

STRATEGIC INSIGHTS MEA

Updated on : 9/30/2021

All currencies are in USD

-25.27% YTD
1.6K
TEU's

38.95% YTD
190
Restows

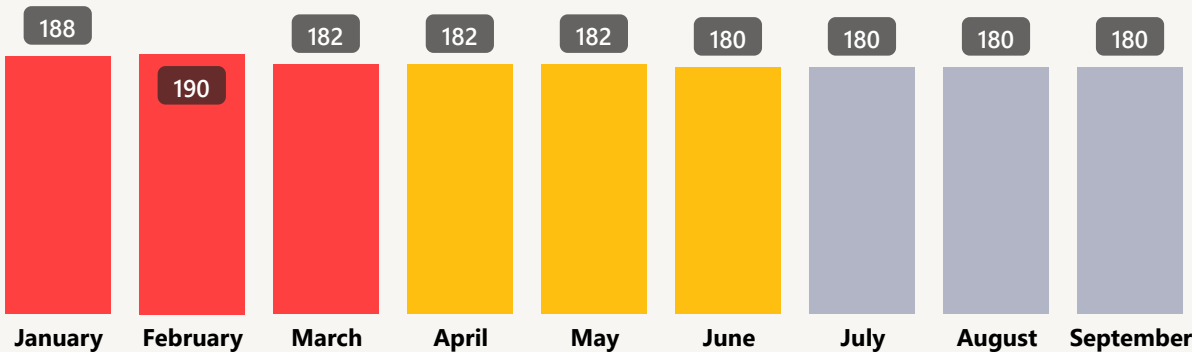
111
Hatch lids

4.4% 415K
Transshipment

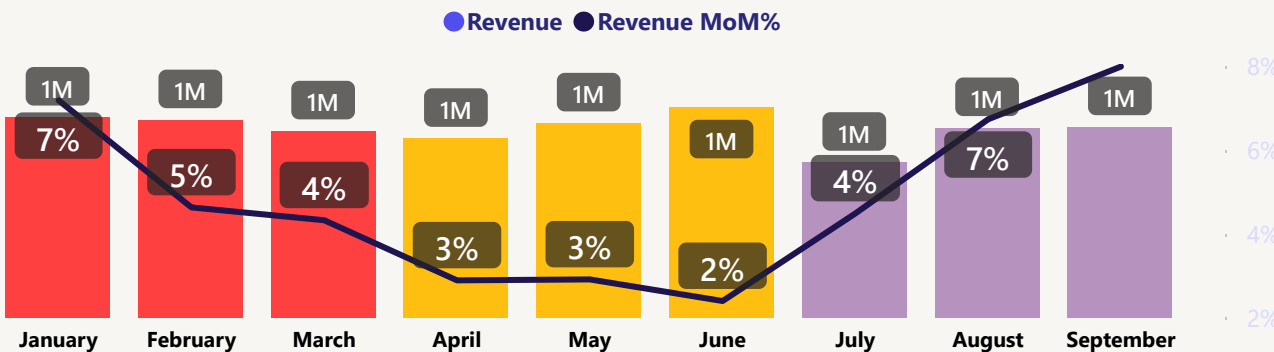
87.1% 8M
Original Destination

8.6% 815K
Restows

TEU's TREND MONTHLY

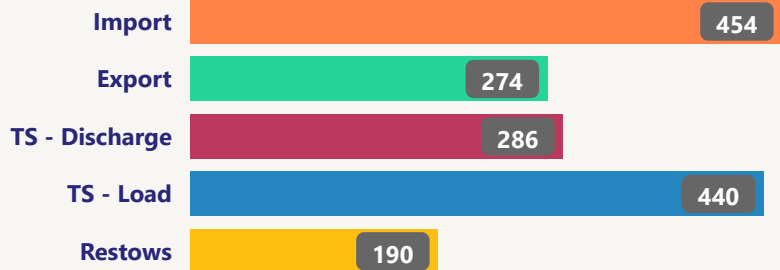


REVENUE TREND MONTHLY



CONTAINER TYPE

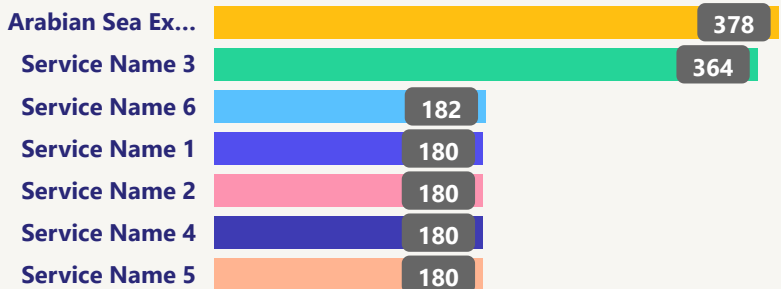
TEUs



Shipping Line	BU	TEU Count	Revenue
NDS	Dakar	356	2173K
NDS	Jeddah	352	2146K
NDS	Djen	350	1866K
NDS	Berbera	184	1104K
NDS	Sokhna	182	1098K
NDS	Maputo	176	1065K
CMA	Dakar	6	42K

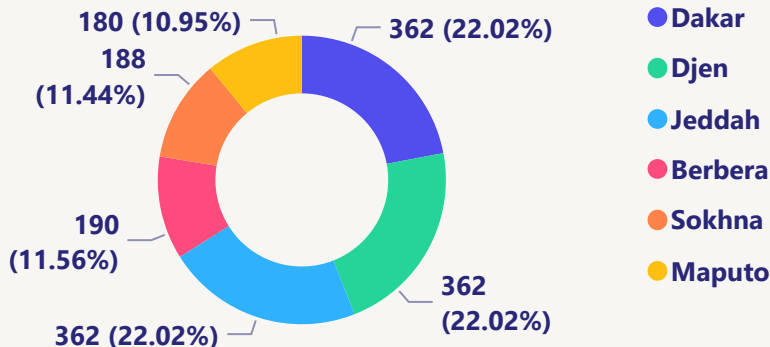
SERVICE TYPE

TEUs



Service Name	BU	TEU Count	Revenue
Arabian Sea Express Service	Jeddah	152	805K
Service Name 3	Dakar	106	194K
Arabian Sea Express Service	Djen	104	372K
Service Name 2	Dakar	90	354K
Service Name 3	Jeddah	84	232K
Service Name 6	Djen	74	95K
Service Name 4	Sokhna	70	66K

BUSINESS UNIT



BU	TEU Count	Revenue
Dakar	362	2216K
Jeddah	362	2146K
Djen	362	1866K
Sokhna	188	1119K
Berbera	190	1104K
Maputo	180	1065K

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TEU's

YTD
1644

38.95%
Restows

YTD
190

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Hatch lids

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Transshipment

415K

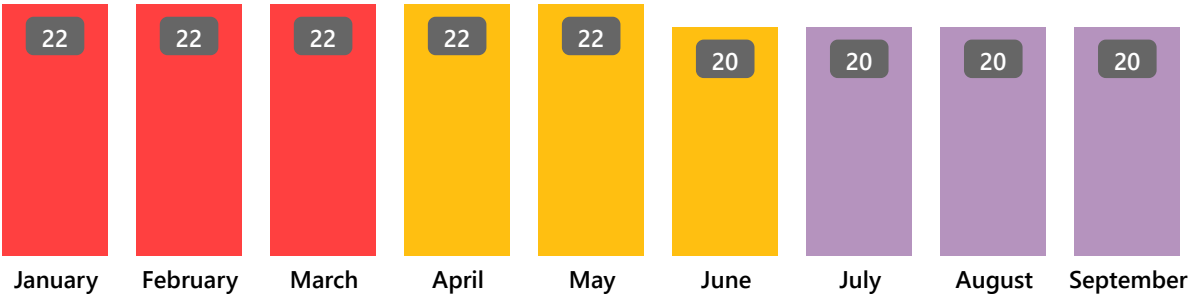
87.1%
Original Destination

8M

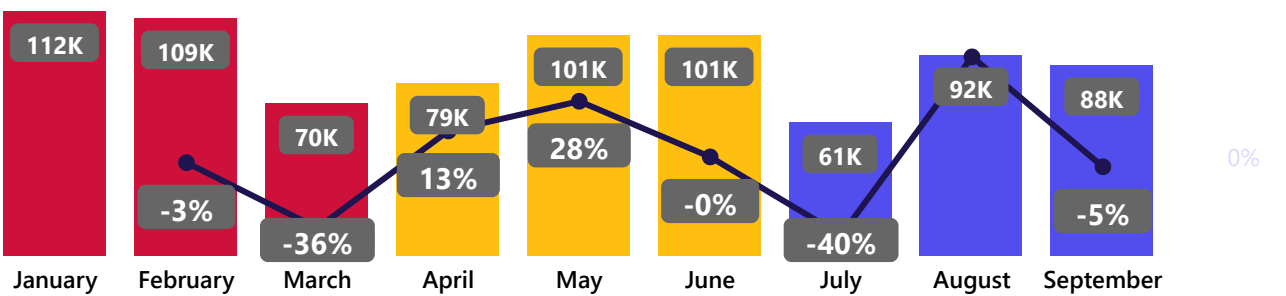
8.6%
Restows

815K

RESTOWS TREND MONTHLY

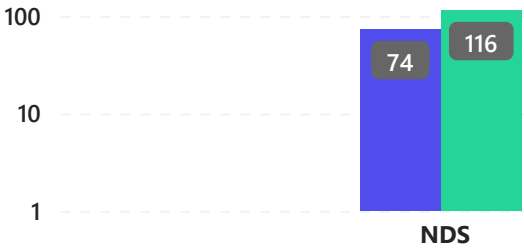


REVENUE TREND MONTHLY



CONTAINER TYPE

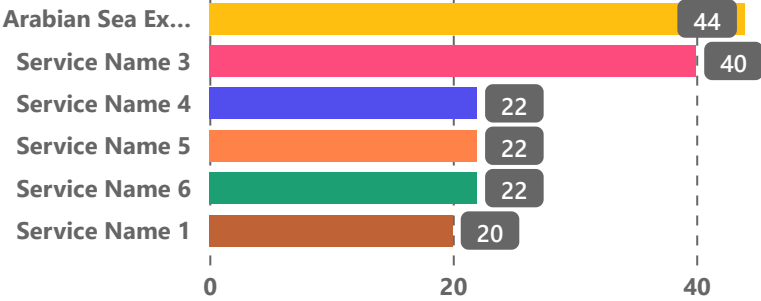
Billed Restows Unbilled Restows



Shipping lines	Billed	UnBilled	Revenue
NDS	74	116	815K

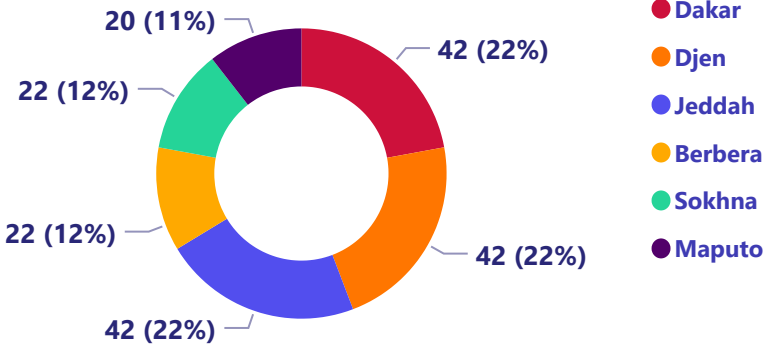
SERVICE TYPE

Restows TEUs

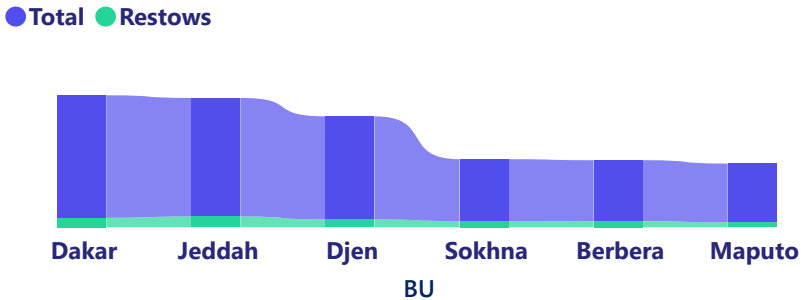


Service Name	Restows	TEUs	Revenue
Arabian Sea Express Service	44	378	2251K
Service Name 3	40	364	2052K
Service Name 5	22	180	1092K
Service Name 2	20	180	1088K
Service Name 1	20	180	1039K
Service Name 4	22	180	1037K

BUSINESS UNIT



Revenue by Business Unit



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TEU's **1644**

38.95% ^{YTD}
Restows **190**

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Hatch lids

4.4% ^{415K}
Transshipment

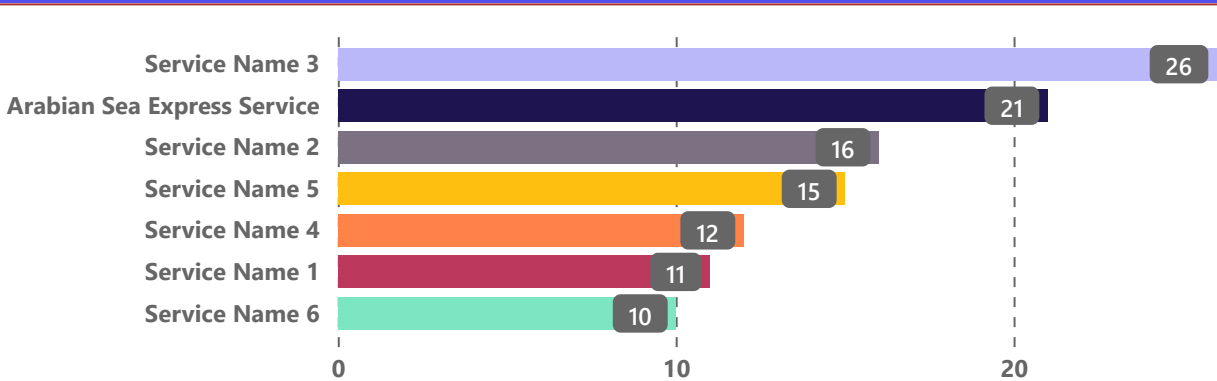
87.1% ^{8M}
Original Destination

8.6% ^{815K}
Restows

HATCH LIDS TREND MONTHLY

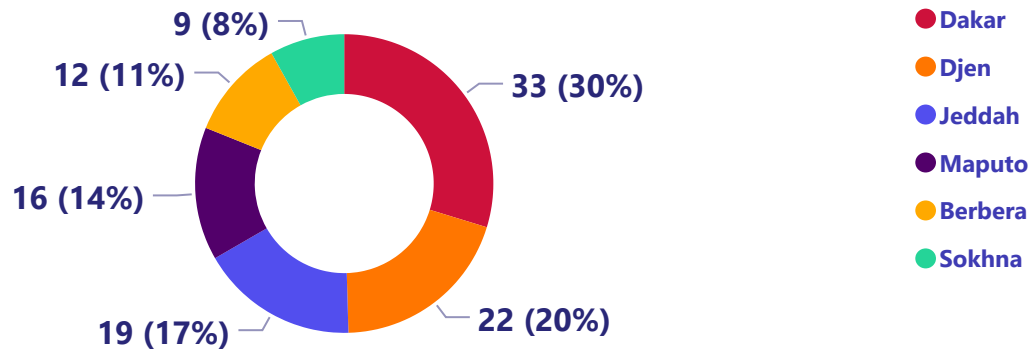


SERVICE TYPE



Service Name	Hatch lids	Revenue
Arabian Sea Express Service	21	2223K
Service Name 3	26	2128K
Service Name 5	15	1174K
Service Name 2	16	1065K
Service Name 1	11	1060K
Service Name 6	10	1000K

BUSINESS UNIT



Business Unit	Hatch lids	Revenue
Dakar	33	2216K
Djen	22	1866K
Jeddah	19	2146K
Maputo	16	1065K
Berbera	12	1104K
Sokhna	9	1119K

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<div>-25.27%<div>YTD1644</div>TEU's</div>	<div>38.95%<div>YTD190</div>Restows</div>	<div>111<div>Hatch lids</div></div>	<div>4.4%<div>415K</div>Transhipment</div>	<div>87.1%<div>8M</div>Original Destination</div>	<div>8.6%<div>815K</div>Restows</div>
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TOP 10 BCO CUSTOMER

Business Unit CUSTOMER_NAME	Berbera TEUs	Dakar TEUs	Djen TEUs	Jeddah TEUs	Map... TEUs	Sokh... TEUs	TEUs	Revenue	Total Contribution %	Cum Cont %
	160	308	316	318	160	158	1420	7438K	78.16%	78.16%
A.F.CARVALHO-COMERCIO E SERVICOS SU LDA		2	2	2			6	56K	0.58%	78.74%
ANA MARIA CHATULA						2	2	18K	0.19%	78.93%
BOANGO-COMERCIO & PRESTACAO DE SERVIÇOS			2	2			4	39K	0.41%	79.34%
FELIX CATOMBELA KAHETE					2		2	35K	0.36%	79.71%
FREILOURE-COMERCIO GERAL E PREST DE SERVIÇOS. LDA		2	2				4	23K	0.24%	79.95%
FULL BLISS ANGOLA COMPANY LDA				2			2	17K	0.18%	80.13%
LILI SG-PRESTAÇÃO DE SERVIÇOS					2		2	26K	0.27%	80.40%
NICE SOUTH ATLANTIC LDA	14	20	12	14	4	12	76	721K	7.58%	87.98%
YULEISHI-COMERCIO GERALIMPORT EXPORT		2	2	2	2	2	10	42K	0.44%	88.42%

TOP 10 SHIPPING LINES

Shiping lines	Berbera	Dakar	Djen	Jeddah	Maputo	Sokhna	Total
NDS	184	356	350	352	176	182	1600
CMA	6	6	12	10	4	6	44

TOP 3 GROWING CUSTOMERS

Customer Name	MoM%
YULEISHI-COMERCIO GERALIMPORT EXPORT	25.00%
Z. RUI-COMERCIO GERAL R PREST. DE SERVIÇOS	9.43%
NICE SOUTH ATLANTIC LDA	5.56%