**JUDY WANG**

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**EDUCATION**

##### UCLA ANDERSON SCHOOL OF MANAGEMENT Los Angeles, CA

***M.B.A., Full-Time Program, Easton Technology Leadership, 740 GMAT*** Jun 2023

* *Achievements:* Forté Foundation Fellow
* *Membership*: Asian Management Student Association, Innovation & Design at Anderson, Andertech

##### UC BERKELEY Berkeley, CA

B.S., Electrical Engineering & Computer Science Dec 2016

**EXPERIENCE**

##### GOOGLE *Anthos, GCP* Sunnyvale, CA

***Product Manager*** Feb 2021 – Jul 2021

* Managed a team of 6 software engineers and 2 product designers in implementing and launching cutting edge container service mesh security solutions that increased adoption of Anthos Service Mesh by 150%
* Standardized product design and UX research processes which increased team velocity by 125% within 5 months
* Determined strategic direction to tap into the existing GKE customer base, expanding the product’s total addressable market and opportunity size by 10x
* Presented competitive market research and market growth potential for container security to upper management, influencing org-level strategy for both short-term (quarter-by-quarter prioritization) and long-term (yearly OKRs)

##### VMWARE *MySQL, Tanzu* San Francisco

***Senior Product Manager*** Jan 2020 – Feb 2021

* Identified significant growth potential in the nascent containerized database service market and subsequently launched and landed a Kubernetes-native enterprise MySQL service offering within 1 year of project inception
* Conducted UX research with Fortune 500 customers which drove quarterly business OKRs, improving net promoter score (NPS) by 30 points
* Doubled database sales in Japan and Korea within 6 months by leading international sales enablement training sessions

##### PIVOTAL SOFTWARE *MySQL, Pivotal Cloud Foundry* San Francisco

***Senior Product Manager*** Aug 2019 – Jan 2020

* Orchestrated marketing initiatives internationally in Japan, Korea, Indonesia, and Hong Kong to drive cloud-native thinking amongst enterprise customers and establish the Pivotal Software brand in the APJ region
* Established a cohort of enterprise customers to provide fast and effective feedback which accelerated customer adoption and minimized customer churn by 50%

***Product Manager*** Oct 2017 – Aug 2019

* Led a team of 10 engineers and 2 product designers to launch complex and technical cloud database features, increasing ARR from $600k to $10M within 2 years
* Advocated to Product VPs for more investment in the engineering and design team, which doubled the team size and increased team velocity by 100%

**ADDITIONAL**

*Achievements*

* **SpringOne Platform 2019** – Keynote SpeakerOct 2019

In partnership with Dick's Sporting Goods discussing on hybrid cloud strategy to an audience of 4000+.   
(video: "[judywang.me/s1p-keynote](https://www.judywang.me/s1p-keynote)")

*Volunteer Work*

* **Minds Matter San Francisco** – Summer Experience LeadMay 2020 – Jun 2021

*Languages:* English, Mandarin Chinese

*Software:* SQL, Node.js, HTML/CSS, Java