

Company Performance Analysis

Salesman

All

Category

All

Brand Name

All

0

Received Carton

3568

Opening Inventory Carton

136

SKU Expiring in Next 2 Months

Current Stocks

10,981,889.32

Total Value Inc Tax

10,010,268.15

Total Value Exc Tax

971,621.17

Tax

SKU Unit Price Distribution

Unit Price (groups) 0-500 500-1000 1000-1500 1500-2000

Top SKUs with Highest Tax

Sum of Tax

Unit Price (groups)

Top Brands with Highest Tax

Brand Name NES FRU... NESFRUTA MILKPAK ...

Inventory

10.98M

Total Inventory Value

Closing Quantity Units: 87K

Average Unit Price 115.11

Opening Inventory

10.98M

Opening Inventory Value

Opening Inventory Units: 87K

Top Brands wrt Closing

Bran... NESFRUTA CERELAC

Top 5 Brands with Highest Inventory Value

Sum of Total Sales ...

Brand Name

Top 10 Parties with Highest Outstanding

Jamshaid Traders	Sohaib Traders	Shoppig Club	Ittfaq Gs
Mian Traders	New Punjab Gs	Sohail Commissi...	Sh... Ide...
		Koser Ms	

Batch Expiration in the next two months

Count of SKUs

Expiry Month

SKU Details

SKU Name	Batch Expiry Date
LACTOGROW Recover HappySmooth 36x200g PK	Sunday, April 30, 2023
NESTLE MILKPAK ACTIVE 12x1000ml PK	Tuesday, May 09, 2023
NESTLE MILKPAK ACTIVE 12x1000ml PK	Saturday, May 13, 2023
NESTLE FruitaVitals Falsa 12x1L PK	Sunday, May 14, 2023
LACTOGROW Essentials 48x110q PK	Monday, May 15, 2023
NESTL EVERYDAY Tea	Sunday, May 21, 2023

Company Performance Analysis

Salesman

All

Category

All

Brand Name

All

2.54bn

Sum of Revenue

77.38M

Sum of Margins

438K

Sum of Sale Tax Amount

Current Stocks

10,981,889.32

Total Value Inc Tax

10,010,268.15

Total Value Exc Tax

971,621.17

Tax

Trade Price Distribution

Trade Price (grouped by range) 0 - 5000 15000 - 20000 10000 - 15000 above 20000

Top SKUs with Highest Trade Price

SKU Description

Top Categories with Highest Sales Revenue

Category

Sales

2.54bn

Revenue

Average Sales Price 91.58

Average Sales Tax Rate 0.00

Margins Revenue

77.38M

Margins

Average Discount 82.08

Total Quantity 643K

Average Trade Price 11.28K

Top Brands wrt Closing

Brand

Top SKUs with Highest Margins Contribution

Top 10 Parties with Highest Recovery

Total Value Time series

Legend: Total Value Including Tax, Total Value Excluding Tax, Tax

Salesman

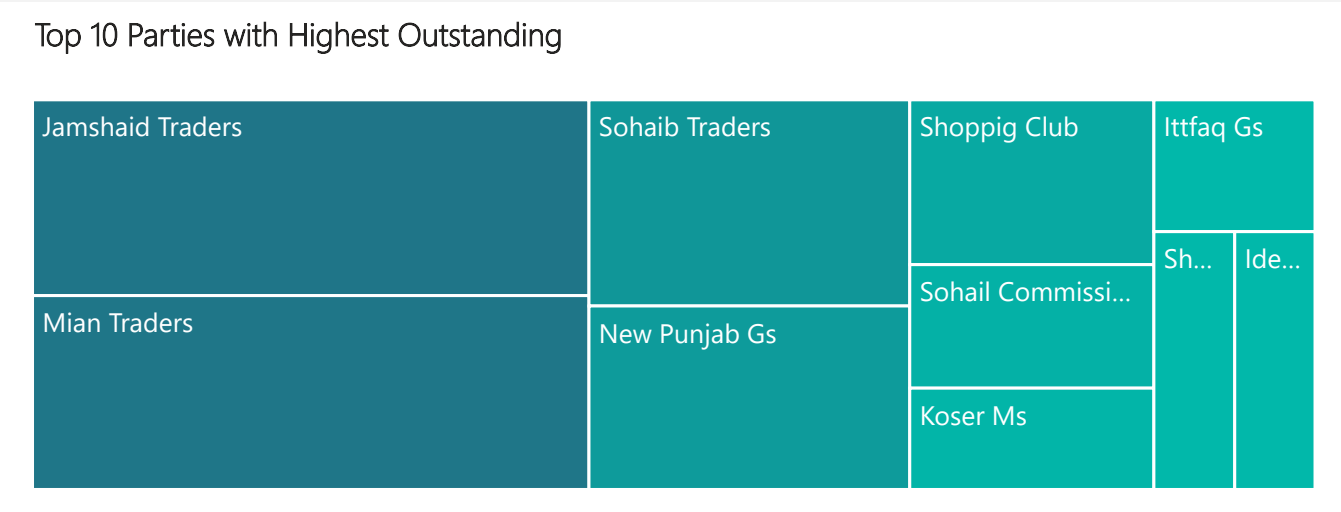
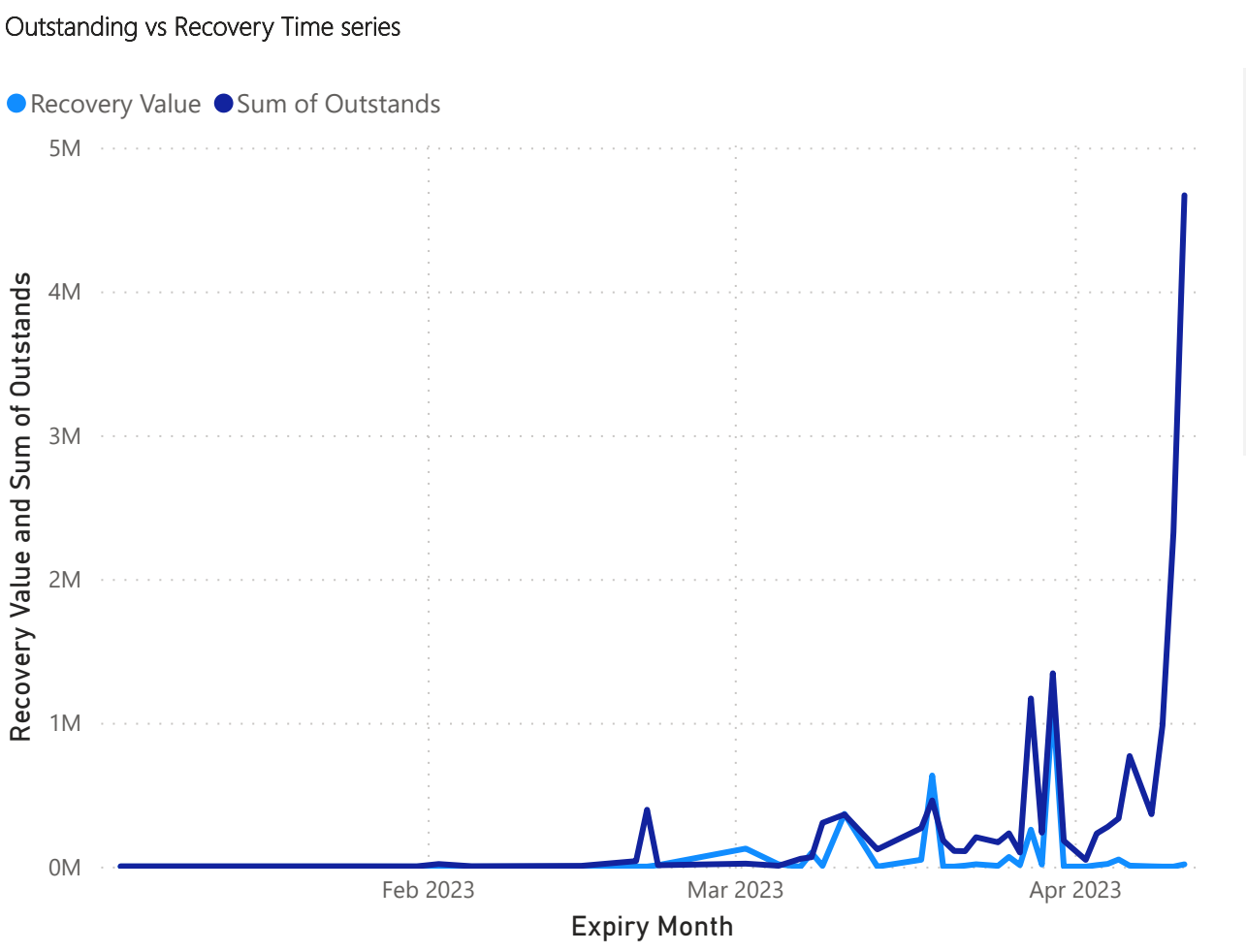
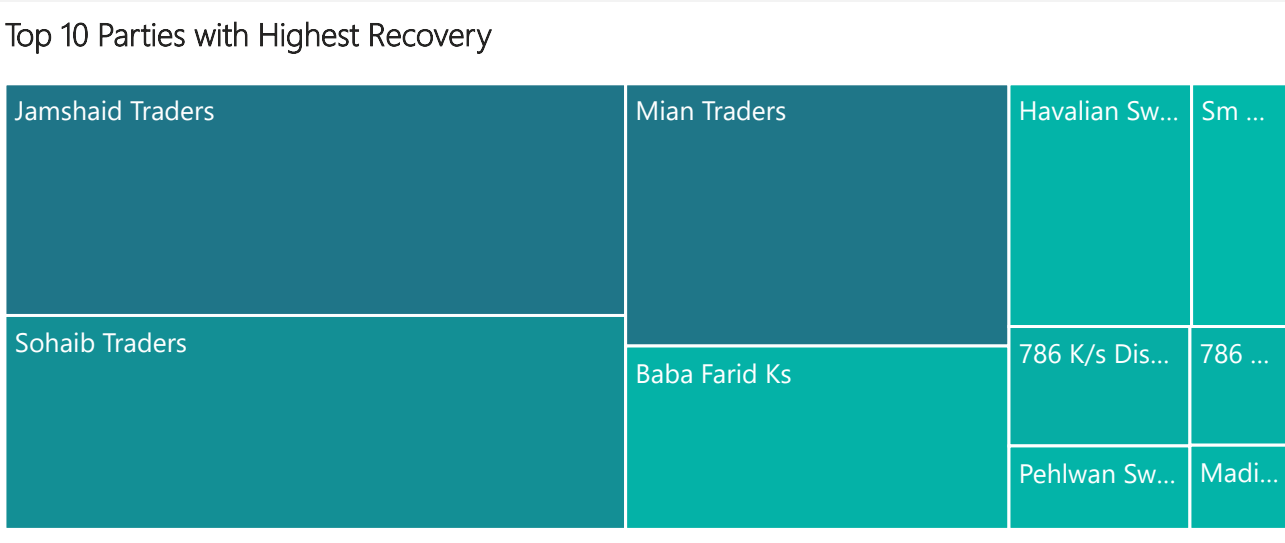
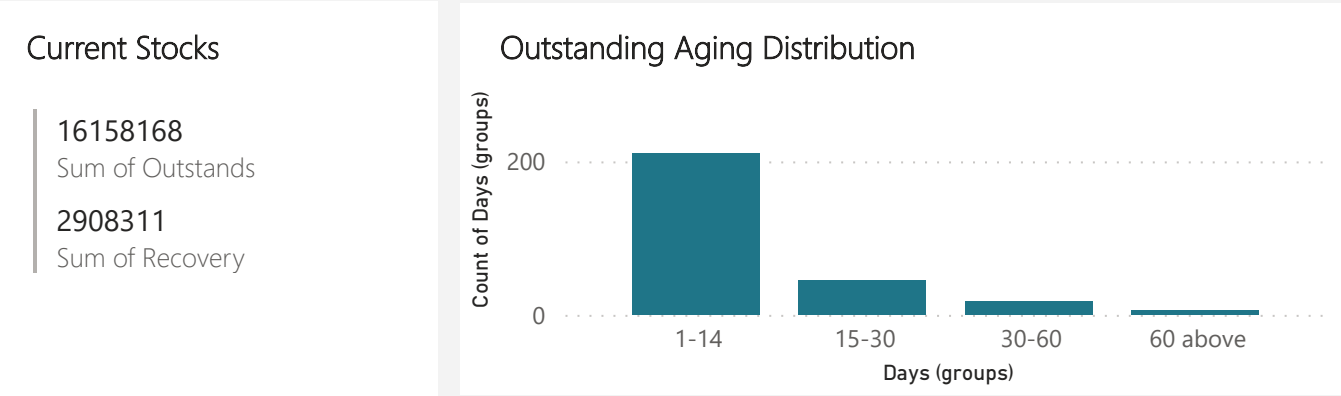
All

Category

All

Brand Name

All



Company

Salesman

All

Current Stocks

42,593,000.02

Sale Value

40058576

Net Cash

174460

Expense

Days Sales Outstanding Analysis

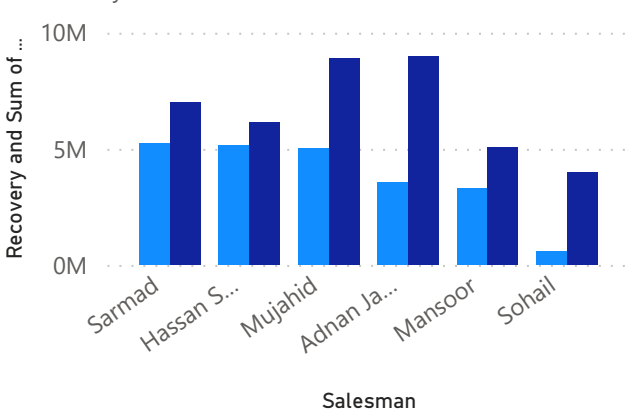
Date

All



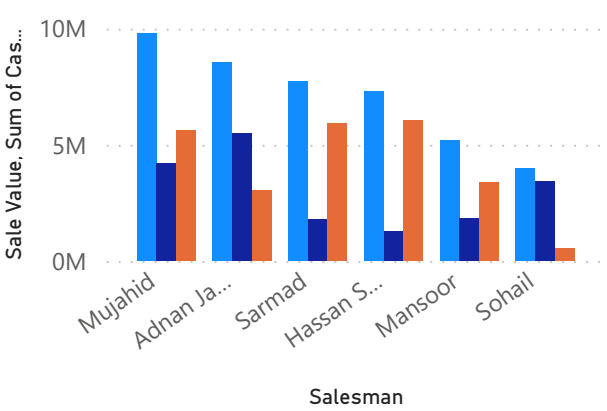
Net Cash and Recovery by Salesman

Recovery Sum of Net Cash

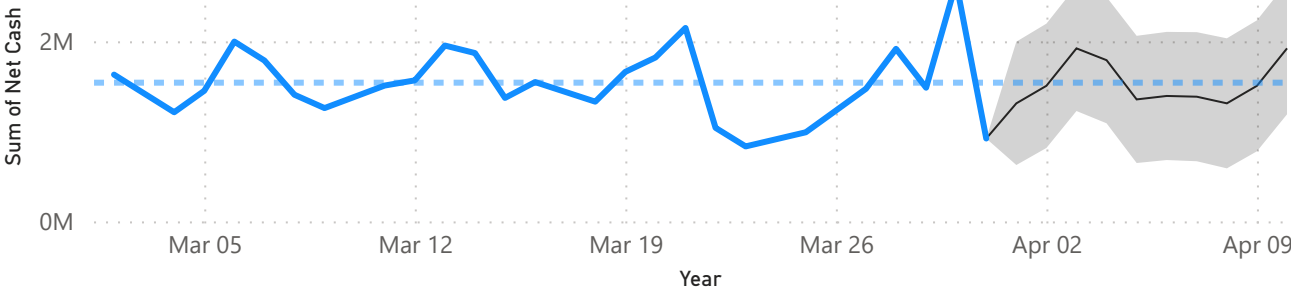


Sale Value, Cash Sales, Credit Sales by Salesman

Sale Value Sum of Cash Sales Sum of Cr.Supply

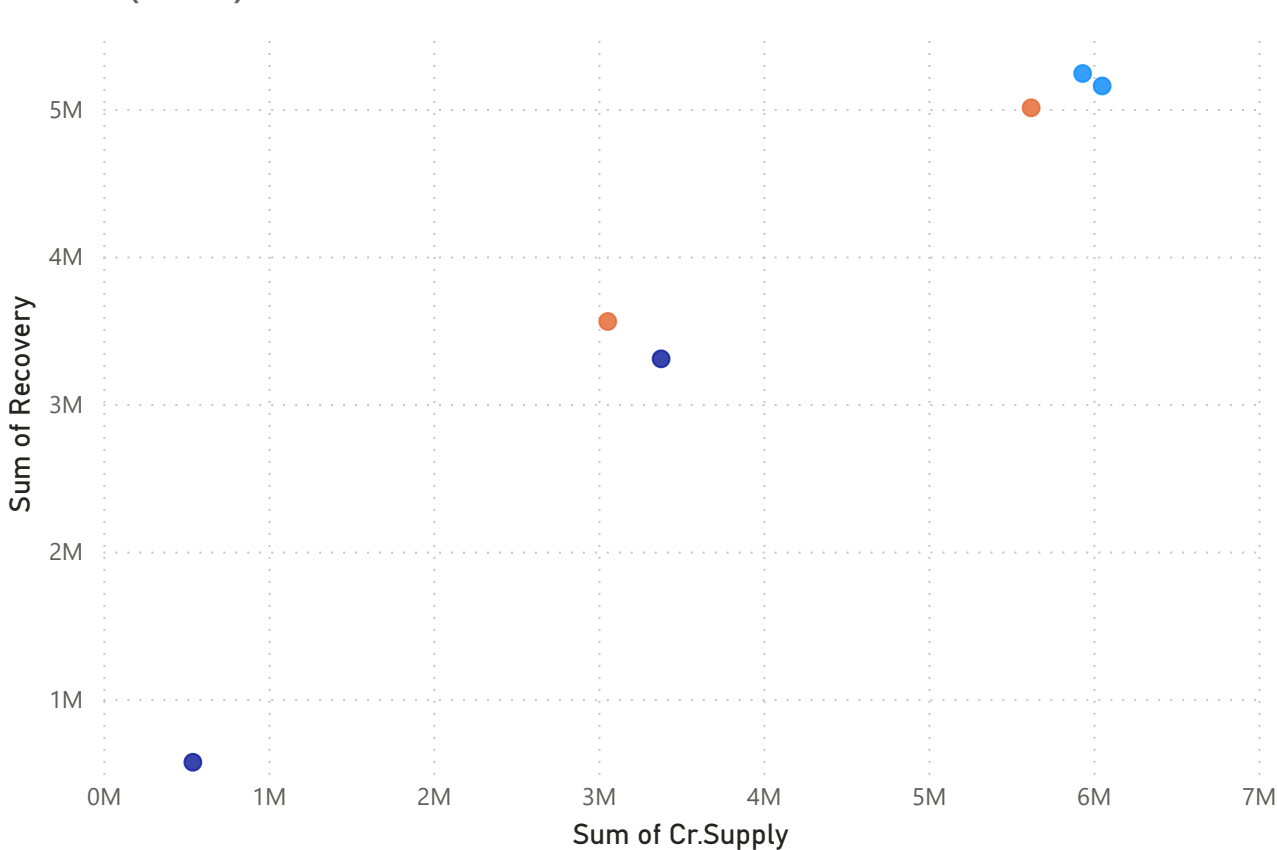


Net Cash Analysis



Salesmen Cluster Analysis

Salesman (clusters) Cluster1 Cluster2 Cluster3



Cash Collection Cycle

