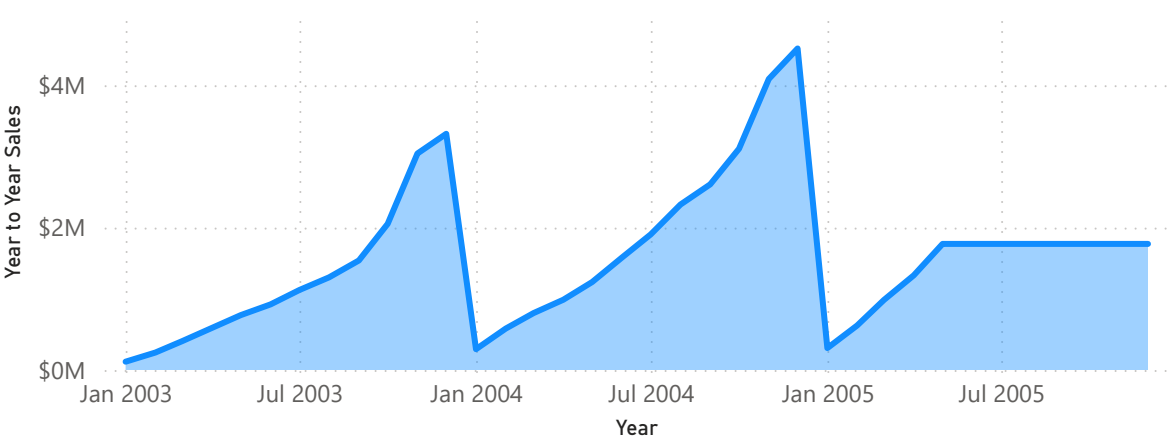
No of Orders

Products	Qty	Total Price	Previous Yr Sales	Yr to Yr Sales
18th century schooner	1011	\$1,12,427.12	\$95,865.25	\$16,561.87
18th Century Vintage Horse Carriage	907	\$85,328.57	\$72,217.76	\$13,110.81
1900s Vintage Bi-Plane	940	\$58,434.07	\$49,677.32	\$8,756.75
1900s Vintage Tri-Plane	1009	\$68,276.35	\$52,335.61	\$15,940.74
1903 Ford Model A	883	\$1,11,528.82	\$95,295.27	\$16,233.55
1904 Buick Runabout	990	\$77,800.54	\$63,977.85	\$13,822.69
1911 Ford Town Car	832	\$45,306.77	\$37,357.37	\$7,949.40
1912 Ford Model T Delivery Wagon	991	\$77,239.92	\$65,007.22	\$12,232.70
1913 Ford Model T Speedster	1038	\$97,193.88	\$80,419.65	\$16,774.23
1917 Grand Touring Sedan	918	\$1,40,535.60	\$1,12,704.90	\$27,830.70
1917 Maxwell Touring Car	992	\$87,637.63	\$71,002.05	\$16,635.58
1926 Ford Fire Engine	998	\$55,835.30	\$46,578.92	\$9,256.38
1928 British Royal Navy Airplane	972	\$94,885.37	\$74,670.84	\$20,214.53
1928 Ford Phaeton Deluxe	972	\$60,493.33	\$48,829.80	\$11,663.53
1928 Mercedes-Benz SSK	880	\$1,32,275.98	\$1,06,311.94	\$25,964.04
1930 Buick Marquette Phaeton	1074	\$41,599.24	\$33,022.73	\$8,576.51
1932 Alfa Romeo 8C2300 Spider Sport	866	\$71,526.22	\$60,292.95	\$11,233.27
Total	105516	\$96,04,190.61	\$78,33,253.90	\$17,70,936.71

Month to Month by Year and Month



Year to Year Sales by Year and Month



EMPLOYEE PERFORMANCE -  
DATA ANALYSIS

2003

2004

2005

Q1

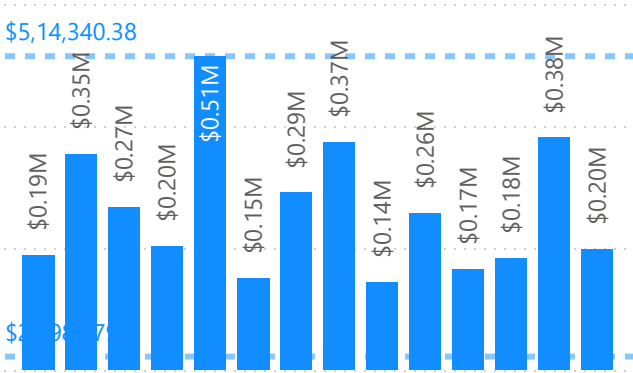
Q2

Q3

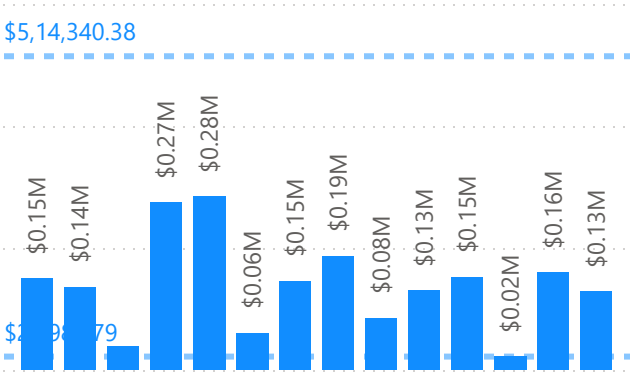
Q4

Total Sales and Total Price by Employee and Warehouse

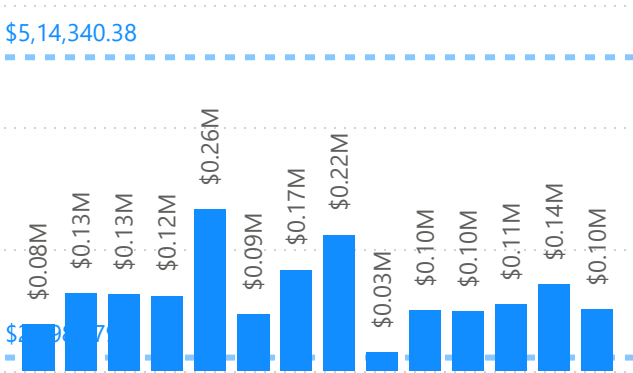
East



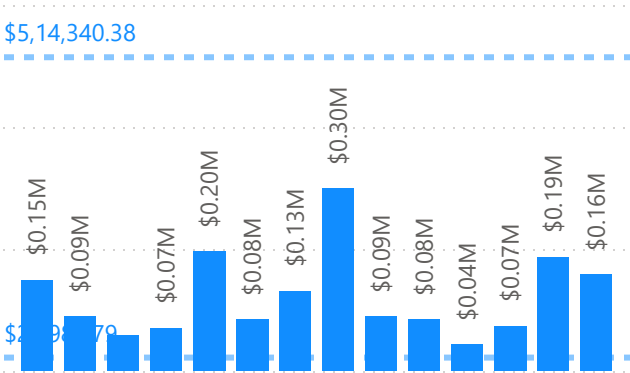
North



South



West



Employee

East

North

South

West

Tot

Steve Patterson	\$1,85,967.24	\$1,25,797.14	\$1,05,062.62	\$89,048.42	\$5,05,875.42
Peter Marsh	\$1,97,916.09	\$1,28,185.04	\$1,00,638.61	\$1,57,854.02	\$5,84,593.76
Pamela Castillo	\$3,81,132.11	\$1,59,431.84	\$1,41,471.66	\$1,86,184.94	\$8,68,220.55
Martin Gerard	\$1,83,248.23	\$21,984.79	\$1,08,532.49	\$73,711.96	\$3,87,477.47
Mami Nishi	\$1,65,393.31	\$1,51,697.55	\$96,746.59	\$43,272.62	\$4,57,110.07
Loui Bondur	\$2,56,693.74	\$1,29,578.67	\$98,807.80	\$84,405.54	\$5,69,485.75
Leslie Thompson	\$1,43,865.77	\$84,597.29	\$29,808.88	\$89,261.09	\$3,47,532.93
Leslie Jennings	\$3,73,416.76	\$1,86,745.54	\$2,22,811.87	\$2,98,556.37	\$10,81,524.54
Larry Bott	\$2,90,766.13	\$1,45,396.92	\$1,65,457.76	\$1,30,475.98	\$7,32,096.79
Julie Firrelli	\$1,50,001.57	\$60,550.98	\$92,280.03	\$83,830.62	\$3,86,663.20
Gerard Hernandez	\$5,14,340.38	\$2,84,225.44	\$2,64,579.57	\$1,95,432.42	\$12,58,577.81
George Vanauf	\$2,02,817.57	\$2,74,405.61	\$1,22,414.27	\$69,739.60	\$6,69,376.45
Foon Yue Tseng	\$2,66,537.49	\$37,806.65	\$1,25,308.68	\$58,559.85	\$4,88,212.67
Barry Jones	\$3,53,860.63	\$1,35,808.97	\$1,26,582.41	\$88,601.90	\$7,04,853.91
Andy Fixter	\$1,87,965.47	\$1,49,851.23	\$76,141.59	\$1,48,624.30	\$5,62,582.59
Total	\$38,53,922.49	\$20,76,063.66	\$18,76,644.83	\$17,97,559.63	\$96,04,190.61