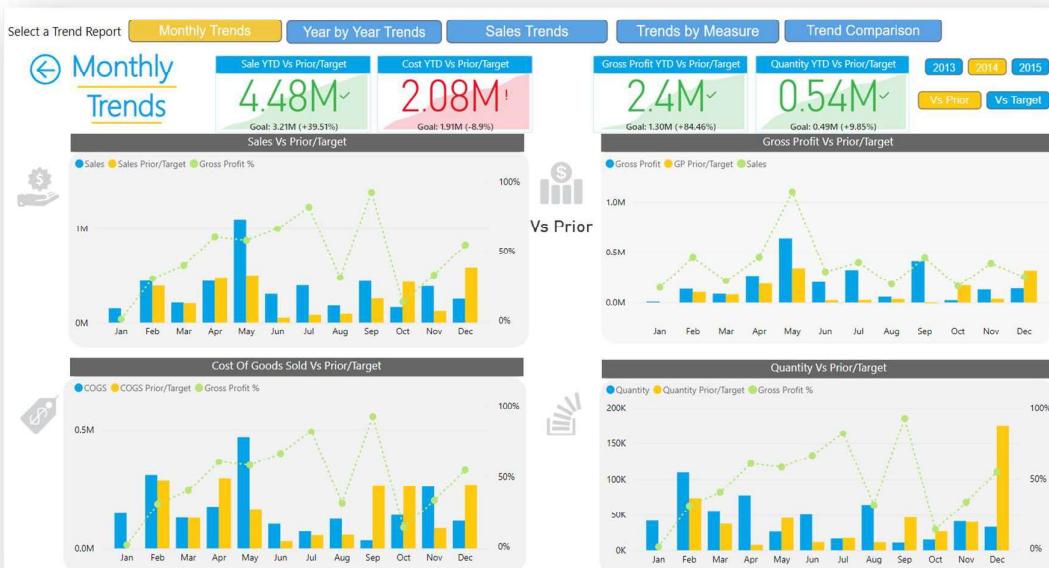
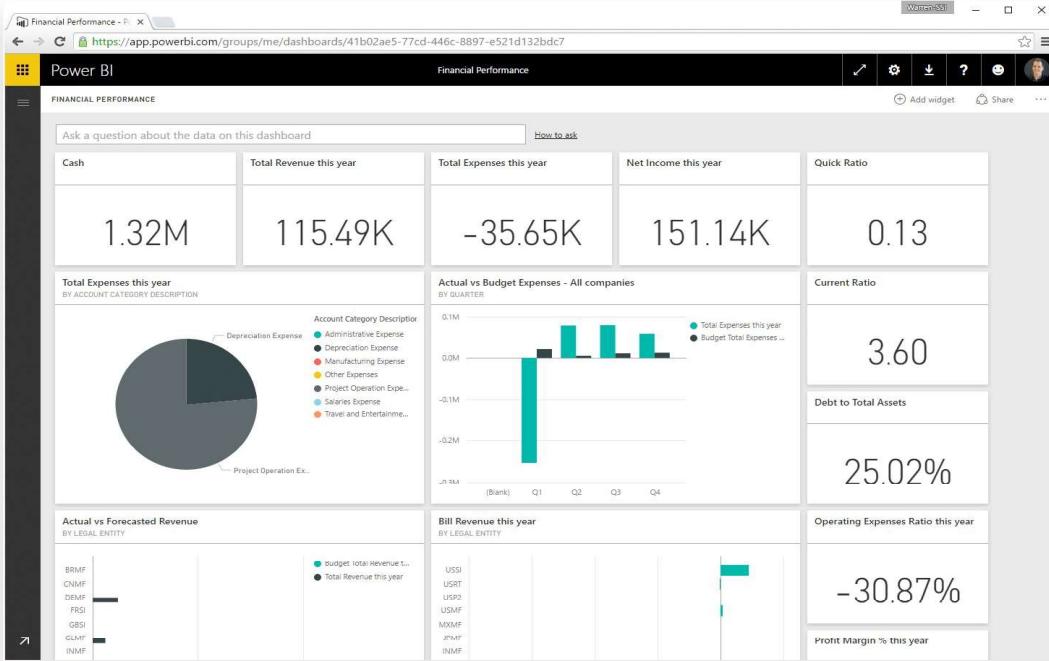
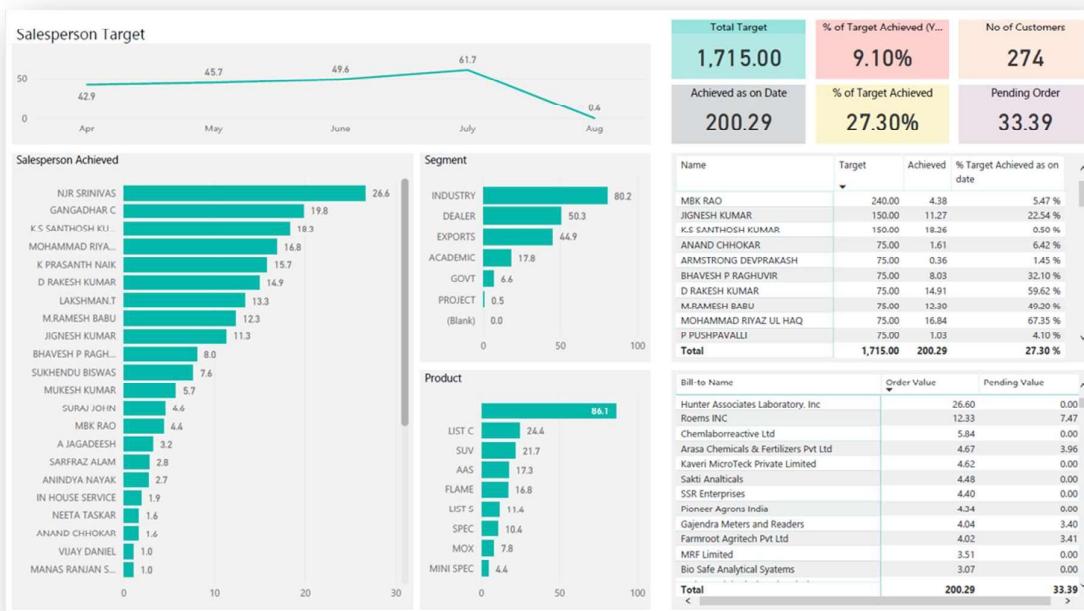
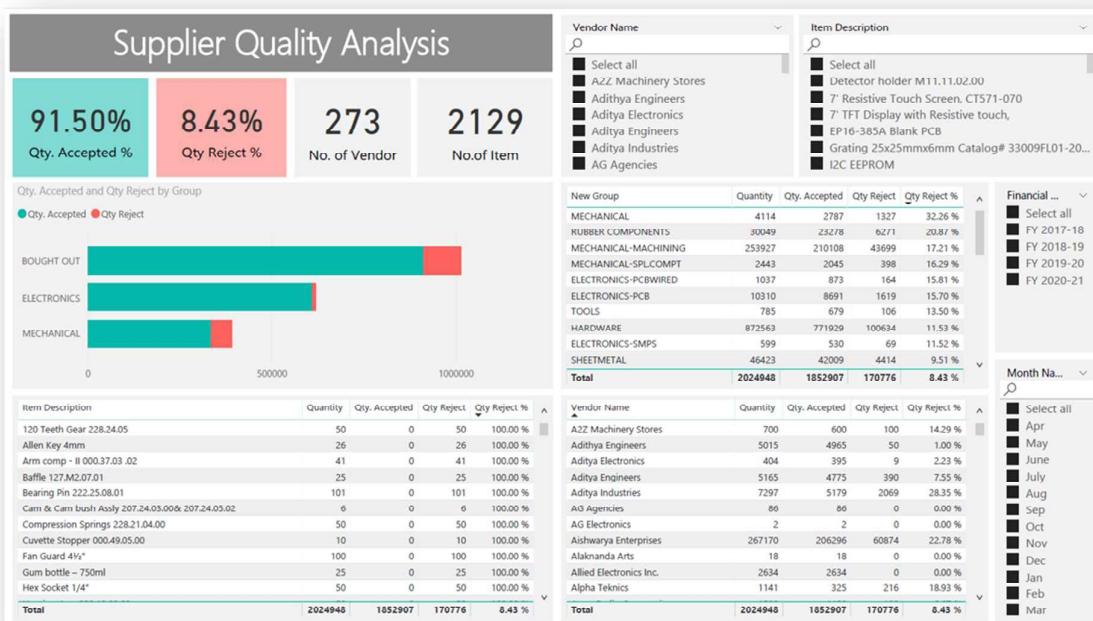


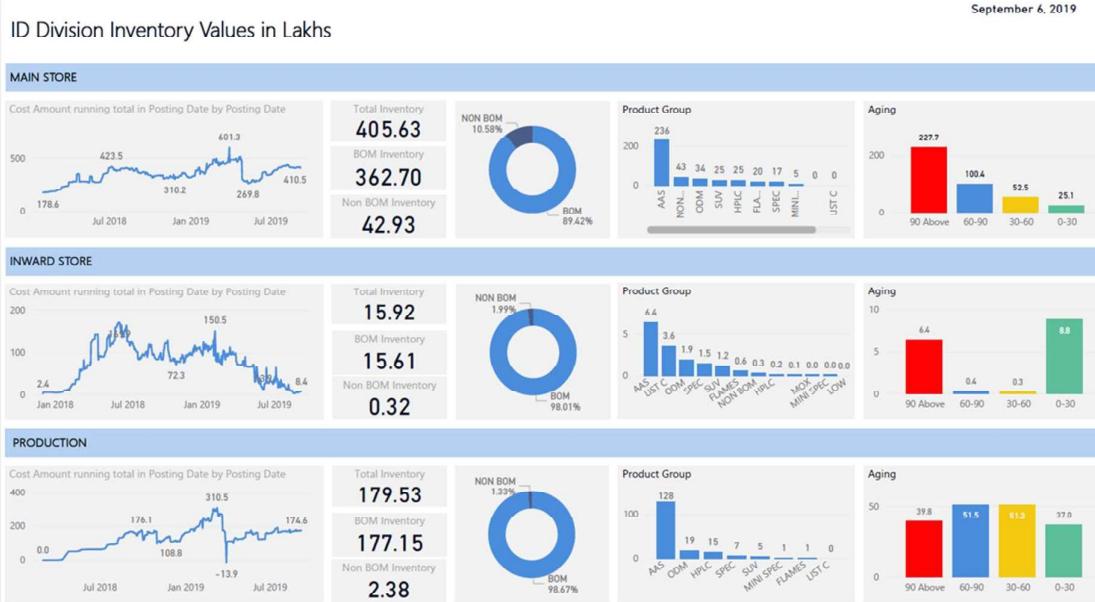
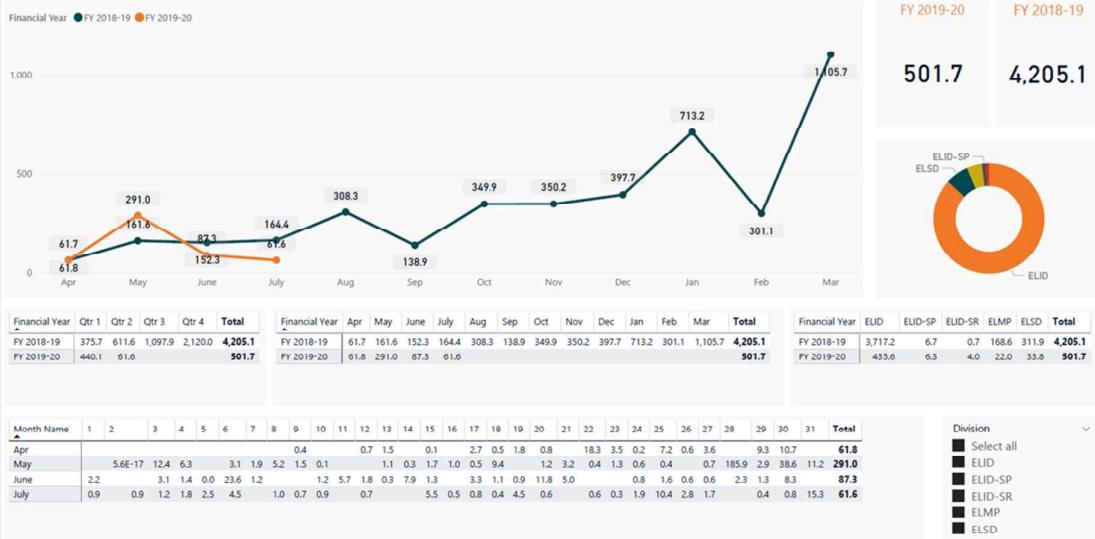
3.7 BUSINESS INTELLIGENT DASHBOARD SAMPLES DESIGNED FOR VARIOUS CLIENTS

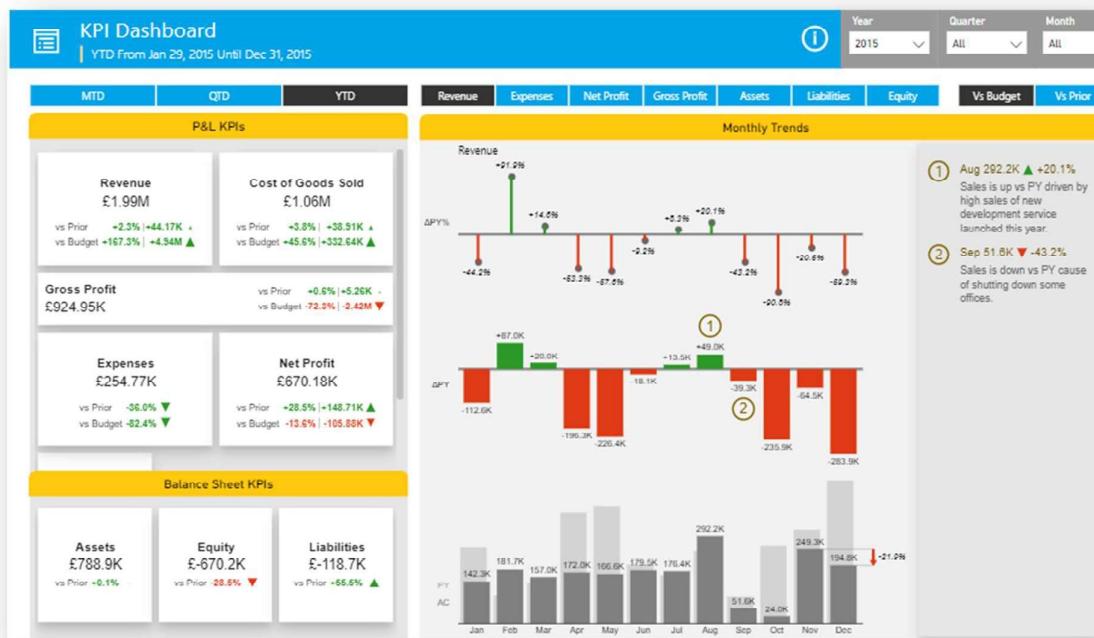






Sales Analysis (Gross)





Profit & Loss Report

P&L (Actual vs Prior Year vs Budget)

	Q1			Feb			Mar			Q2			TOTAL					
	Jan		Actual	vs Prior%	vs Budget%	Feb		Actual	vs Prior%	vs Budget%	Mar		Actual	vs Prior%	vs Budget%	Actual	vs Prior%	vs Budget%
			Actual	%	%			Actual	%	%			Actual	%	%	Actual	%	%
Revenue	142.3K	-13.0	-43.5	181.7K	-18.9	+101.8	157.0K	+25.2	+16.6	518.1K	+16.6	-45.2	999.1K	+4.0	-29.7			
Income	139.8K	-13.0	-40.3	179.1K	-18.9	+129.4	154.4K	+25.5	+31.8	509.7K	+18.1	-42.0	983.0K	+4.7	-24.8			
Sales	139.8K	-13.0	-40.3	179.1K	-18.9	+129.4	154.4K	+25.5	+31.8	509.7K	+18.1	-42.0	983.0K	+4.7	-24.8			
Other Income	2.5K	-13.0	-85.8	2.8K	-16.7	-78.6	2.7K	+10.3	-84.8	8.3K	-34.3	-87.5	16.0K	-23.7	-85.9			
Discount Received	2.5K	-13.0	-75.1	2.6K	-16.7	+2.0	2.7K	+10.3	-84.6	8.2K	-34.3	-87.5	15.9K	-0.6	-56.2			
Fixed Asset Disposal													105.3	+101.1	-37.0			
Other Income													0.0	-50.0	0.0			
Rounding Adjustment														-76.9				
Cost of Goods Sold	78.9K	-13.0	+197.8	98.5K	-10.5	+236.3	84.5K	+0.5	+281.9	274.7K	+18.9	+227.6	536.5K	+4.0	+229.4			
Cost of Sales	-72.6K	+13.0	-205.2	-98.5K	+10.5	-302.1	-84.5K	-0.5	-318.8	-289.6K	-15.6	-266.1	-525.1K	-2.8	-264.8			
Contractors	42.0K	-13.0	+199.7	60.0K	-6.2	+216.7	55.0K	+19.1	+421.5	147.7K	+16.4	+276.1	307.2K	+7.5	+256.1			
Purchases	32.9K	-13.0	+204.7	37.7K	-16.7	+549.2	28.7K	-23.0	+213.9	124.4K	+15.9	+218.6	223.6K	-1.7	+231.7			
Purchases Cost Variance	3.2K	-13.0	+154.2							2.5K	+343.9	+109.6	5.7K	+118.8	+111.9			
Gross Profit	69.7K	-13.0	-78.3	83.2K	-28.7	-40.0	72.5K	+75.4	-58.1	248.5K	+17.6	-77.6	474.0K	+5.4	-72.8			
Expenses	24.0K	-13.0	+118.8	39.3K	-19.5	+131.2	32.0K	+18.8	+129.2	116.7K	+12.2	+140.8	212.0K	+2.2	+132.6			
Admin Expense	-1.8K	+13.0	-7,870.0	-1.4K	+28.6	-18.4	-1.7K	-30.2	-32.4	-4.9K	-45.7	-437.1	-9.8K	-12.7	-888.6			
Administration Expense	-1.7K	+13.0	+90.5	-1.2K	+28.6	+98.4	-9.8K	-1,104.5	+75.7	-5.0K	-21.3	-843.7	-11.6K	-108.5	+86.6			
Other Expense	-18.7K	+13.0	-158.7	-8.6K	+18.5	-121.2	-20.5K	-56.6	-144.0	-39.8K	-19.5	-195.5	-87.6K	-11.7	-154.6			
Other Income				2.5K	-16.7	-45.1				2.2K	+202.0	-84.1	4.8K	+32,014.9	-80.1			
Stock Adjustment				2.5K	-16.7	-45.1				2.2K	+202.0	-84.1	4.8K	+32,014.9	-80.1			
Net Profit	47.6K	-13.0	-85.9	74.6K	-29.3	-37.9	40.5K	+60.4	-77.6	201.0K	+19.4	-82.7	363.7K	+2.8	-79.7			

Balance Sheet

Balance Sheet Summary

	Q1			Q2			TOTAL											
	Actual		ΔPrior	Actual		ΔPrior	Actual		ΔPrior	Actual		ΔPrior	Actual		ΔPrior	Actual		ΔPrior
Assets	126.2K	-363.7K	-74.2	142.0K	+22.9K	+19.2	268.2K	-340.8K	-56.0	265.7K	-21.3K	-7.4						
Cash and Cash Equivalents	130.1K	-18.3K	-12.4	135.6K	-3.0K	-2.1	12.6K	+12.6K	+25.7K	242.4K	-44.6K	-15.5						
Cash Float	13.2K		+13.2K															
Current Account	118.1K	-30.3K	-20.4	124.3K	-14.3K	-10.3	9.7K	-153.7K	-94.1	9.7K	-153.7K	-94.1						
Petty Cash	-1.2K	-1.2K	-1.3K	-1.3K	-1.3K	-2.5K	-2.5K	-2.5K	-2.5K	-21.3K	-21.3K	-21.3K						
Inventories	-11.5K	-196.7K	-106.2	21.2K	+43.0K	+197.3	9.7K	-153.7K	-94.1	9.7K	-153.7K	-94.1						
Stock	-11.5K	-196.7K	-106.2	21.2K	+43.0K	+197.3	9.7K	-153.7K	-94.1	9.7K	-153.7K	-94.1						
Other Current Asset	-4.7K	-4.7K	-16.6K	-16.6K	-16.6K	-21.3K	-21.3K	-21.3K	-21.3K	-21.3K	-21.3K	-21.3K						
Work in Progress	-4.7K	-4.7K	-16.6K	-16.6K	-16.6K	-21.3K	-21.3K	-21.3K	-21.3K	-21.3K	-21.3K	-21.3K						
Trade Receivables	12.4K	-143.9K	-92.1	1.8K	-518.0	-22.7	14.2K	-144.5K	-91.1	14.2K	-144.5K	-91.1						
Cash Account	-1.7K	-1.7K	-365.7	-365.7	-365.7	-1.3K	-1.3K	-1.3K	-1.3K	-1.3K	-1.3K	-1.3K						
Projects	15.8K	-94.0K	-85.6	51.4K	+49.8K	+3,116.1	67.2K	-44.2K	-38.7	67.2K	-66.3K	-66.3K						
Receivables Take On Suspense			-68.3K	-68.3K	-68.3K	-68.3K	-68.3K	-68.3K	-68.3K	-68.3K	-68.3K	-68.3K						
Retail	-1.8K	-48.3K	-103.8	18.3K	+15.8K	+2,273.6	14.5K	-32.7K	-89.2	14.5K	-32.7K	-89.2						
Liabilities	-2.4K		+360.0K	+99.3	-15.3K	-5.5K	-17.7K			+354.4K	+95.2							
Non Current Liability			+200.0K							+200.0K								
Other Current Liability	-0.8K		+34.5K	+80.0	2.7K	-2.2K	-43.9	-5.9K		+32.9K	+84.6							
Accruals	-155.0	-1.2K	-115.3	-275.0	-789.0	-155.7	-430.0	-1.9K									-128.6	
Purchases Accrual	-537.6		+12.4K	+95.9	-551.0	+1.1K	+66.1	-1.1K									+92.5	
Vat Control	-7.9K		+23.2K	+74.5	3.6K	-2.5K	-40.7	-4.4K									+82.7	
Trade Payables	6.2K		+125.5K	+105.2	-18.0K	-3.4K	-23.1	-11.8K		+122.1K	+91.2							
Imports				-27.8K	-27.8K	-27.8K	-27.8K	-27.8K	-27.8K	-27.8K	-27.8K	-27.8K						
Local	0.0			-61.6K	-61.6K	-61.6K	-61.6K	-61.6K	-61.6K	-61.6K	-61.6K	-61.6K						
Payables Take On Suspense				64.4K	+64.4K	64.4K	64.4K	64.4K	64.4K	64.4K	64.4K	64.4K						
Trade Suppliers	6.2K		+125.5K	+105.2	7.1K	+21.7K	+148.3	13.3K	-12.4	+147.2K	+109.9	-2.6						
Equity	-120.2K		+7.3K	+5.7	-122.9K	-13.6K	-243.1K	-6.3K										





