

## JUDY WANG

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www.linkedin.com/in/jzlwang

### EDUCATION

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#### UCLA ANDERSON SCHOOL OF MANAGEMENT

Los Angeles, CA

*M.B.A., Full-Time Program, Easton Technology Leadership, 740 GMAT*

Jun 2023

- *Achievements:* Forté Foundation Fellow
- *Leadership:* Director of Career Development – Tech Business Association (Andertech)  
Director of Advocacy – Asian Management Student Association (AMSA)

#### UC BERKELEY

Berkeley, CA

*B.S., Electrical Engineering & Computer Science*

Dec 2016

- *Leadership:* Computer science head student instructor; A cappella group music director

### EXPERIENCE

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#### GOOGLE Anthos Security, GCP

Sunnyvale, CA

*Product Manager*

Feb 2021 – Jul 2021

- Managed a team of 6 software engineers and 2 product designers to implement and launch cutting edge container security solutions that increased adoption of Anthos Service Mesh by 150%
- Increased team velocity by 125% within 5 months by standardizing org-wide product design and UX research processes
- Constructed and executed product strategy to tap into the existing Google Kubernetes Engine customer base, expanding the product's total addressable market and opportunity size by 10x
- Presented competitive market research and market growth potential for container security to upper management, influencing org-level strategy for both short-term (quarter-by-quarter prioritization) and long-term (yearly OKRs)

#### VMWARE Databases, Tanzu

San Francisco, CA

*Senior Product Manager*

Jan 2020 – Feb 2021

- Identified significant growth potential in the nascent containerized database service market and subsequently launched and landed a Kubernetes-native enterprise MySQL service offering within 1 year of project inception
- Conducted UX research with Fortune 500 customers which drove quarterly business OKRs, improving net promoter score (NPS) by 30 points
- Doubled database sales in Japan and Korea within 6 months by conducting international sales enablement training sessions and visiting various high profile clients in Asia to collect product requirements and refine product roadmap

#### PIVOTAL SOFTWARE MySQL, Pivotal Cloud Foundry

San Francisco, CA

*Senior Product Manager*

Aug 2019 – Jan 2020

- Orchestrated marketing initiatives internationally in Japan, Korea, Indonesia, and Hong Kong to drive cloud-native thinking amongst enterprise customers and establish the Pivotal Software brand in the APJ region
- Established a cohort of enterprise customers to provide fast and effective feedback which accelerated customer adoption and minimized customer churn by 50%

*Product Manager*

Oct 2017 – Aug 2019

- Led a team of 10 engineers and 2 product designers to launch complex and technical cloud database features, increasing ARR from \$600k to \$10M within 2 years
- Advocated to Product VPs for more investment in the engineering and design team, which doubled the team size and increased team velocity by 90%

### ADDITIONAL

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*Achievements:* **SpringOne Platform Conference 2019** – Keynote Mainstage Speaker

Live presentation to a 4000+ member audience discussing hybrid cloud strategy with senior leadership from Dick's Sporting Goods; (video: "[judywang.me/s1p-keynote](https://judywang.me/s1p-keynote)")

*Volunteer Work:* **Minds Matter San Francisco** – Summer Experience Lead

*Languages:* English, Mandarin Chinese

*Software:* SQL, R, bash/zsh, Node.js, HTML/CSS/Javascript, Java, Python

*Interests:* Singing/Songwriting, Hiking, Cello