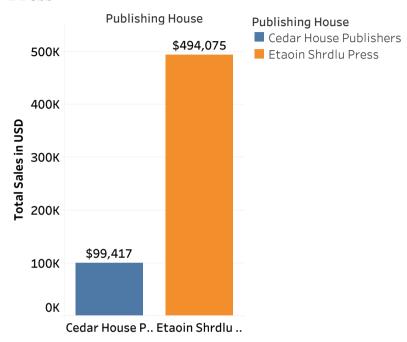
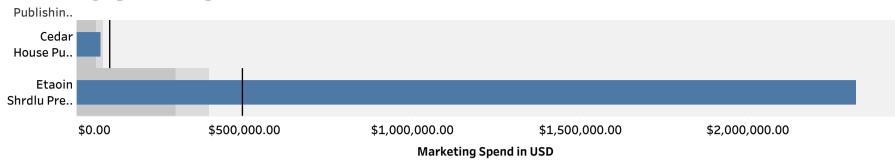
### Sales Comparison: Cedar House Vs Etaoin Shrdlu Press



Done By : Vishak Viswanathan

Sum of Sales Price for each Publishing House. Color shows details about Publishing House. The marks are labeled by sum of Sales Price. The context is filtered on Country, which keeps USA. The data is filtered on Genre, which keeps Childrens, Fiction, Mystery, SciFi/Fantasy and Young Adult.

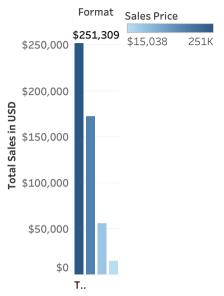
### Marketing Spend Comparison: Etaoin Shrdlu Vs Cedar



Done By : Vishak Viswanathan

Sum of Marketing Spend for each Publishing House. The context is filtered on Country, which keeps USA.

### Etaoin Shrdlu Press: Revenue by Formats



Done By : Vishak Viswanathan

Sum of Sales Price for each Format. Color shows sum of Sales Price. The marks are labeled by sum of Sales Price. The context is filtered on Publishing House, which keeps Etaoin Shrdlu Press. The data is filtered on Tooltip (MONTH(Sale Date)) and Tooltip (QUARTER(Sales Date Calculated)). The Tooltip (MONTH(Sale Date)) filter keeps 12 members. The Tooltip (QUARTER(Sales Date Calculated)) filter keeps 1 member.

### **Etaoin Shrdlu Press Total Revenue per Month: 2193**

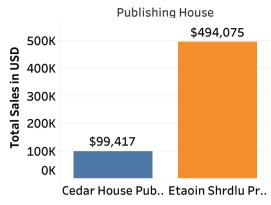


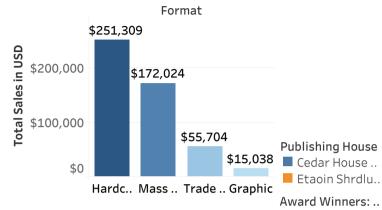
Done By : Vishak Viswanathan

The trend of sum of Sales Price (actual & forecast) for Sale Date Month. The context is filtered on Publishing House, which keeps Etaoin Shrdlu Press. The data is filtered on Award Winner: Etaoin, which keeps Award Winners Etaoin and Other.

### Sales Comparison: Cedar House Vs Etaoin Shrdlu Press

## **Etaoin Shrdlu Press: Revenue** by Formats

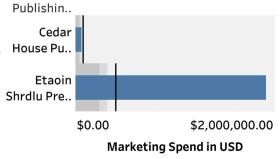




### **Etaoin Shrdlu Press Total Revenue per Month: 2193**



### Marketing Spend Comparison: Etaoin Shrdlu Vs Cedar



### Sales Price

( Other

Genre



Award winni...

### **Etaoin Shrdlu Press Publishing: Sales by Books Published**



Sales Price

978

88,385

Done By : Vishak Viswanathan

Genre and Title. Color shows sum of Sales Price. Size shows count of Sales. The marks are labeled by Genre and Title. The data is filtered on Publishing House and Action (Title). The Publishing House filter keeps Etaoin Shrdlu Press. The Action (Title) filter keeps 58 members. The view is filtered on Genre, which keeps 8 of 8 members.

### **Top Selling books**

The Mallemaroking Total Books Sold: 7,334 Avg. Rating: 4.7 Author: Bianca Thompson	9803 North Millworks Road Total Books Sold: 4,088 Avg. Rating: 4.1 Author: Carolyn Segal	Rystwyth Total Books Sold: 4,077 Avg. Rating: 4.5 Author: Bianca Thompson
Total Books Sold: 4,636 Avg. Rating: 4.4 Author: Bianca Thompson	The Winchcombe Railway Museum Heist Total Books Sold: 3,460 Avg. Rating: 4.0 Author: Carolyn Segal	

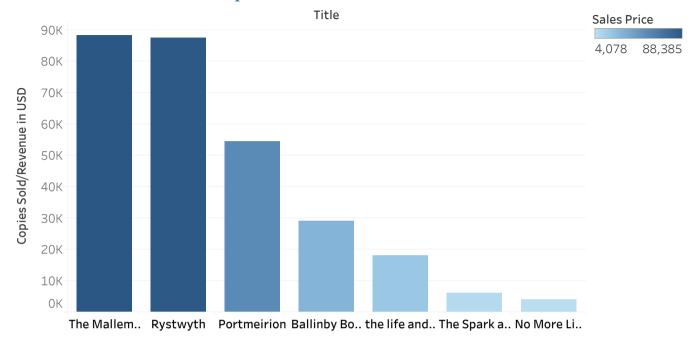
Count of Sales

3,460 7,334

Done By : Vishak Viswanathan

Top 5 Most Selling Books, count of Sales, average of Rating and Author Full Name. Color shows count of Sales. Size shows count of Sales. The marks are labeled by Top 5 Most Selling Books, count of Sales, average of Rating and Author Full Name. The context is filtered on Publishing House, which keeps Etaoin Shrdlu Press. The view is filtered on Top 5 Most Selling Books and Action (Title). The Top 5 Most Selling Books filter keeps 5 members. The Action (Title) filter keeps 30 members.

### **Award Winners: Total Copies Sold and Total Revenue**



Done By : Vishak Viswanathan

Copies Sold & Revenue for each Title. Color shows sum of Sales Price. The data is filtered on Award Winner: Etaoin, which keeps Award Winners Etaoin. The view is filtered on Copies Sold & Revenue, which keeps non-Null values only.

## **Etaoin Shrdlu Press: Top performing Authors (Award winners)**

Etaoin Awa	Genre	Avg. Rat	Count of	Sales Pri
Bianca Thompson	SciFi/Fantasy	4.52	16,047	\$230,427
Arthur McCrumb	SciFi/Fantasy	3.74	1,433	\$29,159
Ursula Karénine	SciFi/Fantasy	4.43	1,801	\$19,279
	Young Adult	4.36	330	\$6,098
Charles Fenimore	Young Adult	4.37	1,413	\$17,586
	Fiction	4.00	170	\$4,078
David Beam	Fiction	3.20	887	\$18,194
Jill Hergeshei mer	Young Adult	3.95	215	\$2,611

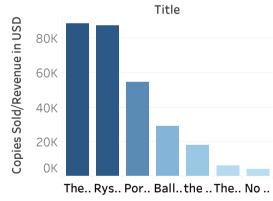
Done By : Vishak Viswanathan

Avg. Rating, count of Sales and Sales Price broken down by Etaoin Award Winning Authors and Genre. The context is filtered on Publishing House, which keeps Cedar House Publishers and Etaoin Shrdlu Press. The data is filtered on Action (Title), which keeps 39 members. The view is filtered on Etaoin Award Winning Authors and Exclusions (Author Full Name, Genre). The Etaoin Award Winning Authors filter keeps 6 members. The Exclusions (Author Full Name, Genre) filter keeps 28 members.

### **Etaoin Shrdlu Press Publishing: Sales** by Books Published



### **Award Winners: Total Copies Etaoin Shrdlu Press: Top Sold and Total Revenue**



### **Top Selling books**

The Mallemaroking Total Books Sold: 7,334 Avg. Rating: 4.7 Author: Bianca	9803 North	Rystwyth Total Books Sold: 4,077
Portmeirion Total Books Sold: 4,636	Avg. The Winchcombe Railway Museum	

## performing Authors (Award winners)

	Etaoin Awa	Genre	Avg	Coun	Sales
	Bianca Tho	SciFi/F	4.52	16,047	####
	Arthur McCr	SciFi/F	3.74	1,433	####
	Ursula	SciFi/F	4.43	1,801	####
	Karénine	Young	4.36	330	\$6,098
	Charles	Young	4.37	1,413	####
	Fenimore	Fiction	4.00	170	\$4,078
	David Beam	Fiction	3.20	887	####
	Jill Hergesh	Young	3.95	215	\$2,611

Genre ΑII

Sales Price

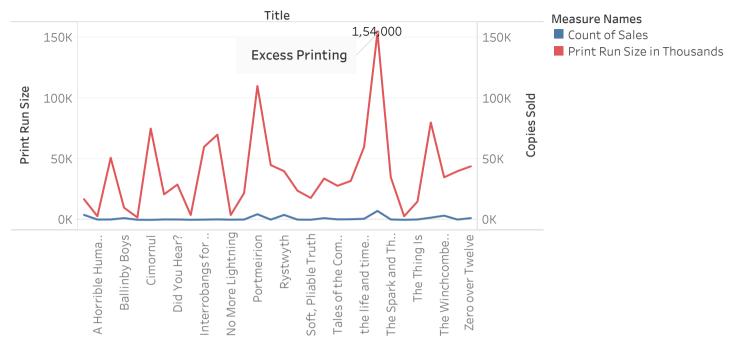
978 88,385

Count of Sales

3,460 7,334

Copies Sold & Re.. Revenue

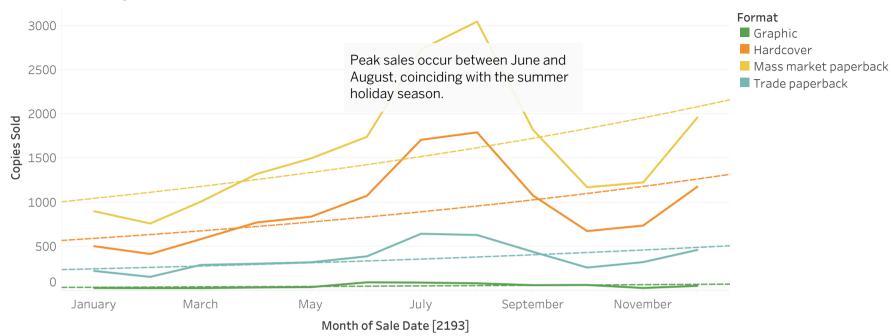
### **Print Run Size vs Total Sales**



Done By : Vishak Viswanathan

The trends of Print Run Size in Thousands and count of Sales for Title. Color shows details about Print Run Size in Thousands and count of Sales. The context is filtered on Publishing House, which keeps Etaoin Shrdlu Press.

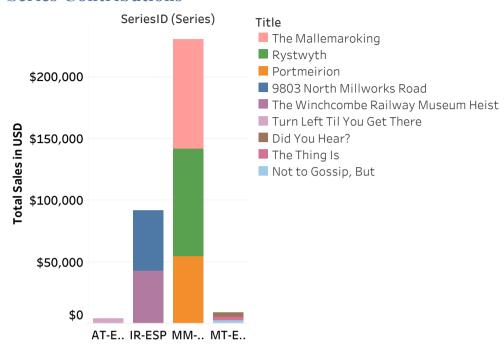
### **Sales Trend by Format**



Done By: Vishak Viswanathan

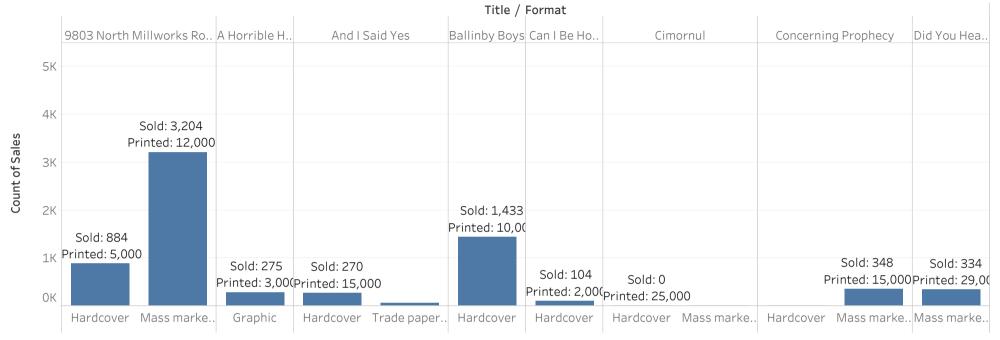
The trend of count of Sales for Sale Date Month. Color shows details about Format. The data is filtered on Publishing House and Format Filter. The Publishing House filter keeps Etaoin Shrdlu Press. The Format Filter filter keeps True.

### **Series Contributions**

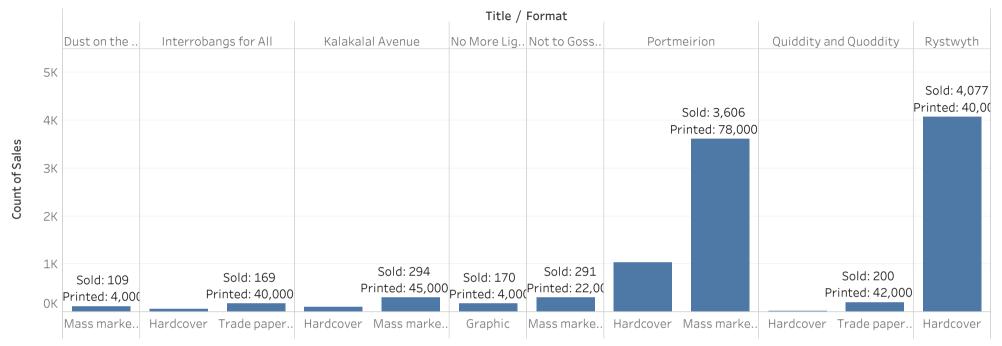


Done By : Vishak Viswanathan

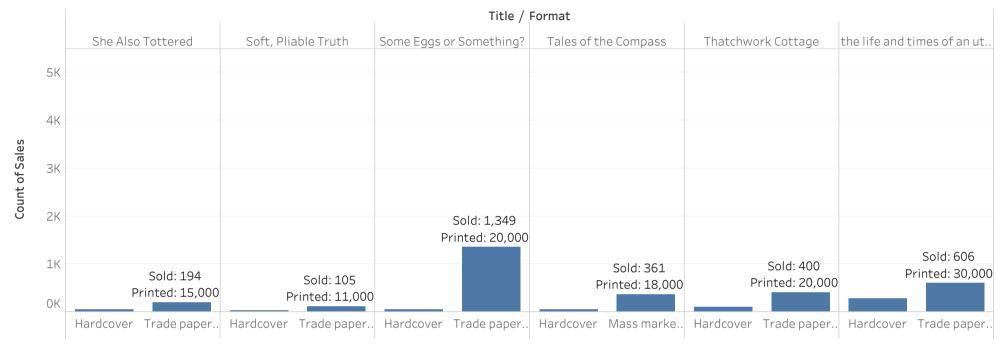
Sum of Sales Price for each SeriesID (Series). Color shows details about Title. The data is filtered on Publishing House, which keeps Etaoin Shrdlu Press. The view is filtered on SeriesID (Series), which excludes Null.



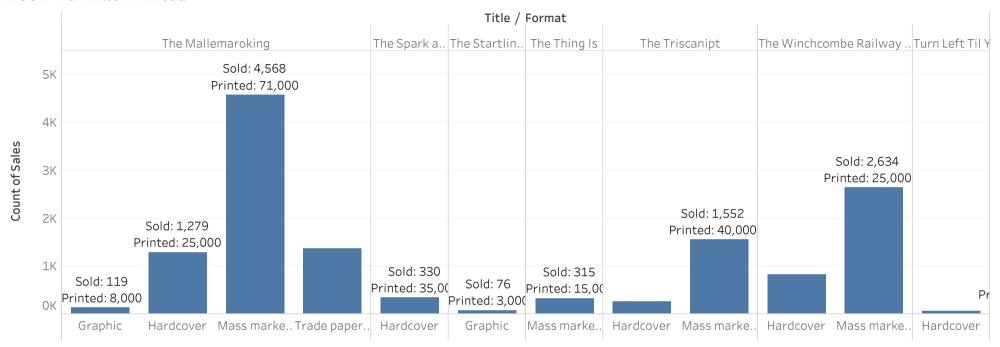
Done By: Vishak Viswanathan



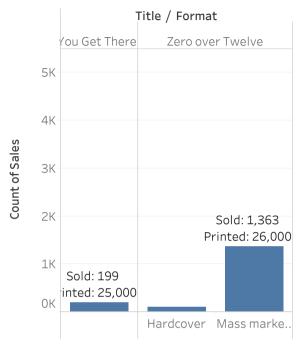
Done By: Vishak Viswanathan



Done By : Vishak Viswanathan

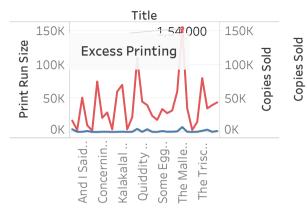


Done By: Vishak Viswanathan

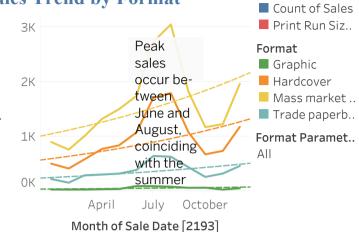


Done By : Vishak Viswanathan

## **Print Run Size vs Total Sales**

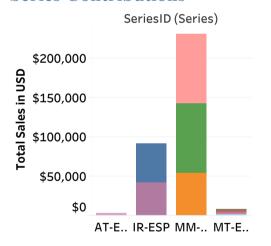


### **Sales Trend by Format**

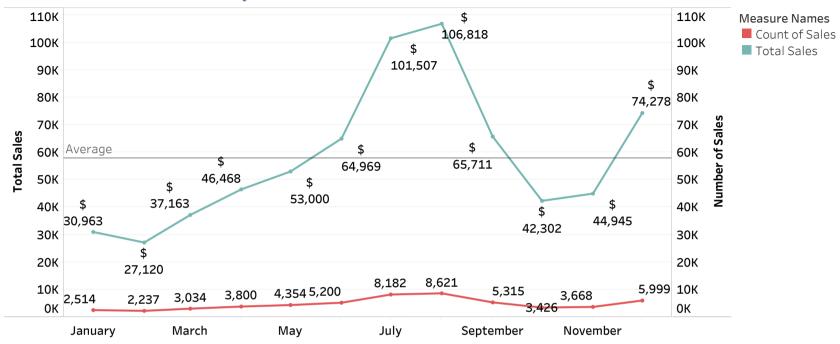


Measure Names

### **Series Contributions**



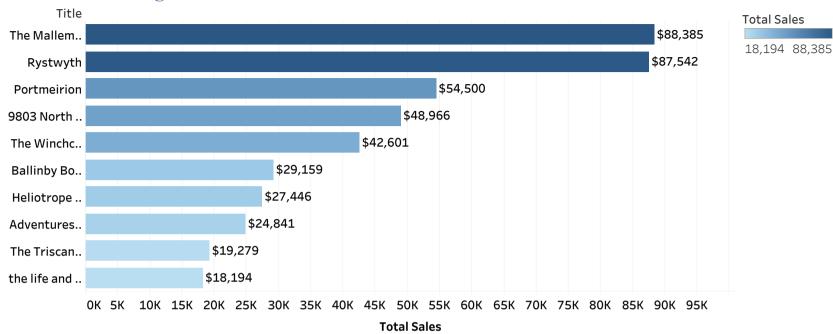
### **Revenue and Sales Trend By Month**



Done By Jathin Suresh

The trends of Total Sales and count of Sales for Sale Date Month. Color shows details about Total Sales and count of Sales. For pane Sum of Total Sales: The marks are labeled by Total Sales. For pane Count of Sales: The marks are labeled by count of Sales. The data is filtered on Genre, Action (Title) and Action (Publishing House). The Genre filter keeps 8 of 8 members. The Action (Title) filter keeps 58 members. The Action (Publishing House) filter keeps 4 members. The view is filtered on sum of Total Sales, which keeps non-Null values only.

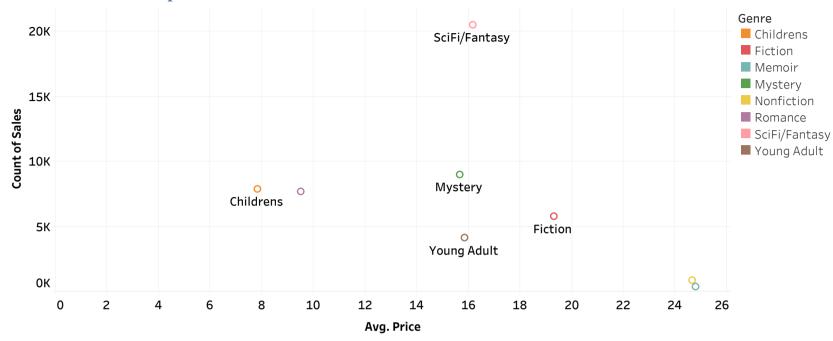
### **Books Generating Most Revenue**



### Done By Jathin Suresh

Sum of Total Sales for each Title. Color shows sum of Total Sales. The marks are labeled by sum of Total Sales. The context is filtered on Sale Date Month, which keeps 12 of 12 members. The data is filtered on Action (MONTH(Sale Date)), Action (Publishing House) and Tooltip (Publishing House). The Action (MONTH(Sale Date)) filter keeps 12 members. The Action (Publishing House) filter keeps 4 members. The Tooltip (Publishing House) filter keeps 4 members. The view is filtered on Title, which has multiple members selected.

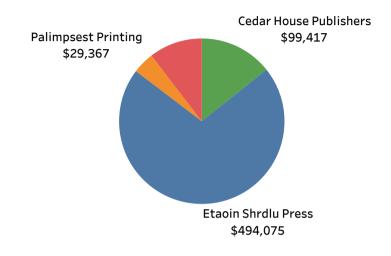
### **Sales vs Price Comparison**



### Done By Jathin Suresh

Average of Price vs. count of Sales. Color shows details about Genre. The marks are labeled by Genre. The data is filtered on Action (MONTH(Sale Date)) and Action (Publishing House). The Action (MONTH(Sale Date)) filter keeps 13 members. The Action (Publishing House) filter keeps 4 members. The view is filtered on Genre, which keeps 8 of 8 members.

### **Total Revenue Generated By Each Publisher**



# Total Sales 695,244 Publishing House Cedar House Publishers Etaoin Shrdlu Press Palimpsest Printing Sound & Seas Co.

### Done By Jathin Suresh

Publishing House and sum of Total Sales. Color shows details about Publishing House. Size shows sum of Total Sales. The marks are labeled by Publishing House and sum of Total Sales. The data is filtered on Sale Date Quarter, Action (Title) and Action (MONTH(Sale Date)). The Sale Date Quarter filter keeps Q1, Q2, Q3 and Q4. The Action (Title) filter keeps 58 members. The Action (MONTH(Sale Date)) filter keeps 12 members.

### **Revenue and Sales Trend By** Month



### **Books Generating Most** Revenue



### Quarter of Sale ..

✓ SciFi/Fantasy

**√** Q1 **√** Q2 **√** Q3 **√** Q4

Genre

✓ Childrens

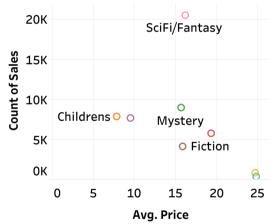
✓ Mystery

✓ Nonfiction

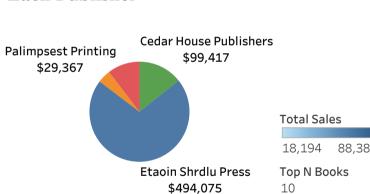
✓ Romance

✓ Fiction ✓ Memoir

### **Sales vs Price Comparison**



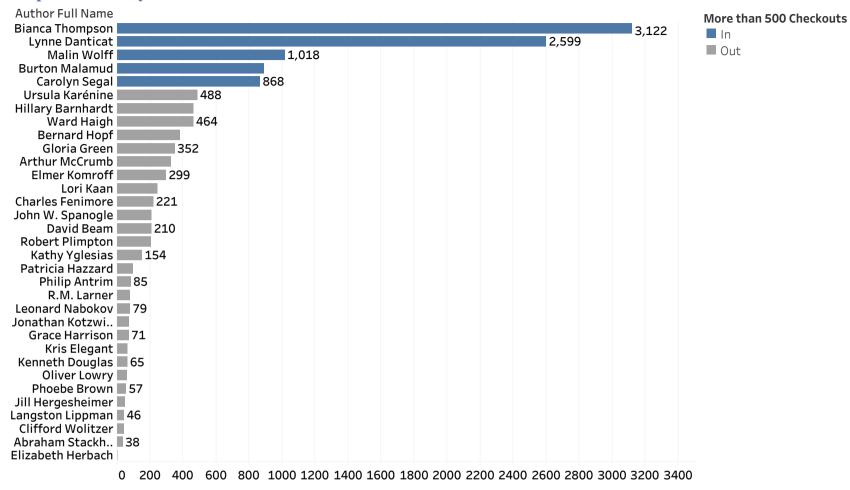
### **Total Revenue Generated By Each Publisher**



### Month of Sale D.. ΑII

18,194 88,385

### **Top Authors by Number of Checkouts**



**Number of Checkouts** 

### Done By Jathin Suresh

Sum of Number of Checkouts for each Author Full Name. Color shows details about In / Out of Author Full Name Set. The marks are labeled by sum of Number of Checkouts. The context is filtered on Genre Set, which keeps 8 members. The data is filtered on Tooltip (Genre), which keeps 8 members. The view is filtered on sum of Number of Checkouts, which keeps non-Null values only.

## **Customer Ratings By Genre (Top Authors)**

Genre	
Childrens	4.3503
Fiction	4.0279
Mystery	4.0361
Romance	4.2191
SciFi/Fantasy	4.5161

### Avg. Rating 4.0279 4.5161

### Done By Jathin Suresh

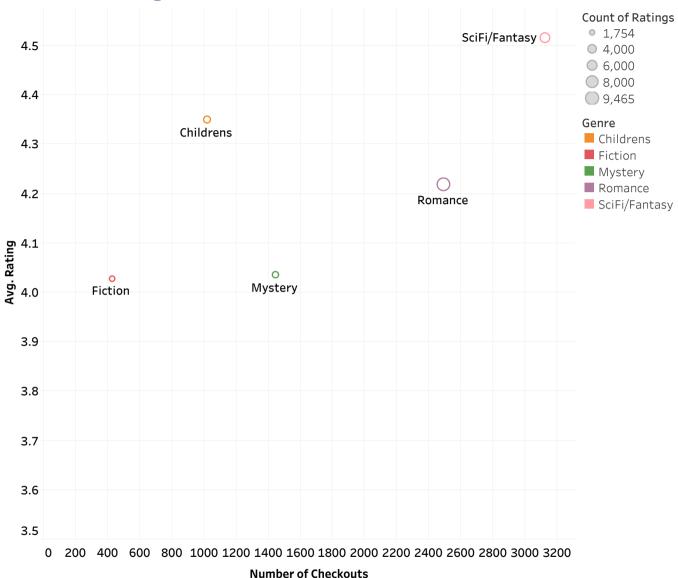
Average of Rating broken down by Genre. Color shows average of Rating. The marks are labeled by average of Rating. The data is filtered on Author Full Name Set, which keeps 5 members. The view is filtered on Genre, which keeps 8 members.

### **Checkout Trend Over The Year For Each Genre**

### Done By Jathin Suresh

The trend of sum of Number of Checkouts for Checkout Month Name Month. Color shows details about Genre Set. The marks are labeled by sum of Number of Checkouts. The data is filtered on Author Full Name Set, which keeps 5 members. The view is filtered on Genre Set, which keeps 1 member.

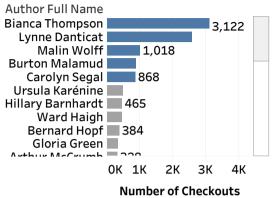
### **Checkout to Rating Ratio**



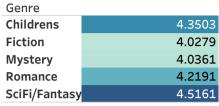
### Done By Jathin Suresh

Sum of Number of Checkouts vs. average of Rating. Color shows details about Genre. Size shows count of Ratings. The marks are labeled by Genre. The data is filtered on Author Full Name Set, which keeps 5 members. The view is filtered on Genre, which excludes no members.

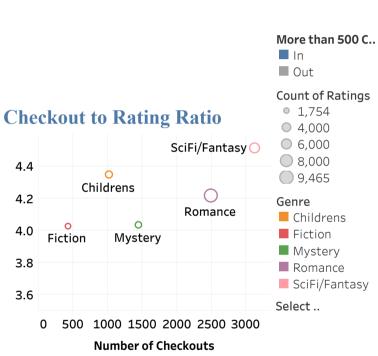
## **Top Authors by Number of Checkouts**



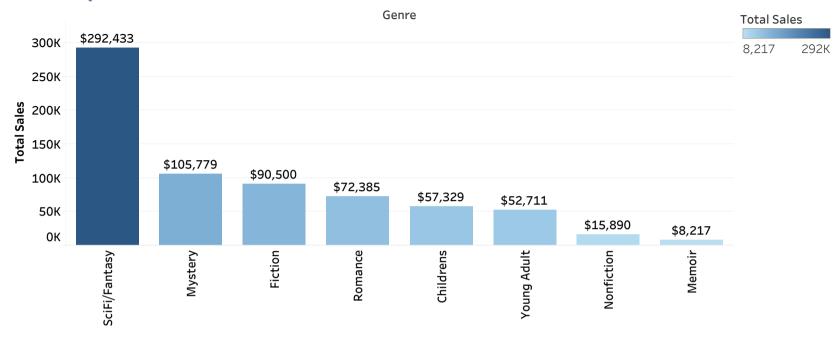
## **Customer Ratings By Genre (Top Authors)**



Top Authors By ..



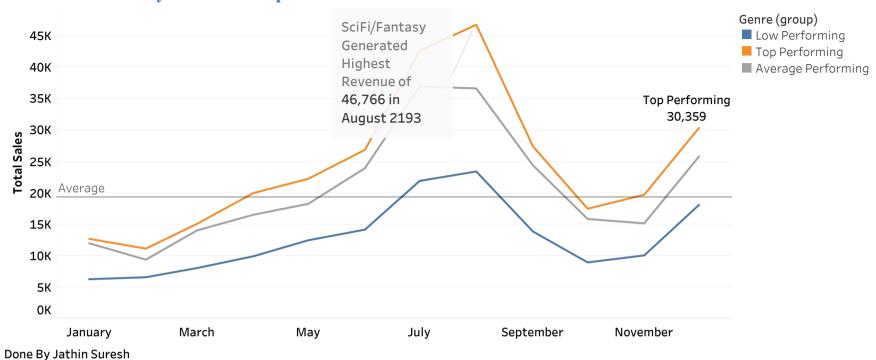
### **Genres By Revenue Generated**



### Done By Jathin Suresh

Sum of Total Sales for each Genre. Color shows sum of Total Sales. The marks are labeled by sum of Total Sales. The data is filtered on Tooltip (Genre (group), MONTH(Sale Date)) and Action (Genre (group), MONTH(Sale Date)). The Tooltip (Genre (group), MONTH(Sale Date)) filter keeps 38 members.

### **Revenue Trend By Genre Groups**



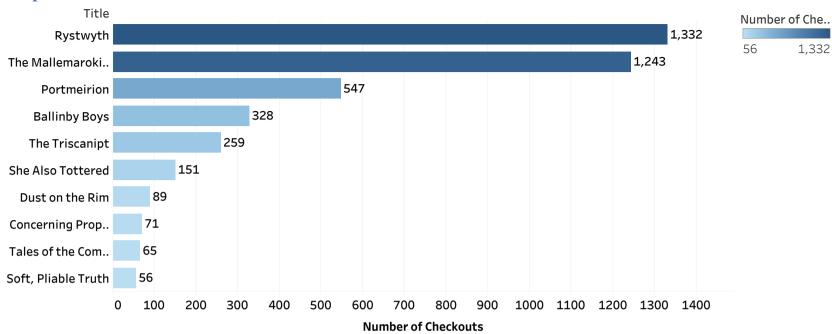
The trend of sum of Total Sales for Sale Date Month. Color shows details about Genre (group). The marks are labeled by Genre (group) and sum of Total Sales. The data is filtered on Action (Genre), which keeps 8 members. The view is filtered on sum of Total Sales, which keeps non-Null values only.

### **Edition Format By Checkouts for Top Performing Genre**

### Done By Jathin Suresh

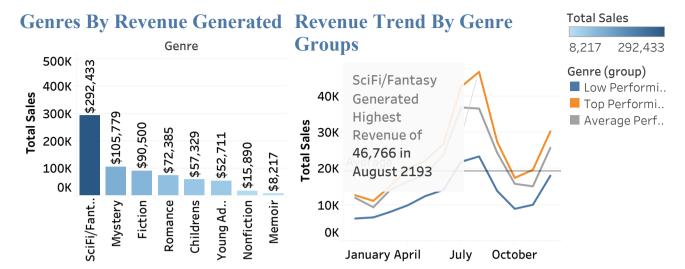
Format. Color shows sum of Number of Checkouts. Size shows sum of Number of Checkouts. The marks are labeled by Format. The context is filtered on Genre (group) and Checkout Month Name Month. The Genre (group) filter keeps Top Performing. The Checkout Month Name Month filter keeps 12 of 12 members. The data is filtered on Action (Genre) and Action (Genre (group), MONTH(Sale Date)). The Action (Genre) filter keeps 1 member. The Action (Genre (group), MONTH(Sale Date)) filter keeps 13 members.

### **Top Books to Restock with Hardcover Format**

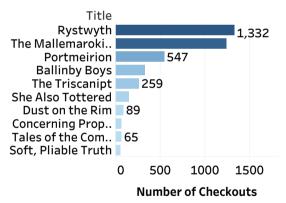


### Done By Jathin Suresh

Sum of Number of Checkouts for each Title. Color shows sum of Number of Checkouts. The marks are labeled by sum of Number of Checkouts. The context is filtered on Genre (group) and Format. The Genre (group) filter keeps Top Performing. The Format filter keeps multiple members. The data is filtered on Action (Genre) and Action (Genre (group), MONTH(Sale Date)). The Action (Genre) filter keeps 1 members. The Action (Genre (group), MONTH(Sale Date)) filter keeps 13 members. The view is filtered on sum of Number of Checkouts, which keeps non-Null values only.

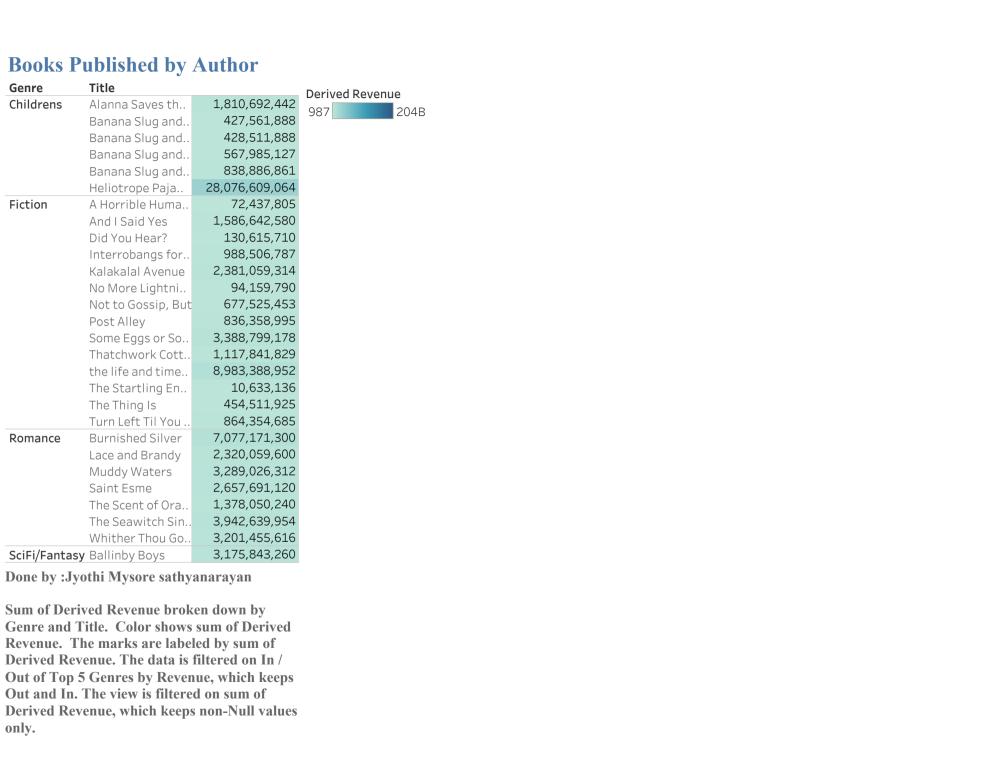


## **Top Books to Restock with Hardcover Format**



Genre	Title	
Childrens	Alanna Saves th	1,810,692,442
	Banana Slug and	427,561,888
	Banana Slug and	428,511,888
	Banana Slug and	567,985,127
	Banana Slug and	838,886,861
	Heliotrope Paja	28,076,609,064
Fiction	A Horrible Huma	72,437,805
	And I Said Yes	1,586,642,580
	Did You Hear?	130,615,710
	Interrobangs for	988,506,787
	Kalakalal Avenue	2,381,059,314
	No More Lightni	94,159,790
	Not to Gossip, But	
	Post Alley	836,358,995
	Some Eggs or So	3,388,799,178
	Thatchwork Cott	1,117,841,829
	the life and time	8,983,388,952
	The Startling En	10,633,136
	The Thing Is	454,511,925
	Turn Left Til You	864,354,685
Romance	Burnished Silver	7,077,171,300
	Lace and Brandy	2,320,059,600
	Muddy Waters	3,289,026,312
	Saint Esme	2,657,691,120
	The Scent of Ora	1,378,050,240
	The Seawitch Sin	3,942,639,954
	Whither Thou Go	3,201,455,616
SciFi/Fantas	sy Ballinby Boys	3,175,843,260

Genre and Title. Color shows sum of Derived Revenue. The marks are labeled by sum of Derived Revenue. The data is filtered on In / Out and In. The view is filtered on sum of only.



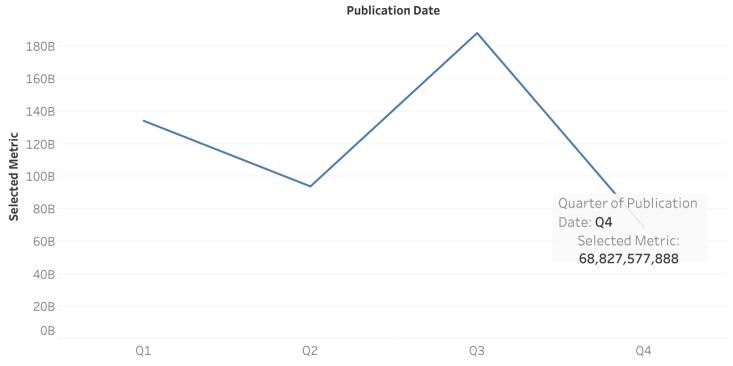
### **Books Published by Author**

Genre	Title		Derived Revenue
SciFi/Fantasy	<i>r</i> Cimornul	987	987 204B
	Concerning Prop	287,720,294	907 ZU4B
	Dust on the Rim	18,720,201	
	Portmeirion	73,420,587,819	
	Rystwyth	74,387,963,520	
	She Also Tottered	331,628,904	
	Soft, Pliable Truth	130,717,944	
	Tales of the Com	696,168,539	
	The Mallemaroki	204,441,586,377	
	The Triscanipt	14,604,587,754	
Young Adult	(im)Mortality	16,083,652	
	Adventures of K	15,866,843,958	
	Can I Be Honest?	721,846,125	
	It's Never Just a	51,445,723	
	Quiddity and Qu	545,924,736	
	The Spark and T	2,907,689,400	

Done by :Jyothi Mysore sathyanarayan

Sum of Derived Revenue broken down by Genre and Title. Color shows sum of Derived Revenue. The marks are labeled by sum of Derived Revenue. The data is filtered on In / Out of Top 5 Genres by Revenue, which keeps Out and In. The view is filtered on sum of Derived Revenue, which keeps non-Null values only.

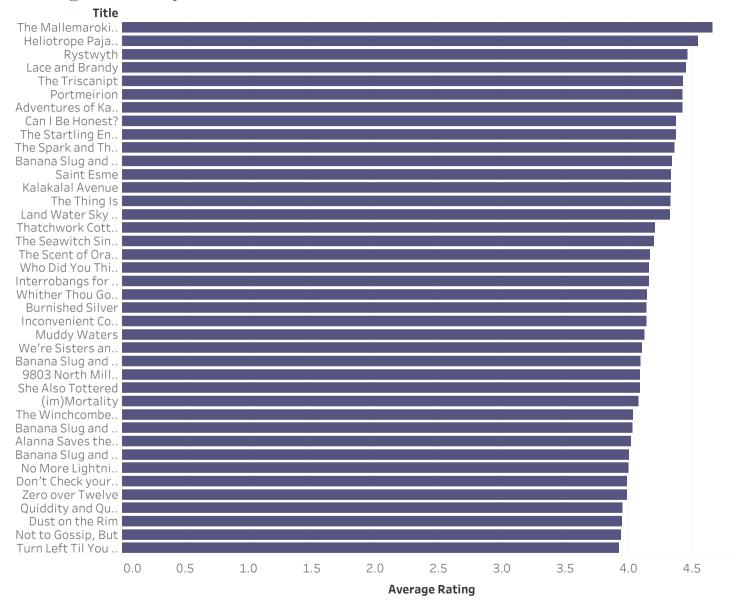
# **Total Sales by Author**



Done by :Jyothi Mysore sathyanarayan

The trend of Selected Metric for Publication Date Quarter. The data is filtered on sum of Derived Revenue, which keeps non-Null values only.

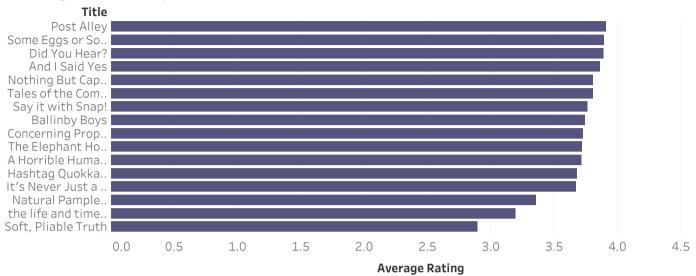
#### **Ratings Summary for Books**



Done by :Jyothi Mysore sathyanarayan

Average Rating for each Title. The view is filtered on Average Rating, which keeps non-Null values only.

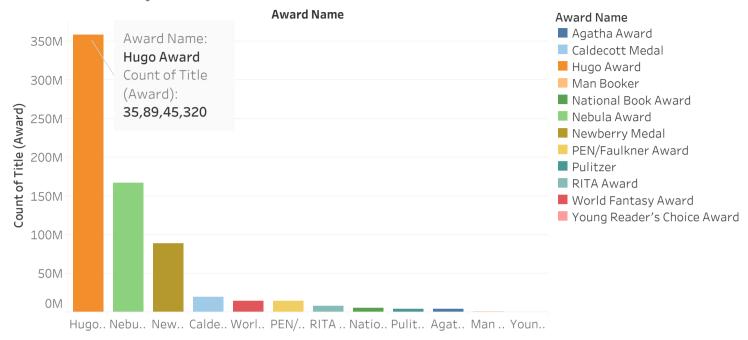
# **Ratings Summary for Books**



Done by :Jyothi Mysore sathyanarayan

Average Rating for each Title. The view is filtered on Average Rating, which keeps non-Null values only.

#### **Awards Won by Books**



Done by :Jyothi Mysore sathyanarayan

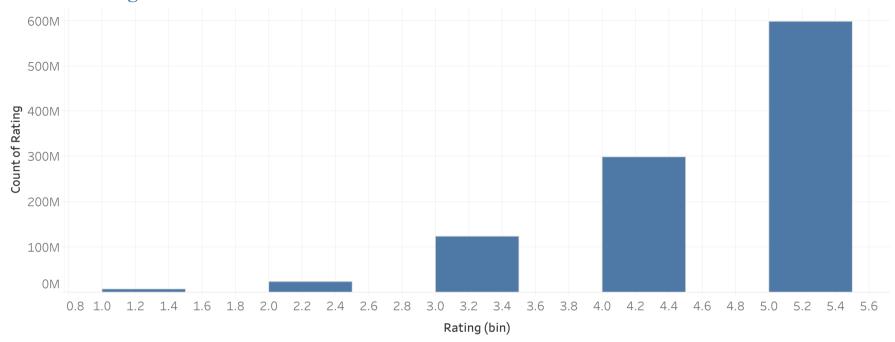
Count of Title (Award) for each Award Name. Color shows details about Award Name. The data is filtered on Year Won, which keeps non-Null values only.

# **Monthly Checkouts for Books**

Done by :Jyothi Mysore sathyanarayan

The trend of sum of Number of Checkouts for Checkout Month. The view is filtered on Checkout Month, which keeps non-Null values only.

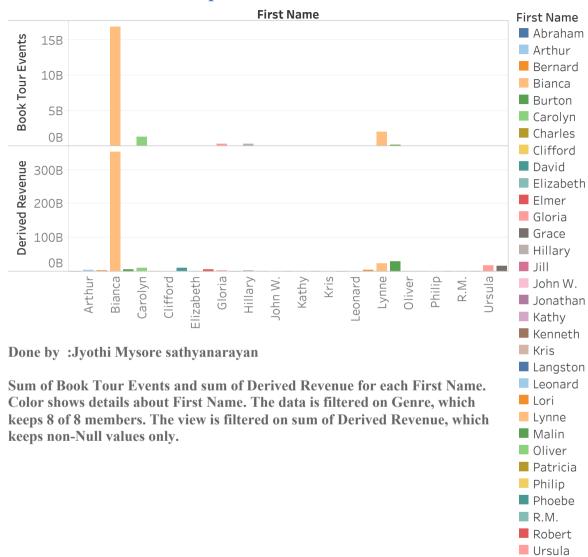
# **Reader Ratings Distribution**



Done by :Jyothi Mysore sathyanarayan

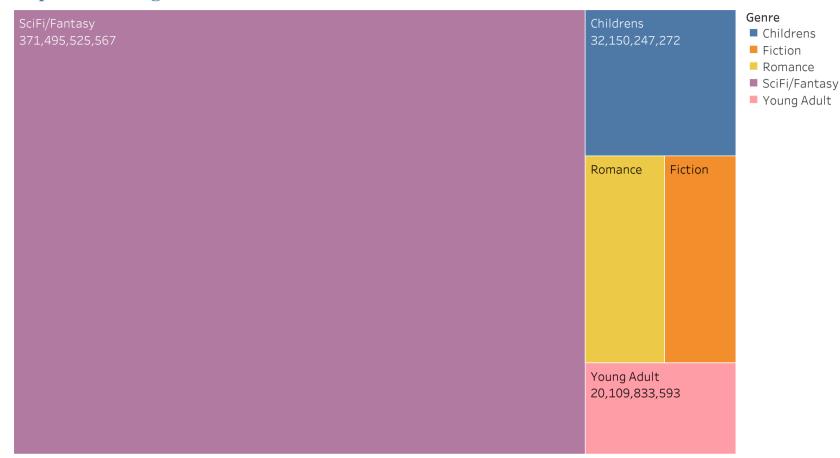
The trend of count of Rating for Rating (bin). The view is filtered on Rating (bin), which keeps non-Null values only.

#### **Book Tour Events Impact**



■ Ward

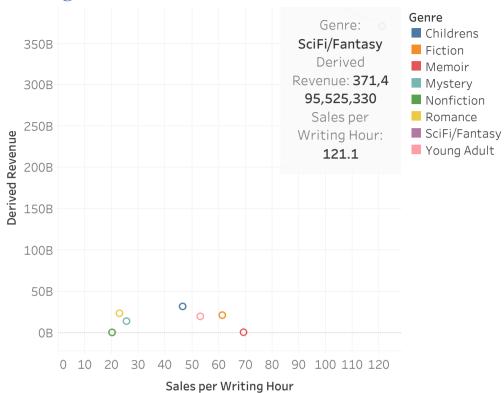
# **Top Performing Genres**



Done by :Jyothi Mysore sathyanarayan

Genre and sum of Derived Revenue. Color shows details about Genre. Size shows sum of Derived Revenue. The marks are labeled by Genre and sum of Derived Revenue. Details are shown for Genre. The data is filtered on Top 5 Genres by Revenue and First Name. The Top 5 Genres by Revenue filter keeps 5 members. The First Name filter keeps 23 of 40 members.

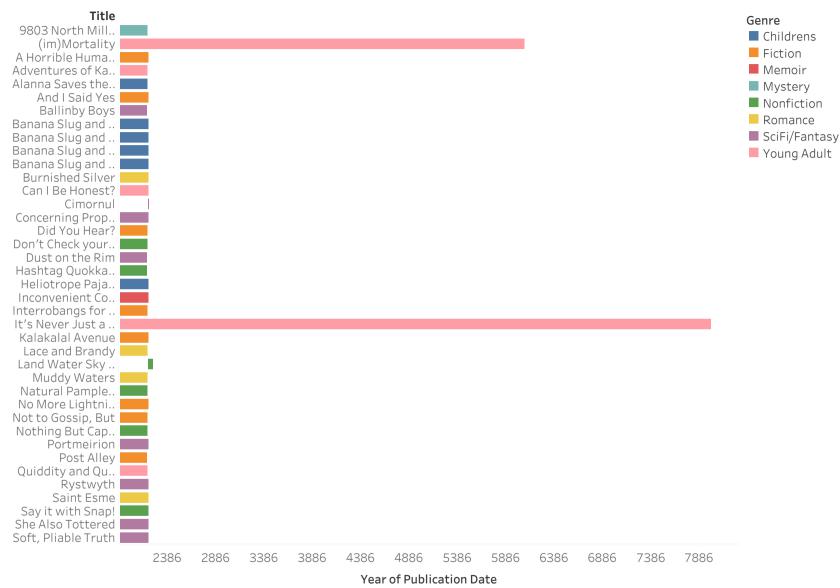
# **Writing Hours vs. Sales**



Done by :Jyothi Mysore sathyanarayan

Sales per Writing Hour vs. sum of Derived Revenue. Color shows details about Genre.

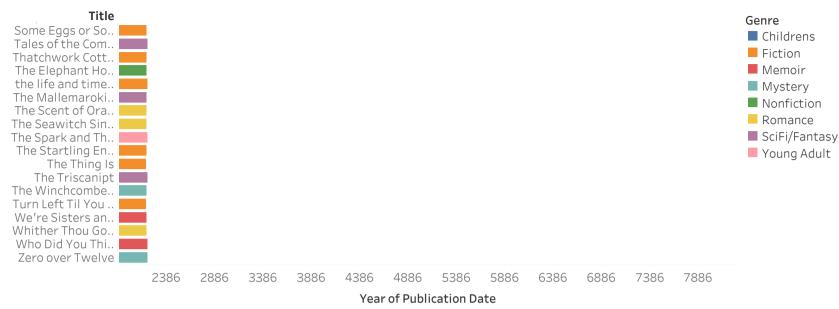
#### **Books Published Timeline**



Done by :Jyothi Mysore sathyanarayan

Publication Date Year for each Title. Color shows details about Genre. Size shows sum of Derived Revenue. The view is filtered on Publication Date Year, which keeps non-Null values only.

#### **Books Published Timeline**



Done by : Jyothi Mysore sathyanarayan

Publication Date Year for each Title. Color shows details about Genre. Size shows sum of Derived Revenue. The view is filtered on Publication Date Year, which keeps non-Null values only.

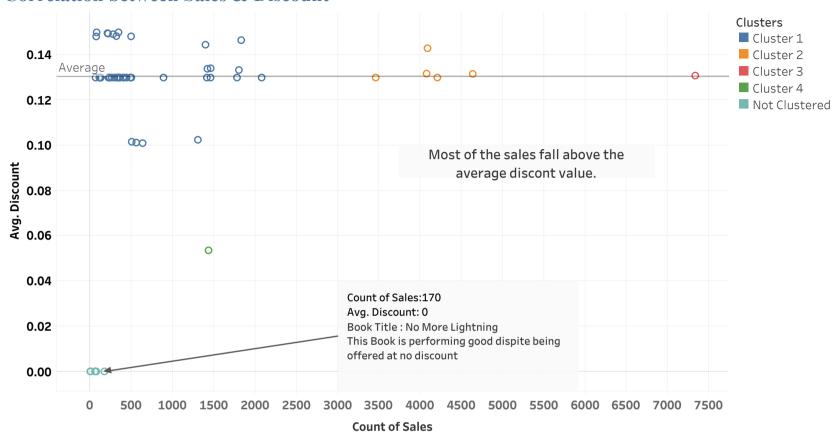
#### **Profitability by Format**



Done by :Jyothi Mysore sathyanarayan

Sum of Profit Margin for each Format. Color shows details about Format. The marks are labeled by sum of Profit Margin . The view is filtered on sum of Profit Margin , which keeps non-Null values only.

#### **Correlation between Sales & Discount**



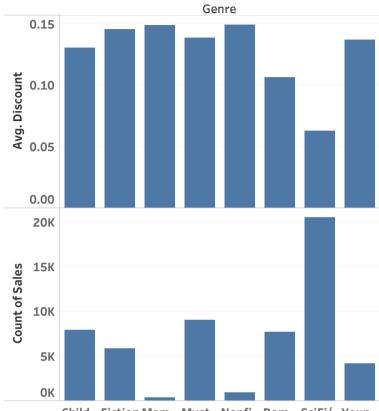
Count of Sales vs. average of Discount. Color shows details about Clusters. Details are shown for Book ID and Title.

#### **Sales Trend at different Date Levels**

8			5	Sales Price	
onth 6,818			Month 53,000	27,120	107К
7 Month 101,507	4 Month 46,468	10 Month 42,302	1 Month 30,963		
12 Month 74,278	11 Month 44,945	3 Month 37,163	2 Month 27,120		

Date Level, Date Level (Parameters) and sum of Sales Price. Color shows sum of Sales Price. Size shows sum of Sales Price. The marks are labeled by Date Level, Date Level (Parameters) and sum of Sales Price.

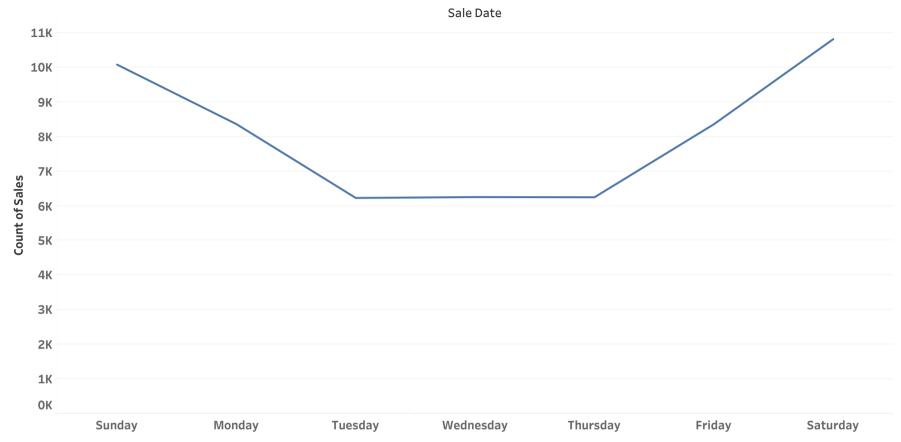
# **Sales and Discount by Genre**



Child.. Fiction Mem.. Myst.. Nonfi.. Rom.. SciFi/.. Youn..

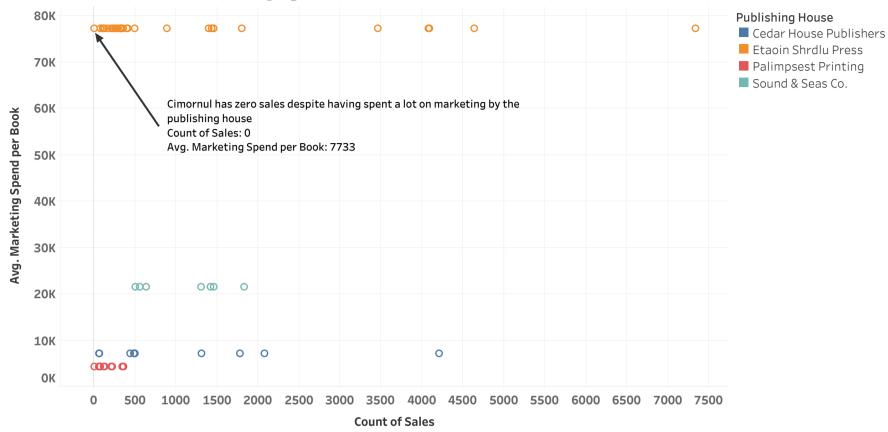
Average of Discount and count of Sales for each Genre.

# Sales aggregated over weekdays



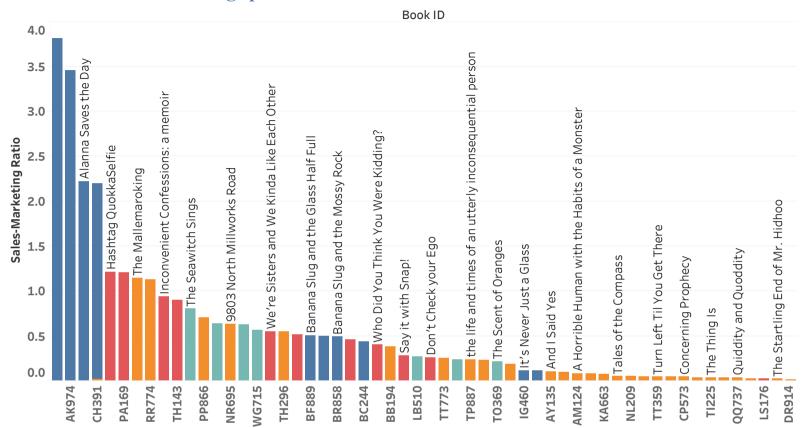
The trend of count of Sales for Sale Date Weekday.

#### **Correlation between Marketing Spends & Sales**



Count of Sales vs. average of Marketing Spend per Book. Color shows details about Publishing House. Details are shown for Book ID and Title.

#### Books with Less marketing spends but better sales



Sum of Sales-Marketing Ratio for each Book ID. Color shows details about PubID (Publisher). The marks are labeled by Title. The view is filtered on sum of Sales-Marketing Ratio, which keeps non-Null values only.

PubID (Publisher)

CHP
ESP
PP

SSC

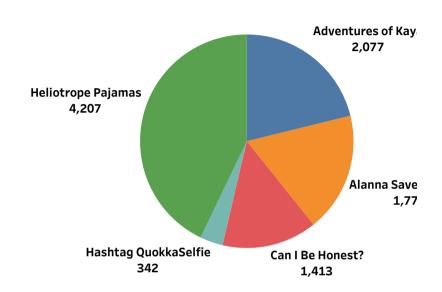
# **Worst Performing Books by Marketing Spends Ratio with Awards and Ratings**

Top 10 worst performing books in .. Title (Aw..

Null	3.726
Null	3.888
Null	3.947
Null	4.326
Null	3.942
Null	3.951
Null	4.089
Null	2.893
Null	4.370
Null	4.327
	Null Null Null Null Null Null Null Null

Average of Rating broken down by Top 10 worst performing books in terms of sales-marketing spend ratio and Title (Award). The view is filtered on Top 10 worst performing books in terms of sales-marketing spend ratio, which keeps 10 members.

#### **Sales Distribution of Best Performing Books**



Top 5 best performing books in terms of sales-marketing spend ratio and count of Sales. Color shows details about Top 5 best performing books in terms of sales-marketing spend ratio. Size shows count of Sales. The marks are labeled by Top 5 best performing books in terms of sales-marketing spend ratio and count of Sales. The view is filtered on Top 5 best performing books in terms of sales-marketing spend ratio, which keeps 5 members.

#### Count of Sales

9,817

Top 5 best performing books in terms of sales-marketing spend ratio

- Adventures of Kaya
- Alanna Saves the Day
- Can I Be Honest?
- Hashtag QuokkaSelfie
- Heliotrope Pajamas

#### **Sales Distribution of Best Performing Books**

а

s the Day

Top 5 best performing books in terms of sales-marketing spend ratio and count of Sales. Color shows details about Top 5 best performing books in terms of sales-marketing spend ratio. Size shows count of Sales. The marks are labeled by Top 5 best performing books in terms of sales-marketing spend ratio and count of Sales. The view is filtered on Top 5 best performing books in terms of sales-marketing spend ratio, which keeps 5 members.

#### Count of Sales

9,817

Top 5 best performing books in terms of sales-marketing spend ratio

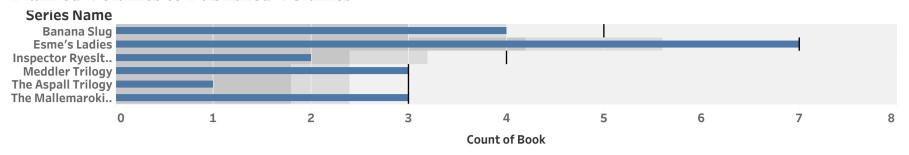
- Adventures of Kaya
- Alanna Saves the Day
- Can I Be Honest?
- Hashtag QuokkaSelfie
- Heliotrope Pajamas

# Sale Distribution by Series and Volume

Esme's Ladies  Esme's Ladies	Esme's Ladies 4	Esme's Ladies 5	The Mallemaroking Saga 1	The Mallemaroking Saga 2		Meddler Trilo	ogy	Sales P 2,614	88,385
Esme's Ladies 3	Esme's Ladies 6	Esme's Ladies 7				Meddler Trild 2	ogy		
Banana Slug 1	Banana Slug 3	Slug Banana Slug 4	The Mallemaroking Saga 3		Meddler Trilogy 3				
Banana Slug 2	nana Slug		Inspector Ryesito	Inspector Ry 2		yesIton The			

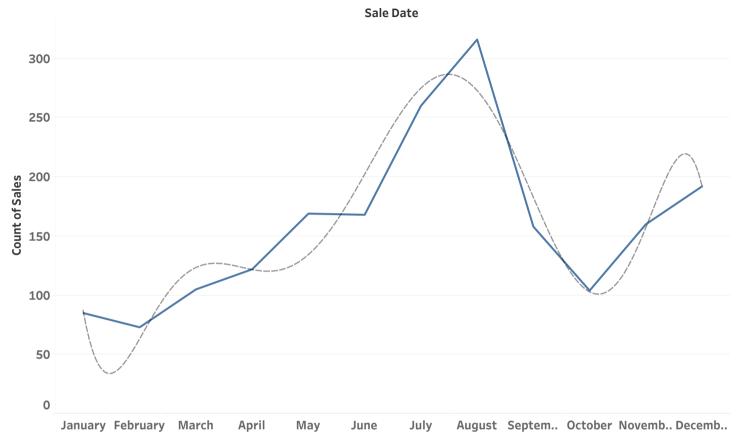
Series Name and Volume Number. Color shows sum of Sales Price. Size shows sum of Book Tour Events. The marks are labeled by Series Name and Volume Number. The view is filtered on Series Name, which excludes Null.

#### **Planned Volumes to Published Volumes**



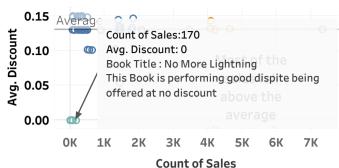
Count of Book for each Series Name. The view is filtered on Series Name, which excludes Null.

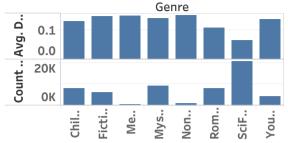
# **Trend Lines for Sales By Series**



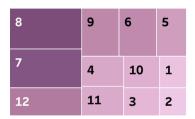
The trend of count of Sales for Sale Date Month. The data is filtered on Series Name Filter, which keeps True.

#### Correlation between Sales & Discount Sales and Discount by Genre





#### Sales Trend at different Date Levels









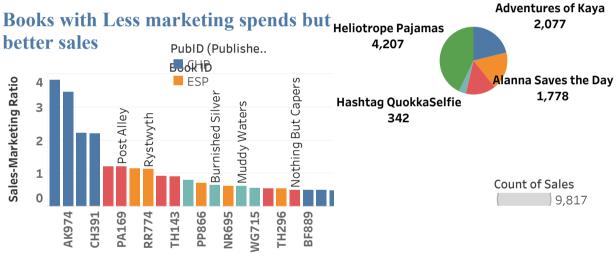
# **Correlation between Marketing Spends & Sales**



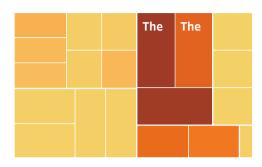
#### Worst Performing Books by Marketing Spends Ratio with Awards and Ratings



#### Sales Distribution of Best Performing Books



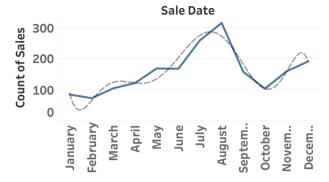
# **Sale Distribution by Series** and **Volume**



# Planned Volumes to Published Volumes



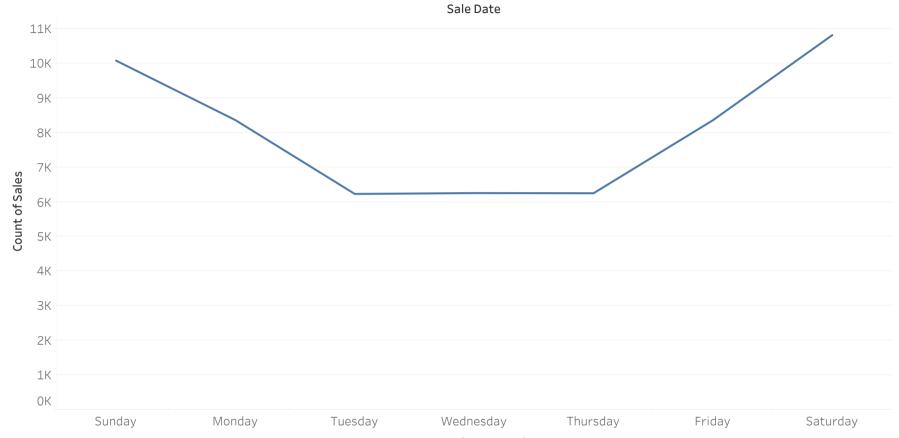
# **Trend Lines for Sales By Series**



Series Parameter Banana Slug

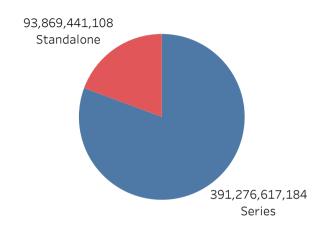


# Sale By Weekday



The trend of count of Sales for Sale Date Weekday. The data is filtered on Tooltip (Date Level), which keeps 12 members.

#### **Series Contribution to Total Sales**



Derived Revenue
485,146,058,292

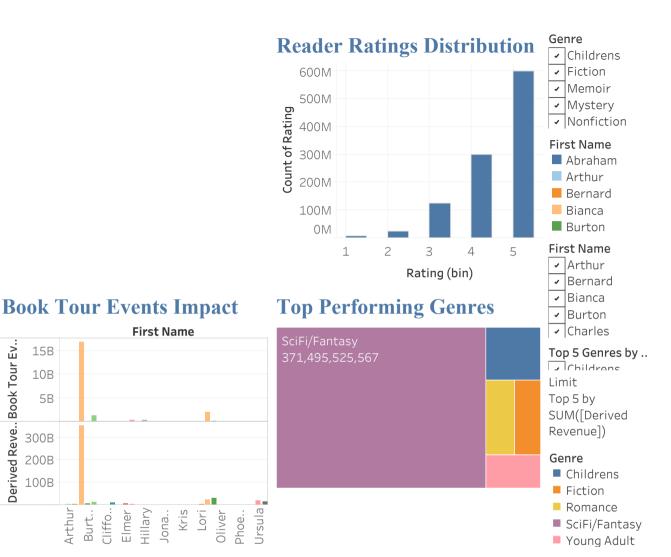
Series or Standalone
Series
Standalone

Done by :Jyothi Mysore sathyanarayan

Sum of Derived Revenue and Series or Standalone. Color shows details about Series or Standalone. Size shows sum of Derived Revenue. The marks are labeled by sum of Derived Revenue and Series or Standalone. The data is filtered on Genre, which keeps 8 of 8 members.

#### **Derived Revenue Books Published by Total Sales by Author** Author **Publication Date** 987 204B Genre Title Average Rating Childre.. Alanna Saves th.. 1,810,692,4 Non-Null Values.. 150B Banana Slug and.. 427,561,88 **Selected Metric** Banana Slug and.. 428,511,88 Year Won Banana Slug and.. 567,985,12 Non-Null Values.. 100B 838,886,86 Banana Slug and.. Quar-28,076,609,06 Heliotrope Paja.. Award Name terof Fiction A Horrible Huma.. 72,437,80 Agatha Award 50B And I Said Yes 1,586,642,58 Pub-Caldecott Me.. Did You Hear? 130,615,71 lica-Hugo Award 0B Interrobangs for... 988,506,78 tion Man Booker Q1 Q2 03 04 National Boo. ■ Nebula Award **Ratings Summary for Awards Won by Books** Newberry Me.. **Books** PEN/Faulkne.. **Award Name** Count of Title (Awa.. Pulitzer Title Award Name: 300M ■ RITA Award The Mallemaroki... Hugo Award World Fantas.. Heliotrope Paja.. 200M Count of Title Rystwyth Young Reade.. Lace and Brandy (Award): Derived Revenue 100M The Triscanipt 35,89,45,320 Non-Null Values.. Portmeirion 0M Adventures of Ka.. Agatha Award Can I Be Honest? RITA Award Man Booker Pulitzer Newberry Med. Caldecott Med. World Fantasy. Metric Selector PEN/Faulkner National Book Young Reader' The Startling En.. Revenue The Spark and Th.. 0 2 3 4

**Average Rating** 



First Name

Elmer Hillary Jona..

Kris Lori Oliver

Derived Reve.. Book Tour Ev..

15B

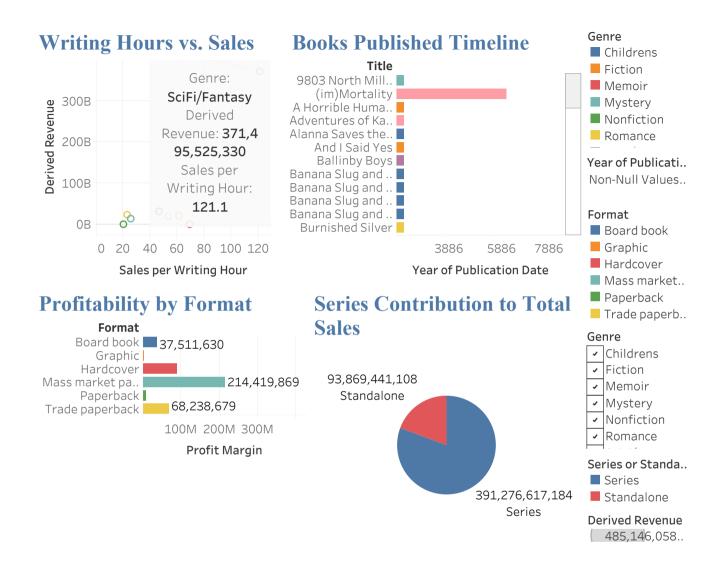
10B

5B

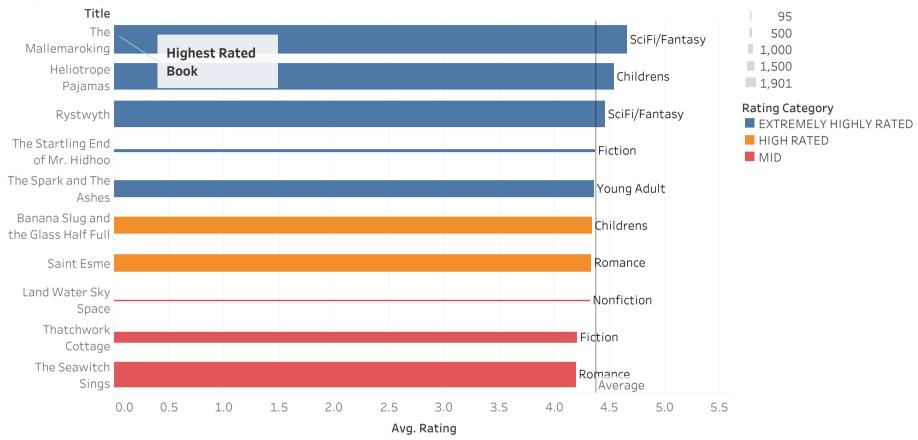
300B 200B

100B

Arthur

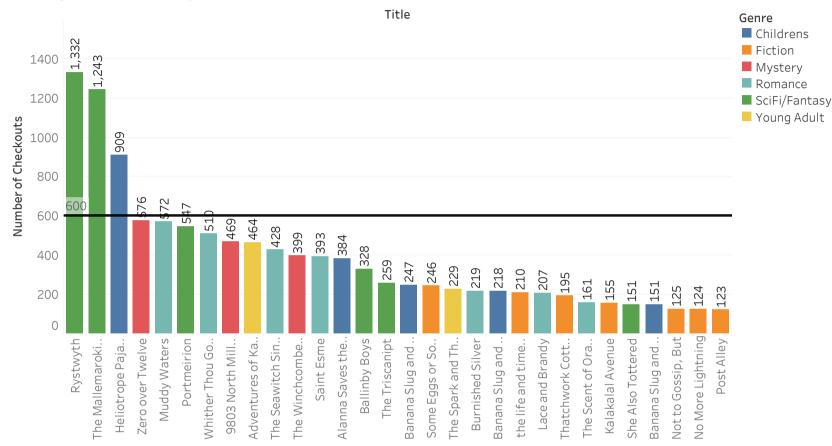


#### **Top 20 Highest Rated books**



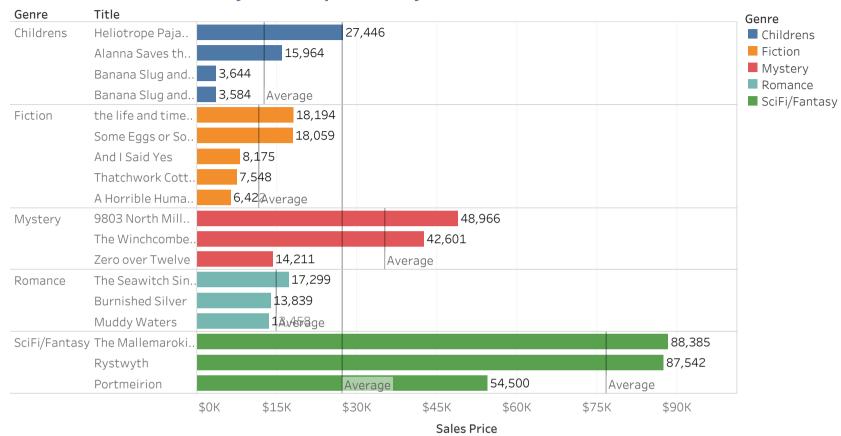
Average of Rating for each Title. Color shows details about Rating Category. Size shows count of Ratings. The marks are labeled by Genre as an attribute. The view is filtered on Title, which has multiple members selected.

#### **30 Popular Books By Checkouts**



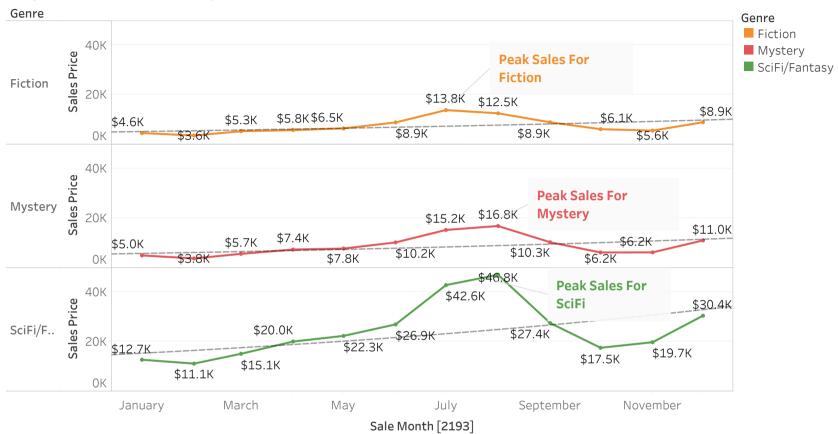
Sum of Number of Checkouts for each Title. Color shows details about Genre. The marks are labeled by sum of Number of Checkouts. The data is filtered on Popular Books CC Fields, which keeps True. The view is filtered on Title and Genre. The Title filter has multiple members selected. The Genre filter keeps 9 of 9 members.

# **Sales Performance Analysis of Top Books by Genre**



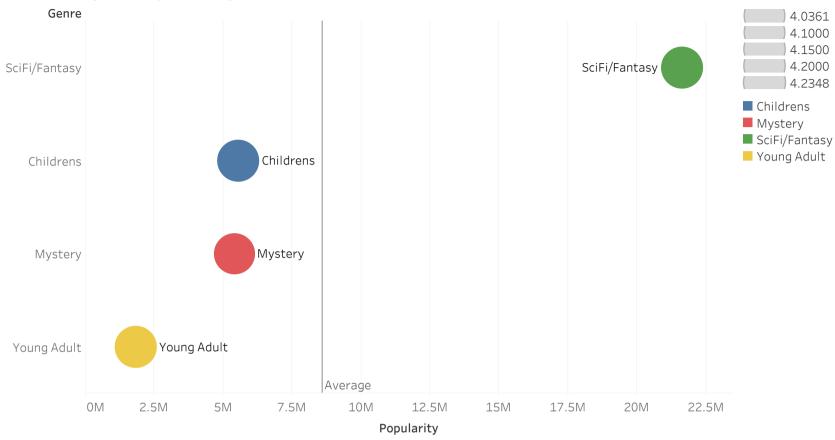
Sum of Sales Price for each Title broken down by Genre. Color shows details about Genre. The marks are labeled by sum of Sales Price. The data is filtered on Tooltip (Genre), which keeps 9 members. The view is filtered on Genre, Title and sum of Sales Price. The Genre filter keeps Childrens, Fiction, Mystery, Romance and SciFi/Fantasy. The Title filter keeps 37 members. The sum of Sales Price filter ranges from \$1K to \$88K.

#### **Top 3 Genres' Monthly Sales Trends**



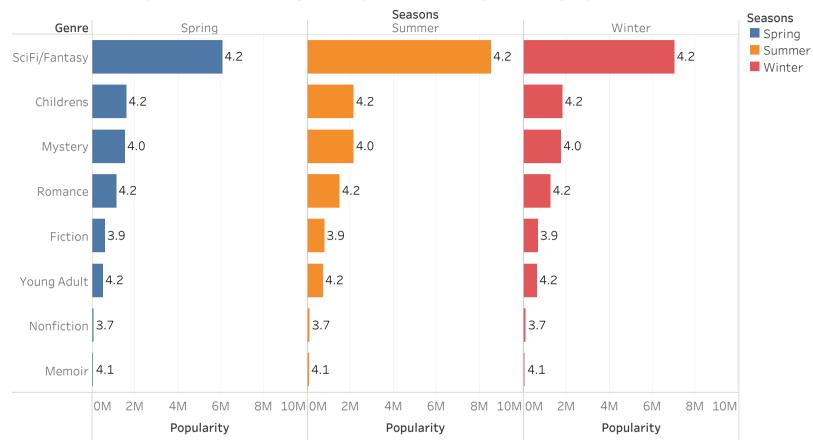
The trend of sum of Sales Price for Sale Date Month broken down by Genre. Color shows details about Genre. The marks are labeled by sum of Sales Price. The view is filtered on Genre, which keeps Fiction, Mystery and SciFi/Fantasy.

#### Genre Popularity among Customers based on sales and checkouts



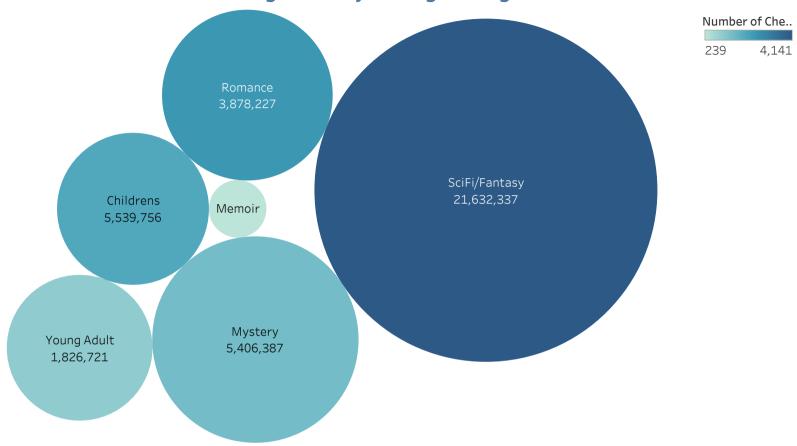
Sum of Popularity for each Genre. Color shows details about Genre. Size shows average of Rating. The marks are labeled by Genre. The view is filtered on Genre, which keeps Childrens, Mystery, SciFi/Fantasy and Young Adult.

#### Seasonal Analysis of Genre Popularity with Average Rating by Genre



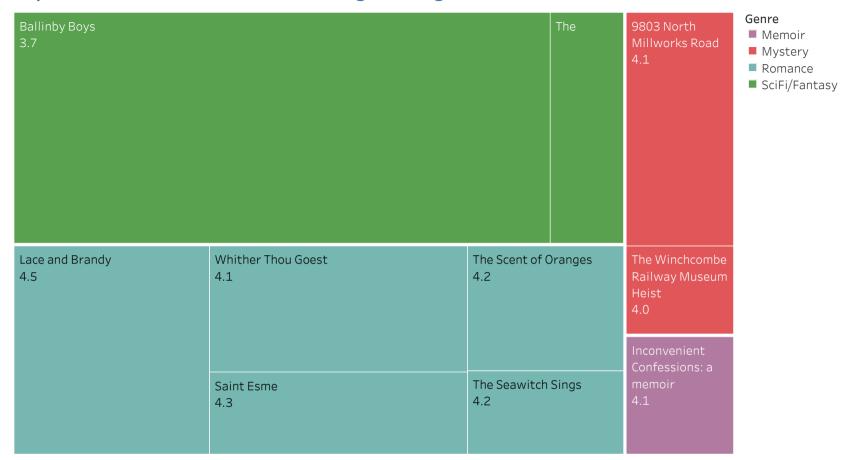
Sum of Popularity for each Genre broken down by Seasons. Color shows details about Seasons. The marks are labeled by average of Rating. The view is filtered on Seasons and Genre. The Seasons filter keeps Spring, Summer and Winter. The Genre filter keeps 9 of 9 members.

### Popular Genres with Best selling Books by Average rating



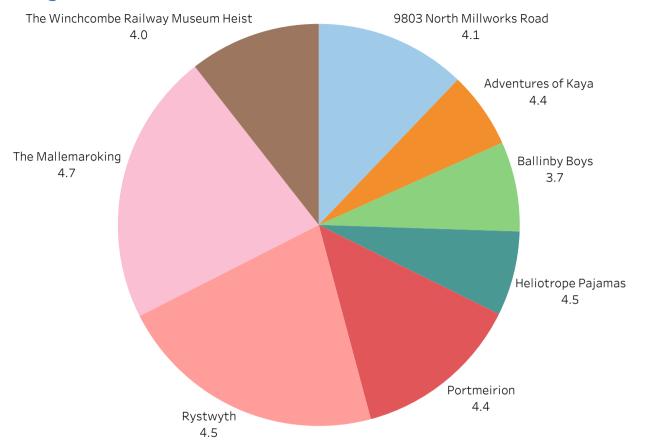
Genre and sum of Popularity . Color shows sum of Number of Checkouts. Size shows sum of Sales Price. The marks are labeled by Genre and sum of Popularity . The data is filtered on average of Rating, which ranges from 3.993 to 4.386861314. The view is filtered on Genre, which excludes Null.

**Top 15 Discounted Books with Average Ratings** 



Title and average of Rating. Color shows details about Genre. Size shows sum of Discount. The marks are labeled by Title and average of Rating. The view is filtered on Title and Genre. The Title filter has multiple members selected. The Genre filter keeps Memoir, Mystery, Romance and SciFi/Fantasy.

#### **Most Bought Books**



Title and average of Rating. Color shows details about Top 8 Books by Sales. Size shows sum of Sales Price. The marks are labeled by Title and average of Rating. The data is filtered on Genre, which keeps multiple members. The view is filtered on Top 8 Books by Sales and average of Rating. The Top 8 Books by Sales filter keeps 8 members. The average of Rating filter ranges from 3.7 to 4.7.

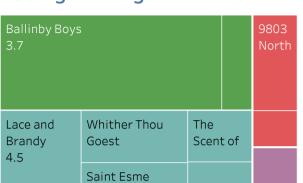
#### Sales Price

403,441

#### Top 8 Books by Sales

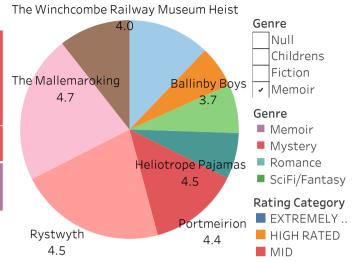
- 9803 North Millworks Road
- Adventures of Kaya
- Ballinby Boys
- Heliotrope Pajamas
- Portmeirion
- Rystwyth
- The Mallemaroking
- The Winchcombe Railway Museum Heist

# Top 15 Discounted Books with Average Ratings

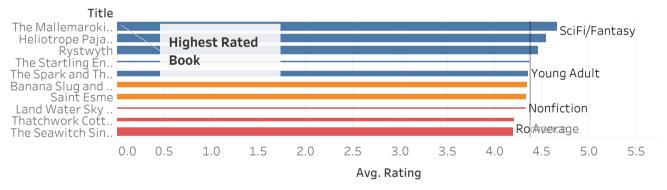


#### **Most Bought Books**





#### **Top 20 Highest Rated books**



#### Seasons **Seasonal Analysis of Genre Popularity with Average** ✓ Null Rating by Genre Spring Summer Seasons Winter Winter Genre Spring Summer SciFi/Fantasy 4.2 4.2 4.2 4.2 Childrens 4.2 4.2 Genre Mystery ✓ Null 4.2 Romance 4.2 4.2 ✓ Childrens Fiction ✓ Fiction Young Adult 4.2 4.2 4.2 ✓ Memoir Nonfiction Memoir 4.1 4.1 ✓ Mystery 4.1 Nonfiction

2M 4M 6M 8M

Popularity

# Popular Genres with Best selling Books by Average rating

2M 4M 6M 8M

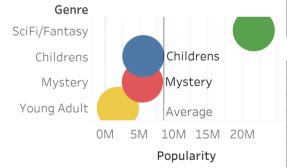
Popularity



#### Genre Popularity among Customers based on sales and checkouts

2M 4M 6M 8M

Popularity



#### Genre

✓ <del>Null</del>

Avg. Rating

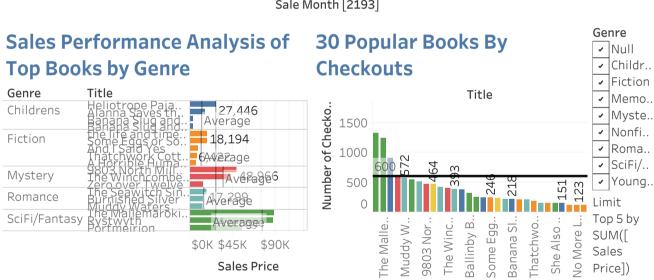
Childrens Fiction

3.993 to 4.3868...

- Memoir
- Mystery
- Nonfiction
- Domanco
- Genre
- ✓ <del>Null</del>
- Childrens

  Fiction
- ✓ Memoir
- Mystery
- Nonfiction





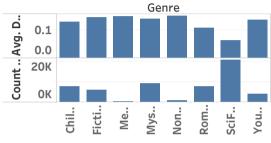
## Storyboard: Sales and Marketing Team Analysis

Interesting
Sales Trends .. How is the marketing sp.. How are the book series p..

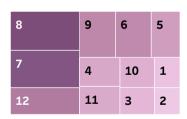
#### Correlation between Sales & Discount Sa



Sales and Discount by Genre



#### Sales Trend at different Date Levels



Sales aggregated over weekdays

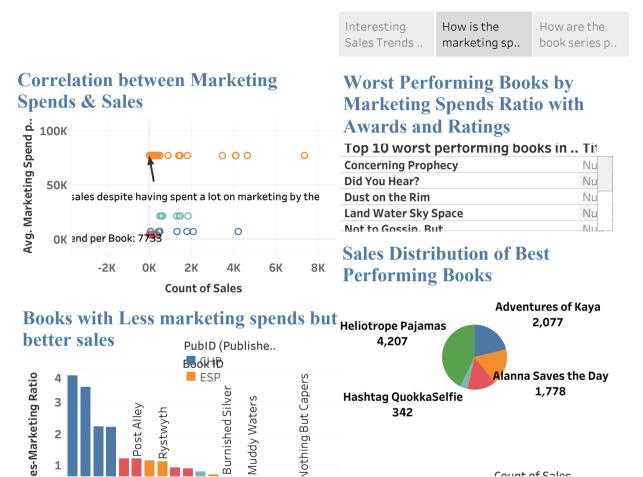


Calaa Bata

Date L. Manth

Chictore

### Storyboard: Sales and Marketing Team Analysis



# Storyboard: Sales and Marketing Team Analysis

300

200

100

Series Parameter

Banana Slug

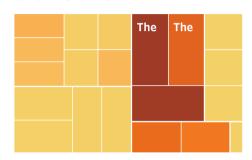
**Count of Sales** 

How is the How are the Interesting marketing sp.. Sales Trends .. book series p.. **Trend Lines for Sales By Series** Sale Date August Septem.. October April Мау June July

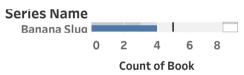
**Sales Price** 

00 205

#### **Sale Distribution by Series** and Volume



**Planned Volumes to Published Volumes** 



### **Storyboard : Author Sales and Bookshop Performance Overview**

Overview of Reader the Author's .. Engagement ..

Productivity Insights



### **Storyboard : Author Sales and Bookshop Performance Overview**

Overview of the Author's ..

**Book Tour Events Impact** 

Burt.. Cliffo.. Elmer Hillary Jona..

Derived Reve.. Book Tour Ev..

15B

10B

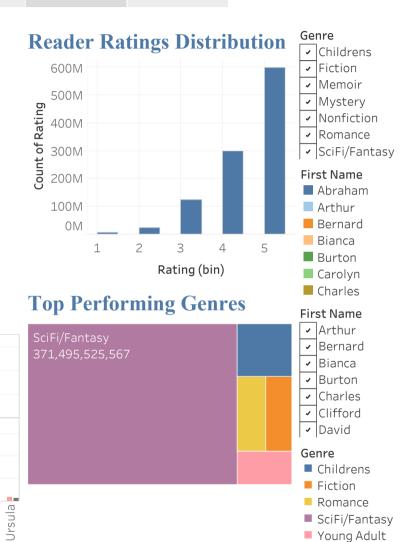
5B

300B 200B

100B

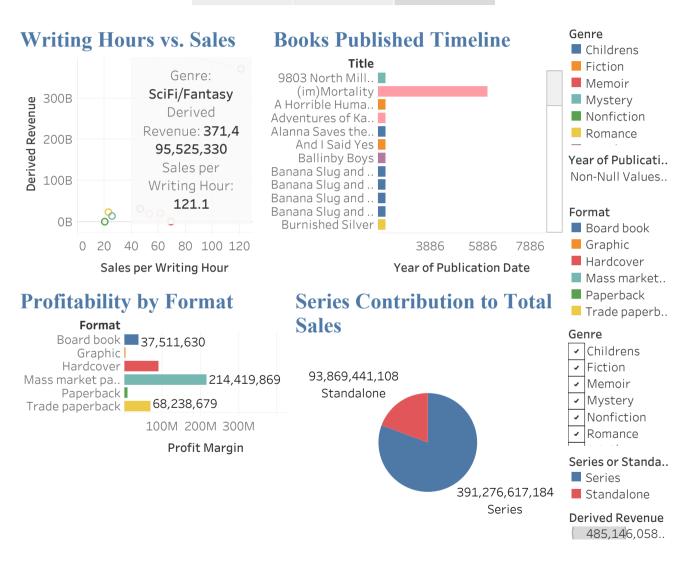
**First Name** 

Kris Lori Oliver Reader Engagement .. Productivity Insights



#### **Storyboard : Author Sales and Bookshop Performance Overview**

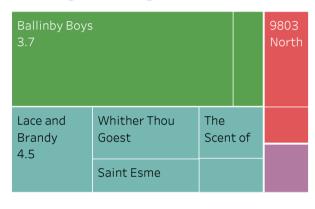
Overview of Reader Productivity the Author's .. Engagement .. Insights



### A Guide for a Customer at the Bookshop!

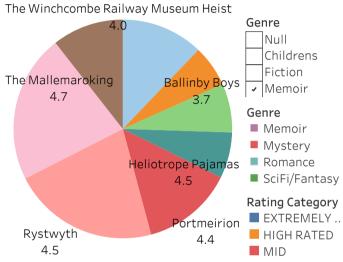
What books are What genres are What are the worth buying? What popul.. What are the most bought bo...

# Top 15 Discounted Books with Average Ratings

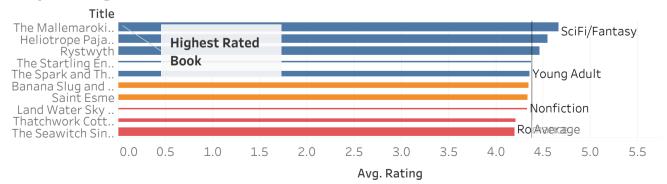


#### **Most Bought Books**

**Avg. Rating** 3.740395809 to...

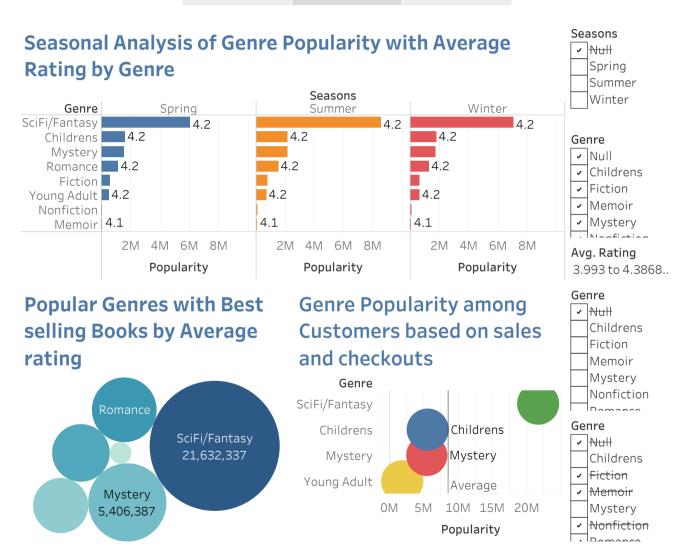


#### **Top 20 Highest Rated books**



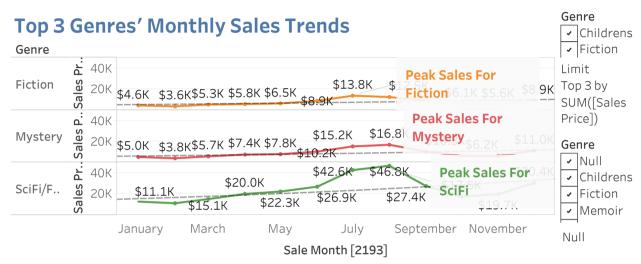
### A Guide for a Customer at the Bookshop!

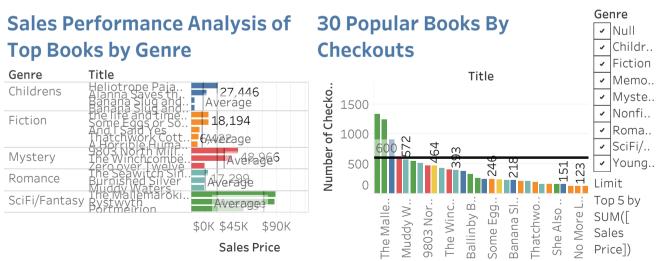
What books are worth buying? What genres are the most popul.. What are the most bought bo..



### A Guide for a Customer at the Bookshop!

What books are What genres are worth buying? What popul.. What are the most bought bo..





#### **Bookshop Manager's Sales and Customer Insights**

Uncover the secrets to bo.. Und

Understand the most pop..

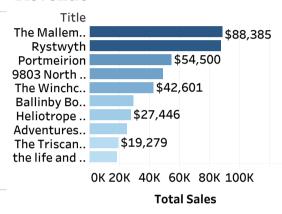
Optimize your inventory wit..

# **Revenue and Sales Trend By Month**

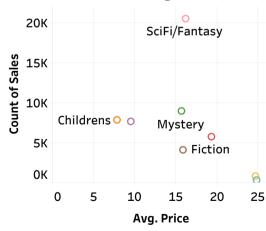


April July

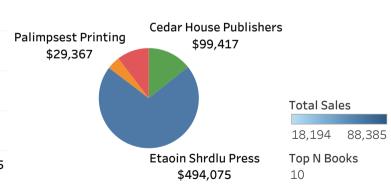
**Books Generating Most Revenue** 



**Sales vs Price Comparison** 



**Total Revenue Generated By Each Publisher** 



Month of Sale D..

Genre

✓ Childrens

✓ Fiction✓ Memoir

✓ Mystery

Nonfiction

✓ SciFi/Fantasy

Vouna Adult

Ouarter of Sale ...

✓ Romance

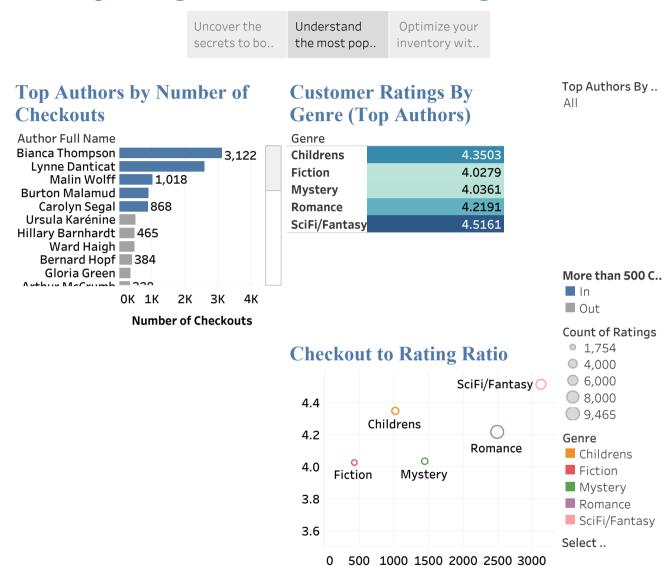
**v** Q1

• Q2

**√** Q3

**√** Q4

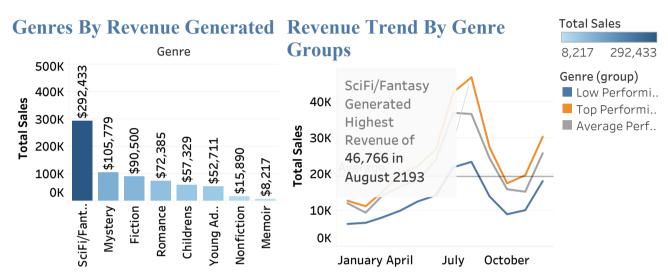
#### **Bookshop Manager's Sales and Customer Insights**



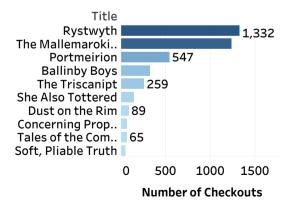
**Number of Checkouts** 

#### **Bookshop Manager's Sales and Customer Insights**

Uncover the secrets to bo.. Understand the most pop.. Optimize your inventory wit..



# **Top Books to Restock with Hardcover Format**



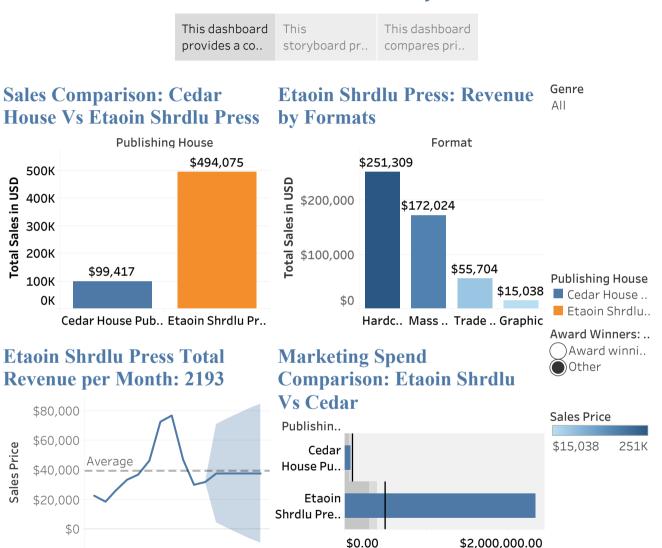
### Etaoin Shrdlu Press Performance Analysis

2194

Month of Sale Date

2193

Total Sales in USD



Marketing Spend in USD

# Etaoin Shrdlu Press Performance Analysis

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#### Etaoin Shrdlu Press Publishing: Sales by Books Published



**Sold and Total Revenue** 

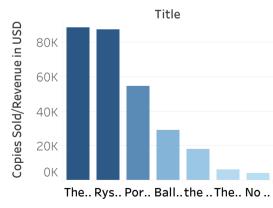
#### **Top Selling books**

Portmeirion Avg.	<b>S</b>		
Total Books Sold: 4,636  The Winchcombe Railway Museum			

#### Genre All

twyth al oks d: 77 . oe m

# **Award Winners: Total Copies**



# Etaoin Shrdlu Press: Top performing Authors (Award winners)

Etaoin Awa	Genre	Avg	Coun	Sales
Bianca Tho	SciFi/F	4.52	16,047	####
Arthur McCr.	. SciFi/F	3.74	1,433	####
Ursula	SciFi/F	4.43	1,801	####
Karénine	Young	4.36	330	\$6,098
Charles	Young	4.37	1,413	####
Fenimore	Fiction	4.00	170	\$4,078
David Beam	Fiction	3.20	887	####
Jill Hergesh	Young	3.95	215	\$2,611

#### Sales Price

978	88,385

#### Count of Sales

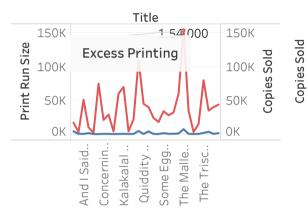
2.460	7 22/
3,460	7,334

Copies Sold & Re.. Revenue

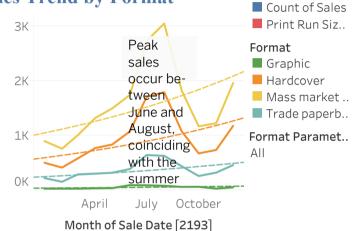
## Etaoin Shrdlu Press Performance Analysis

This dashboard provides a co... This dashboard compares pri...

# **Print Run Size vs Total Sales**



#### **Sales Trend by Format**



Measure Names

#### **Series Contributions**

