# Joe Teichman

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Product/Project Manager with passion for adding value, revolutionizing industries, and reshaping the world through technology. International trailblazer and cultural immersionist. With full-stack web development experience in Ruby on Rails and JavaScript-based programming, and a background in finance and product development, I bring strong skills in management, business analysis and team leadership. Inspired by Warren Buffet and Eminem 'academies'.

#### EMPLOYMENT HISTORY

# RCLCO, Los Angeles, CA

Fintech Project Manager / Vice President of Asset Management, 2017 - Present

- + Manage \$4 billion real-estate portfolio and 16 JV partners across 100 properties at a real estate advising consultancy
- + Lead project management for a major asset management software transition, overseeing a 6-person cross-functional team; define project roadmap, implement sprints, and apply internal controls/processes to ensure budget and time optimization
- + integrate new software with Rails back-end; identify and recreate code logic for optimized functionality and single source of truth, and design user dashboard for an intuitive workflow and customized experience

# ForJe, Los Angeles, CA (App Store | Play Store | Website)

Dating App Project Manager 2015 - Present

- + The first dating app that utilizes deep-learning algorithms to match users via questions, user interactions, and pictures
- + Lead product/project scope, ideation, resourcing, planning, design, testing, feedback, implementation, and market launch
- + Oversee UI/UX and technical teams, using Agile methodology and iterative product development to optimize runtime and efficiency, limit downtime, debug, and produce new features and designs within hours (OTA Updates)
- + Plan both front-end and back-end infrastructure, architecture, tests, and documentations; on-boarding within hours.
- + Modularize and query data sets of user information to sort, filter, and analyze app questions and features
- + Develop a user verification process that is 99% accurate, using only a driver's license, without requiring any 3rd party API
- + Design UX so that user has no typing inputs, yet offers very tailored experiences; shortened sign-up process time by 300%
- + Collaborate with a team of 5 researchers/coaches to hone user matching system, conducting full market/competitive research

# Breakthrough Dating, Los Angeles, CA

Project Manager, 2014 - 2015

- + Led 200% y-o-y revenue and net profit organic growth since inception
- + Negotiated with an online dating company an exchange of services, boosting market exposure and revenue by 50%
- + Managed partnerships with over 30 organizations to integrate services into their business models
- + Synergized 7 SMBs and implemented scalable franchisee model, currently in 12 markets globally

# The Lightstone Group, New York, NY

Senior Analyst 2011 - 2015

- + Sourced billions of dollars of equity and debt deals and performed all due diligence and financial-modeling
- + Datamined terabytes of macro/micro economic data, using Python and SQL, creating algorithms for REIT forecasting models
- + Collaborated with 17 entrepreneurs on strategy, controls, product development and identification of trends & new markets
- + Identified \$35 million of land parcels and analyzed, presented and advised CEO for purchase (gross return of 250%)

# TECHNICAL PROJECTS

#### Dating Thermometer - Website | Play Store | App Store

App based on 30 years of proprietary research on successful long-term committed relationships

- + Built with React Native as a single page application, utilizing Redux and navigation, ensuring an instinctual user experience
- + Employed SocketIO/Node chat component and messaging notification, to enable user-to-user communication
- + Set up authorization, API requests and architectural modeling with Rails, Postgres, Express and MongoDB

# TECHNICAL SKILLS

Ruby, Rails, SQL, Javascript, React, React Native, Node, Python, Mongo, Redux, Firebase, Websockets, VBA, Office Suite

# **EDUCATION**

#### Flatiron School, New York, NY - 2015

+ Full Stack Web Development, Ruby on Rails, JavaScript, and React immersive program

#### Touro College - New York, NY - 2010

+ Bachelor of Science in Mathematics; Valedictorian; GPA: 3.97; CFA Level III Candidate; Actuarial Exams P, FM, MFE