

STATEMENT OF WORK No. 205730

Grand Canyon University	<i>Customer Contact:</i>	John McCoy
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This STATEMENT OF WORK ("SOW") identifies the scope of services, deliverable, quotation and payment arrangements between **Campus Management Corp. ("CMC")** and **Grand Canyon University ("Customer")**, subject to the terms and conditions set forth in the Professional Services Agreement ("PSA") entered into between the parties on June 29, 2009, which PSA the parties hereby agree to renew and extend to apply to this SOW, except this SOW shall control over any conflicting terms, conditions or pricing in the PSA. This SOW will become effective by Customer submitting to CMC its signature on this document within ten (10) days from the date CMC delivers the SOW to Customer and CMC's signature and acceptance thereafter ("Effective Date"). CMC shall have no obligation to perform services prior to such time.

I. Period of Performance:

The period of performance for this engagement will commence following acceptance of this SOW and will continue until all services are performed or this SOW terminates earlier in accordance with the PSA.

II. Services to be Performed and Deliverables:

The Customer wishes to purchase a custom enhancement related to Transfer section that would allow them to do the transfer sections:

For GCU's business needs

- ✓ They will be creating a "super section" for each course and term where all students will be registered
- ✓ Prior to the start date of a term, students are transferred (using this custom API) into various actual sections, based on specific business rules(Rules will be implemented by GCU outside the CampusVue/API scope)
- ✓ Client wishes to automate this process through a custom codeSection transfers will *always* be in the same campus and term

Transfer section functionality in CampusVue does the following actions:

1. Check for Registration locks
2. Class lessons
3. Co-Requisite
4. Course Equivalency
5. Transfer Section
6. Auto Add Course Section (if Configured)
7. Is course requires Audit?
8. Waive Pre- Requisite

To meet customer's needs, custom web Service will ignore #3, #4,#7 and #8 actions from the list above while doing the transfer.

1. Check for Registration locks

2. Class lessons
3. Co-Requisite, Pre- Requisite
4. Course Equivalency
5. Transfer Section
6. Auto Add Course Section (if Configured)
7. Is course requires Audit?
8. Waive Pre- Requisite

Deliverables:

- Installation package for solution
- User Reference Guide

III. Assumptions:

Changes to any of these assumptions may increase or decrease the resources required. This may result in a change in scope and adjustment to total project cost and/or duration.

- CMC will assist Customer with UAT of the Package; however, Customer will have primary responsibility for completing this testing within ten (10) days starting from the date the Solution is deployed to the Customer UAT environment and configured for UAT.
- Customer acknowledges that changes in new releases to CampusVue Student may impact the functionality or operability of this integration component, and services provided within this SOW do not cover functionality or operability of the integration component that are impacted by the new release's changes.
- Custom can request that CMC recertify the integration component and customization against a new release of the Licensed Programs with a separate Change Order or Service Support Agreement. The "recertification process" confirms the integration solution continue to function as originally scoped and delivered.
- A separate Service Support Agreement will be provided for the support and maintenance services necessary to the integration component for the resolution of defects and recertification of the integration component and/or customizations.
- New enhancements or requirements in the integration component not included in the service offering will follow the Change Order process and be billed on an agreed to cost on a T&M basis. These costs are not covered within this SOW.

IV. Project Schedule:

The exact timeframes for Service delivery will be dependent upon the availability of CMC resources at the time the SOW is signed by Customer and returned to CMC. Customer and CMC will coordinate the actual start date. It is anticipated that Services defined in this SOW will be delivered at a mutually agreed time after full execution of the SOW.

V. Acceptance:

Upon completion of the work stated herein, CMC will issue the necessary closeout documents (i.e. Project Acceptance Document). All forms are to be signed by the designated Customer Project Manager or Executive Sponsor within ten (10) business days of delivery of the services noted herein. The sign-off or Customer's commercial use indicates Customer's acceptance, and signifies the completion and approval of the outcome and content of all project tasks and provisions of all deliverables as defined herein.

Should error corrections to the deliverable be required, CMC will make a reasonable effort to complete the work in an acceptable timeframe if notified within 10 business days of the project's

completion. After the allotted 10 business day timeframe, CMC will reassign the projects' resources. As a result, any error corrections to the deliverable needed that fall within the Statement of Work, but are not requested within the 10 business day timeframe, will either be a) put in queue and will be addressed at CMC's discretion or, b) require a change order to be mutually executed by the parties. Any requests for an extension to the sign-off period should be submitted in writing to Customer's designated CMC Account Manager within the 10 business day sign-off period and are subject to approval.

Customer shall be deemed to have accepted the project and all deliverables, and CMC reserves the right to closeout the project for reasons including, but not limited to a) 30 calendar days elapsing from the point the Project Acceptance paperwork is delivered to Customer or b) the deliverables provided by CMC are being used by Customer in a live environment, or c) Customer's failure to provide written notice of non-conformance within the ten business day period or mutual extension herein. After such time, a Notice of Completion will be sent and the project shall be deemed fulfilled as it pertains to the SOW. All other changes to the deliverable required or requested by Customer will be addressed in a new Statement of Work on a time and materials basis.

VI. Estimated Fees; Labor Rates:

The Estimated Fees to complete the tasks outlined in this SOW are \$21,419.50. This SOW will be billed on a time and materials basis. Travel and Expenses are not included in the estimate.

Role	Estimated Effort	Estimated Cost
Technical Resources	94 Hours	\$ 17,977.00
Project Management	18 Hours	\$3,442.50
TOTAL ESTIMATED FEES	112 Hours	\$21,419.50

The Estimated Fees will be adjusted based on the services performed and at the hourly rate of \$191.25 per hour.

IN WITNESS WHEREOF, the parties hereto have caused this SOW to be executed by their duly authorized representatives as of the date signed below.

GRAND CANYON UNIVERSITY

CAMPUS MANAGEMENT CORP.

By: _____

By: _____

Print: _____

Print: _____

Title: _____

Title: _____

Date: _____

Date: _____