James Hubert

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Technical Skills

Javascript, ES6, HTML5, CSS3, Git, NodeJS, Express, Webpack, Babel, SQL, NoSQL, MongoDB, Firebase, Heroku

Experience

Software Engineering Immersive Student
App Academy

September 2019 cohort
New York, NY

Selected among top 2% of applicants to attend top-rated 100+ hour per week in-person software engineering immersive in New York City focusing on HTML, CSS, Javascript, Ruby, Rails, PostGresQL, Git, and the MERN stack. Worked on daily group projects with fellow students. Accomplishments included building Chess in Rails and several full-featured websites.

Freelance Web Developer
Various Projects

September 2018 - August 2019
Seattle, WA

Self-taught software engineering student through Freecodecamp.org and Khan Academy. Took on web development projects for friends and family in the Seattle area including assisting in the creation of a local company's website, super-friends-moving.com.

Sales Development Representative
Confluent, Inc

July 2017 - August 2018
Palo Alto, CA

As the sole junior sales representative responsible for arranging initial contacts with Fortune 1000 companies on the West Coast, I held daily conversations with Director, and VP-level engineering managers and discussed migrating to realtime infrastructures based on Apache Kafka. Key clients I sourced include Microsoft's Azure team, Capital One, Visa Digital Payments, Illumina, and Charles Schwab. I also facilitated technical partnerships with Intel and with Kubernetes startup Heptio (acquired by VMWare). In this role I served as coach to the junior inside sales team as it tripled in size and the company's valuation passed $1B.

Co-Founder and Software Developer
Grapevine Chat

May 2016 - July 2017
San Francisco, CA

Developed a cross-platform mobile first chat application for small business called Grapevine developed in Javascript, HTML, CSS, and Angular 2 with a Firebase backend. Among 5% of applicants admitted to Y Combinator's first online Startup School where our advisor was Pagerduty CTO Andrew Miklas.

Sales & Digital Marketing Associate
RedOwl, Inc

July 2015 - May 2016
San Francisco, CA

Reported directly to COO, Director of Digital Marketing, and the VP of Sales. Key responsibilities included Salesforce administration for the entire US sales team of 12+ outside reps, supervising internal transition between CRM systems, tracking of all leads from Hubspot marketing database to ensure adequate outreach, and general assistance in digital marketing including reviewing copy and analyzing competitor websites.

Sales Development Representative
Host Analytics

September 2014 - June 2015
Redwood City, CA

Sales professional for SaaS company responsible for outreach to senior finance and accounting professionals. Introduced clients to cloud-based software for reporting, rollups, forecasts, and related processes.

Education

Bachelor of Arts - Philosophy
University of Washington

June 2014
Seattle, WA