



ESTIMATED SELLER PROCEEDS

(C.A.R. Form ESP, Revised 6/23)

SELLER: _____ DATE: _____
 PROPERTY ADDRESS: _____
 This estimate is based on costs associated with _____ type of financing.
 PROJECTED CLOSING DATE: _____ PROPOSED SALE PRICE: \$ _____
 Current Annual Property Taxes: \$ _____ Rate: _____ % Monthly Homeowners Dues, if any: \$ _____

CHARGES BY EXISTING LIEN HOLDERS

Interest to payoff date (first loan) # Days _____ \$ _____
 Interest (secondary financing) # Days _____ \$ _____
 Interest on lines of credit or other financing \$ _____
 Prepayment penalty \$ _____
 Demand and Reconveyance fees \$ _____
 Other lender fees (wire transfers, courier, etc.) \$ _____

ESCROW AND TITLE CHARGES

Escrow Fee ☐ including any Exchange Fees \$ _____
 Title Insurance Policy \$ _____
 Drawing, Notary and Recording Fees \$ _____

OTHER EXPENSES & PRORATIONS

Brokerage Fee -To Seller's Agent ☐ \$ _____ or ☐ % \$ _____
 -To Buyer's Agent ☐ \$ _____ or ☐ % \$ _____
 Transfer Tax -County Rate per \$1,000 \$ _____ \$ _____
 -City Rate per \$1,000 \$ _____ \$ _____
 Property Taxes # Days _____ \$ _____
 Homeowners Dues # Days _____ \$ _____
 Buyer's Closing Costs \$ _____
 Natural Hazard Disclosure and/or other Reports \$ _____
 Wood Destroying Pest and/or other Inspection Fees \$ _____
 Corrective Work and/or other Repairs \$ _____
 Home Warranty Program \$ _____
 Rents and Security Deposits \$ _____
 VA/FHA Discount Points and Fees \$ _____
 HOA Transfer and/or Move-Out Fees \$ _____
 Other \$ _____
 \$ _____

TOTAL ESTIMATED EXPENSES

This estimate, based upon the above sale price, type of financing and projected closing date, has been prepared to assist Seller in estimating costs and proceeds. Amounts will vary depending upon differences between actual and estimated repairs that may occur in the transaction, unpaid loan balances, assessments, liens, impound accounts, charges by lenders, escrow companies, title insurers and other service providers and other items. Not all liens may yet have been identified. Neither Broker nor Agent guarantees these figures represent the actual, or only, amounts and charges.

By signing below Seller acknowledges that Seller has read, understands and received a copy of this Estimated Seller Proceeds.

Seller _____ Date _____
 Seller _____ Date _____
 Real Estate Broker (Firm) _____ DRE Lic. # _____
 By _____ DRE Lic. # _____ Date _____
 Address _____ City _____ State _____ Zip _____
 E-mail _____ Phone # _____

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