



Form ST-13  
**Small Business Energy Exemption Certificate  
for Purchases On or After April 1, 2006**

Rev. 2/06

**Massachusetts**  
**Department of**  
**Revenue**

Vendor's name

Address

City/Town

State

Zip code

Description of energy being purchased (check one):

Number of employees

☐ Gas ☐ Steam ☐ Electricity ☐ Heating Fuel

I hereby certify that the energy described above is purchased solely for my own use as a qualifying small business which, during the previous calendar year, had gross income of less than \$1,000,000 and which reasonably expects to have gross income of less than \$1,000,000 for the current calendar year, and which has five or fewer employees. I further certify that I have records sufficient to document the eligibility of the business claiming exemption under this certificate. This certificate may not be used to claim exemption if any portion of the energy purchased is provided to or for the benefit of other entities.

Full liability is hereby assumed by the purchaser for the payment of any use tax due in the event that the purchaser does not meet all of the requirements above. This certificate shall be considered part of each order unless revoked in writing. All vendor purchase orders under this certificate shall clearly state that they represent purchases for the use of exempt small business.

**Signed under the penalties of perjury.**

Signature

Title

Name of company

Federal Identification number

Address

City/Town

State

Zip code

Date

Type of certificate (check one): ☐ Single Purchase Certificate ☐ Blanket Certificate (for calendar year \_\_\_\_\_ )

# Form ST-13 Instructions

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## General Information

All business entities with gross income of less than \$1,000,000 for the previous calendar year and that reasonably expect to have gross income of less than \$1,000,000 in the current calendar year, that have five or fewer employees are exempt from paying a sales tax on their purchases of gas, steam, electricity and heating fuel solely for their own use. A business that may not have had gross income during the preceding calendar year, such as a newly-formed business, may be eligible for exemption if it reasonably expects to have gross income of less than \$1,000,000 for the current calendar year.

Any purchaser which seeks this exemption must complete Form ST-13, Small Business Energy Exemption Certificate. A signed copy of this form must be submitted to the vendor(s) in order for the small business to claim the exemption. The small business exemption applies only to purchases on or after the date this certificate is signed and presented to the vendor.

## Instructions to Vendors

The burden of proving that a business is entitled to the small business exemption is on the vendor unless the vendor accepts in good faith a copy of this certificate, Form ST-13.

For each sale exempt from sales tax under the small business exemption, vendors must keep a record of the name, address, and federal identification number of the small business claiming the exemption, the sales price of each sale and a copy of Form ST-13. For further information regarding the requirements for retaining records, see Massachusetts Regulation 830 CMR 62C.25.1.

## Instructions to Purchasers

A purchaser ordinarily must present this certificate to the vendor for each calendar year on or before the date of its first purchase of taxable fuel in each new calendar year. If a purchaser presents the certificate after this date, the certificate only applies to purchases made on or after the date the certificate is signed and presented to the vendor.

For purposes of this exemption, an "employee" includes any partner, owner or officer of the business who normally works for the business for thirty hours or more per week. Unless a taxpayer demonstrates otherwise, the Commissioner of Revenue will presume that any partner, owner or officer who regularly works for a business normally works for the business for thirty hours or more per week.

"Employee" also includes any other individual who is an employee as defined for federal tax withholding purposes under Internal Revenue Code (I.R.C.) Sec. 3401 and who normally works for the business for thirty hours per week or more and who is hired for a period of five months or more.

In determining number of employees, a business entity must consider all employees, not just employees at a particular location of the business.

If a business is a member of an affiliated group, as defined in I.R.C. Sec. 1504, all employees of all members of the group must be counted to determine whether the entire affiliated group qualifies as a small business.

The business must maintain adequate weekly employee time and wage records to substantiate any claim to this exemption.

If at any time a business that has claimed a small business exemption under this certificate ceases to qualify for exemption, it must notify the vendor in writing.

A purchaser is liable for the payment of any use tax in the event that the purchaser is not eligible for the exemption.

For further information about the Small Business Energy Exemption, see Massachusetts Regulation 830 CMR 64H.6.11; Technical Information Release 06-2.

**Warning:** Willful misuse of this certificate may result in criminal tax evasion penalties of up to one year in prison and \$10,000 (\$50,000 for corporations) in fines.

If you have any questions about the acceptance or use of this certificate, please contact the Massachusetts Department of Revenue at (617) 887-MDOR.