**JUDY WANG**

+1 (240) 328-7762 *|* judy.wang.2023@anderson.ucla.edu

www.linkedin.com/in/jzlwang

**EDUCATION**

##### UCLA ANDERSON SCHOOL OF MANAGEMENT Los Angeles, CA

***M.B.A., Full-Time Program, Easton Technology Leadership, 740 GMAT*** Jun 2023

* *Achievements:* Forté Foundation Fellow
* *Leadership*: Director of Career Development – Tech Business Association (Andertech)

Director of Advocacy – Asian Management Student Association (AMSA)

##### UC BERKELEY Berkeley, CA

B.S., Electrical Engineering & Computer Science Dec 2016

* *Leadership:* Computer science head student intructor; A cappella group music director

**EXPERIENCE**

##### GOOGLE *Anthos Security, GCP* Sunnyvale, CA

***Product Manager*** Feb 2021 – Jul 2021

* Managed a team of 6 software engineers and 2 product designers to implement and launch cutting edge container security solutions that increased adoption of Anthos Service Mesh by 150%
* Increased team velocity by 125% within 5 months by standardizing org-wide product design and UX research processes
* Constructed and executed product strategy to tap into the existing Google Kubernetes Engine customer base, expanding the product’s total addressable market and opportunity size by 10x
* Presented competitive market research and market growth potential for container security to upper management, influencing org-level strategy for both short-term (quarter-by-quarter prioritization) and long-term (yearly OKRs)

##### VMWARE *Databases, Tanzu* San Francisco, CA

***Senior Product Manager*** Jan 2020 – Feb 2021

* Identified significant growth potential in the nascent containerized database service market and subsequently launched and landed a Kubernetes-native enterprise MySQL service offering within 1 year of project inception
* Conducted UX research with Fortune 500 customers which drove quarterly business OKRs, improving net promoter score (NPS) by 30 points
* Doubled database sales in Japan and Korea within 6 months by conducting international sales enablement training sessions and visiting various high profile clients in Asia to collect product requirements and refine product roadmap

##### PIVOTAL SOFTWARE *MySQL, Pivotal Cloud Foundry* San Francisco, CA

***Senior Product Manager*** Aug 2019 – Jan 2020

* Orchestrated marketing initiatives internationally in Japan, Korea, Indonesia, and Hong Kong to drive cloud-native thinking amongst enterprise customers and establish the Pivotal Software brand in the APJ region
* Established a cohort of enterprise customers to provide fast and effective feedback which accelerated customer adoption and minimized customer churn by 50%

***Product Manager*** Oct 2017 – Aug 2019

* Led a team of 10 engineers and 2 product designers to launch complex and technical cloud database features, increasing ARR from $600k to $10M within 2 years
* Advocated to Product VPs for more investment in the engineering and design team, which doubled the team size and increased team velocity by 90%

**ADDITIONAL**

*Achievements:* **SpringOne Platform Conference 2019** – Keynote Mainstage Speaker

Live presentation to a 4000+ member audience discussing hybrid cloud strategy with senior leadership from Dick's Sporting Goods; (video: "[judywang.me/s1p-keynote](https://www.judywang.me/s1p-keynote)")

*Volunteer Work*: **Minds Matter San Francisco** – Summer Experience Lead

*Languages:* English, Mandarin Chinese

*Software:* SQL, R, bash/zsh, Node.js, HTML/CSS/Javascript, Java, Python

*Interests:* Singing/Songwriting, Hiking, Cello