

RESUME



PERSONAL DATA

NAME : OUNG CHIN HUAT
CORRESPONDING ADDRESS : NO.14, JALAN PERJIRANAN 10/5
BANDAR DATO ONN
81100 JOHOR BAHRU, JOHOR
CONTACT NUMBER (RESIDENT) : 07 – 3520204
(MOBILE) : 016 – 7117477
E-MAIL : choungsg@yahoo.com.sg
IDENTITY CARD NO : 4 OCT 1979
GENDER : MALE
MARITAL STATUS : MARRIED
NATIONALITY : MALAYSIAN

EDUCATION BACKGROUND

2000-1998 : INSTITUT TEKNOLOGI SAUJANA
DIPLOMA IN INDUSTRIAL ELECTRONICS
2000-1998 : MAJLIS LATIHAN VOKASINAL KEBANGSAAN MALAYSIA
MEKANIK TEKHOLOGI ELEKTRONIK INDUSTRI
1998-1997 : HITECH ELECTRONICS INTITUTE
CERTIFICAT IN ELECTRONICS & COMPUTER FULL COURSE
1991-1997 : SEKOLAH MENENGAH SENAI
PMR & SPM
1986-1991 : SEKOLAH KEBANGSAAN KULAI 1

INDIVIDUAL STRENGTH

- . RESPONSIBLE AND DEPENDENCY
- . WILLING TO LEARN AND A GOOD LEARNER
- . LANGUAGES: MALAY, ENGLISH AND MANDARIN

WORKING EXPERIENCES

1. **Company Name** : **FESTO SDN BHD**

Position Title : Application Engineer

Position Level : Junior Executive

Specialization : Sales - Engineering/Technical

Industry : Principal

Monthly Salary : MYR 3184(Basic Only)

Date Joined : Jan 2011

Date Left : - Present

Work Description :

. To participate in sales activities mainly to develop new customer, provide technical advice & support, and to maintain a good business relationship and services with new and existing customers.

Achieve annual sales budget and profit margin by growing existing accounts and acquiring new ones.

Expand market share & increase customer base to achieve sales target periodically.

2. **Company Name** : **Industrial Automation SDN BHD**

Position Title : Sales Engineer

Position Level : Junior Executive

Specialization : Sales - Engineering/Technical

Industry : Trading company

Monthly Salary : MYR 2175(Basic Only)

Date Joined : Apr 2008

Date Left : -Dec 2010

Work Description :

. To participate in sales activities mainly to develop new customer, provide technical advice & support, and to maintain a good business relationship and services with new and existing customers.

Achieve annual sales budget and profit margin by growing existing accounts and acquiring new ones.

Expand market share & increase customer base to achieve sales target periodically.

3. Company Name : Multi Tech Industrial Automation

Position Title : Sales & Service Engineer

Position Level : Junior Executive

Specialization : Sales - Engineering/Technical

Industry : Others

Monthly Salary : MYR 2000(Basic Only)

Date Joined : Apr 2007 **Date Left** : - Jun 2009

Work Description :

.To participates in sales activities mainly to develop new customer, to provide technical advice & support, and to maintain a good business relationship and services with new and existing customers.

.Achieve annual sales budget and profit margin by growing existing accounts and acquiring new ones.

Expand market share & increase customer base to achieve sales target periodically.

4. Company Name : SMC PNEUMATIC (SEA) SDN BHD

Position Title : SALES AND SERVICES ENGINEER

Position Level : Junior Executive

Specialization : Sales - Engineering/Technical

Industry : Automobile / Automotive Ancillary / Vehicle

Monthly Salary : MYR 1700(Basic Only)

Date Joined : May 2006 **Date Left** : Apr 2007

Work Description :

.To participate in sales activities mainly to develop new customer, to provide technical advice & support, and to maintain a good business relationship and services with new and existing customers.

.Provide technical support to customers on both product and application inquiry.

.Achieve annual sales budget and profit margin by growing existing accounts and acquiring

new ones.

5. Company Name : ASJ COMPONENTS (M) SDN. BHD.

Position Title : ENGINEERING ASSISTANT

Position Level : Junior Executive

Specialization : Manufacturing/Production Operations

Industry : Manufacturing / Production

Monthly Salary : MYR 1900

Date Joined : Jun 2001

Date Left : Mar 2006

Work Description :

RESPONSIBILITIES:

1. INCHARGES 1 DEPT. PLANING O.T AND CONTROL SPARE PART.MONITORING
OUTPUT PRODUCTION LINE, ACHIEVE PRODUCTION YIELD AND REDUCE
REJECT.

2. MAINTANCE MACHINE.

3. SUPERVISE.

EXPERIENCES GAINED:

.EXPERIENCES IN ELECTRONICS,ELECTRIC AND MECHANICAL.

.EXPERIENCES IN COMPUTER INSTALL HARDWARE.

.EXPERIENCES IN SALES.

6. Company Name : SYSTEM COMUNICATION ENGINEERING SDN. BHD.

Position Title : TECHNICIAN

Position Level : Fresh/Entry Level

Specialization : Others/Category not available

Industry : Telecommunication

Monthly Salary : MYR 1400

Date Joined : Apr 2000

Date Left : May 2001

Work Description :

RESPONSIBILITIES:

1. To make sure all the servicing complete in time.

2. Make sure all the installation CCTV, MATV, P.A SYSTEM, FIRE INTERCOM
functioning.

EXPERIENCES GAINED:

.EXPERIENCES IN ELECTRONICS
.EXPERIENCES IN COMPUTER INSTALL HARDWARE.
.EXPERIENCES IN SALES COMPUTER.

7. **Company Name** : SINGAMIP INDUSTRY SDN. BHD
Position Title : TECHNICIAN
Position Level : Fresh/Entry Level
Specialization : Manufacturing/Production Operations
Industry : Manufacturing / Production
Monthly Salary : MYR 800
Date Joined : May 1998 **Date Left** : Jul 1999
Work Description :
RESPONSIBILITIES:
1. INCHARGES OF 1 SECTION LINE.
2. TO REPAIRS THE HI-FI SET AND SUPPORT PRODUCTION LINE.
3. STUDY THE REJECT PART & REDUCE THE DOWN THE REJECT.