

Joe Teichman

323-761- 0381 | kaalm1@gmail.com | github.com/kaalm1

Full stack web developer with a passion for adding value, revolutionizing industries and reshaping the world through technology. With experience in Ruby on Rails and JavaScript based programming and a background in finance and corporate/product development, I bring strong skills in project management, business analysis and team leadership. International trailblazer and cultural immersionist. Inspired by Warren Buffet and Eminem 'academies'.

TECHNICAL PROJECTS

JSoulDates - [Demo I](#) | [Demo II](#)

Dating app based on 30 years of proprietary research on successful long-term committed relationships

- + Built with React Native as a single page application, ensuring a seamless, instinctual user experience
- + Implemented Redux and navigation to simplify codebase
- + Integrated Facebook login and verification for a customized user interface
- + Employed Websocket messaging component to enable user to user communication
- + Utilized multiple custom SQL queries for instantaneous, conditional user matches
- + Created histogram sorting algorithm to rank potential matches with the best fit
- + Strategized current and future iterations of application and various monetizing features
- + Collaborated on a team of 5 researchers/coaches to hone user matching system, conducting full market/competitive research

qSmart - [Github Front-End](#) | [Github Back-End](#) | [Website](#)

Never wait in line again! A queuing app to reserve your spot in any line, anywhere

- + Implemented Rails & React authentication for line management
- + Utilized CRUD model to drive versatile user functionality
- + Employed Twilio API with Websocket for text notification of queue status

TECHNICAL SKILLS

Ruby, Rails, SQL, Javascript, React, React Native, Node, MongoDB, Redux, Web Sockets, VBA, Office Suite

EMPLOYMENT HISTORY

Met Capital, Los Angeles, CA

Senior Analyst, 2015 - Present

- + Sourced and managed \$10 million of M&A private equity energy companies with 10+ team members in multiple departments
- + Collaborated with entrepreneurs on product development and identification of trends & new markets
- + Initiated JV with developers on \$25 million of NNN and SFR ground-up developments on the East Coast
- + Reconstructed all financial budgeting, forecasting, evaluation, and performance models with VBA and Excel
- + Expanded VBA automation to website scraping capabilities, data scrubbing and analyzing all U.S. markets
- + Compile weekly trends, drivers, operations and financial reports for presentation to executive management

Breakthrough Dating, Los Angeles, CA

CFO, 2014 - Present

- + Led 100% y-o-y revenue and net profit growth over the past 3 years
- + Synergized 7 SMBs and implemented scalable franchisee model, currently in 12 markets globally
- + Built full sweep social media & marketing platform (YouTube, AdWords, Facebook, Website, Press)

The Lightstone Group, New York, NY

Senior Analyst 2011 - 2015

- + Sourced billions of dollars of equity and debt deals and performed all due diligence and financial-modeling
- + Created statistically significant RMZ & Public REIT forecasting models, using 20 years of macro/micro variables
- + Constructed \$30 million public equity portfolio (REIT, Tech, Media, Telecom, Energy and Auto; 26% IRR)
- + Identified \$35 million of land parcels and analyzed, presented and advised CEO for purchase (gross return of 250%)

EDUCATION

Flatiron School, New York, NY - 2017

- + Full Stack Web Development, Ruby on Rails and JavaScript immersive program

Touro College - New York, NY - 2010

- + Bachelor of Science in Mathematics; Valedictorian; GPA: 3.97; CFA Level III Candidate; Actuarial Exams P, FM, MFE