# Real Estate Zip Code Investment Analysis

By: Jonathan Holt Flatiron School Phase 4 Project

## Why I'm Here

You want to be smarter about where to invest in real estate.

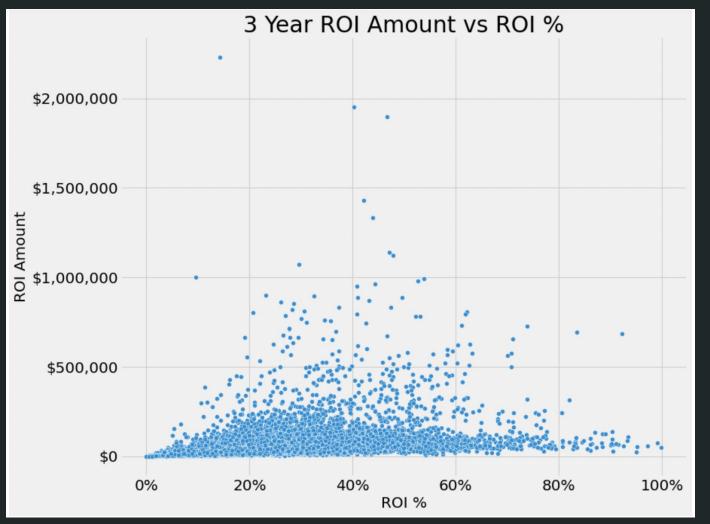
"What are the 5 Best Zip Codes to Invest in?"



# Target Zip Codes

Recently performed at or near the criteria that you have given me.

Develop and Run Models to make predictions into the future.



#### Criteria

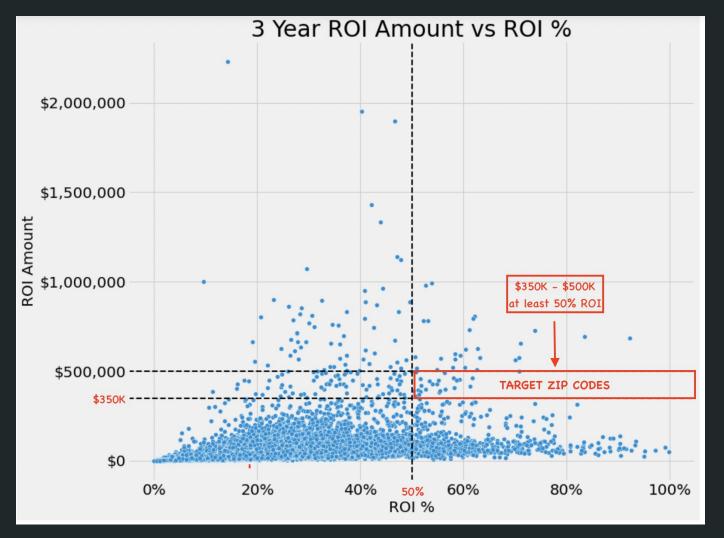
Timeframe
3 Year Investment

Price \$350,000 - \$500,000.

Return On Investment Most successful = 50% ROI or more.

Risk Low

Geographic Diversity Each Zip Code in a different State



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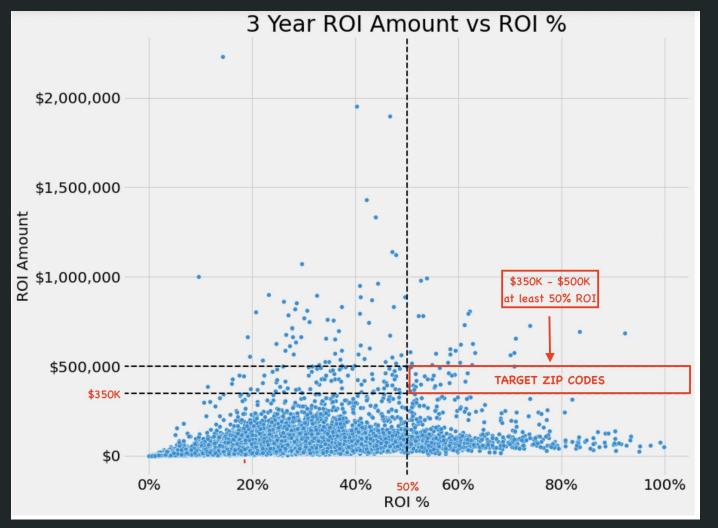
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Return On Investment Look at areas that have had 50% ROI or more.

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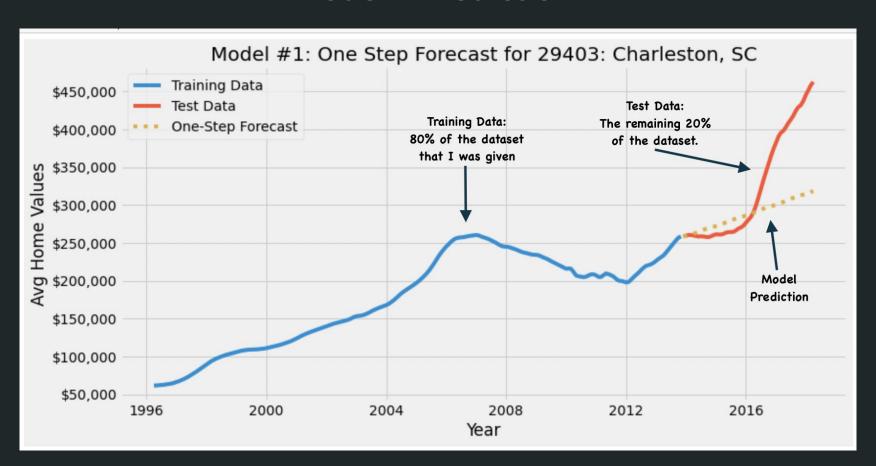
#### Modeling

In the 'Target Area' there are roughly 20 Zip Codes.

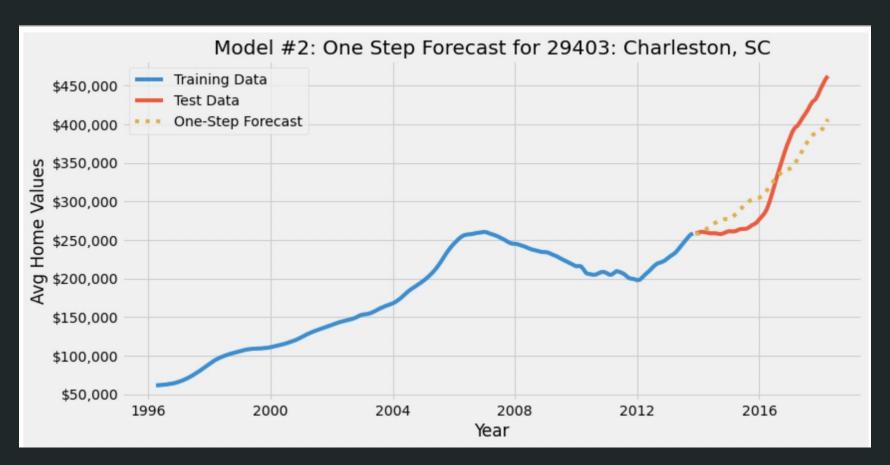
Each Zip Code is modeled individually on a unique model.

Test and evaluate 2 models for each Zip Code and then proceed with the better performing model.

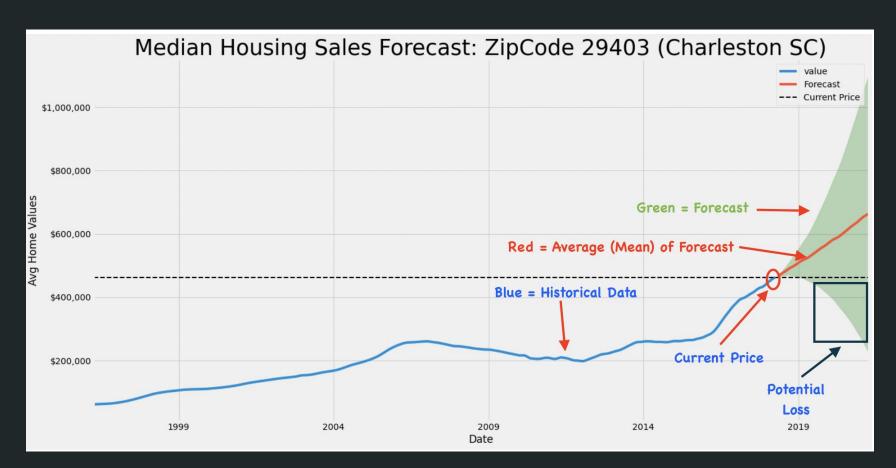
#### **Model 1 Prediction**



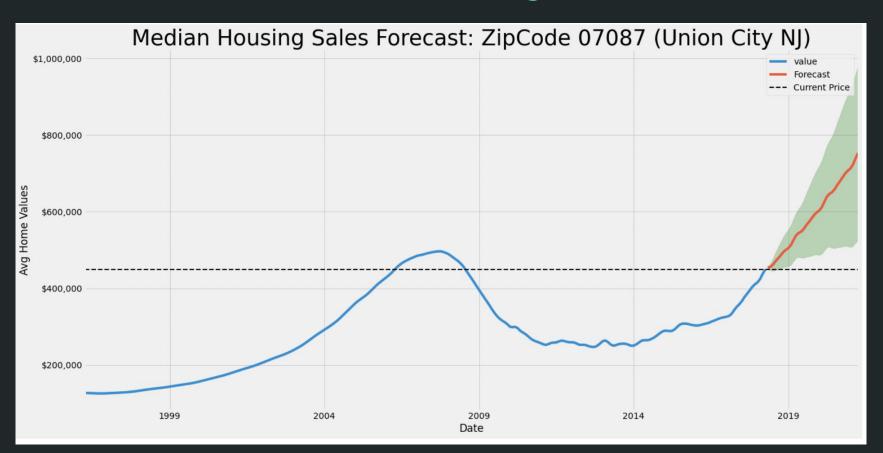
#### **Model 2 Prediction**



#### **Full Forecast**



#### What I'm Looking For



Results: Top 5 Zip Codes

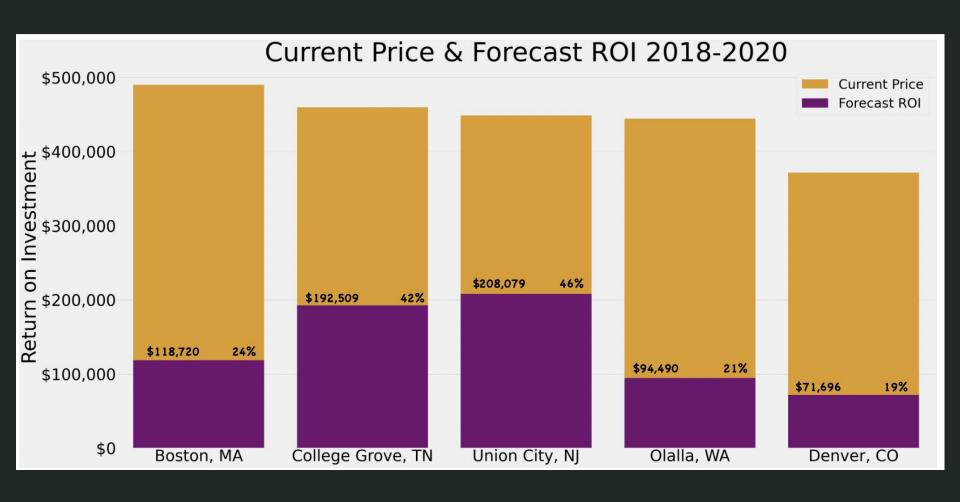
37046: College Grove, TN

**02128:** Boston, **MA** 

80204: Denver, CO

07087: Union City, NJ

98359: Olalla, WA



### **Further Recommendations**

- Continue this Process
  - I was limited by time and resources available to me. I recommend running this model on more Zip Codes in more states, and at other price points to find more great investment opportunities.
- Reduce the Investment Time Requirement to 2 Years.
  - Two more zip codes meet all other requirements and would make great investments.
- Accept more Risk.
  - Striving for little-to-no risk is good, but if you increase your threshold to just "low" risk, it opens up many more opportunities.

## **Further Recommendations**

# **ACT NOW!!!**

These recommended zipcodes are all rapidly increasing in value. The longer you wait, the higher the cost of entry is going to be!

# Thank you for your time. Do you have any Questions?