

## **Product Manager**

Cequint, Inc. is looking for a Sr. Product Manager with demonstrated success in mobile application development and commercial deployment. The Product Manager will work closely with our talented team of engineers on Cequint's core consumer facing products. We are interested in hiring talented and motivated candidates with a strong track record in technical product management, product strategy, product planning, and wireless carrier channel distribution and support.

The Sr. Product Manager is responsible for the product planning and execution throughout the product lifecycle, including: gathering and prioritizing product and functionality requirements, working closely with Cequint's business development, engineering, project management, and marketing teams to ensure P&L goals are met.

## Principal responsibilities, duties and tasks of the job:

- Managing the entire product line life cycle from strategic planning to tactical activities
- Responsible for driving product implementation and customer satisfaction with wireless carrier partners who distribute Cequint's products
- Deliver detailed MRDs and PRDs with prioritized functionality and corresponding justification
- Manage the implementation of new products, working with program management and product development to validate partner requirements ensuring applications are launched on-time
- Provide feedback to marketing, finance, and product development teams regarding product strategy and key performance indicators
- Support Business Development during product introduction, detailed analysis, and pre-launch phases of the sales process
- Ability to define and manage deadlines. Succeed in managing dynamic tasks in a fluid environment
- Ability to manage complex and multi-departmental software development projects
- Sound working knowledge of all aspects of product management is required, along with analytical, organizational and problem solving abilities
- Act as a leader within the company

## **Qualifications and Experience:**

- 5+ years experience as a Product Manager
- Bachelor's degree
- Minimum 4 years of experience within the US wireless telecommunications industry
- Demonstrated success defining and launching excellent products
- Strong presentation and writing skills. Strong leadership and organizational skills
- Technical background, with experience in mobile application development
- Provide example of an effective MRD or PRD document delivered in the past



## **Special Skills:**

- Previous experience in developing wireless software applications based on Android, RIM, BREW, JAVA, and/or Windows Mobile technology
- Ability to work in a fast-paced and highly visible position
- Knowledge of software systems, communications protocols and user interfaces
- Hands-on knowledge of mobile handset development and technology
- Interest in, and focus on, customers and creating good consumer experiences

Cequint provides competitive salaries, DOE, full benefits spread, 401k, discount health-club membership, and a host of other benefits.

Resumes / inquiries to jobs@cequint.com NO THIRD PARTIES