



Unit 02

Equity Valuation Model

1.4



Overview

- Definition of Valuation
- Models of Equity Valuation
- Intrinsic Value vs. Market Price
- Valuation Model
 - Dividend Discount Model
 - Constant Growth Dividend Discount Model
 - Price-Earnings Ratio and Growth
 - Free Cash Flow Model



- Valuation
 - Question 1: Are these stock values "correct?"
 - Question 2: What assumptions could justify these values?



Definition

- Valuation is the art/science of determining what a security or asset is worth
- Sometimes we can observe a market value for a security and we are interested in assessing whether it is over or under valued (e.g., stock analysis)
- The value of a security or asset is going to depend crucially on the asset pricing model we choose. (As we shall see next, the effect is through the appropriate discount rate.)
- The most common kind of valuation problem is equity valuation



- Models of Equity Valuation
 - Balance Sheet Models
 - Dividend Discount Models (DDM)
 - Price/Earnings Ratios
 - Free Cash Flow Models



- Intrinsic Value vs. Market Value
 - The return on a stock is composed of dividends and capital gains or losses

Expected HPR =
$$E(r) = \frac{E(D_1) + [E(P_1) - P_0]}{P_0}$$

- The expected HPR may be more or less than the required rate of return
 - Variation based on the stock's risk



Expected Return Determination

- In a CAPM framework, use the SML; this approach allows you to explicitly make adjustments to your Beta estimate to reflect your assessment of the future Beta of the stock
- If valuing existing equity, can also use a historical average return as an estimate of expected return
- $k = r_f + \beta [E(r_M) r_f]$
 - : required rate of return if the stock is priced correctly
- k is called the market capitalization rate



- Finding Mispricing
 - The intrinsic value (IV) is the "true" value, according to a model
 - The market value (MV) is the consensus value of all market participants
 - Trading Signal:
 - IV > MV \rightarrow Buy
 - IV < MV → Sell or Short Sell
 - IV = MV → Hold or Fairly Priced



- Dividend Discount Model
 - Assume that dividends are paid annually and that the time 0 dividend has just been paid
 - If the stock is held on year, the return, r, on the stock is

$$r = \frac{D_1 + P_1}{P_0} - 1 \rightarrow P_0 = \frac{E[D_1 + P_1]}{1 + E[r]}$$

- Present value considers the expected cash flows received if we buy the stock:
 - Expected dividends
 - Expected price received upon sale of the stock at conclusion of holding period



Dividend Discount Model -- Multiperiod

$$V_0 = \frac{D_1}{1+k} + \frac{D_2}{(1+k)^2} + \frac{D_3}{(1+k)^3} + \cdots$$

- V_0 = current value
- $D_t =$ dividend at time t
- DDM implies that $V_0 = 0$ = the present value of all expected future dividends into perpetuity.



- Dividend Discount Model
 - If the stock is held forever, the present value is given by

$$P_0 = \frac{E[D_1]}{1 + E[r]} + \frac{E[D_2]}{(1 + E[r])^2} + \dots + \frac{E[D_t]}{(1 + E[r])^t} + \dots = \sum_{t=1}^{\infty} \frac{E[D_t]}{(1 + E[r])^t}$$

- This is known as a dividend discount model
- Let k=E[r] be the discount rate. So, given the expected value of future cash flow, the (systematic) risk adjustment is performed via discounting.



Dividend Discount Model

• When we want to stress that the DDM calculates the intrinsic value (which may differ from the observed price), we denote the result V_0 and usually write the sum without the $E[\]'s$:

•
$$V_0 = \frac{D_1}{1+k} + \frac{D_2}{(1+k)^2} + \cdots$$

- The formula highlights the relation between expected return and price and why we call a model that tells us something about expected return an asset pricing model.
- We can see that holding expected dividends fixed, stock price today is decreasing in expected stock return; the higher the expected return needed to compensate for the stock s risk the lower the stocks price.



Constant Growth DDM

• Assume dividends grow at a constant growth rate g:

$$D_{2} = D_{1}(1+g)$$

$$D_{3} = D_{2}(1+g) = D_{1}(1+g)^{2}$$

$$\vdots$$

$$D_{t} = D_{t-1}(1+g) = D_{1}(1+g)^{t-1}$$

• Assume g < k, then the intrinsic value is growing perpetuity:

•
$$V_0 = \frac{D_1}{1+k} + \frac{D_1(1+g)}{(1+k)^2} + \frac{D_1(1+g)^2}{(1+k)^3} + \dots = \frac{D_1}{k-g}$$



- Example
 - Expected-earnings-per-share growth-rate for GE is 14.28%
 - Dividends: GE \$1.64
 - Beta GE = 1.37
 - Current r_f =6%
 - Historical average market risk premium $r_M r_f$ approximates 8%;
 - $\mathbf{P}[r_{GE}] = 6\% + 1.37 \times 8\% = 16.96\%$



- Example
 - The instrinsic value of GE is

•
$$V_0 = \frac{D_1}{k-g} = \frac{D_0(1+g)}{k-g} = 1.64 \times \frac{1.1428}{0.1696-0.1428} = 69.9$$
 (vs. 139 that is observed in the market)

• Solving for
$$k$$
: $139 = \frac{1.64 \times 1.1428}{k - 0.1428} \implies k = 15.63\%$ (vs. 16.96%)

Solving for
$$g: 139 = \frac{1.64 \times (1+g)}{0.1696 - g} \Rightarrow g = 15.6\%$$
 (vs. 14.28%)



DDM, Investment Opportunity, and Payout Policy

- Assume that Growth results from reinvestment of earnings (no other funds are raised).
- Payout ratio is dividends/earnings.
- Plowback ratio = b=1- payout ratio <1 is the proportion of earnings that are reinvested in the firm, and we assume b to be constant over time (i.e., constant payout policy).
- So, $D_t = (1-b) E_t$, where E_t is earnings per share.
- ROE is the expected return on equity, and it measures the investment opportunities of a firm (per unit of book value of equity). We assume ROE to be constant over time.



- Relevant Questions
 - What is the growth rate of B_t , the Book Value of Equity per Share?
 - \bullet What is the growth rate of E_t , the Earnings per share?
 - \bullet What is the growth rate of D_t , the Dividend per share?



Book Value Growth

$$\bullet$$
 $E_1 = ROE \times B_0$

$$\bullet B_1 = B_0 + b \times E_1 = B_0 + b \times ROE \times B_0 = B_0 \times (1 + b \times ROE)$$

 \Rightarrow book value per share grows at rate $b \times ROE$



Earnings' Growth

 \Rightarrow earnings per share grow at rate $b \times ROE$ (since ROE is constant)



Dividend Growth

•
$$D_2 = (1 - b) \times E_2 = (1 - b) \times E_1 \times (1 + b \times ROE) = D_1 \times (1 + b \times ROE)$$

 \Rightarrow dividend per share grows at rate $b \times ROE$ (since payout ratio is constant)



- Implications for the Payout policy
 - So, if b and ROE are constant, all per share values grow at rate $g=ROE \times b$
 - Therefore, firm value is represented as

•
$$V_0 = \frac{(1-b)E_1}{k-g} = \frac{(1-b)E_1}{k-b \times ROE}$$

- How does our dividend payout policy affect our firm value?
 - As long as ROE > k, increasing b (retention) will increase V_0 (The firm is investing the shareholders' money at a rate higher than they demand.)
 - If ROE > k, increasing b will decrease V_0



Price-Earnings Ratio

 The Price/Earnings or P/E ratio is defined as the price per share divided by the earnings per share (after interest).

• Example

On 3/17/00, the WSJ reports the P/E ratio of IBM to be 27. (This can be obtained by dividing the price per share at the close of 3/16/00 by the earnings per share for 1999.) On 10/31/03, the WSJ reports the P/E ratio of IBM to be 26.

 The P/E ratio is sometimes used to describe the price as \$IBM is selling at 27 times earnings,# and hence P/E is often called "the multiple."



- Use of P/E for Valuation
 - The P/E ratio is sometimes used to get a rough measure of the intrinsic value of a company that is not publicly traded:
 - 1. An average P/E ratio for all publicly traded firm in the industry is calculated.
 - 2. The current earnings of the firm are multiplied by this average P/E to obtain an estimate of the firm s intrinsic value.



- Caveat for the P/E Valuation Approach
 - Indiscriminate use of the P/E ratio for valuation purposes can lead to trouble because of unstable accounting practices distorting accounting earnings.



◆ The Economic Meaning of the P/E Ratio

1. How P/E relates to plowback, growth, and risk adjustment?

• Start with
$$V_0 = \frac{(1-b)E_1}{k-g}$$

- Assume the market consensus valuation is the price: V_0 (for the market) = P_0
- Then, $rac{P_0}{E_1} = rac{(1-b)}{k-g}$



- ◆ The Economic Meaning of the P/E Ratio
 - 2. An alternative interpretation of P/E, emphasizing the importance of growth:
 - With b = 0

$$V_0 = \frac{(1-b)E_1}{k-g} = \frac{E_1}{k}$$
 = "No Growth Value"

• With b > 0

$$V_0 = \frac{E_1}{k}$$
 + (Present Value of Growth Opportunities)



- ◆ The Economic Meaning of the P/E Ratio
 - That is, if a firm paid out all its earnings as dividend (b=0), its stock price at time zero would be E_1/k . The difference between this value and the constant growth DDM value is due to growth, and we call it the Present Value of Growth Opportunities (PVGO).
 - When the PVGO is a large component of the price, the firm is often called a "Growth" firm.
 - Since investors buy growth stocks for what they will be earnings many years later, a tiny change in outlook can have a dramatic impact on the present value.



- ◆ The Economic Meaning of the P/E Ratio
 - Given the decomposition of the stock value, assuming the market consensus valuation is the price, $P_0 = V_0$

• Then,
$$\frac{P_0}{E_1} = \frac{1}{k} + \frac{PVGO}{E_1}$$
.

So, growth firms have high multiples because their price reflects large PVGO, which investors expect to realize in the (possibly distant) future.



Exercise Problem 1

Deployment Specialists pays a current (annual) dividend of \$1.00 and is expected to grow at 20% for 2 years and then at 4% thereafter. If the required return for Deployment Specialists is 8.5%, what is the intrinsic value of its stock?



Exercise Problem 2

The market consensus is that Analog Electronic Corporation has an ROE = 9%, a beta of 1.25, and plans to maintain indefinitely its traditional plowback ratio of 2/3. This year's earnings were \$3 per share. The annual dividend was just paid. The consensus estimate of the coming year's market return is 14%, and T-bills currently offer a 6% return.

- a. Find the price at which Analog stock should sell.
- b. Calculate the P/E ratio.
- c. Calculate the present value of growth opportunities.
- d. Suppose your research convinces you Analog will announce momentarily that it will immediately reduce its plowback ratio to 1/3. Find the intrinsic value of the stock.
- e. The market is still unaware of this decision. Explain why V_0 no longer equals P_0 and why V_0 is greater or less than P_0 .



Exercise Problem 3

The Duo Growth Company just paid a dividend of \$1 per share. The dividend is expected to grow at a rate of 25% per year for the next three years and then to level off to 5% per year forever. You think the appropriate market capitalization rate is 20% per year.

- a. What is your estimate of the intrinsic value of a share of the stock?
- b. If the market price of a share is equal to this intrinsic value, what is the expected dividend yield?
- c. What do you expect its price to be one year from now?
- d. Is the implied capital gain consistent with your estimate of the dividend yield and the market capitalization rate?