Joseph Weber

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Address: Shinagawa, Higashinakanobu, Tokyo
Languages: English (Native)
Japanese (Upper Intermediate / Limited Professional)

Summary

Full-stack Web Developer with a degree in Computer Science and strong track record in sales & customer management. Offering 4 years' experience in software development and website maintenance, complemented by 6 years' success in IT sales and recruitment in Japan's tech industry.

Programming Languages	Frameworks	Database	Cloud
• Python	• Ruby On Rails	• PostgreSQL	• Heroku
• Ruby	• Django	• SQLite	• AWS (S3)
• Java	• Stimulus	• MySQL	**OS**
• JavaScript	• NodeJs	**Containerization**	• OSX
• HTML5 / CSS	• Bootstrap	• Docker	• Linux
	• Tailwind		

Education

DePaul University	Computer Science	BSc	2010 – 2013
IEC Nichibei Kaiwa Gakuin	Japanese Language	N2 Prep Course	2020 – 2021
Le Wagon Bootcamp	Web Development	Certificate	2023

SOFTWARE DEVELOPMENT   2012/08 – Present

LeWagon (Tokyo)   2023/06 – Present
Programmer Teaching Assistant (Part-time)

Vokal Interactive LLC (Chicago)   2014/06 – 2015/03
Systems Engineer
Maintained and updated cloud-based web applications.
- Developed internal documentation and workflow tools using Go & Python
- Backend Developer on Boto, a python package that provides interfaces to AWS.
- Backend Development on Try-it-on, a web application that compares clothing sizes across distributors & retailers
- Maintenance & API development for EdVocal, a social networking service for teachers / educators
- Virtualenv, Docker, Kubernetes and AWS Linux environments

Tools Used:
- Python, Django, Jenkins, Docker, HTML, CSS, MySQL, AWS

Prime Analytics LLC (Chicago)   2012/08 – 2014/06
Developer
B2B Software Development on Pro-Opticus, a high-end risk & asset management tool.
"Version 2.0" development from testing phase to production.
- Consulting with trade analysts to discuss user-interface issues and adjusted based on feedback.
- Backend Development in a framework-based Java / SQL with proprietary library
- Bug fixes and optimizations to existing code bases
- Unit Testing, Document & Wiki updates
- Automating production builds using shell / bash scripting

Tools Used: Java, Windows, SQL, Bash

Projects

Kenkou Match
- Mobile Web application: www.kenkoumatch.com
  ○ Built with Ruby on Rails, JavaScript / Stimulus, Heroku, PostgreSQL, Figma / Bootstrap
  ○ Search for Doctors based on symptoms, translate symptoms to Japanese & add suggested phrases, with keyword matching and favorite words
  ○ OpenAI API (ChatGPT), Google API (Maps, Places, Geocoding), Cloudinary, DeepL API

Events

Builder's Weekend Hackathon (Tokyo)   2023/06
- Built a Python / Django app to email users who overused energy in a simulated environments

RECRUITMENT   2017/05 – 2023/03

Account Manager / Project Manager (Tokyo)

Skillhouse Staffing Solutions   2021/08 – 2023/04
Account Manager   2021/08 – 2023/04
Promoted to account manager

Account Executive   2021/08 – 2022/08
Sales & New Business Development for IT Temp services

Web Development: coded custom sales tools with Javascript, Google Sheets and Google Apps Script. In-house presenter for CRM / Database tools, programming languages, and popular tech in the job market.

HR Consulting: As a provider of temporary, permanent, and IT outsourcing services, consult with customers on internal projects, deadlines, as well as hiring budget, and offer most appropriate solutions.

Project Management: Coordinated 3 different teams (Marketing / Personnel / Sourcing) on a project basis – after gathering requirements, budget & timeline from Customers, assigned tasks to Marketing (advertising & inbound leads), Briefed the sourcing / candidate coordinator team, and worked regularly with post-sales personnel team to ensure smooth candidate onboarding

Business Development (New Clients / Lead Generation)
- Revenue 2021: 10M JPY | 2022: 35M JPY | 2023: 15M JPY

Tools Used: Microsoft Teams, ZOOM, Salesforce, JavaScript, Google Sheets, Apps Script

Embarc   2019/04 – 2021/07
- Revenue: 2019: 6M JPY | 2020: 20M JPY | 2021: 15M JPY
Apex K.K.   2018/04 – 2019/03
- Revenue: 2018: 5M JPY
East West Consulting K.K.   2017/05 – 2018/03
- Revenue: 2017: 6M JPY | 2018: 4M JPY