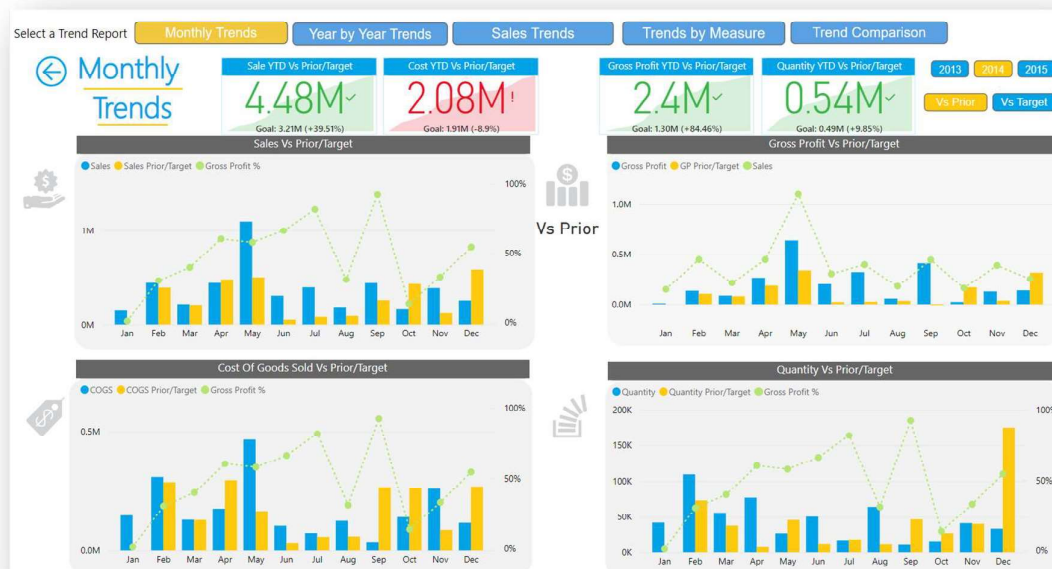
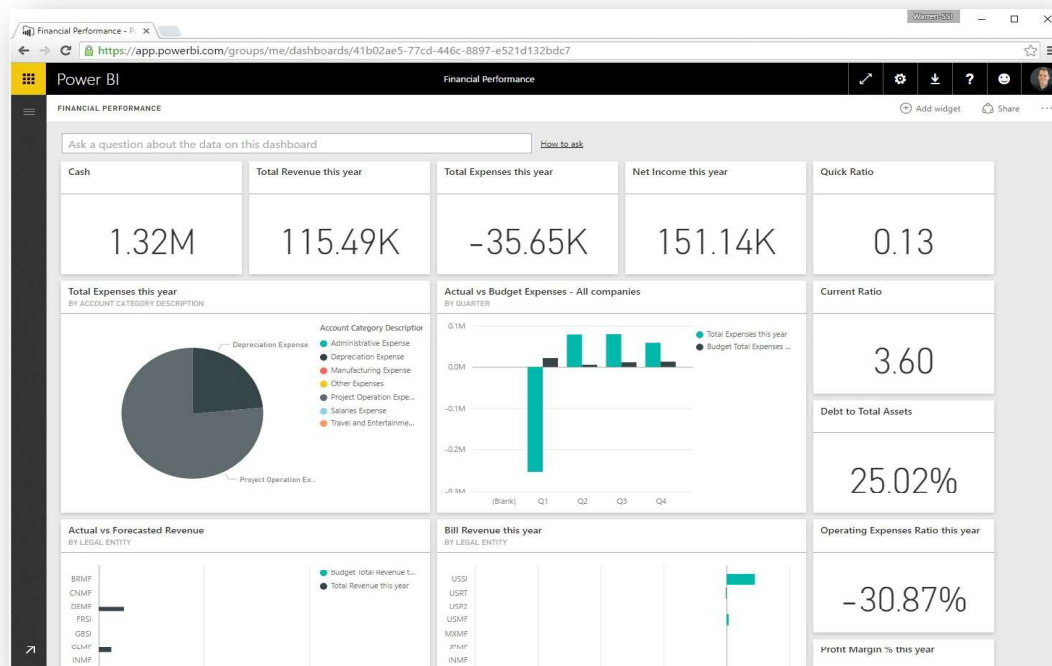
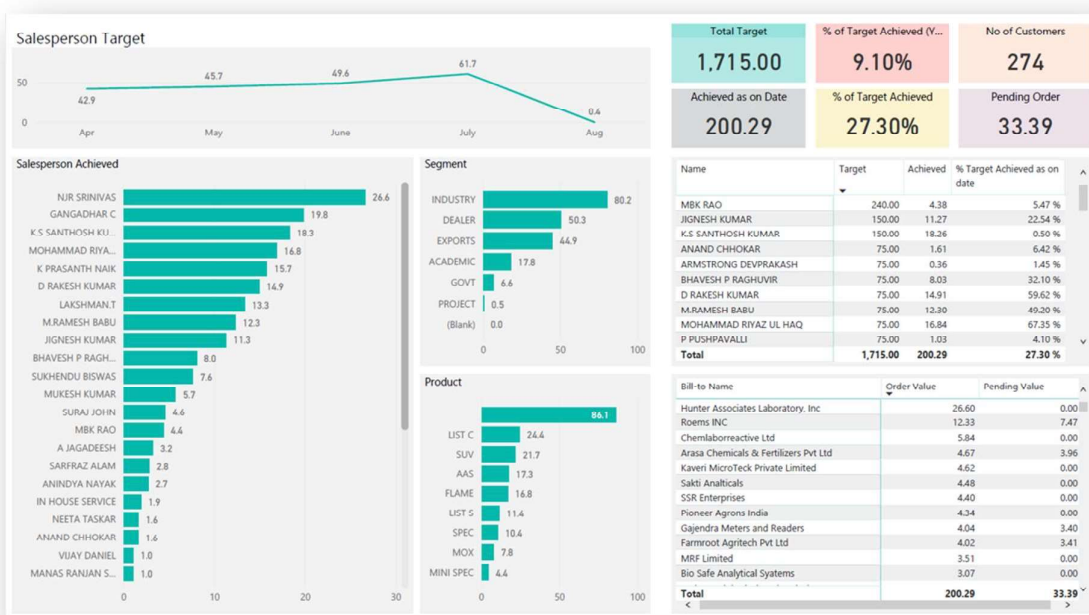
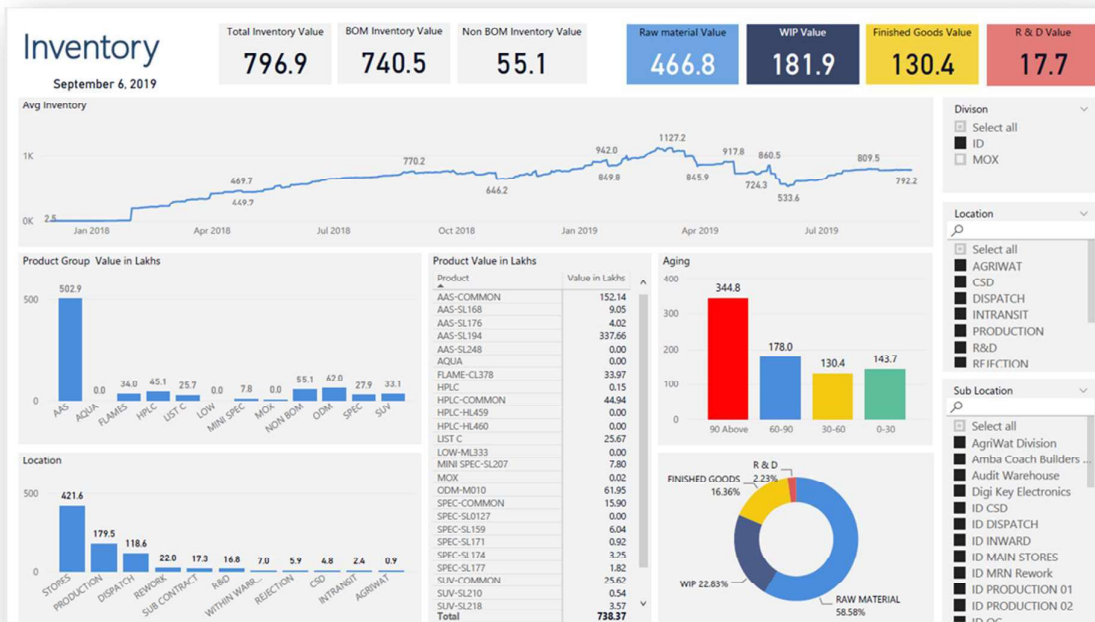
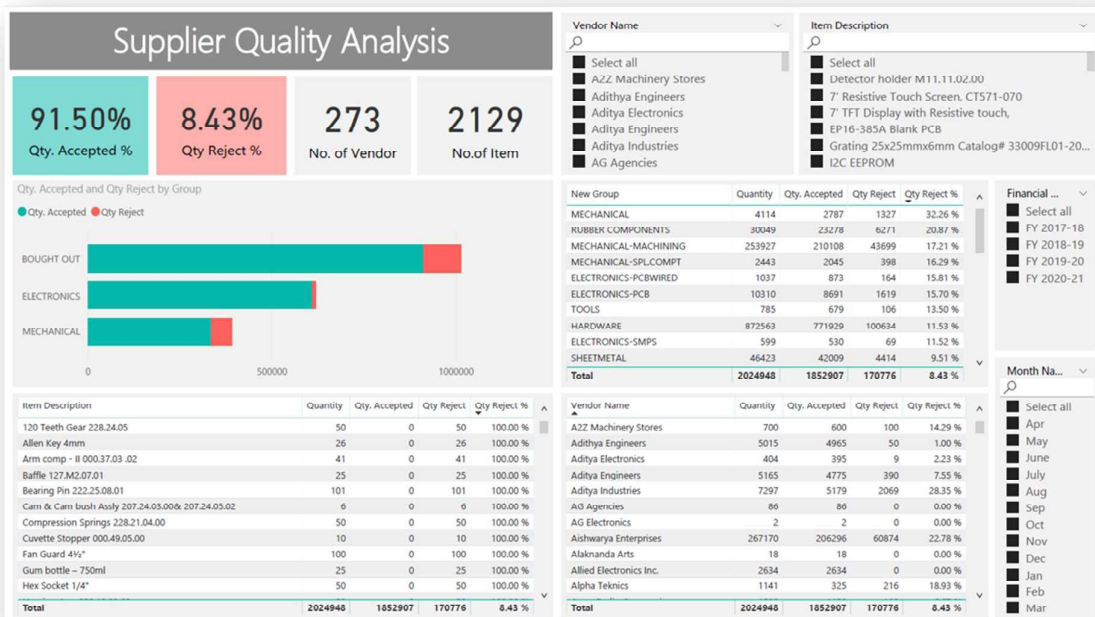


### 3.7 BUSINESS INTELLIGENT DASHBOARD SAMPLES DESIGNED FOR VARIOUS CLIENTS







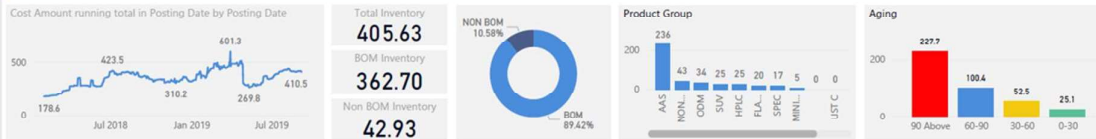
## Sales Analysis (Gross)



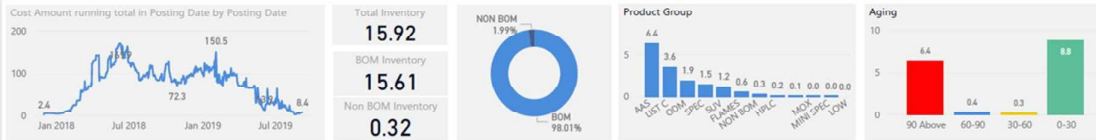
## ID Division Inventory Values in Lakhs

September 6, 2019

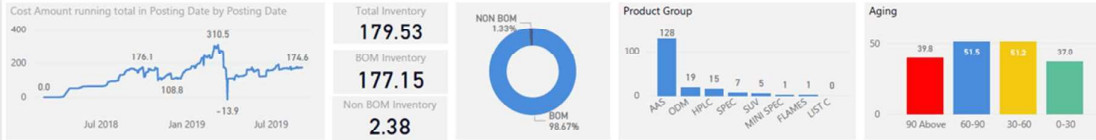
### MAIN STORE

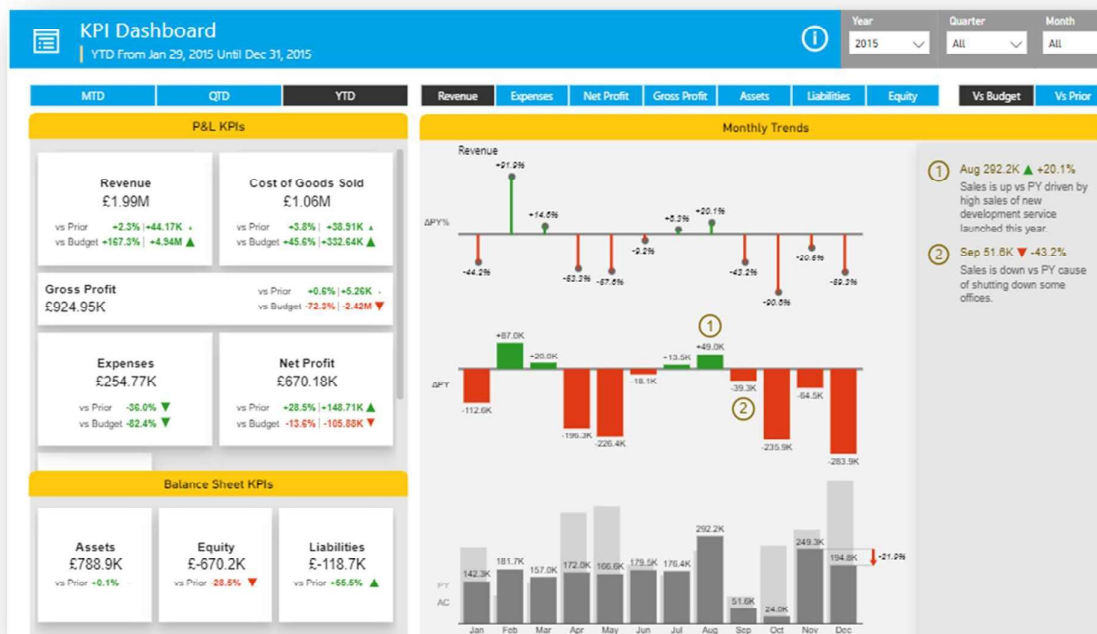


### INWARD STORE



### PRODUCTION







Profit & Loss Report													Year	Quarter	Month
													2015	Multiple s...	All
P&L (Actual vs Prior Year vs Budget)															
	Q1			Feb			Mar			Q2			TOTAL		
	Actual	vs Prior%	vs Budget %	Actual	vs Prior%	vs Budget %	Actual	vs Prior%	vs Budget %	Actual	vs Prior%	vs Budget %	Actual	vs Prior%	vs Budget %
Revenue	142.3K	-13.0	-43.5	181.7K	-19.9	+101.8	157.0K	+25.2	+16.6	518.1K	+16.6	-45.2	999.1K	+4.0	-29.7
Income	139.8K	-13.0	-40.3	179.1K	-19.9	+129.4	154.4K	+25.5	+31.8	509.7K	+18.1	-42.0	983.0K	+4.7	-24.8
Sales	139.8K	-13.0	-40.3	179.1K	-19.9	+129.4	154.4K	+25.5	+31.8	509.7K	+18.1	-42.0	983.0K	+4.7	-24.8
Other Income	2.5K	-13.0	-85.8	2.6K	-16.7	-78.6	2.7K	+10.3	-84.8	8.3K	-34.3	-87.5	16.0K	-23.7	-85.9
Discount Received	2.5K	-13.0	-75.1	2.6K	-16.7	+2.0	2.7K	+10.3	-84.8	8.3K	+7.2	-87.5	16.0K	-8.6	-86.2
Fixed Asset Disposal															
Other Income															
Rounding Adjustments										105.3	+101.1	-37.0	105.3	+101.1	-64.4
										0.0		-50.0	0.0		-76.9
Cost of Goods Sold	78.9K	-13.0	-197.0	98.5K	-10.5	+236.3	84.5K	+0.5	+281.9	274.7K	+18.9	-227.6	536.5K	+4.0	-229.4
Cost of Sales	72.6K	+13.0	-205.2	98.5K	+10.5	-302.1	84.5K	-0.5	-318.8	269.8K	-15.8	-266.1	525.1K	-2.8	-264.8
Contractors	42.0K	-13.0	-190.7	60.0K	-6.2	+216.7	55.0K	+19.1	-421.8	147.7K	+18.4	-276.1	307.2K	-7.5	-256.1
Purchases	37.9K	-13.0	-204.7	37.7K	-16.7	+249.2	28.7K	-21.0	+213.9	124.4K	+15.9	-218.6	223.6K	-1.7	-231.7
Purchases Cost Variance	3.2K	-13.0	+154.2							2.5K	-343.9	+109.6	5.7K	+118.8	+111.9
Gross Profit	69.7K	-13.0	-78.3	83.2K	-28.7	-40.0	72.5K	+75.4	-58.1	248.5K	+17.6	-77.6	474.0K	+5.4	-72.8
Expenses	24.0K	-13.0	+118.8	39.3K	-19.5	+131.2	32.0K	+18.8	+129.2	116.7K	+12.2	+140.8	212.0K	+2.2	+132.6
Admin Expense	1.8K	+13.0	-7,870.0	1.4K	+28.6	-18.4	1.7K	-30.2	-32.4	4.9K	-45.7	-437.1	9.8K	-12.7	-888.6
Administration Expense	1.7K	+13.0	+90.5	1.2K	+28.6	+98.4	9.8K	-1,104.5	+75.7	5.0K	-21.3	-843.7	17.6K	-108.5	+86.6
Other Expense	18.7K	+13.0	-158.7	8.6K	+18.5	-121.2	20.5K	-56.6	-144.0	39.8K	-19.5	-195.5	87.6K	-11.7	-154.6
Other Income				2.5K	-16.7	-45.1				2.2K	+202.0	-84.1	4.8K	+32,014.9	-80.1
Stock Adjustment				2.5K	-16.7	-45.1				2.2K	+202.0	-84.1	4.8K	+32,014.9	-80.1
Net Profit	47.6K	-13.0	-85.9	74.8K	-29.3	-31.9	40.5K	+60.4	-77.6	201.0K	+19.4	-82.7	363.7K	+2.8	-79.7

Balance Sheet													Year	Quarter	Month
													2015	Multiple s...	All
Balance Sheet Summary															
	Q1			Q2			Q2			TOTAL					
	Actual	ΔPrior	vs Prior%	Actual	ΔPrior	vs Prior%	Actual	ΔPrior	vs Prior%	Actual	ΔPrior	vs Prior%	Actual	ΔPrior	vs Prior%
Assets	126.2K	-363.7K	-74.2	142.0K	+22.9K	+19.2	142.0K	+22.9K	+19.2	268.2K	-340.8K	-56.0	268.2K	-340.8K	-56.0
Cash and Cash Equivalents	130.1K	-18.3K	-12.4	135.8K	-3.0K	-2.1	135.8K	-3.0K	-2.1	265.7K	-21.3K	-7.4	265.7K	-21.3K	-7.4
Cash Float	13.2K	+13.2K		12.6K	+12.6K		12.6K	+12.6K		25.7K	+25.7K		25.7K	+25.7K	
Current Account	118.1K	-30.3K	-20.4	124.3K	-14.3K	-10.3	124.3K	-14.3K	-10.3	242.4K	-44.6K	-15.5	242.4K	-44.6K	-15.5
Petty Cash	1.2K	-1.2K		1.3K	-1.3K		1.3K	-1.3K		2.5K	-2.5K		2.5K	-2.5K	
Inventories	11.5K	-196.7K	-106.2	21.2K	+43.0K	+197.3	21.2K	+43.0K	+197.3	9.7K	-153.7K	-94.1	9.7K	-153.7K	-94.1
Stock	11.9K	-196.7K	-106.2	21.2K	+43.0K	+197.3	21.2K	+43.0K	+197.3	9.7K	-153.7K	-94.1	9.7K	-153.7K	-94.1
Other Current Asset	4.7K	-4.7K		16.6K	-16.6K		16.6K	-16.6K		21.3K	-21.3K		21.3K	-21.3K	
Work in Progress	4.7K	-4.7K		16.6K	-16.6K		16.6K	-16.6K		21.3K	-21.3K		21.3K	-21.3K	
Trade Receivables	12.4K	-143.9K	-92.1	1.8K	-518.0	-22.7	1.8K	-518.0	-22.7	14.2K	-144.5K	-91.1	14.2K	-144.5K	-91.1
Cash Account	1.7K	-1.7K		365.7	+365.7		365.7	+365.7		1.3K	-1.3K		1.3K	-1.3K	
Projects	15.8K	-94.0K	-85.6	51.4K	+49.8K	+3,116.1	51.4K	+49.8K	+3,116.1	67.2K	-44.2K	-39.7	67.2K	-44.2K	-39.7
Receivables Take On Suspense				66.3K	-66.3K		66.3K	-66.3K		66.3K	-66.3K		66.3K	-66.3K	
Retain	1.8K	-48.3K	-103.8	16.3K	+15.8K	+2,273.6	16.3K	+15.8K	+2,273.6	14.5K	-32.7K	-89.3	14.5K	-32.7K	-89.3
Liabilities	2.4K			15.3K	-5.5K	-56.8	15.3K	-5.5K	-56.8	17.7K			17.7K		
Non Current Liability															
Loans Payable															
Other Current Liability	8.6K			2.7K	-2.2K	-43.9	2.7K	-2.2K	-43.9	5.9K			5.9K		
Accruals	155.0	-1.2K	-115.3	275.0	-769.0	-105.7	275.0	-769.0	-105.7	430.0	-1.9K	-128.6	430.0	-1.9K	-128.6
Purchases Accrual	537.6			551.0			551.0			1.1K			1.1K		
Vat Control	7.9K			3.6K	-2.5K	-40.7	3.6K	-2.5K	-40.7	4.4K			4.4K		
Trade Payables	6.7K			18.0K	-3.4K	-23.1	18.0K	-3.4K	-23.1	11.8K			11.8K		
Imports				27.8K	-27.8K		27.8K	-27.8K		27.8K	-27.8K		27.8K	-27.8K	
Payables Take On Suspense				61.6K	-61.6K		61.6K	-61.6K		61.6K	-61.6K		61.6K	-61.6K	
Trade Suppliers	6.2K			7.1K			7.1K			13.3K			13.3K		
Equity	-120.2K	+7.3K	+5.7	-122.9K	-13.6K	-12.4	-122.9K	-13.6K	-12.4	-243.1K	-6.3K	-2.6	-243.1K	-6.3K	-2.6



