

# ReRemote

Repurposing old TV remotes with IoT

### **PROBLEM**

23% of household electricity usage comes from unattended and idle electronics.







# CHOSEN ITEM: TV REMOTES

#### **Upcycled TV Remotes**

It's second nature to toss out old remotes when they don't work. However, these remotes are treasure troves of usable parts, like IR Transmitters, Conductive Buttons, Battery holders and PCBs that are ready for another life.



#### **OUR SOLUTION**

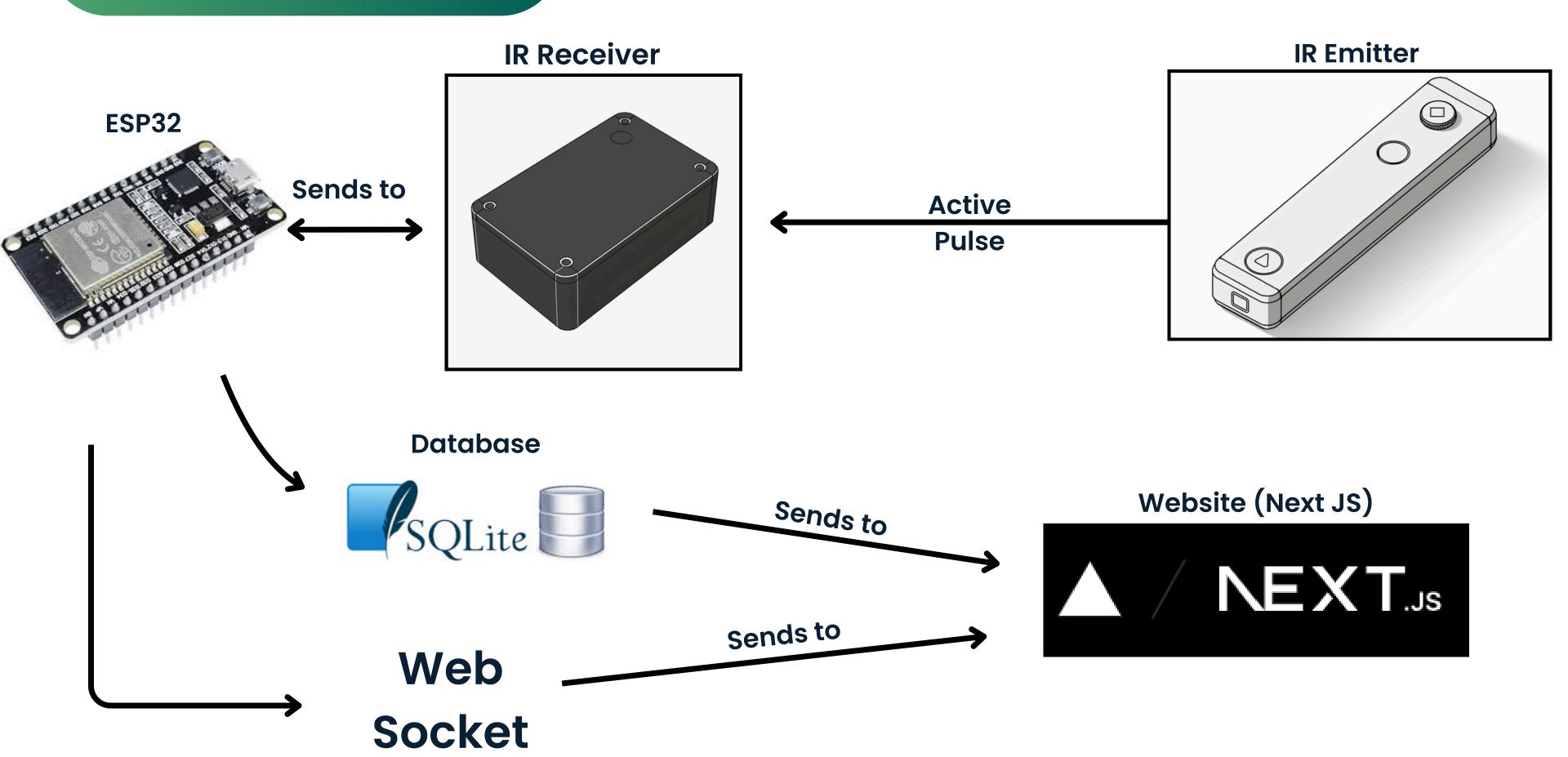
Repurposing old, tossed out TV remotes into <u>low cost</u> and <u>energy efficient</u> room sensors with IoT, to switch off all appliances when there are no people in the room.







## **BREAKDOWN**



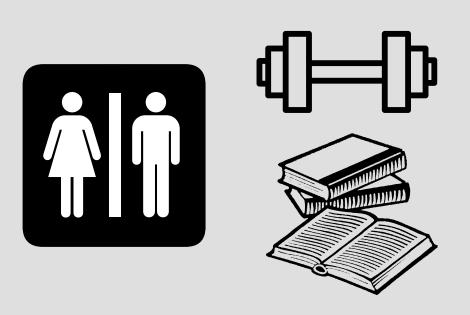
## USE CASES



Households



Office Spaces



**Public Facilities** 

#### UNIT COST & PRODUCT ANALYSIS



## ReRemote

**Currently used Motion Sensors** 



<u>\$10/unit</u>

**Unit Cost** 

\$114/unit

(On 24/7): <u>12 Wh/day</u>

Energy Consumption (Standby 24/7): 72 Wh/day

Low, as the beam is specific, unlikely to be affected by leaves or other anomalies

**Tendency for Error** 

High, as the wide range sensor will pick up moving leaves or bugs.

#### MARKET ANALYSIS: HOUSING

**TAM: 1.1 Million HDBs** 

TAM (30%): 330,000 HDBs

SOM(20%): 220,000

**HDBs** 

Total Addressable Market: Homeowners in Singapore

Serviceable Addressable Market:

Homeowners in Singapore who are interested in Smart Homes

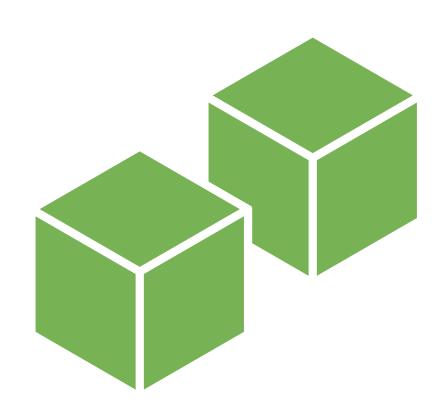
Serviceable Obtainable Market:

Homeowners in Singapore who are interested in Sustainable
Smart Homes

### PROJECTED ENERGY AND CARBON SAVINGS

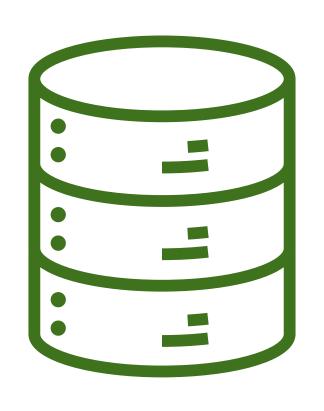
2- PRONGED APPROACH		
	Housing	Office Facilities
Aim	Curb Idle energy usage in households	Minimise sensor energy usage vs current conventional sensors
Market size	220,000 HDB units in Singapore	Conservative estimate: 60,000 motion sensors across offices
Monthly Savings	(assuming that Idle usage is reduced by 70%, as few appliances cannot be switched off)  13.3 GWh/  5,400 tons of CO2/ \$3,063,990 SGD	108 MWh/ additional 44 tons of CO2/ \$24,872.40 SGD

## REREMOTE'S VALUE PROPOSITION



#### **Modularity**

Ease of integration with existing IoT infrastructure makes maintenance and adoption easy



#### **Data Analytics**

Crowd data allows
demand forecasting and
more efficient resource
allocation



#### **Low Cost**

Low cost lowers barrier of entry for consumers, and an affordable start to sustainable smart homes.

# LIVE DEMO

(in the video pitch)



# THANK YOU!

