Movie Analysis for Microsoft

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Why I'm Here



Questions to Answer:

- 1. What Movie Types are Successful?
- 2. How do we measure that Success?
- 3. What Movie Types Should Microsoft Make?
- 4. How much should Microsoft Budget?



Answering the Questions

Define Success

Measure recent movies by Success.

Find the genres associated with Success.



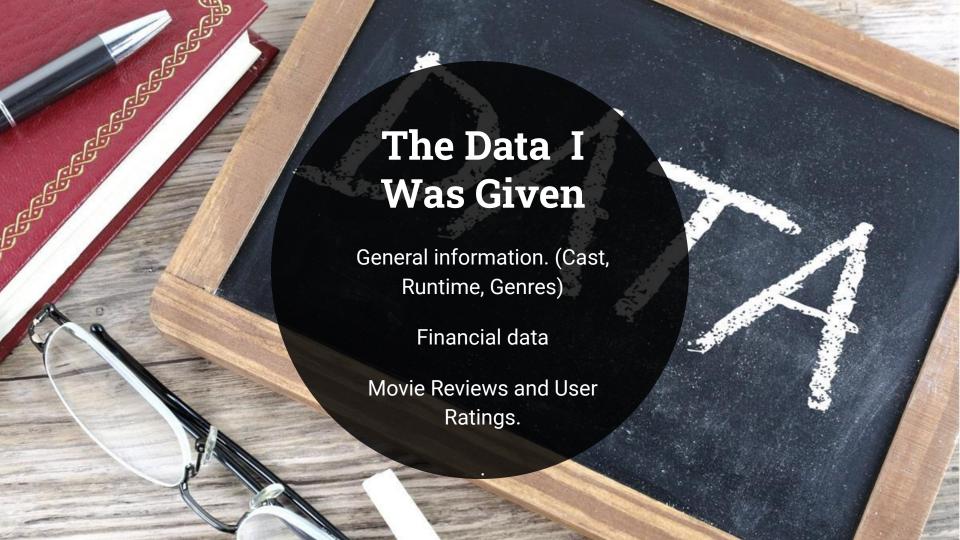
This is Success

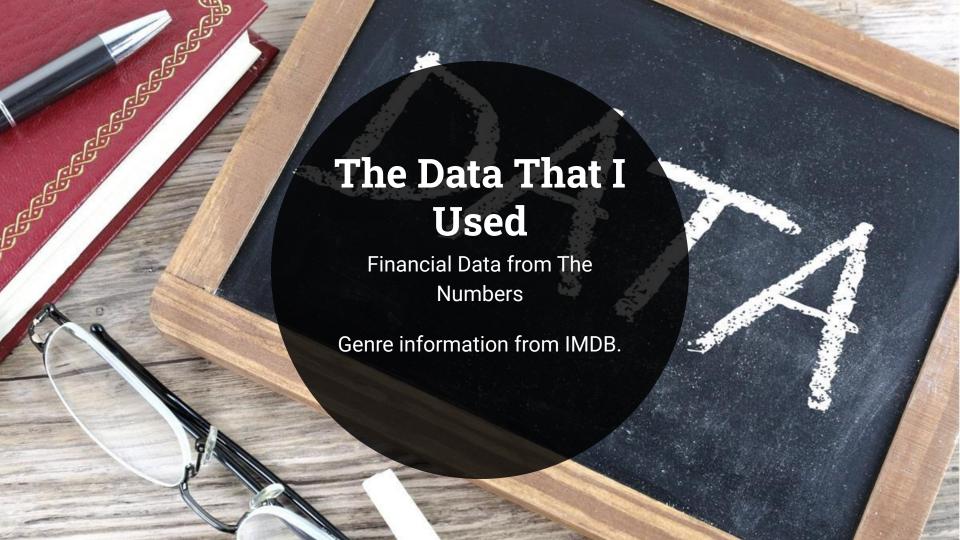
Solid Floor

Movies that have a very high probability of breaking even.

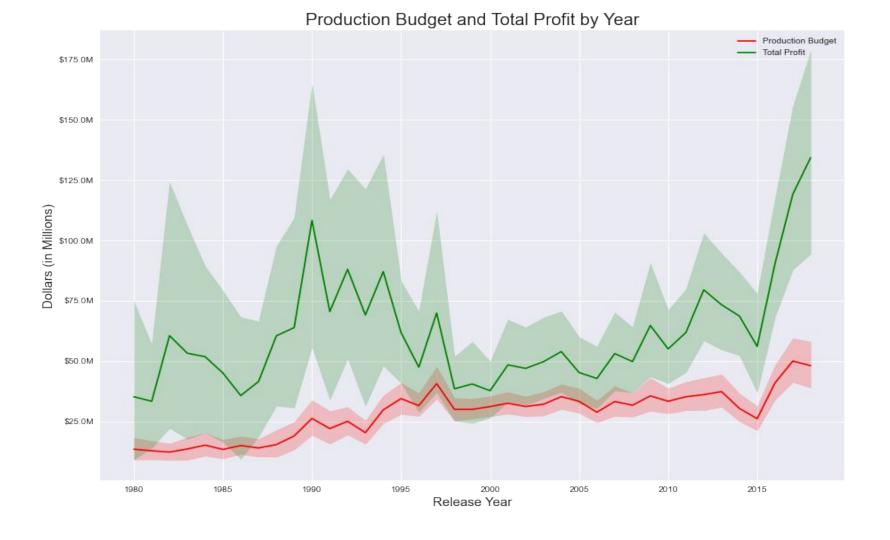
High Ceiling

Movies with a very high potential of making large profits and/or a significant return on investment.









What Types of Movies Were Made? SCENE **ROLL TAKE** DATE SOUND PROD.CO. **DIRECTOR CAMERAMAN**

Most Common Genres

Drama

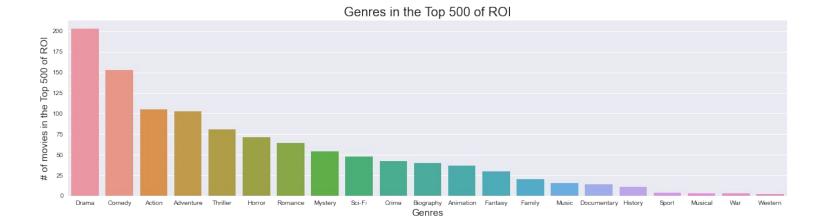
Comedy

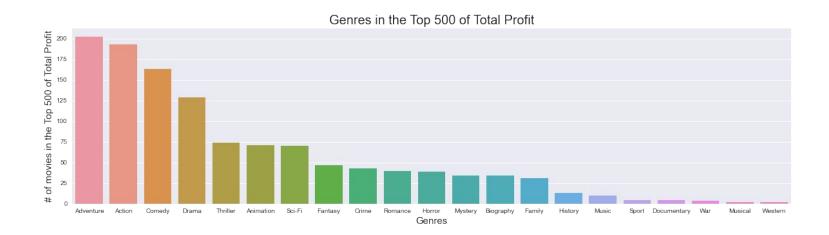
Action

Adventure

Thriller

Also Top 5 for Profit & ROI





Learn from the Best and the Worst





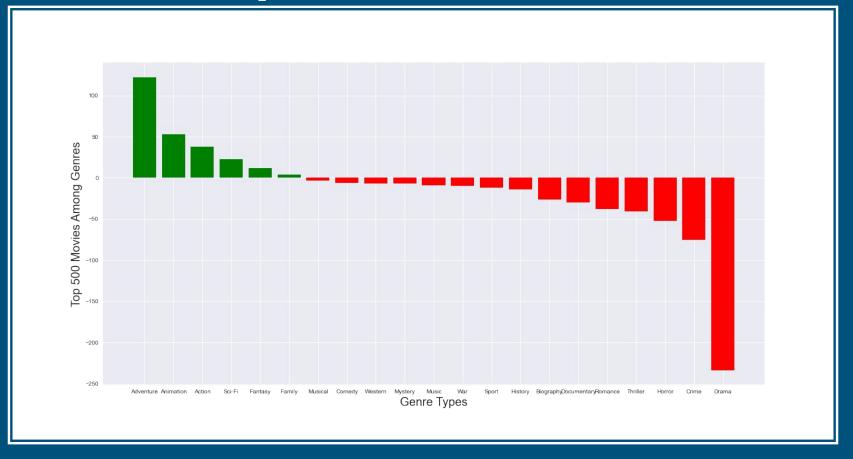
Do This

Emulate The top 500 Most Profitable Movies.

Avoid This

Avoid the mistakes of movies that lost money.

Contrast of Top 500 Profit Performance and Profit Loss



What Happens when We look at Success Rates per Genre?

Of Animation Films Break Even

Of Animation Films
Were in Top 500 Profit

Of Adventure Films Break Even

Of Adventure Films
Were in Top 500 Profit

Other Genres to Consider

| | <u>% in Top 500</u> | Break-Even Rate |
|---------|---------------------|-----------------|
| Sci-Fi | 60% | 68% |
| Fantasy | 58% | 74% |
| Action | 56% | 68% |
| Family | 53% | 73% |
| Comedy | 49% | 70% |
| Mystery | 45% | 69% |

Recommendation #1

Primary Focus on Animation & Adventure.

Secondary Focus: Fantasy, Sci-fi, and Action

Budget



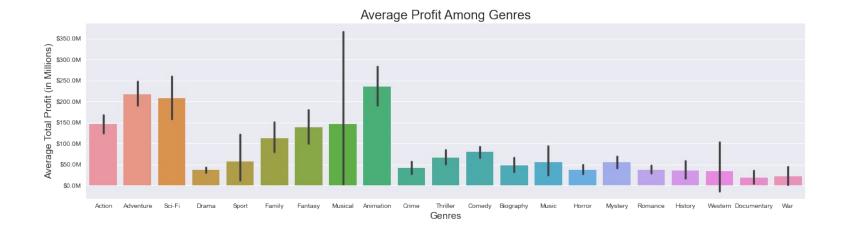
Fantasy, Sci-Fi, & Action

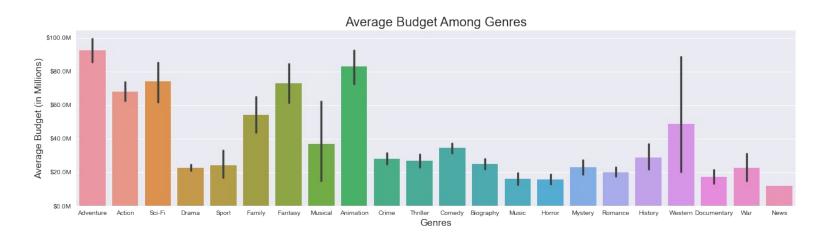
Avg. Budget Range: \$50M - \$150M



Recommendation #2

Focus on Big Budget Movies





Recommendation #3

Strategically Use Low Budget Movies to Diversify your Genres

Top Low Budget Genres

| | Top 500 Rate | Break-Even Rate |
|----------|--------------|-----------------|
| Comedy | 49% | 70% |
| Mystery | 45% | 69% |
| Thriller | 39% | 61% |
| Romance | 34% | 65% |
| Horror | 30% | 56% |
| Drama | 26% | 57% |

Summary

- 1. Primary Focus on Animation & Adventure.
 - Secondary Focus: Fantasy, Family, Sci-fi, and Action

2. Primary Focus on Big Budget Movies

- Strategically Use Low Budget Movies to Diversify your Genres
 - o Comedy, Mystery, Thriller, Romance, Horror, & Drama

Thanks for listening!

Any Questions?