**From :** <http://www.newthinktank.com/business-plan/sample-business-proposal/>

**If your income was the same, would you prefer to:**\*

* +  Take over a business someone started
  +  Start my own business

**I can solve most any computer problem:**\*

* +  True
  +  False

**I would love to act in a play:**\*

* +  True
  +  False

**At a dinner party, I’d rather:**\*

* +  Entertain or start conversations
  +  Plan the order of events

**I’m not bothered by rejection:**\*

* +  True
  +  False

**I’d prefer to:**\*

* +  Invest in a business
  +  Get a commission from selling someone’s products

**I enjoy helping people solve problems:**\*

* +  True
  +  False

**When organizing a networking event I’d prefer:**\*

* +  Getting opinions from others
  +  Planning everything on my own

**People who know me say I’m organized:**\*

* +  True
  +  False

**When assembling something I:**\*

* +  First read the directions
  +  Figure it out on my own

**I enjoy helping others:**\*

* +  True
  +  False

**When making purchases I:**\*

* +  Love to negotiate for a lower price
  +  Do the research needed to find the best price

**I prefer to accomplish a task on my own:**\*

* +  True
  +  False

**The quality that makes me most valuable is:**\*

* +  My Creativity
  +  My ability with numbers

**I enjoy making things:**\*

* +  True
  +  False

**I’d rather:**\*

* +  Meet new people
  +  Mess around with new gadgets

**I love to meet new people:**\*

* +  True
  +  False

**I’m most at ease with:**\*

* +  Public speaking
  +  Selling on the telephone

**I would invest in a risky stock if I thought I’d get a big payout:**\*

* +  True
  +  False

**I’d prefer to be the following type of artist:**\*

* +  Actor
  +  Graphic Designer or Artist

**People that know me say I’m patient:**\*

* +  True
  +  False

**To celebrate a special occasion I’d prefer to:**\*

* +  Make dinner from scratch
  +  Take someone out on the town

**I love overcoming complicated tasks:**\*

* +  True
  +  False

**I'm better at:**\*

* +  Taking care of an ill friend
  +  Helping someone invest their money

**I enjoy public speaking:**\*

* +  True
  +  False

**I’d subscribe to the following:**\*

* +  Wired Magazine
  +  Wall Street Journal

**I love to write:**\*

* +  True
  +  False

**People that know me say I’m:**\*

* +  Organized
  +  Creative

**I love to figure out how things work:**\*

* +  True
  +  False

**If I worked for a technology company I’d:**\*

* +  Create the how to guides
  +  Program or build the hardware

**I enjoy doing repetitive tasks:**\*

* +  True
  +  False

**I like to help people:**\*

* +  Solve their computer problems
  +  Get through a health issue

**I like to help others overcome problems:**\*

* +  True
  +  False

**If I worked at a daycare I’d:**\*

* +  Play with the children
  +  Organize activities

**I welcome criticism from others:**\*

* +  True
  +  False

**I love to help people:**\*

* +  Have fun
  +  Learn how to do something

**I measure my success by:**\*

* +  How much money I make
  +  How many people I help

**I prefer:**\*

* +  Working with numbers
  +  Writing

**I'm happiest:**\*

* +  When I help others create something
  +  When I create something

**People that know me say:**\*

* +  I’m a great public speaker
  +  I'm a great listener

**Friends trust my:**\*

* +  Advice on relationships
  +  Advice on investing

**I’d prefer to sell something:**\*

* +  By knocking on doors and getting the sale today
  +  On a website and waiting for someone to buy

**I go to networking events to:**\*

* +  Drum up future customers
  +  Meet new friends

**I'd prefer being:**\*

* +  A leader
  +  A trusted friend

**I prefer getting a task done:**\*

* +  With a group of people
  +  By myself

**It makes me feel great to:**\*

* +  See a friend succeed
  +  Receive an award

**When I meet a stranger:**\*

* +  If they don’t start a conversation I move on
  +  I initiate the conversation

**I prefer to know:**\*

* +  How a gadget works
  +  How a business works

**I prefer to sell:**\*

* +  The best products possible
  +  Those products that make me the most money

**If I owned a restaurant I'd:**\*

* +  Design the menus on a computer
  +  Design the recipes

**I'd prefer to:**\*

* +  Get new customers
  +  Service the current customers

**I'd prefer to:**\*

* +  Perform in a talent show
  +  Sell tickets for a talent show

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