

KEVIN MILLER

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EDUCATION

GEORGETOWN UNIVERSITY, McDonough School of Business
Master of Business Administration

Washington, DC
August 2026

UNIVERSITY OF MARYLAND, GLOBAL CAMPUS
Bachelor of Science General Studies

- Major in Information Technology

Adelphi, MD
July 2023

EXPERIENCE

CLARITY INNOVATIONS LLC

Senior Account Executive

Columbia, MD - Remote

September 2024 - Present

- Manage and nurture relationships with high-value clients, overseeing accounts worth multi-million dollars annually.
- Conduct regular business reviews with key stakeholders to assess performance, identify opportunities, and align on strategic objectives.
- Develop and implement strategic account plans to drive client satisfaction, retention, and revenue growth.

INTEGRITY TECHNOLOGY CONSULTANTS LLC

Senior Consultant

Odenton, MD

January 2023 – August 2024

- Provided expert guidance to government and military analysts on cloud-based intelligence, advised on technical strategies, optimization, and potential vulnerabilities. Improved project efficiency and accuracy by over 50% through leveraging latest cloud technologies.
- Championed meticulous project planning with Agile methodologies (Scrum, Kanban) in Jira and Confluence. Focused on detail and accurate documentation assured project completion, stakeholder satisfaction, and efficient team collaboration through clear communication and requirement tracking.

AMAZON WEB SERVICES

Ai2 Foundational Analyst

Arlington, VA

July 2022 - January 2023

- Gained AWS cloud knowledge to help US intelligence community agencies to implement innovative cloud computing solutions and solved technical problems.

OFFICE OF COUNTERTERRORISM

Ft. Meade, MD

September 2016 - July 2022

Senior Project Consultant - Network Analyst, February 2021 - July 2022

- Enhanced project efficiency by 50% through implementing Jira for task management and issue tracking. Leveraged Confluence to centralize project knowledge and improve team collaboration, decreasing communication overhead.
- Performed advanced data analysis to identify critical patterns and trends in terrorist activity, informing strategic decision-making and mitigating security risks, resulted in over 10 operations across mission.

Deputy Cell Chief, September 2019 - February 2021

- Led a 14-member intelligence analysis team, increased mission scope and productivity through establishing strategic partnerships and resource optimization.
- Managed complex reporting processes, ensuring timely delivery of 50+ critical SIGINT reports on terrorist financing, contributing to operations across the IC.
- Developed and delivered training programs on Persona Discovery and SNA to new personnel, fostering knowledge transfer and building team capacity. Enabled effective project execution and enhanced team performance by 50%.

Junior Analyst, September 2016 - August 2019

- Led intelligence analysis projects involving intercepted foreign intelligence, extracting valuable insights from metadata and content leading to documented target activity with precision, providing over 50 pieces of actionable intelligence for decision-makers.

DISTINCTIONS

Achievement	Clearance: Top Secret / SCI w/ CI Polygraph, Digital Marketing & Advertising Masterclass (Sep 2024), Certified Cloud Practitioner (September 2022), Advanced Military Cryptologic Program (Phase 1 & 2).
Technology	Intelligence and network analysis, cloud computing, large data analysis and manipulation, Jira, Confluence, Jupyter Notebooks, EC2, ELB, RDS, Cloud formation, and Autoscaling.
Global Mindset	Foreign Travel: Italy, Iceland, Caribbean, Southeast Asia.
Community	Active member of local church.
Interests	Enthusiastic about home renovation projects, fostering problem-solving skills; Enjoy film photography, and fitness (Certified Group Fitness Instructor).