JUDY WANG

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EDUCATION

UCLA ANDERSON SCHOOL OF MANAGEMENT   Los Angeles, CA
M.B.A., Full-Time Program, Easton Technology Leadership, 740 GMAT   Jun 2023
- *Achievements:* Forté Foundation Fellow
- *Membership*: Asian Management Student Association, Innovation & Design at Anderson, Andertech

UC BERKELEY   Berkeley, CA
B.S., Electrical Engineering & Computer Science   Dec 2016

EXPERIENCE

GOOGLE *Anthos, GCP*   Sunnyvale, CA
Product Manager   Feb 2021 – Jul 2021
- Managed a team of 6 software engineers and 2 product designers in implementing and launching cutting edge container service mesh security solutions that increased adoption of Anthos Service Mesh by 150%
- Standardized product design and UX research processes which increased team velocity by 125% within 5 months
- Determined strategic direction to tap into the existing GKE customer base, expanding the product's total addressable market and opportunity size by 10x
- Presented competitive market research and market growth potential for container security to upper management, influencing org-level strategy for both short-term (quarter-by-quarter prioritization) and long-term (yearly OKRs)

VMWARE *MySQL, Tanzu*   San Francisco
Senior Product Manager   Jan 2020 – Feb 2021
- Identified significant growth potential in the nascent containerized database service market and subsequently launched and landed a Kubernetes-native enterprise MySQL service offering within 1 year of project inception
- Conducted UX research with Fortune 500 customers which drove quarterly business OKRs, improving net promoter score (NPS) by 30 points
- Doubled database sales in Japan and Korea within 6 months by leading international sales enablement training sessions

PIVOTAL SOFTWARE *MySQL, Pivotal Cloud Foundry*   San Francisco
Senior Product Manager   Aug 2019 – Jan 2020
- Orchestrated marketing initiatives internationally in Japan, Korea, Indonesia, and Hong Kong to drive cloud-native thinking amongst enterprise customers and establish the Pivotal Software brand in the APJ region
- Established a cohort of enterprise customers to provide fast and effective feedback which accelerated customer adoption and minimized customer churn by 50%

Product Manager   Oct 2017 – Aug 2019
- Led a team of 10 engineers and 2 product designers to launch complex and technical cloud database features, increasing ARR from $600k to $10M within 2 years
- Advocated to Product VPs for more investment in the engineering and design team, which doubled the team size and increased team velocity by 100%

ADDITIONAL

Achievements
- **SpringOne Platform 2019** – Keynote Speaker   Oct 2019
In partnership with Dick's Sporting Goods discussing on hybrid cloud strategy to an audience of 4000+.
(video: "judywang.me/s1p-keynote")

Volunteer Work
- **Minds Matter San Francisco** – Summer Experience Lead   May 2020 – Jun 2021

Languages: English, Mandarin Chinese
Software: SQL, Node.js, HTML/CSS, Java