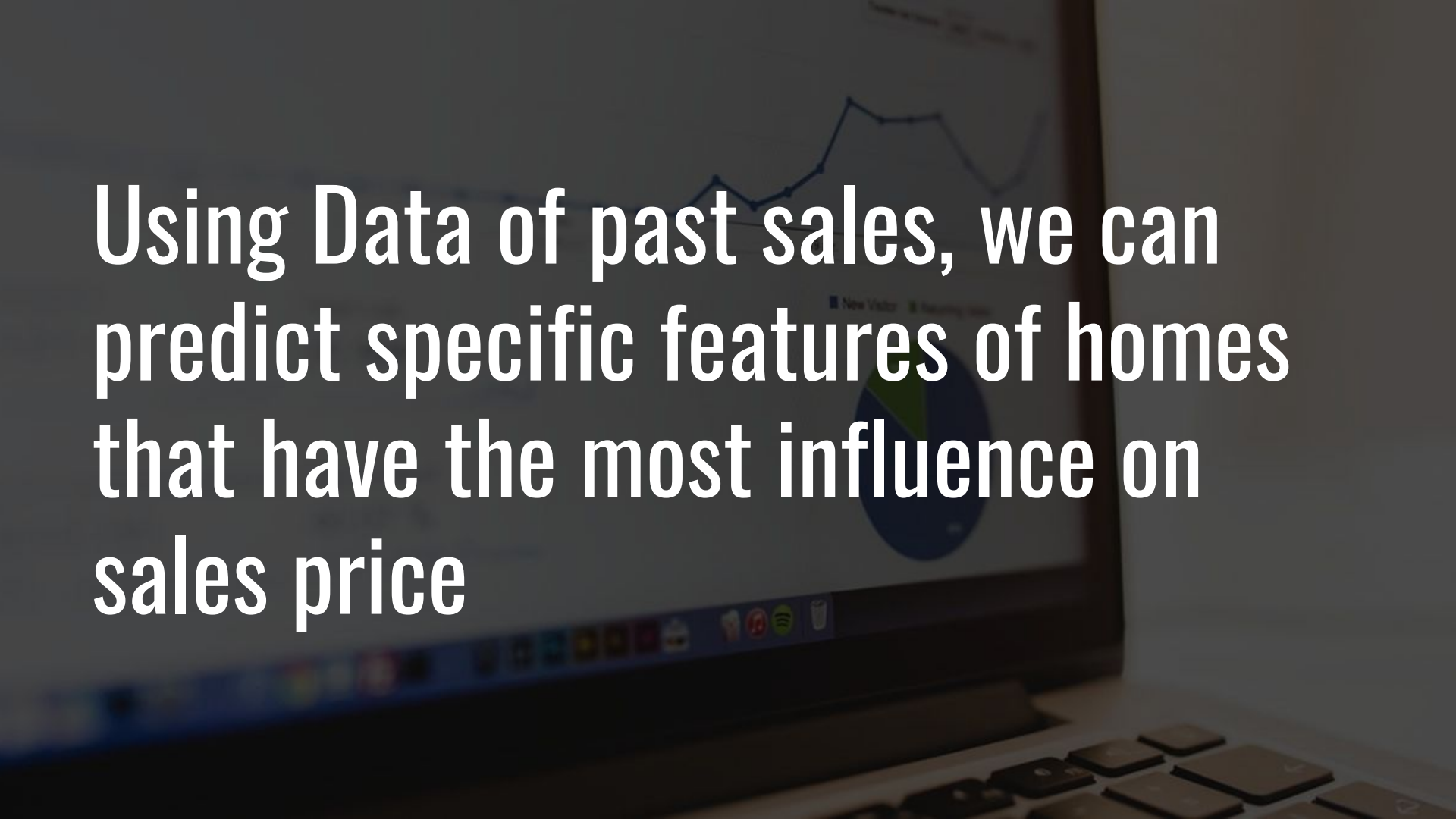


Selling your home in King's County

...

The background image shows a laptop screen with a dark overlay. On the screen, there is a line graph with a blue line and a pie chart. The text is overlaid on the screen in a large, white, sans-serif font.

You want to sell your home -
What is the best way to increase selling price?

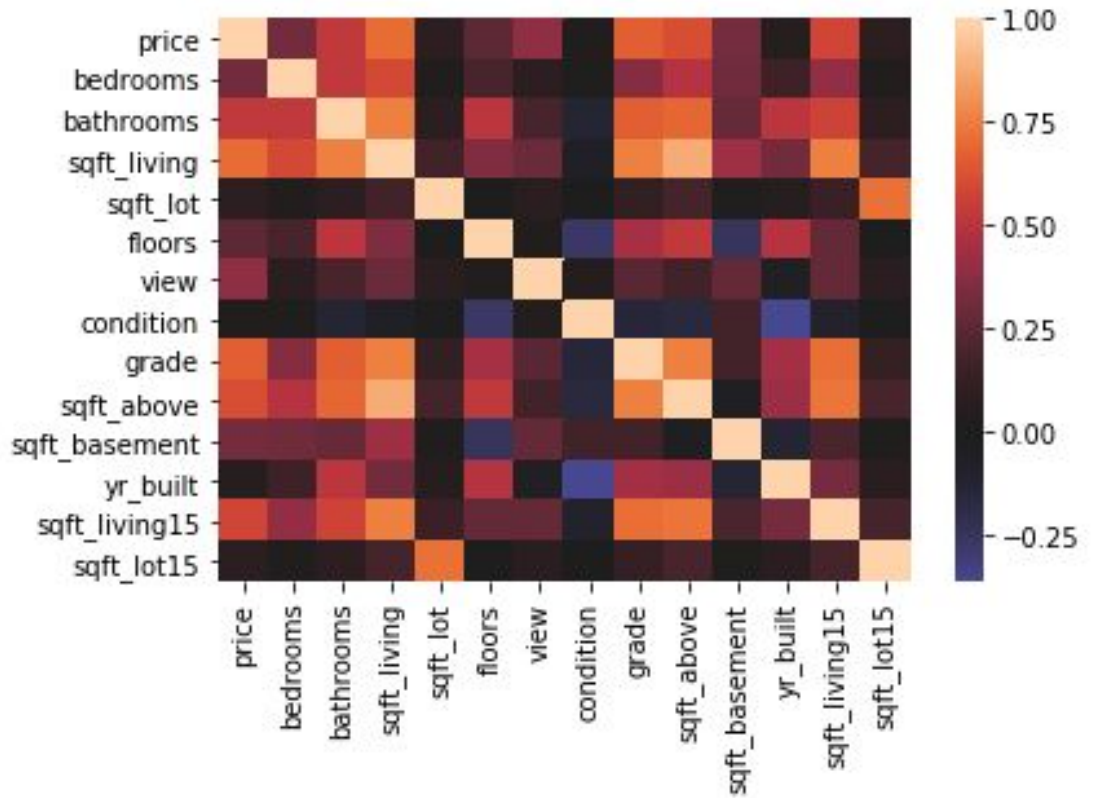
A laptop screen is shown with a dark overlay. On the screen, there is a line graph with a blue line and a pie chart. The text is overlaid on the screen in a large, white, sans-serif font.

Using Data of past sales, we can
predict specific features of homes
that have the most influence on
sales price

Home features explored

- Bedrooms
 - Bathrooms
 - Square Foot Living space
 - Square Foot of lot
 - Floors
 - Waterfront view
 - View
 - Overall condition
 - Grade given by county
 - Square feet above ground and basement
 - Year Built
 - Zipcode
 - Square footage of interior housing living space for the nearest 15 neighbors
 - Square footage of the land lots of the nearest 15 neighbors
-

Heatmap analysis



Heatmap showing correlation values between features



A close-up, slightly blurred photograph of a person's hand holding a pen, drawing on a light-colored surface that appears to be a blueprint or architectural drawing. The background is dark and out of focus, showing some bokeh light effects.

Most important features

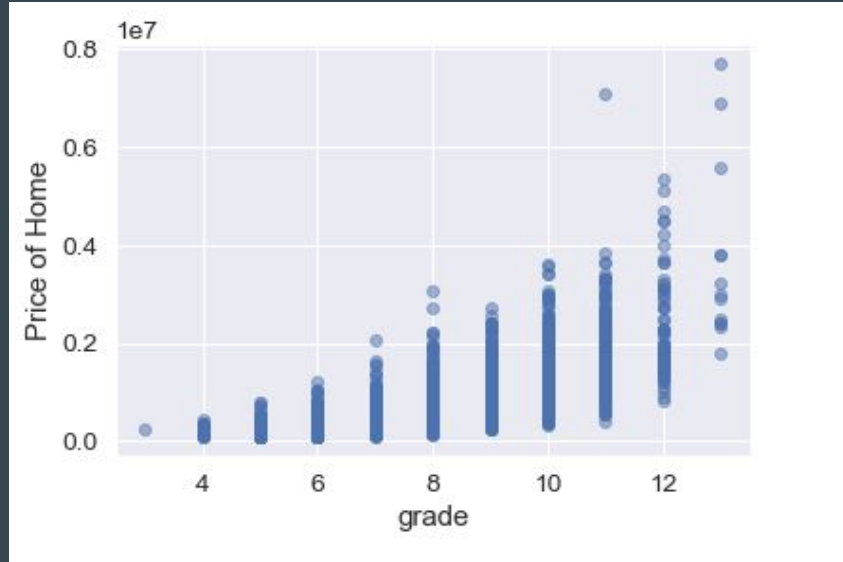
- Grade
- Square feet of living space
- Square feet above ground
- Square feet of living space of 15 neighbors
- Bathrooms
- Zip code

Location

- Zip code 98004
 - Increases price 25%
- Zip code 98039
 - Increases price 29%

The location of a property highly influences the price!

Grade



The grade given by the county is a good indicator of final price. A 1 point increase in grade will increase price 21%.

A close-up, slightly blurred photograph of a person's hand holding a pen, drawing on a blueprint or architectural plan. The background is dark and out of focus, showing some bokeh light effects. The text 'Somethings can't be changed...' is overlaid in white, bold, sans-serif font.

Somethings can't be changed...

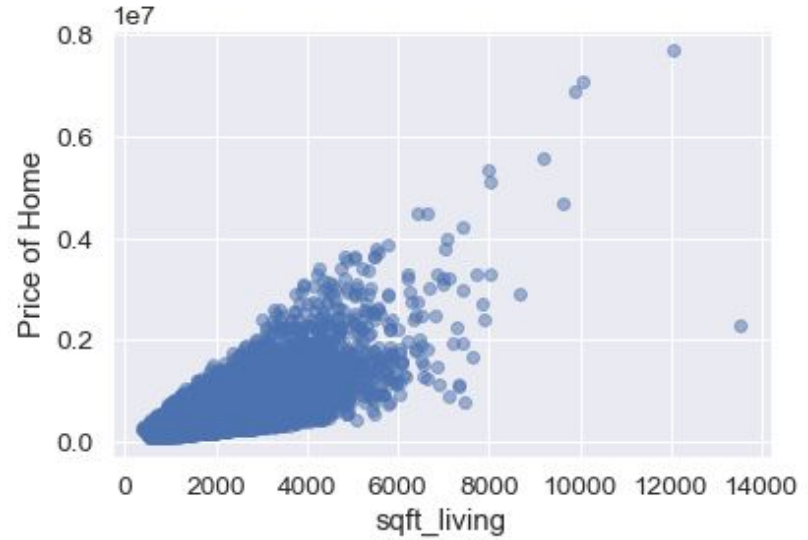
- Grade
 - Square feet of living space
 - Square feet above ground
 - Square feet of living space
of 15 neighbors
 - Bathrooms
 - Zip code
-

A close-up, slightly blurred image of a person's hand holding a pencil, drawing on a white surface that appears to be a blueprint or architectural plan. The background is dark and out of focus, showing some bokeh light effects.

How can you increase the selling price of your home?

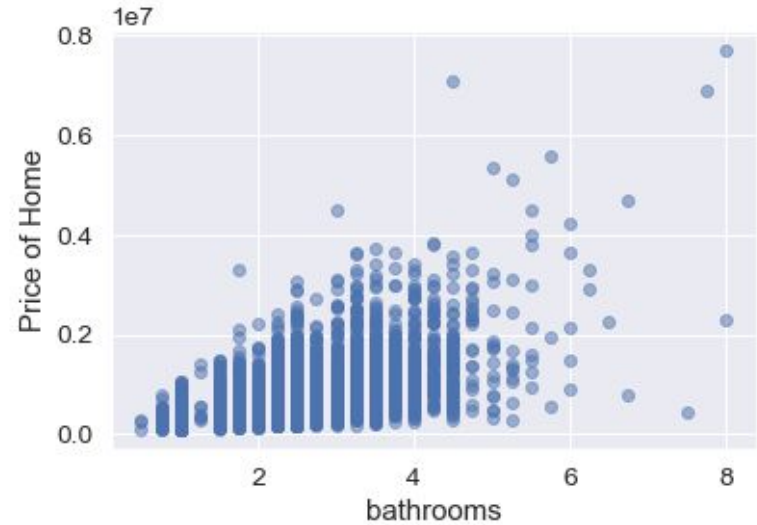
- Grade
- Square feet of living space
- Square feet above ground
- Square feet of living space of 15 neighbors
- Bathrooms
- Zip code

Square feet of living space



*The square feet of living space shows a strong correlation with the price of home. **A 1% increase in Square feet will increase price 0.22%.***

Bathrooms



It appears the best addition to make in a house would be to add a bathroom!

Adding 1 bathroom increases price 7%.

Increasing sales price of home

- Don't worry about what you can't change
 - Some features of homes increase value but can't be altered
- Add square footage
 - Above ground
 - Bathrooms