

# HARSHIT N KUMAR

## Contact

### Address:

Dubai, UAE

### Email:

hars0101 <at> Gmail

### LinkedIn:

[www.linkedin.com/in/harshit-n-kumar-bab787151/](https://www.linkedin.com/in/harshit-n-kumar-bab787151/)

## Skill Highlights

- Ad hoc Problem Solving
- Strong communication
- Sales (various products)
- Deep Technical background

## Technical

React nt(JS)	<div></div>
Nodejs	<div></div>
Unity	<div></div>
Python	<div></div>
Linux/win	<div></div>
Networking	<div></div>
Data Gov.	<div></div>

## Languages

English	<div></div>
Hindi/Urdu	<div></div>
Arabic	<div></div>

## Projects

### GITHUB

<https://github.com/jymjam>

### WEB PORTFOLIO

<https://jymjam.github.io/>

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## About

I am a cyber-security undergraduate with a multitude of skills and experiences.

My experiences range from selling all kinds of products including door-door sales, MC, managing & leading small teams, customer service, and policy and data governance to working in highly technical environment such as networking, red/blue team, automation, incident response, & virtualization.

I am musically trained and play for the university volleyball team. I've a hyper-realistic outlook in life and prefer doing tasks that are new, challenging, and creative.

## Experience

### Consultant – 5/2020 – 8/2020

#### Oracle Corporation, Dubai

- Did extensive cloud computing market research.
- Worked with the Head of Innovations.
- Delineated sales strategy for Oracle as a cloud vendor.

### Salesman – 12/2020 – 1/2021

#### Best Offers Marketing, Dubai

- Door2Door sales.
- Worked solo and in teams.
- Supervised a small team of fresh sales recruits.

### IT Response Team (Sharjah council elections) – 11/2019

#### Consultative Government of Sharjah, Sharjah.

- Worked in a high-profile environment.
- Performed technical troubleshooting on voting machines.
- Liaised with hardware providers on behalf of the election house.

### Salesperson/side-MC – 08/2019

#### Asus, Dubai.

- MC and mass advertising.
- Deal closure and follow-ups.
- Met and exceeded sales target.

### Customer and Logistics control – 05/2018 – 7/2018

#### Wing, Dubai.

- Worked with the escalation department.
- Communicated with 3<sup>rd</sup> party delivery companies.
- Booked international orders for customers.

## Education

Bachelor of Science: **Computing security**, 2018 – Present @ **Rochester Institute of Technology**.

## Certifications & Volunteering

- **Rock Guitar Grade 4:** Trinity College London.
- **Brown 1<sup>st</sup>:** Seibuken Karate Dojo (2011).
- **Beach cleanup program (volnt.):** Govt. of UAE.