625 Trend

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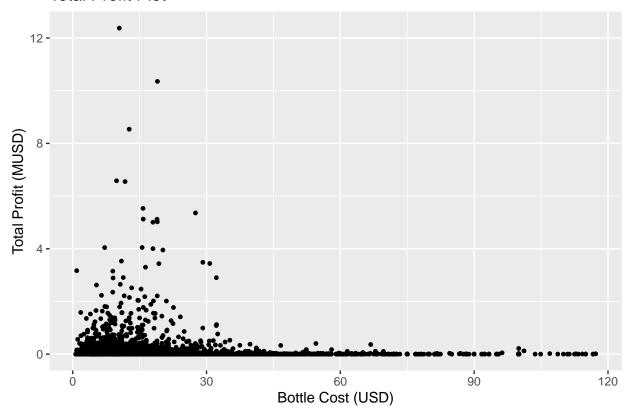
12/5/2021

mydata <- read_csv('C:/Users/ZLF/Documents/Iowa_Data.csv', show_col_types = FALSE)</pre>

p_plot

```
## New names:
## * '' -> ...1
mydata$mydate <- unclass(as.Date(mydata$Date, format = '%m/%d/%Y'))</pre>
mydata$mydate <- mydata$mydate-min(mydata$mydate)+1</pre>
mydata <- mydata%>%
  group_by(Item.Number) %>%
  mutate(State.Bottle.Retail=mean(State.Bottle.Retail)) %>%
  mutate(State.Bottle.Cost=mean(State.Bottle.Cost)) %>%
  mutate(Profit=(State.Bottle.Retail-State.Bottle.Cost)*Bottles.Sold)
total_profit <- mydata %>% group_by(Item.Number) %>%
              mutate(tol_profit=sum(Profit)/1e6) %>%
              mutate(botl_profit=State.Bottle.Retail-State.Bottle.Cost) %>%
              distinct(Item.Number, tol_profit, botl_profit, State.Bottle.Cost) %>%
              filter(botl_profit>0) %>%
              filter(botl_profit<60) %>%
              arrange(desc(tol_profit), desc(botl_profit))
p_plot <- ggplot(total_profit, aes(State.Bottle.Cost, tol_profit)) + geom_point(size = 1) + labs(title = 1)</pre>
```

Total Profit Plot

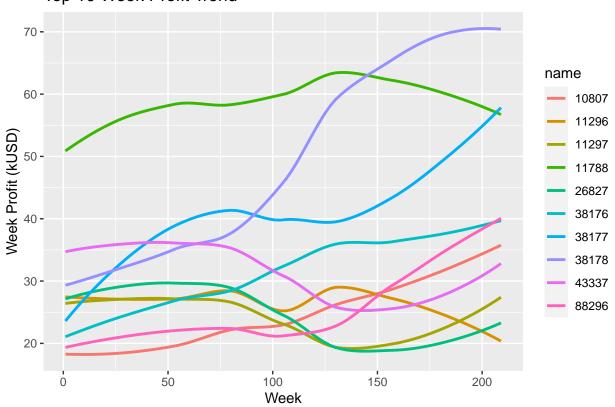


```
top10 <- total_profit[1:10, ]</pre>
```

```
trend <- matrix(0, nrow = 209, ncol = 11)
trend[, 1] <- 1:209
colnames(trend) <- c('week', top10$Item.Number)
for(i in 1:10){
   tmp <- profit_date %>%
     filter(Item.Number==top10$Item.Number[i]) %>%
     ungroup %>%
     mutate(week=rep(1:209, each=7)[mydate]) %>%
     add_row(week = 1:209, p = 0) %>%
     group_by(week) %>%
     mutate(week_p = sum(p)/1e3) %>%
     distinct(week, week_p) %>%
     arrange(week)
     trend[, i+1] <- as.vector(tmp$week_p)
}</pre>
```

```
trend.df <- as.data.frame(trend)
trend.df <- trend.df %>% pivot_longer(-week)
```

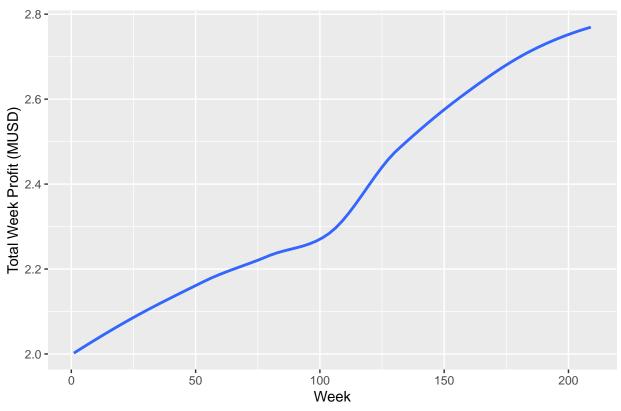
Top 10 Week Profit Trend



```
tot.trend <- profit_date %>%
    ungroup %>%
    mutate(week=rep(1:209, each=7)[mydate]) %>%
    add_row(week = 1:209, p = 0) %>%
    group_by(week) %>%
    mutate(week_p = sum(p)/1e6) %>%
    distinct(week, week_p) %>%
    arrange(week)

tot.trend_plot <- ggplot(tot.trend) + geom_smooth(aes(week, week_p), method = 'loess', se = FALSE, formstot.trend_plot</pre>
```

Total Week Profit Trend



```
tmp <- mydata %>%
          distinct(Category, Item.Number) %>%
          group_by(Category) %>%
          count(Category)
tmp <- tmp[order(tmp$n, decreasing = T), ]
tmp</pre>
```

```
## # A tibble: 62 x 2
## # Groups:
              Category [62]
##
      Category
                  n
##
         <dbl> <int>
##
   1 1901200
                732
   2 1701100
                 615
##
   3 1011200
                 499
##
    4 1022200
                 380
##
##
   5 1031200
                 367
##
   6 1031100
                 307
   7 1011100
                 267
##
##
    8 1012300
                 235
##
   9 1071100
                 225
                 214
## 10 1081300
## # ... with 52 more rows
```

```
sales_week <- mydata %>%
    group_by(mydate) %>%
```

```
mutate(p=sum(Sale..Dollars.)) %>%
              distinct(mydate, p) %>%
              ungroup %>%
              mutate(week=rep(1:209, each=7)[mydate]) %>%
              add_row(week = 1:209, p = 0) \%
              group_by(week) %>%
              mutate(week_p = sum(p)/1e6) \%\%
              distinct(week, week_p) %>%
              arrange(week)
sales_month <- mydata %>%
              group_by(mydate) %>%
              mutate(p=sum(Sale..Dollars.)) %>%
              distinct(mydate, p) %>%
              ungroup %>%
              mutate(month=rep(1:49, each=30)[mydate]) %>%
              add_row(month = 1:49, p = 0) %>%
              group_by(month) %>%
              mutate(month_p = sum(p)/1e6) \%>\%
              distinct(month, month_p) %>%
              arrange(month)
myweek <- 1:104
```

```
myweek <- 1:104
meanX <- mean(myweek)
SSX <- sum((myweek-meanX)^2)

mylm <- function(sale, date){
   sale1 <- sale[date<105]
   date1 <- date[date<105]
   b1 <- sum(sale1*(date1-meanX))/SSX

   sale2 <- sale[date>104]
   date2 <- date[date>104]
   b2 <- sum(sale2*(date2-104-meanX))/SSX

   return(b2-b1)
}</pre>
```

cl <- makeCluster(20)</pre>

stopCluster(cl)