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SUBSTITUTES

(under what conditions would ability enhance effort i.e. ability & effort as ~~strategic~~ complementary)

In Das-Hamme paper they find that high ability experts put more effort.

8) EXPERT - ACTIONS

Experts first choose fixed location ~~are~~ in circular city / Hotelling and in next stage effort.

Do we take a state space as continuous $[0,1]$ such that threshold

States C, E (cheap (low intensity) & expensive (high intensity)
 d_1 for eq d_6 for eq

(3)

$$\text{st } 0 < C < E < 1$$

or do we take a discrete state space either $\omega = \{C, E\}$ or $\omega = \{0, C, E\}$ where 0 is no revelation / No problem.

Effort is conditional on state i.e

$$e(E) > e(C)$$

$$\text{or } e([0, 1]) \text{ st } e(0) < e(C) < e(E) < e(1)$$

If utility f'n of consumer AT LEAST depends upon state and corresponding effort

$$\text{then } u(\omega, e) \left\{ \begin{array}{l} \omega (\text{omega}) - \text{state} \\ e (\text{effort of expert}) \end{array} \right.$$

* CREDENCE ASSUMPTION

Since the consumer cares about the outcome & not effort per se, i.e at least the problem is solved then we should not assume

that $u(E, e(E)) > u(C, e(C))$ (4)
just because of higher effort ie
 $e(E) > e(C)$. Thus we assume

$$\boxed{u(C, \bar{e}) = u(E, (E-C) + \bar{e})}$$

where \bar{e} is the minimum effort
to solve C and $(E-C) + \bar{e}$ is the
minimum effort to solve E.

What are the implications of
assuming the following 2 assumptions

$$u(C, C-e) = u(C, C+e)$$

$$u(E, E-e) = u(E, E+e)$$

That is right hand side is
superfluous effort above what
is needed (overtreatment)
and left hand side is (undertreatment)