## What went well? What should we keep doing? What should we celebrate?

Where did we make progress? **Expenses** 

**Estimation Of Business** 

What went poorly? Where did we have problems? What was frustrating to us or others?

What held us back?

open a home office, considerably lower, but you still need to keep an eye on the costs for turning an area or room into a suitable office

business needs to be estimated as an ongoing expense.

Buying the building in

which you plan to run your business takes a considerable sum of

money, and ongoing monthly payments if you take out a loan

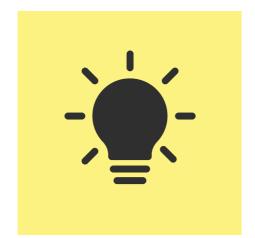
plan to lease space, calculate the cost based on the current price for square footage in your area.

cost of the various utilities you need in your office space, such as electricity, water, garbage, phone and any janitorial services required.

equipment you need depends on the type of business you







Getting and Fulfilling Orders

Hiring Employees

Paying your sales staff a commission **\***=

accounting

handle other tasks

> ception or the manufacturing process,

What ideas do you have for future work together? Where do you see opportunities to improve? What has untapped potential?



See an example

## How should we take action?

What do you believe we should do next? What specific things should we change? What should extend beyond this meeting?