# **RESUME**

NAME : YEOW TIANG HUI

SEX : MALE

DATE OF BIRTH : 28 JANUARY 1962

MARITAL STATUS : MARRIED

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NATIONALITY : MALAYSIAN

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**EDUCATION** 

Primary : Pay Fong (Chinese) Primary School II, Melaka, Malaysia

Secondary : Malacca High School, Melaka, Malaysia

'A' Levels (Sijil Tinggi Pelajaran Malaysia) in 1982

Tertiary : National University of Singapore

Majoring in Economics and Statistics.

Subjects include Economics Theory, Monetary Economics, International Finance and Economics, Development Economics, Banking & Finance, Project Evaluation & Planning, International Relations, Public Administration, Personnel Administration,

Statistics, Data Analysis, and Computing.

Professional : Institute of Banking & Finance, Singapore

Certificate for Credit Training Scheme

Deutsche Bank (Asia Pacific) Training Centre Pte Ltd

Certificate for Applied Financial Services Certificate in International Trade Financing

Citibank Asia Pacific Banking Institute Pte Ltd

Certificate for Marketing Derivatives

Certificate for Marketing Financing Ideas to Issuers

Certificate for Core Finance II

[Corporate Finance, Treasury Products (foreign exchange, interest rate and other hedging instruments), Derivatives]

Computer Literacy : Microsoft WORD/ EXCEL/ POWER POINT/OUTLOOK

**LINGUISTIC PROFICIENCY**: Conversant in written and spoken English, Mandarin, and Malay.

### **WORKING EXPERIENCE**

Kuwait Finance House (Malaysia) Berhad www.kfh.com.my

Director, Head of Corporate Banking. October 2007 till April 2011.

Twenty five staff members reporting to me. The corporate bank's portfolio includes:

- All Public Listed Malaysian companies
- Multinational companies with foreign currency financing requirements
- Offshore foreign currency financing and syndications.

Geographical coverage is from the Greater China to Europe. In this capacity, I have also been appointed a member of the Credit Committee for KFH's Corporate and Investment Banks' portfolio. The coverage is on both financing and investment portfolios.

In April 2011, I formed a Client Coverage Team and assumed the position of Director in the Investment Banking Department to cover the full range of Corporate & Investment Banking, and Capital Market products. These include M&A financing and Bonds issuance.

### Representative for US Exim Bank program, August 2005 - October 2007

Since 2005, the representative in Malaysia to promote the United States Exim Bank Financing program <a href="https://www.exim.gov">www.exim.gov</a>. Working closely, in this role, with the funding bank, the Toronto-Dominion Bank <a href="https://www.td.com">www.td.com</a>, which is one of the major funding banks on the US Exim penal.

#### Crédit Industriel et Commercial

http://www.cic.fr/

Country Head cum General Manager, Labuan Branch, February 1997 till July 2004

Heading the Labuan Branch of this French Bank which has been granted license by the Central Bank of Malaysia to operate offshore banking activities.

CIC Bank's operations in Asia are exclusively wholesale banking, and the Labuan Branch covers the territories that include Malaysia, the Philippines, and the Greater China.

Business activities include:

- Bilateral foreign currency lending
- Offshore foreign currency loan syndication
- Ringgit guarantees and standby letter of credit
- Distressed debt trading
- Credit derivatives (credit default swaps, credit spread options etc.)
- Asset securitisation

Other functions under this management position include:

- Human resource management
- Interfacing with the ministries, central bank, and other regulatory agencies
- Credit and financial analysis

### Citibank Berhad / Citicorp Capital, Kuala Lumpur 1994-1997

Assistant Vice President, Corporate Banking, Local Corporate Group, June 1994 - Apr '95

Portfolio

- Marketing, credit analysis, credit proposal and administration of the Local Conglomerates, Public Listed Companies, and local corporates.
- Member of the bank's Credit Committee

Vice President, Direct Investment / Venture Capital, Apr 1995 - Jan 1996

Business development and investment analysis, investing Citicorp's funds in companies of various industries. In the process involved assisting in restructuring, merger and acquisition of corporate clients. Also involved in developing (foreign) markets and investment opportunities for investee companies. Ultimate objective was to bring the investee companies to listing.

# Commercial Banking Head /VP, Commercial Banking Dept, Jan 1996 – Jan 1997

Overall management of the business unit comprising 8 staff members. Job function included leading a team of relationship managers in business development/marketing. Target market comprised the local corporates and public sector entities. Incorporated in this position were also the responsibilities of business planning, budget, and personal appraisal.

# Deutsche Bank AG, Kuala Lumpur, April 1991 – June 1994

Senior Account Manager, Corporate Banking Department

Portfolio – Marketing, credit analysis, credit proposal and administration of Multinational Corporations and Public Listed Companies accounts.

# Citibank N.A., Singapore, March 1990 – April 1991

Manager, Business Banking Centre

Management, budget, business development, staff training, and general human resources management of a team of bank officers.

Asset Portfolio - International trade financing

- Business and professional loans

- Mortgage loans

- Remittance

Share financing

Margin tradingForex transactions

Loan evaluation / approval

Credit documentation and administration

Liabilities Portfolio - local and foreign currency deposits

money market accounts

### United Overseas Bank Ltd, Singapore, June 1987 – January 1990

Assistant Manager, Credit and Marketing Division

Portfolio - international trade financing

asset based lending

project financing

- credit documentation and administration

control of problem accounts / loan recovery

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# **CHARACTER REFEREES**

### Mr. Annis Sheikh Mohamed

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