```
import pandas as pd
In [1]:
          import matplotlib.pyplot as plt
          %matplotlib inline
          import numpy as np
          import warnings
          import seaborn as sns
In [2]: df = pd.read_csv('Call.csv')
In [3]: df.head()
                                                                                                                                       call_Call_dura
                    id customer_name sentiment csat_score call_timestamp
                                                                                 reason
                                                                                                city
                                                                                                        state
                                                                                                              channel response_time
                                                                                                                                              in min
                 DKK-
            57076809-
                                                                                  Billing
                                                                                                                  Call-
                        Analise Gairdner
                                           Neutral
                                                          7.0
                                                                   10/29/2020
                                                                                              Detroit Michigan
                                                                                                                            Within SLA
             w-055481-
                                                                                Question
                                                                                                                Center
                 QGK-
             72219678-
                                             Verv
                                                                                 Service
                                                                                                        South
                                                                                         Spartanburg
                         Crichton Kidsley
                                                         NaN
                                                                    10/5/2020
                                                                                                               Chatbot
                                                                                                                            Within SLA
             w-102139-
                                           Positive
                                                                                 Outage
                                                                                                      Carolina
                 GYJ-
             30025932-
                                                                                  Billing
                                                                                                                  Call-
                         Averill Brundrett
                                          Negative
                                                         NaN
                                                                    10/4/2020
                                                                                          Gainesville
                                                                                                       Florida
                                                                                                                            Above SLA
             A-023015-
                                                                                Question
                                                                                                                Center
                  ZJI-
             96807559-
                                                                                  Billing
                                             Very
                          Noreen Lafflina
                                                          1.0
                                                                   10/17/2020
                                                                                            Portland
                                                                                                      Oregon
                                                                                                               Chatbot
                                                                                                                            Within SI A
              i-620008-
                                          Negative
                                                                                Question
                 DDU-
             69451719-
                          Toma Van der
                                             Very
                                                                                                                  Call-
                                                         NaN
                                                                   10/17/2020 Payments
                                                                                         Fort Wayne
                                                                                                      Indiana
                                                                                                                            Within SLA
             O-176482-
                                 Beken
                                           Positive
                                                                                                                Center
In [4]: df.csat score
          0
                     7.0
Out[4]:
                     NaN
          2
                     NaN
          3
                     1.0
          4
                     NaN
          32936
                     NaN
          32937
                     NaN
          32938
                     NaN
          32939
                     8.0
          32940
                     NaN
          Name: csat_score, Length: 32941, dtype: float64
In [5]: df.csat score.median()
          5.0
Out[5]:
In [6]:
          #Data Preprocessing filling in nan with median values
          df.csat_score = df.csat_score.fillna(df.csat_score.median())
          df.head()
                                                                                                        state channel response_time call_Call_dura
Out[6]:
                    id customer_name sentiment csat_score call_timestamp
                                                                                                city
                                                                                 reason
                 DKK-
             57076809-
                                                                                  Billing
                                                                                                                  Call-
                        Analise Gairdner
                                           Neutral
                                                          7.0
                                                                   10/29/2020
                                                                                              Detroit Michigan
                                                                                                                            Within SI A
             w-055481-
                                                                                Question
                                                                                                                Center
                   fU
                 QGK-
             72219678-
                                                                                                        South
                                             Very
                                                                                 Service
                                                                    10/5/2020
                                                                                                                            Within SLA
                         Crichton Kidsley
                                                          5.0
                                                                                         Spartanburg
                                                                                                               Chatbot
                                                                                 Outage
             w-102139-
                                           Positive
                                                                                                      Carolina
                   ΚY
                  GYJ-
                                                                                  Billing
             30025932-
                                                                                                                  Call-
                         Averill Brundrett
                                          Negative
                                                          5.0
                                                                    10/4/2020
                                                                                          Gainesville
                                                                                                       Florida
                                                                                                                            Above SLA
             A-023015-
                                                                                Question
                                                                                                                Center
                   LD
                  ZJI-
                                                                                  Billing
             96807559-
                                             Very
                          Noreen Lafflina
                                                                   10/17/2020
                                                                                            Portland
                                                                                                               Chatbot
                                                                                                                            Within SLA
                                                           1.0
                                                                                                      Oregon
              i-620008-
                                          Negative
                                                                                Question
                   m7
                 DDU-
             69451719-
                           Toma Van der
                                             Very
                                                                                                                  Call-
                                                          5.0
                                                                                                                            Within SLA
                                                                   10/17/2020 Payments Fort Wayne
                                                                                                      Indiana
             O-176482-
                                 Beken
                                           Positive
                                                                                                                Center
                   Fm
```

```
In [7]: | df.info()
         <class 'pandas.core.frame.DataFrame'>
         RangeIndex: 32941 entries, 0 to 32940
         Data columns (total 12 columns):
         # Column
                                            Non-Null Count Dtype
          0
             id
                                             32941 non-null object
          1
             customer name
                                             32941 non-null object
          2
                                            32941 non-null object
             sentiment
          3
             csat score
                                             32941 non-null float64
             call_timestamp
                                             32941 non-null object
                                            32941 non-null object
          5
             reason
          6
              city
                                             32941 non-null object
          7
              state
                                             32941 non-null object
          8
                                             32941 non-null
              channel
                                                            object
             response time
                                             32941 non-null object
          10 call_Call_duration in minutes 32941 non-null int64
          11 call_center
                                             32941 non-null object
         dtypes: f\overline{loat64}(1), int64(1), object(10)
         memory usage: 3.0+ MB
In [8]: df.columns
'call_Call_duration in minutes', 'call_center'],
               dtype='object')
         #Checking the stats
In [9]:
         df.describe()
                csat_score call_Call_duration in minutes
Out[9]:
         count 32941.000000
                                     32941.000000
                  5.204305
                                        25.021159
         mean
                  1.471207
                                        11.816218
           std
          min
                  1.000000
                                         5.000000
          25%
                  5.000000
                                        15.000000
          50%
                  5.000000
                                        25.000000
          75%
                  5.000000
                                        35.000000
                 10.000000
                                        45.000000
          max
In [10]: df.shape
         (32941, 12)
In [11]: df.isnull().sum()
                                          0
         customer name
                                          0
         sentiment
                                          0
         csat_score
         {\tt call\_timestamp}
                                          0
                                          0
         reason
         city
                                          0
         state
                                          0
         channel
                                          0
         response_time
         call_Call_duration in minutes
                                          0
         call_center
         dtype: int64
```

EXPLORATORY ANALYSIS

* The major reason for reaching out to the customer service team

*Billing questions were the major reasons

```
In [12]: df_1= df.pivot_table(index='reason', columns='sentiment', aggfunc='size')
    df_1.style.background_gradient('Greens')
```

Out[12]:	sentiment	Negative	Neutral	Positive	Very Negative	Very Positive
	reason					
	Billing Question	7868	6232	2775	4300	2287
	Payments	1593	1238	552	897	469

1284

601

1602

Service Outage

Does Response Time Influence the Customers satisfaction Score?

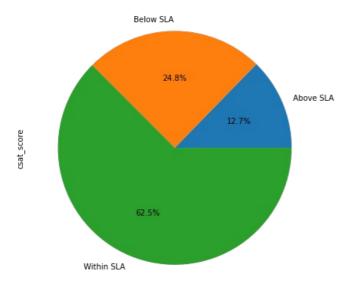
414

829

```
In [13]: #How many subscriber per level?
plt.figure(figsize = (6.8,7.3))

#df.groupby('level')['num_subscribers'].sum().plot(kind='pie', autopct='%1.1f%*')
#plt.show()
df.groupby('response_time')['csat_score'].sum().plot(kind='pie', autopct='%1.1f%*', title='Does Response Time I
plt.show()
```

Does Response Time Influnce the Customers satisfaction Score



Does the Customer's sentiment influence the satisfacton score ?*

- From the csat score, it shows that customers with Nagative Sentiment gave a higher rating than those with [Positive] and [Very Positive] Sentiment.
- Probably the reason for the high rating in the neagtive sentiment was due to the effectivness of the Customer Service team

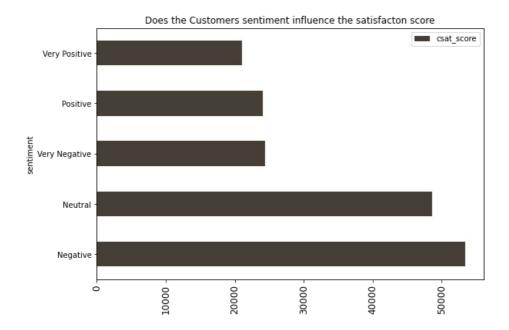
```
In [14]: #From the csat score, it shows that customers with Nagative Sentiment gave a higher rating than those with
#[Positive] and [Very Positive] Sentiment.

#Probably the reason for the high rating in the neagtive sentiment was due to the effectivness of the Customer sentiment_score_df = pd.DataFrame(df.groupby('sentiment').sum()['csat_score'])
sentiment_score_df.sort_values ('csat_score', ascending=False)
```

```
sentiment_score_df = pd.DataFrame(df.groupby('sentiment').sum()['csat_score'])
sentiment_score_df.sort_values ('csat_score', ascending=False) .plot(kind='barh', title='Does the Customers sen
plt.xticks(rotation='vertical', size=12)
plt.plot()
```

Very Positive

21022.0



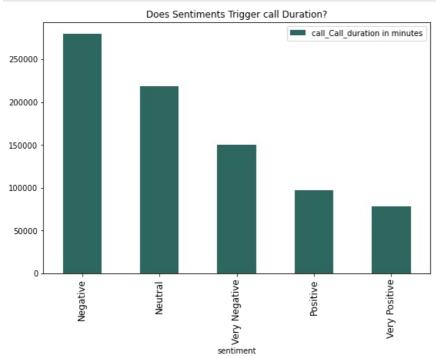
Does Sentiments Trigger call Duration?

```
In [17]: #Looking at the progression below, it shows that customers with [Negative]
    #sentiment had a higher call duration than people with [postive] and [very postive] sentiment.
    sentiment_call_df = pd.DataFrame(df.groupby('sentiment').sum()['call_Call_duration in minutes'])
    sentiment_call_df.sort_values ('call_Call_duration in minutes', ascending=False)

Out[17]: call_Call_duration in minutes
```

sentiment	
Negative	279471
Neutral	218323
Very Negative	150283
Positive	97658
Very Positive	78487

```
In [182...
sentiment_call_df = pd.DataFrame(df.groupby('sentiment').sum()['call_Call_duration in minutes'])
sentiment_call_df.sort_values ('call_Call_duration in minutes', ascending=False).plot(kind='bar', title='Does S
plt.xticks(rotation='vertical', size=12)
plt.show()
```

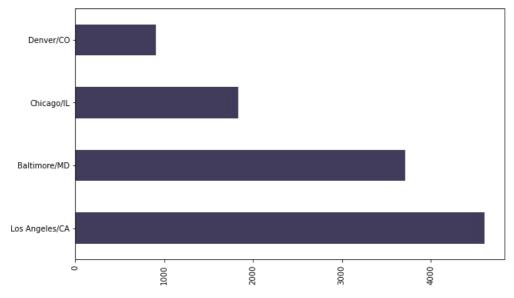


Location of Contact centers that received the most negative

sentiment from customers

· Los Angeles /CA was the Highest

```
In [178... #Location of Contact centers that received the most negative sentiment from customers
    df[df['sentiment']== 'Negative'].call_center.value_counts().plot(kind='barh', color='#413b5c', figsize = [10,6]
    plt.xticks(rotation='vertical', size=10)
    plt.show()
```

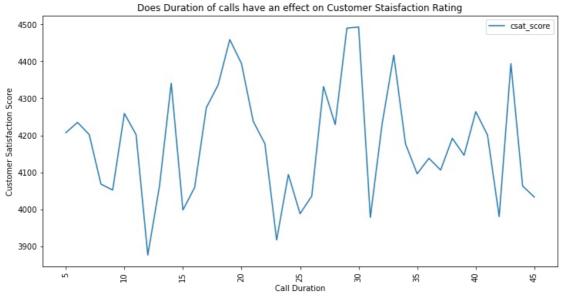


Channels through which Customers reached out to the Contact center Team*

- Calls from the Call-Centre had the highest Traffic
- The least was the web

Does call duration? have an effect on Customer Staisfaction Rating

```
In [21]: ## Does Duration of calls have an effect on Customer Staisfaction Survey
  duration_call_df =pd.DataFrame(df.groupby('call_Call_duration in minutes').sum()['csat_score']).plot(figsize =
    plt.xlabel('Call Duration')
    plt.ylabel('Customer Satisfaction Score')
    plt.title('Does Duration of calls have an effect on Customer Staisfaction Rating')
    plt.xticks(rotation='vertical', size=10)
    plt.show()
```



filter that dataframe and create seperate tables of customers that that experessed different sentiements

```
In [107...
           #Customer #Customer Who had negative Sentiments
           Negative =df[(df.sentiment== 'Negative')]
In [108...
           Negative=Negative[[ 'id', 'customer_name', 'sentiment', 'reason']]
In [109...
           Negative.head()
                                      id
Out[109]:
                                           customer name
                                                           sentiment
                                                                            reason
             2 GYJ-30025932-A-023015-LD
                                            Averill Brundrett
                                                            Negative
                                                                     Billing Question
                RJF-00263922-O-647027-TB
                                              Ella Cristoforo
                                                            Negative
                                                                     Billing Question
                ZQN-32874873-e-786499-kJ
                                          Aubrev Surcombe
                                                            Negative
                                                                     Billing Question
                BEJ-69711449-V-758715-cp
                                              Dani Stanfield
                                                            Negative
                                                                     Billing Question
               DEC-83767217-S-314070-eR Margarette Jehaes
                                                            Negative
                                                                     Billing Question
In [110...
           #Customer Who had a Neutral Sentiments
           Neutral =df[(df.sentiment== 'Neutral')]
           Neutral=Neutral[['id','customer_name','sentiment','reason']]
In [111--
           Neutral.head()
In [112--
                                      id customer name
Out[112]:
                                                         sentiment
                                                                          reason
               DKK-57076809-w-055481-fU
                                          Analise Gairdner
                                                            Neutral
                                                                   Billing Question
                 JVI-79728660-U-224285-4a
                                            Kaylyn Emlen
                                                            Neutral
                                                                   Billing Question
                 AZI-95054097-e-185542-PT
                                          Phillipe Bowring
                                                                   Billing Question
                                                            Neutral
                RLC-64108207-Z-285141-VS
                                              Port Inggall
                                                            Neutral
                                                                   Billing Question
                XNY-04106353-Y-318117-I9
                                          Noni Greatrakes
                                                            Neutral Billing Question
In [113...
           #Customer Who had a Very Negative Sentiments
           Very_Negative =df[(df.sentiment== 'Very Negative')]
In [114... Very Negative=Very Negative[['id','customer name','sentiment','reason']]
```

```
In [115... Very_Negative.head()
                                       id
                                                              sentiment
Out[115]:
                                            customer name
                                                                                reason
                  ZJI-96807559-i-620008-m7
                                              Noreen Lafflina Very Negative Billing Question
             8 XNG-44599118-P-344473-ZU
                                                 Oran Lifsey Very Negative Billing Question
            14 ZOV-95861398-a-333622-9r
                                            Odell Cathesyed Very Negative
                                                                              Payments
            19 DJU-19977844-M-356042-cQ
                                           Tammie Bettinson Very Negative
                                                                              Payments
            22 GZD-50459522-O-178569-D2 Sophie Kleinerman Very Negative Billing Question
           #Customer Who had a Positive Sentiments
In [116...
           Positive =df[(df.sentiment== 'Positive')]
           Positive=Positive[['id','customer name','sentiment','reason']]
In [117...
           Positive.head()
In [118...
                                       id
                                                              sentiment
Out[118]:
                                              customer name
                                                                               reason
             7 TWX-27007918-I-608789-Xw Krysta de Tocqueville
                                                                Positive Billing Question
            13 DPT-56483482-P-371409-CQ
                                               Melesa Ricardot
                                                                Positive Billing Question
            25
                 ISK-94965442-x-233388-Vz
                                               Bethina Fazzioli
                                                                Positive Billing Question
            34
                  IZI-93062579-M-779259-Aj
                                              Quinton Marchelli
                                                                Positive
                                                                             Payments
                RTW-93566842-a-737480-ex
                                                  Luca Castel
                                                                Positive
                                                                             Payments
In [119...
           # #Customer Who had a Very Positive Sentiments
           Very Positive =df[(df.sentiment== 'Very Positive')]
          Very_Positive=Very_Positive[['id','customer_name','sentiment','reason']]
          Very_Positive.head()
In [121...
                                                                sentiment
                                              customer name
                                                                                 reason
             1 QGK-72219678-w-102139-KY
                                               Crichton Kidsley
                                                              Very Positive
                                                                           Service Outage
             4 DDU-69451719-O-176482-Fm Toma Van der Beken Very Positive
                                                                               Payments
                 JDP-35147568-w-630120-3I
            12
                                            Nicolle Fareweather
                                                             Very Positive
                                                                          Billing Question
            27 PKG-51691289-6-484895-mg
                                                Anissa Kinrade Very Positive
                                                                               Payments
                YSU-89393344-7-508964-gG
                                                 Bradly Dinkin Very Positive Billing Question
```

export each filtered dataframe to csv

```
In [122... Very_Negative.dtypes
                            object
Out[122]:
          customer name
                            object
                            object
          sentiment
          reason
                            object
          dtype: object
In [135...
         Negative.to_csv('Negative.csv',index=False, encoding='utf-8')
          Negative file =open('Negative.csv')
         print('file opened in memory')
         file opened in memory
 In [ ]:
         Neutral.to_csv('Neutral.csv',index=False,encoding='utf-8')
         Neutral =open('Neutral.csv')
         print('file opened in memory')
         Very_Negative.to_csv('Very_Negative',index=False,encoding='utf-8')
In [140...
          Very_Negative =open('Very_Negative.csv')
         print('file opened in memory')
         file opened in memory
         Positive.to_csv('Positive',index=False,encoding='utf-8')
In [142...
          Positive =open('Positive.csv'
          print('file opened in memory')
         file opened in memory
```

```
In [144... Very_Positive.to_csv('Very_Positive',index=False,encoding='utf-8')
Very_Positive = open('Very_Positive.csv')
print('file opened in memory')
file opened in memory
```

CONVERTED PANDAS DATATYPES INTO SQL DATATYPES

#conversion process using a dictionary

In [95]:

```
replacements = {
                                            'object': 'varchar'
                       replacements
                       {'object': 'varchar'}
Out[95]:

    looping through the dictioanry and changing the datatypes from object to varchar

In [184...
                       #looping through the dictioanry and changing the datatypes from object to varchar
                       Negative col str = ", ".join("\{\} {}".format(n, d) for (n, d) in zip(Negative.columns, Negative.dtypes.replace(n, d) in zip(Negative.dtypes.replace(n, d) in zip(Negative.dtypes.dtypes.dtypes.replace(n, d) in zip(Negative.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.dtypes.
In [97]:
                       Negative col str
                        'id varchar, customer name varchar, sentiment varchar, reason varchar'
Out[97]:
In [99]:
                       Neutral col str = ", ".join("{} {}".format(n, d) for (n, d) in zip(Neutral.columns, Neutral.dtypes.replace(repl
                       Neutral col str
                        'id varchar, customer_name varchar, sentiment varchar, reason varchar'
                       Very Negative col_str = ", ".join("{} {}".format(n, d) for (n, d) in zip(Very Negative.columns, Very Negative.d
In [98]:
                       Very_Negative_col_str
                        'id varchar, customer name varchar, sentiment varchar, reason varchar'
Out[98]:
In [100...
                       Positive col str = ", ".join("\{\} {}".format(n, d) for (n, d) in zip(Positive.columns, Positive.dtypes.replace(r
                       Positive col str
                          'id varchar, customer name varchar, sentiment varchar, reason varchar'
Out[100]:
                       Very Positive col_str = ", ".join("{} {}".format(n, d) for (n, d) in zip(Very Positive.columns, Very Positive.d
In [101...
                       Very Positive col str
                         'id varchar, customer_name varchar, sentiment varchar, reason varchar'
Out[101]:
   In [ ]: id
                                                                 object
                        customer name
                                                                 object
                        sentiment
                                                                 object
                        reason
```

Exported five csv files that contains the Customers Data into a Postgres sql server

```
In [168... import psycopg2

In [166... conn= psycopg2.connect('dbname=demo user=postgres host=localhost password=stipulated port=5434')

Out[166]: <connection object at 0x0000002E1D1C8D370; dsn: 'user=postgres password=xxx dbname=demo host=localhost port=543
4', closed: 0>

In [167... cursor=conn.cursor()
```

CREATED TABLES IN SQL SERVER

```
In [106... cursor.execute("create table Negative (id varchar, customer_name varchar, sentiment varchar, reason varchar)")

In [129... cursor.execute("create table Neutral (id varchar, customer_name varchar, sentiment varchar, reason varchar)")

In [130... cursor.execute("create table Very_Negative (id varchar, customer_name varchar, sentiment varchar, reason varcha

In [131... cursor.execute("create table Positive (id varchar, customer_name varchar, sentiment varchar, reason varchar)")

In [132... cursor.execute("create table Very_Positive (id varchar, customer_name varchar, sentiment varchar, reason varchar)")
```

• IMPORTING csv files into postgres server AND FETCHING tabels FROM DATABASE

```
In [ ]: #IMPORTING csv files into postgres AND FETCHING tabels FROM DATABASE
         SQL QUERY="
         COPY Negative FROM STDIN WITH
              CSV
              HEADER
              DELIMITER AS ','
          cursor.copy_expert(sql=SQL_QUERY, file=Negative)
         print('file copied to db')
In [171_ cursor.execute('SELECT * FROM Negative LIMIT 3')
         cursor.fetchall()
Out[171]: [('GYJ-30025932-A-023015-LD',
             'Averill Brundrett',
             'Negative',
             'Billing Question'),
            ('RJF-00263922-0-647027-TB',
             'Ella Cristoforo',
             'Negative'
             'Billing Question'),
            ('ZQN-32874873-e-786499-kJ',
             'Aubrey Surcombe',
             'Negative',
            'Billing Question')]
         SQL QUERY="""
In [155...
         COPY Neutral FROM STDIN WITH
              CSV
              HEADER
              DELIMITER AS ','
         cursor.copy_expert(sql=SQL_QUERY, file=Neutral)
         print('file copied to db')
         conn.commit()
         file copied to db
         cursor.execute('SELECT * FROM Neutral LIMIT 3')
         cursor.fetchall()
Out[172]: [('DKK-57076809-w-055481-fU',
             'Analise Gairdner',
             'Neutral',
             'Billing Question'),
            ('JVI-79728660-U-224285-4a', 'Kaylyn Emlen', 'Neutral', 'Billing Question'),
            ('AZI-95054097-e-185542-PT',
             'Phillipe Bowring',
             'Neutral'
             'Billing Question')]
         SQL_QUERY="""
In [161...
         COPY Very Negative FROM STDIN WITH
              CSV
              HEADER
              DELIMITER AS ','
          cursor.copy_expert(sql=SQL_QUERY, file=Very_Negative)
         print('file copied to db')
         conn.commit()
         file copied to db
         cursor.execute('SELECT * FROM Very_Negative LIMIT 3')
In [173...
         cursor.fetchall()
Out[173]: [('ZJI-96807559-i-620008-m7',
             'Noreen Lafflina',
             'Very Negative',
             'Billing Question')
            ('XNG-44599118-P-344473-ZU',
             'Oran Lifsey'
             'Very Negative'
             'Billing Question'),
            ('ZOV-95861398-a-333622-9r', 'Odell Cathesyed', 'Very Negative', 'Payments')]
In [162... SQL_QUERY="""
```

```
COPY Positive FROM STDIN WITH
              CSV
              HEADER
              DELIMITER AS ','
          cursor.copy_expert(sql=SQL_QUERY, file=Positive)
          print('file copied to db')
          conn.commit()
          file copied to db
          cursor.execute('SELECT * FROM Positive LIMIT 3')
In [174...
          cursor.fetchall()
Out[174]: [('TWX-27007918-I-608789-Xw',
             'Krysta de Tocqueville',
             'Positive'
            'Billing Question'),
            ('DPT-56483482-P-371409-CQ',
             'Melesa Ricardot',
             'Positive',
             'Billing Question'),
            ('ISK-94965442-x-233388-Vz',
             'Bethina Fazzioli',
             'Positive',
             'Billing Question')]
          SQL_QUERY="""
In [163...
          COPY Very_Positive FROM STDIN WITH
              CSV
              HEADER
              DELIMITER AS ','
          cursor.copy_expert(sql=SQL_QUERY, file=Very_Positive)
print('file copied to db')
          conn.commit()
          file copied to db
In [175...
          cursor.execute('SELECT * FROM Very_Positive LIMIT 3')
          cursor.fetchall()
Out[175]: [('QGK-72219678-w-102139-KY',
             'Crichton Kidsley',
             'Very Positive'
             'Service Outage'),
            ('DDU-69451719-0-176482-Fm',
             'Toma Van der Beken',
             'Very Positive',
             'Payments'),
            ('JDP-35147568-w-630120-3l',
             'Nicolle Fareweather',
             'Very Positive',
             'Billing Question')]
```