



## Kristian Vassilev

Date of birth: 02/12/1990

Nationality: Bulgarian

Gender: Male

### CONTACT



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[https://www.etk-design.com/  
portfolio/](https://www.etk-design.com/portfolio/)

### WORK EXPERIENCE

**06/2021 – 12/2021** – Sofia, Bulgaria

#### Web developer

DevriX

Created new features for **WordPress themes, plugins and gutenber blocks**, using:

**PHP, JavaScript, JQuery, React, HTML and CSS**

**12/2016 – CURRENT** – Sofia, Bulgaria

#### CEO

Ephedra-TK LTD

Co-owner and CEO:

- ERP Implementation lead with more than **15 full implementation cycles** across various industries with the following **ERP systems: bgERP, Odoo, ERPNext**.
- Translating clients custom needs into technical specifications.
- Lead more than **30 group training sessions** for various ERP and business process integrations.
- Web design and development with WordPress - developing, designing, redesigning and maintenance of more than **40 projects** of different types ( corporate websites, blogs, e-commerce (**WooCommerce**) and e-marketplace platforms) across various industries, using both WordPress Builders: **Elementor, Divi, Gutenberg blocks, WPBakery**, as well as **PHP, JavaScript, JQuery and React** to add or change themes, plugins and custom Gutenberg blocks.

**11/2012 – 01/2016** – Sofia, Bulgaria

#### ERP Expert

Ballisticcell LTD

Implementation of **Oracle E-Business Suit (ERP)** in different industries and **PeopleSoft Campus Solution** in **4** university entities. Main activities:

- **Business analysis** - structuring and creation of schemas of client`s business processes, their implementation through an ERP system and data migration.
- **Configuration, implementation, testing and maintenance** of Oracle E-Business Suit and PeopleSoft Campus Solution systems.
- **Leading** client`s employee **trainings on best practices** and how to work with their ERP systems.

### EDUCATION AND TRAINING

**2014 – 2016** – Sheffield, United Kingdom

#### MSs in Banking and Finance

The University of Sheffield

- Financial research methods
- Banking and financial system
- Financial statements and analysis
- Corporate finance
- Security and investment portfolio analysis

- Econometrics of finance
- Financial derivatives and risk management
- Commercial and investment banking

Merit | Forex active strategy on monthly unemployment announcements | EQF level 7

**2009 – 2012 – Manchester, United Kingdom**

## **BSc in International Business, Economics and Management**

Manchester Business University

- Production organization and business strategy
- Entrepreneurship and small business development
- Management of new product development
- Work, production and society
- Marketing basics and applications
- E-business and e-marketing
- Marketing research
- Financial reporting and accounting
- Microeconomics

EQF level 6

**2005 – 2009 – Sofia, Bulgaria**

## **High School Diploma with further education in Economics and Management**

National High School in Finance and Business

**11/2021 – 12/2021 – Sofia, Bulgaria**

### **ReactJS**

Software University

<https://softuni.bg/certificates/details/122117/b8ead47b>

**05/2021 – 07/2021 – Sofia, Bulgaria**

### **JS Back-End**

Software University

5.93 / 6.00 | <https://softuni.bg/certificates/details/113225/53256788>

**22/02/2021 – 18/04/2021 – Sofia, Bulgaria**

### **JS Applications**

Software University

6.00 / 6.00 | <https://softuni.bg/certificates/details/102518/8f2ddb54>

**11/01/2021 – 21/02/2021 – Sofia, Bulgaria**

### **JS Advanced**

Software University

6.00 / 6.00 | <https://softuni.bg/certificates/details/98455/db4880a8>

**14/09/2020 – 14/12/2020 – Sofia, Bulgaria**

### **JS Fundamentals**

Software University

6.00 / 6.00 | <https://softuni.bg/certificates/details/96915/0a71b8b2>

19/03/2018 – Sofia, Bulgaria

## Web Fundamentals - HTML5

Software University

6.00 / 6.00 | <https://softuni.bg/certificates/details/52462/c974cedb>

### LANGUAGE SKILLS

**MOTHER TONGUE(S):** Bulgarian

**OTHER LANGUAGE(S):**

English

**Listening**  
C2

**Reading**  
C2

**Spoken  
production**  
C1

**Spoken  
interaction**  
C1

**Writing**  
C1

### DIGITAL SKILLS

JavaScript / PHP / HTML / CSS / React.js / cPanel and WHM /  
WordPress / PHC - ERP/CRM software

### ORGANISATIONAL SKILLS

#### Organizational skills

- Excellent organizational skill, acquired as a company owner, having to solve various administrative tasks, tackle legal contracts with partners and clients.
- Leadership skills, acquired through team leading for various projects in the digital and ERP areas.

### COMMUNICATION AND INTERPERSONAL SKILLS

#### Communication and interpersonal skills

- Excellent communication skills acquired as a result of professional experience as a CEO of a company and a representative of the company in its work with clients, project management and conducting trainings on the use of ERP systems, management of web platforms and online stores.

### WORK-RELATED SKILLS

#### Work-related skills

- Efficiency and organization in the management of a company with main activity in the field of software products.
- Mentoring skills in the implementation of projects for the implementation of software systems, including training of staff to work with certain ERP modules and WordPress CMS.
- Skills for realization, analysis and detailed documentation of stages of projects related to the implementation of public procurement for Contracting Authorities both in the field of business and in the administration.