

# How Silicon Valley and Energy Companies Must Both Win for AI to Scale

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Disclaimer: The views expressed in this presentation are solely my own and do not represent the official views of Qcells, Hanwha, or any affiliated entities.

## Executive Summary

# AI's growth depends equally on efficiency gains and renewable deployment



### The Efficiency Reality

AI chips deliver **2–3x efficiency gains** per generation, but demand grows **10x faster**



### The Energy Scale

In the States, **176 TWh today** → **400–450 TWh by 2028**



### The Speed Solution

**Solar + storage:** 18 months vs 7–10 years for gas



### The Partnership Imperative

Silicon Valley + Energy sector partnership prevents AI power wall



## The AI Energy Reality

One AI Server Rack =  
38 Tesla Charges  
Every Day

120kW

38

Power Consumption<sup>1</sup>

(GB200 NVL72 Rack)

Drains Tesla Model Y in > 1 hour<sup>2</sup>

Daily Tesla Charges

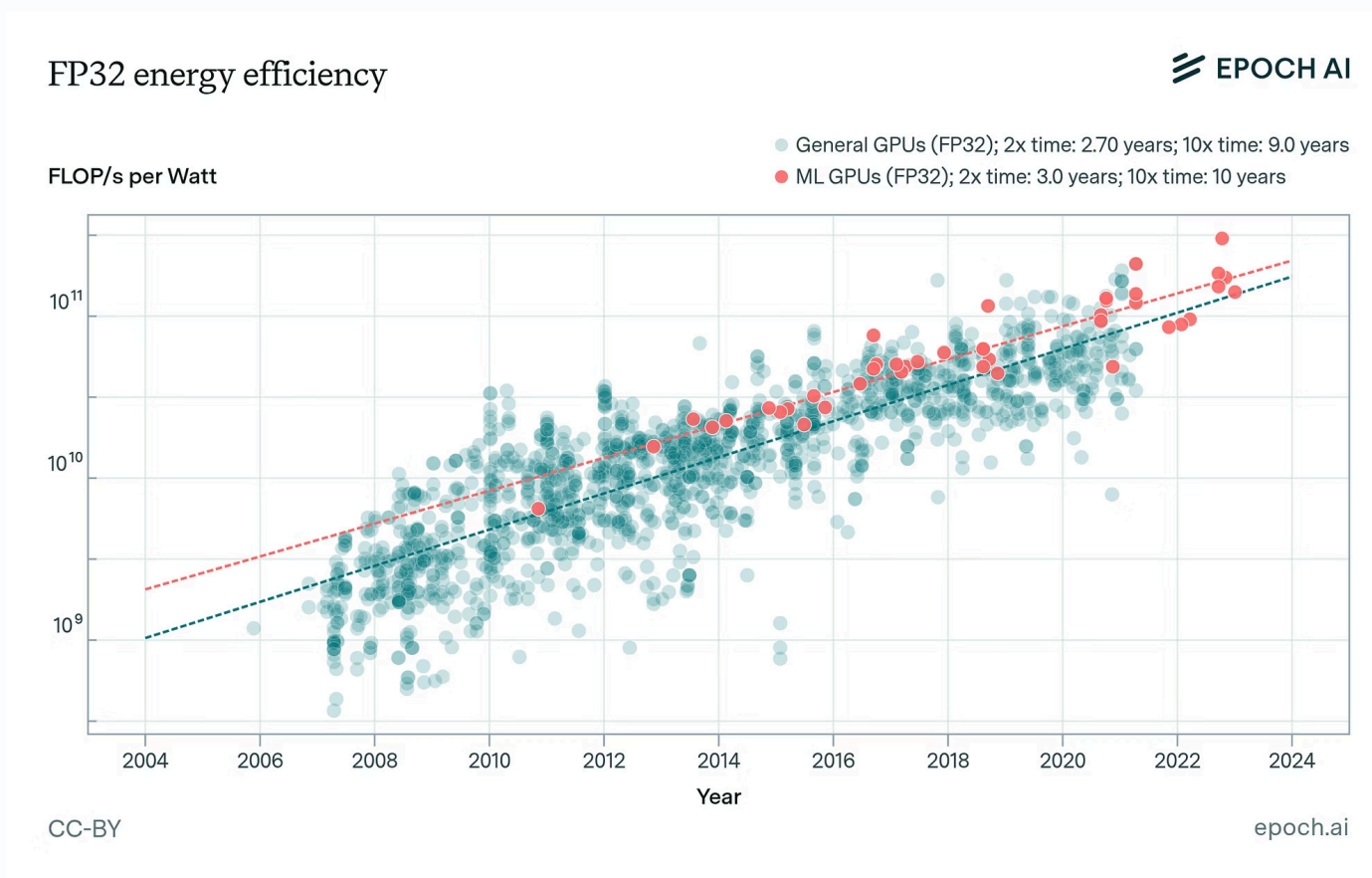
Driving 12,000 miles everyday

**Yet, this is one of the most energy-  
efficient AI server systems**

## The Efficiency Gains

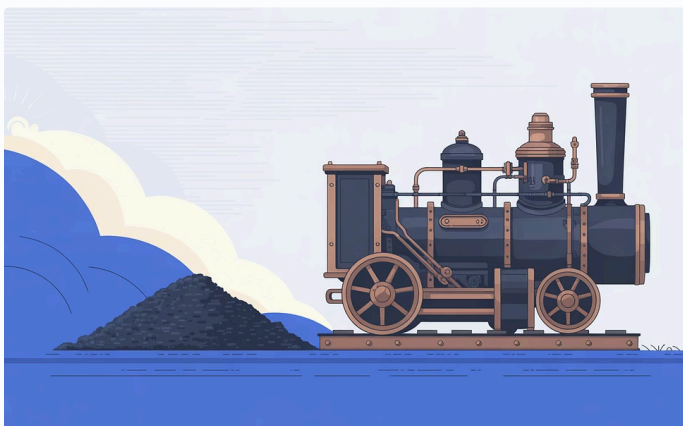
# AI Chips: ~70x More Efficient Since 2008

Using ~1.5% of the energy for the same work compared to 15 years ago.<sup>1</sup>



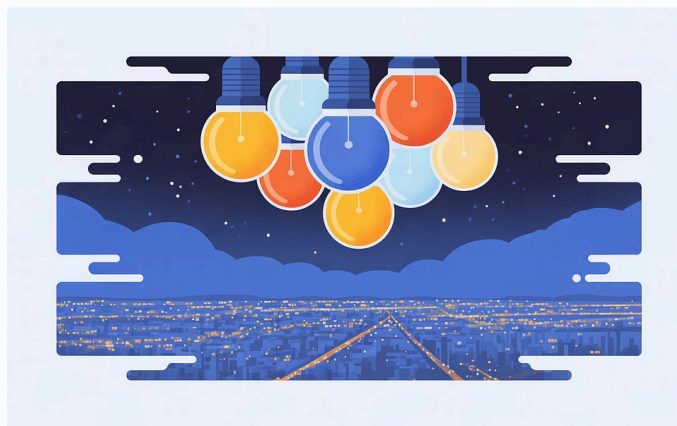
## The Jevons Paradox

# Why Better Efficiency Leads to MORE Energy Use, Not Less



### Coal Engines 1860s

Efficiency doubled → Coal use increased  
10x



### LEDs 2000s

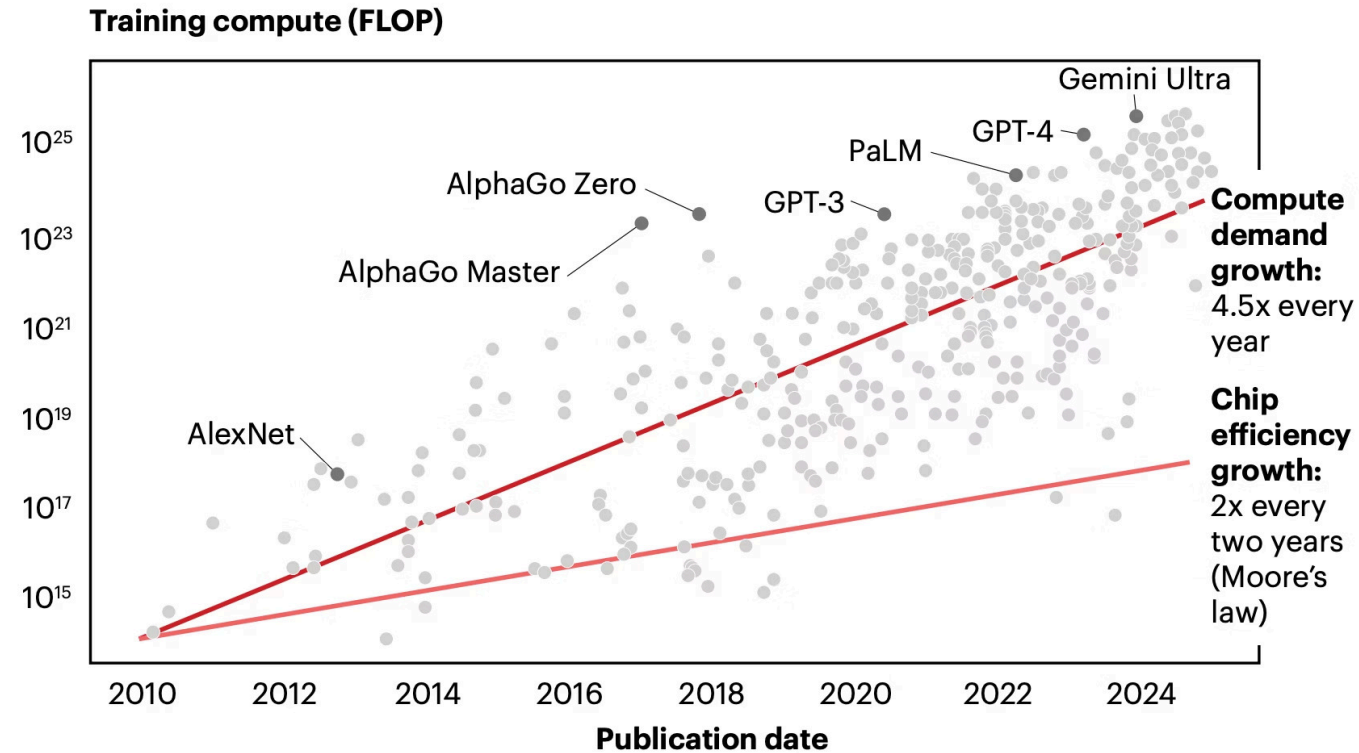
10x more efficient → Lighting energy use  
still grew



### AI Today

98% more efficient → more total energy  
usage

## The Brutal Math

Efficiency Growing 2x, But Demand Growing  $+10x^1$ 

Notes: Chip efficiency growth not shown to exact scale, with the rate of growth intended to be illustrative;  
FLOP=floating point operations, which are the number of calculations a system performs  
Source: Epoch AI





What This Means

# Even WITH Breakthrough Efficiency, We Need at least 2x Grid Capacity for AI by 2028

## No Efficiency Gains

+10x energy need  
(impossible to meet)

## Current Gains

3x energy need  
(crisis scenario)

## Breakthrough Gains

2x energy need  
(still massive challenge)

## Current State - The Starting Line

US data centers use 176 TWh as of 2023

= Larger than New York State's entire electricity use

= 2x South Korea's residential electricity use

**4.4% of U.S. electricity** - this is AFTER a decade of efficiency gains



# Models Keep Growing

## Efficiency Fuels Bigger and More Complex Models, Not Lower Power

### Parameter Scaling

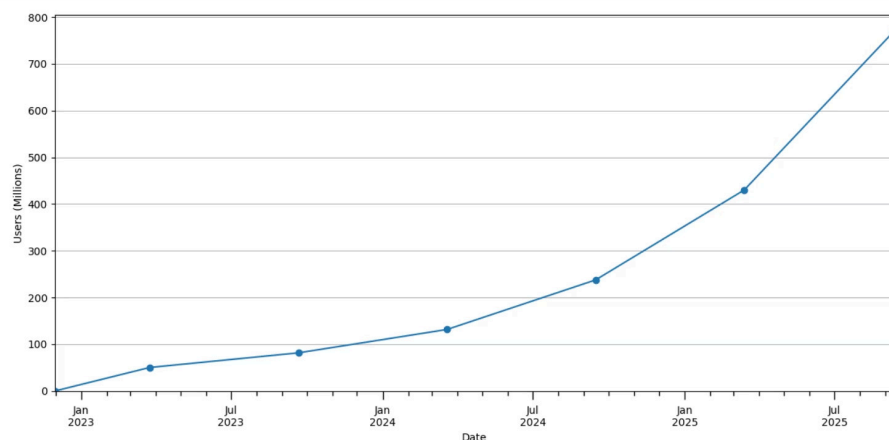
From **GPT-3's 175 billion** parameters to **GPT-4's estimated 1.7 trillion**, models have rapidly expanded. While future parameter growth may plateau, other factors drive demand.

### Multimodal Capabilities

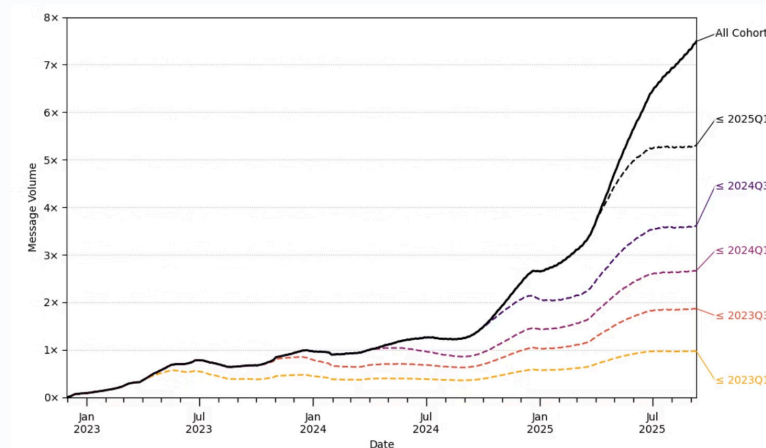
Modern AI processes not just text, but also **images, video, and audio**, multiplying the computational load for each interaction.

## The Demand Explosion

# From 0 to 700+ Million Users in less than 3 Years<sup>1</sup>



**Figure 3:** Weekly active ChatGPT users on consumer plans (Free, Plus, Pro), shown as point-in-time snapshots every six months, November 2022–September 2025.



**Figure 4:** Daily message volumes from ChatGPT consumer plans (Free, Plus, Pro), split by sign-up date of the requesting user. Reported values are moving averages of the past 90 days. Y-axis is an index normalized to the reported value for "All Cohorts" at the end of Q1 2024 (April 1, 2024).

## Inference usage jumped ~6x in one year

Mega Data Centers = City-Scale Demand

AI demand is arriving faster than ever



### Meta Hyperion

**5 GW** of planned capacity, equivalent to powering **5 million homes** in a major city like New York.



### OpenAI Stargate

An ambitious **\$500 billion** project targeting **10 GW** total power, matching **New York City's summer peak demand**.



### PG&E Grid Requests

Facing **3.5 GW** in new data center requests by 2029, including **1.6 GW for San José alone**.



### Rack Math

A single **5 GW** data center translates to roughly **40,000 NVIDIA Blackwell racks**, each a massive power consumer.

## The Tech Front - What's Actually Happening

# Silicon Valley IS Delivering Efficiency Gains



### Nvidia Blackwell

2.5x performance/watt improvement over previous generation<sup>1</sup>



### Google TPU

3x improvement in AI training efficiency over 4 years<sup>2</sup>



### Liquid Cooling

~40% power usage efficiency improvement in data center operations<sup>3</sup>



### Edge Computing

20-30% reduction in central load for certain workloads

**Real progress, just not enough to offset 10x demand growth**

Time-Shifting

# Running AI Training When the Sun Shines

40%

Workload Shifting

Google shifts this percentage of workloads to high-renewable periods

20%

Energy Reduction

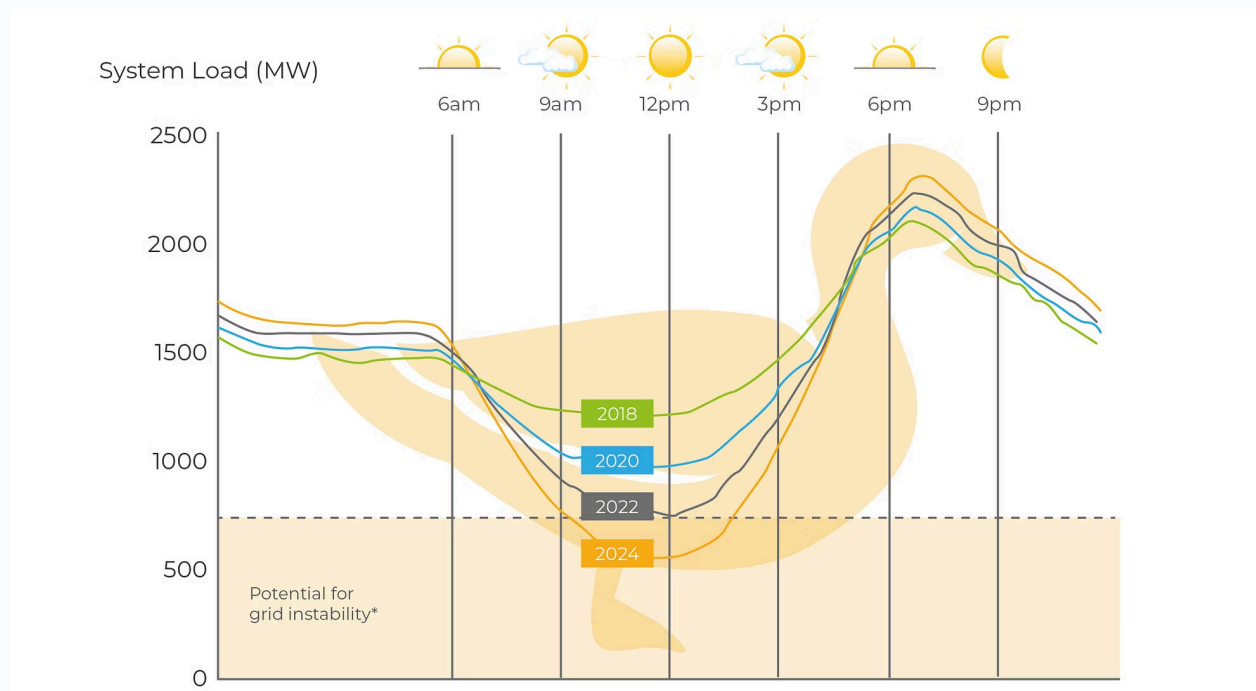
Achievable reduction with no new capacity investment required

But this strategy only works for training, not real-time inference



## The Duck Curve Problem Remains

# AI Inference Runs 24/7, Solar Doesn't



## Peak Solar Generation

12:00 PM - Maximum renewable output during midday hours

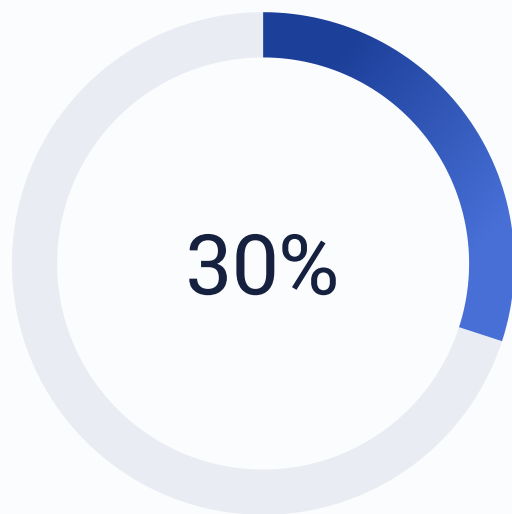
## Peak AI Inference Demand

6:00-10:00 PM - When users are most active, solar is unavailable



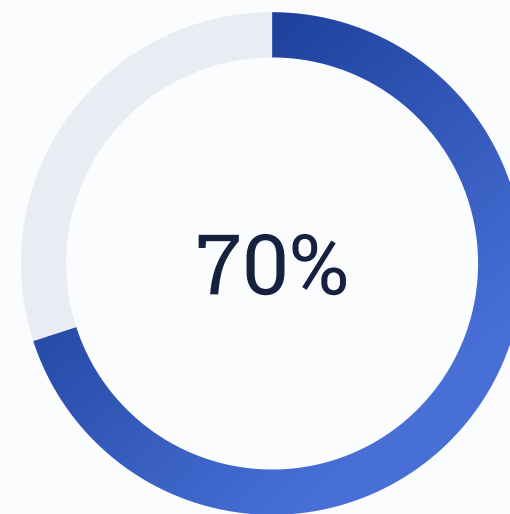
Why Distributed Isn't Enough

# Edge Computing Helps but Doesn't Solve the Problem



**Maximum Load Reduction**

Potential reduction with aggressive edge deployment



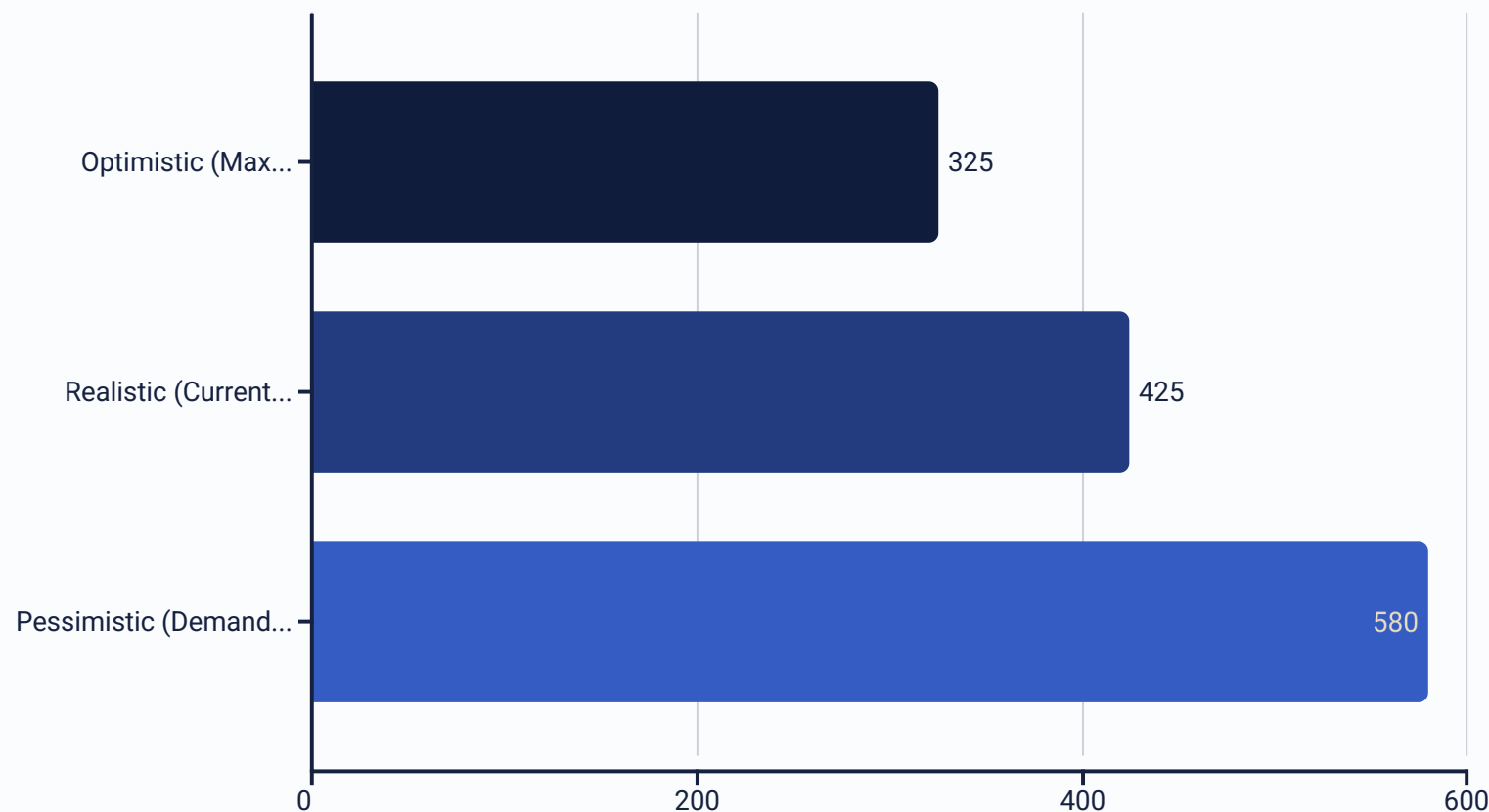
**Still Centralized**

Training and large model inference remain in hyperscale data centers

Edge computing reduces but doesn't eliminate the fundamental challenge

## The 2028 Reality

Most Realistic Scenario: 400-450 TWh = ~10% of total U.S. electricity



Even the optimistic scenario equals adding **Texas-sized electricity demand** to the grid

## The Infrastructure Reality

# Tech Moves in Quarters, Energy Moves in Decades

0.5

New AI Model

6 months development cycle

2

New Chip Generation

2 years from design to production

1.5

New Solar Farm

18 months from decision to operation

8.5

New Gas Plant

7-10 years total timeline

10

New Nuclear Plant

10+ years development and construction

## Solar's Speed Advantage

# 18 Months from Decision to Electrons



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### Permitting Phase

3-6 months for regulatory approvals and site preparation



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### Construction Phase

9-12 months for installation and commissioning



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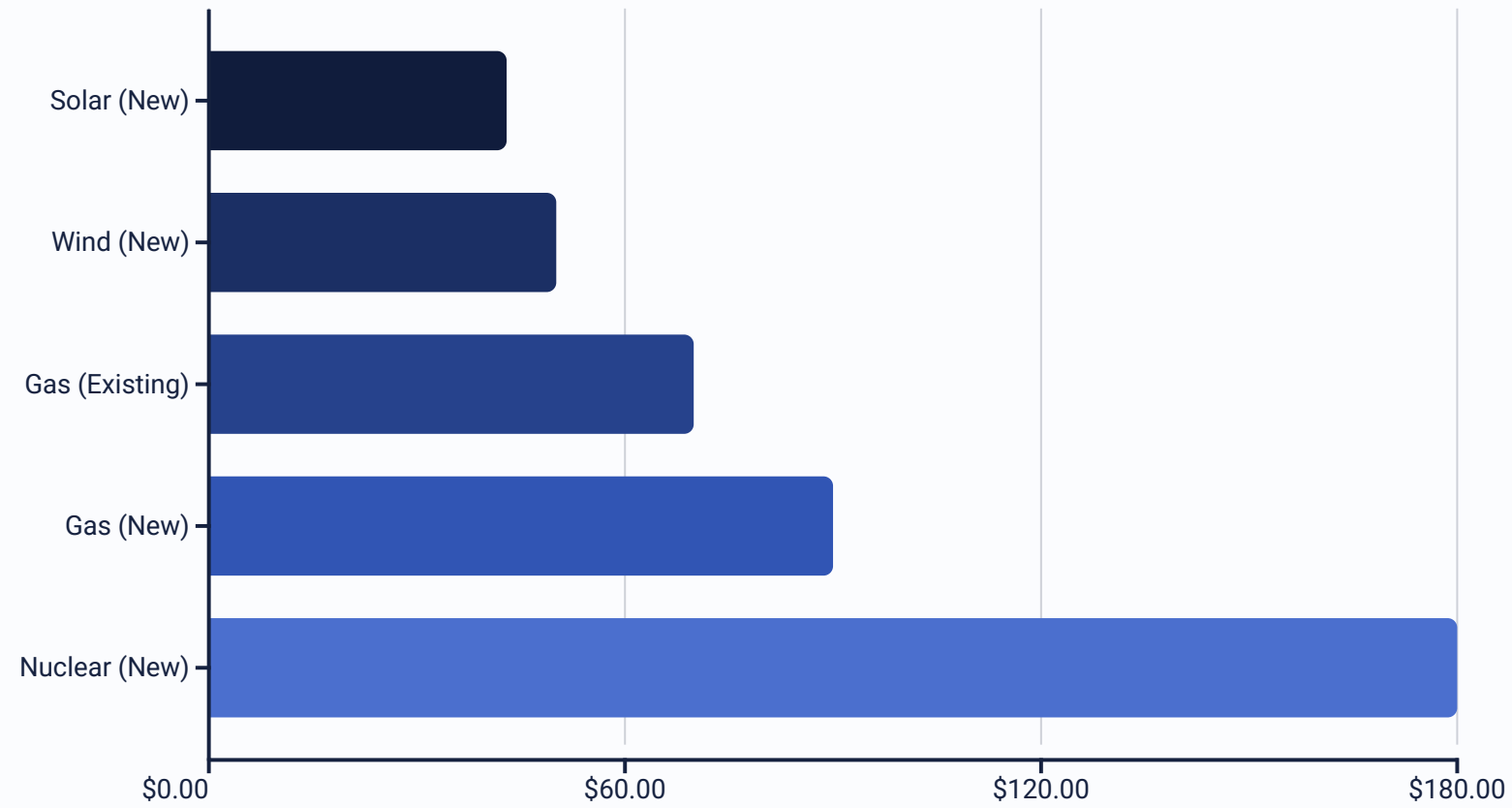
### Grid Connection

3 months for interconnection and testing (if interconnection is secured)

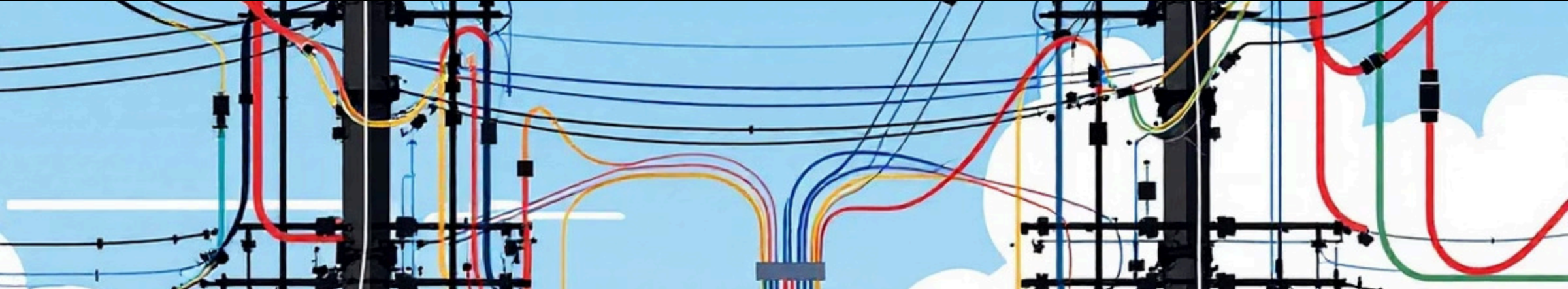
The ONLY option that matches AI's timeline demands

The Cost Reality

# Cheaper to Build New Solar Than Run Existing Gas



**Economics and speed align perfectly for renewable deployment**



## The Interconnection Bottleneck

AI doesn't just need power plants — it needs plugs.

**2,600 GW**

Stuck in Queue

New energy projects awaiting connection, nearly double U.S. capacity.

**5 Years**

Average Wait Time

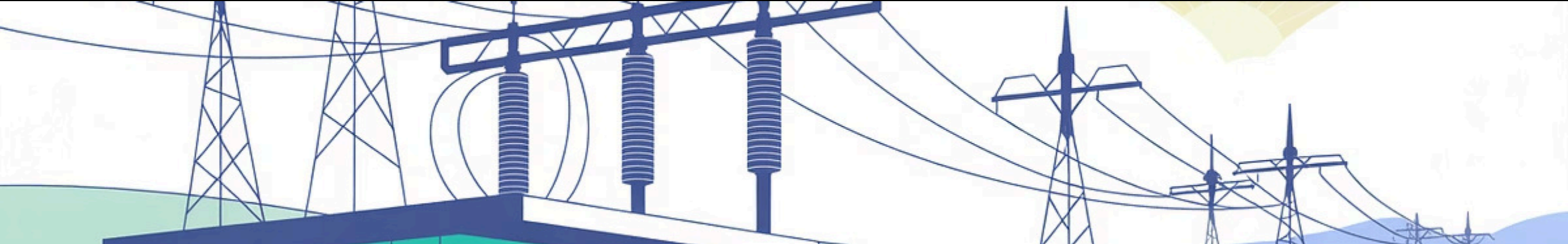
Projects face crippling delays to connect to the grid.

**70%**

Projects Withdrawn

High attrition due to prolonged interconnection bottlenecks.





## Grid Enhancement Reality

# \$180B Needed for Transmission Alone

### Transmission Lines

\$180B for new high-voltage connections

### Substation Upgrades

\$50B for capacity and smart grid integration

### Smart Grid Technology

\$30B for advanced control and monitoring systems

**Even with massive renewable deployment, the grid itself needs fundamental upgrades to handle distributed generation and AI's concentrated loads.**

## Unlocking the Grid — Private-Sector Levers

# If You Can't Change the Rules, Change Your Strategy



### Site Smarter

Retiring fossil plants, HV hubs (230-500 kV), hydro/nuclear regions



### Build Smarter

Share upgrades with neighbors, co-fund grid tech



### Design Smarter

Co-locate storage, hybrid solar+storage



### Operate Smarter

Time-shift training, acquire stalled queue positions

## The Hyperscaler Strategy

# Buy Everything: Renewable + Nuclear + Efficiency



### Amazon Web Services

34 GW renewables contracted + nuclear SMR investments for comprehensive portfolio approach



### Microsoft

23 GW renewables + Three Mile Island nuclear restart partnership



### Google

24/7 carbon-free energy by 2030 across all operations and data centers



### Meta

18 GW renewables contracted + on-site generation pilots

## The Innovation Sprint

# VC Money Flooding Into Efficiency & Generation

\$7.6B

AI Chips<sup>1</sup>

Investment in next-generation  
processors and AI  
accelerators

\$3.3B

Energy Storage<sup>2</sup>

Long-duration batteries and  
grid-scale storage solutions

\$2.1B

Energy Management<sup>3</sup>

Efficiency, EV charging, and  
clean energy tools

\$4.5B

Solar<sup>4</sup>

Solar generation and  
solutions to optimize  
generation

**Two-front war requires two-front investment across the entire stack**

## Three Uncomfortable Truths

# What Silicon Valley Needs to Accept

### Efficiency Won't Save Us

Jevons Paradox means efficiency gains increase total consumption, not reduce it

### Interconnection is the choke point

2,600 GW stuck in queues, 5–7 year waits, >70% dropouts

### Other Options Too Slow

10+ years for nuclear, 7-10 years for gas doesn't match AI's 2-3 year growth cycles

**Only massive renewable deployment can scale at the required speed**

For Entrepreneurs - The Real Opportunities

# Build for the Efficiency-Demand Gap

1

## 12+ Hour Storage Solutions

Technologies that can bridge the overnight gap when solar isn't available

2

## Grid Flexibility Software

AI-driven systems that optimize renewable energy distribution and consumption

3

## Hybrid Renewable Controllers

Smart systems managing solar, wind, and storage as integrated units

4

## Advanced Cooling Technology

Solutions for 200kW+ server racks that dramatically reduce cooling energy



For Corporate Leaders - Strategic Imperatives

# Lock in Energy Now to Win the AI Race

- **Secure PPAs**

Lock in long-term renewable power purchase agreements before prices rise

- **On-site Generation**

Evaluate distributed solar and storage for critical data centers

- **Co-location Strategy**

Plan data center locations near renewable energy sources

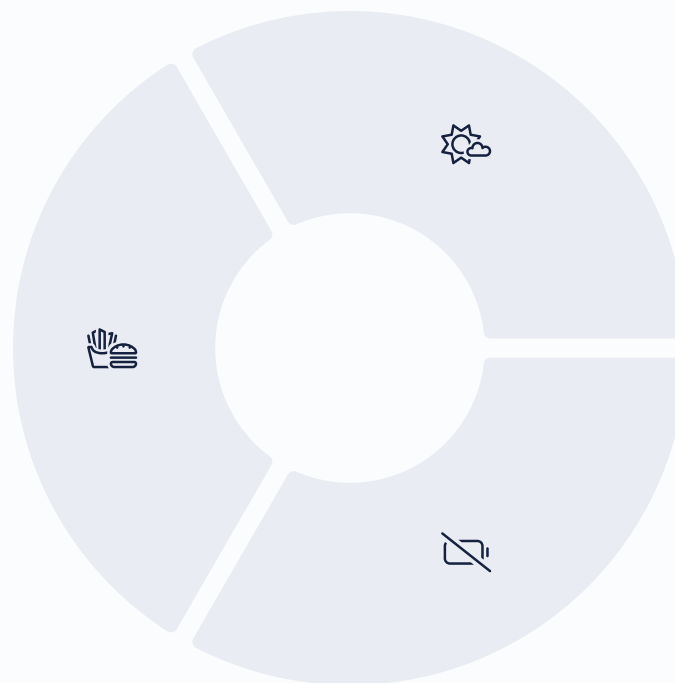
- **Time-shifting**

Implement workload scheduling to match renewable availability

For Investors - The Double Play

# Bet on BOTH Efficiency and Capacity

**Efficiency Tech**  
Chips, cooling, and optimization S/W



**Renewable Generation**

Solar, wind, and deployment companies

**Enabling Technology**

Storage, grid tech, and integration

**Single bets on either efficiency or capacity will fail. The winning strategy requires balanced exposure to both sides of the energy equation.**

# The Race We Must Win Together

Tech is doing its part. Energy must match.

## Tech

Deliver 3x efficiency by 2030 ✓ (on track)

## Energy

Deploy 3x capacity by 2030 ✗ (behind)

**The companies solving BOTH sides win the decade.**

Thank you