# **DUY PHAM**

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## **EDUCATION**

University of Southern California, Marshall School of Business – Los Angeles, CA

Aug 2024 - May 2026

Master of Science in Business Analytics (STEM) – GPA: 3.44

University of the Pacific - Stockton, CA

Jan 2020 - May 2023

Bachelor of Science in Business Administration, Business Analytics and Finance – GPA: 3.8

#### PROFESSIONAL EXPERIENCE

Carter's Inc. - Atlanta, GA

May 2025 - Aug 2025

Business Intelligence Analyst Intern

- Developed ETL workflows using Oracle SQL and Tableau Prep to integrate and transform multiple data sources into a centralized dataset, ensuring accuracy and consistency for downstream Tableau reporting
- Built 2 interactive Tableau dashboards with automated data refresh and export features to track container status and carrier performance, providing transportation stakeholders with real-time visibility
- Monitored 4+ weekly dashboards and partnered with the transportation team to translate insights into recommendations, streamlining operations and improving delivery performance by 20%
- Collaborated with 10+ stakeholders across distribution centers, carriers, and inbound transportation teams to define key metrics, enhance reporting accuracy, and document processes for long-term usability

## FPT Software – Da Nang, Vietnam

May 2024 - Aug 2024

Business Intelligence Analyst

- Built 5 DOMO cards for a \$1.4B fintech client, providing insights to optimize UI design decision and enhance experience for 600,000 users
- Monitored 5+ weekly dashboards to identify discrepancies and worked closely with engineering to resolve data issues, reducing reporting inconsistencies by 20%
- Collaborated with customer support, data engineering, and management teams to define data requirements and deliver adhoc reports, focusing on app feature performance and user behavior insights to support strategic enhancements

## Lions Financial – New York, NY

Jul 2023 - Dec 2023

Business Analyst Intern

- Collaborated with the Equity Research team to analyze financial statements and stock performance of hotel REITs using Python, benchmarking competitors to guide \$3M+ investment decisions
- Designed 5+ Tableau dashboards presenting key financial and stock insights, enabling senior management to make informed investment decisions and prioritize high-performing opportunities

#### FocusKPI, Inc. - Santa Clara, CA

Oct 2022 - Feb 2023

Data Analyst Intern

- Collected and analyzed daily sales data across e-commerce platforms for a global sport client, using SQL to uncover customer purchasing trends and facilitate targeted sales strategies
- Developed 5+ Tableau dashboards for marketing team, enhancing campaign targeting and increasing ROI by 15%

#### **DATA ANALYSIS PROJECTS**

# Hospitality Database Development (Microsoft SQL Server)

May 2023

• Developed and optimized 8+ SQL queries, views, and stored procedures to automate reservations, monitor cabin utilization, and support decision-making for guest capacity and operational planning

## Data4Good Case AI Competition (Python, Microsoft Azure) - Purdue University

Nov 2024

• Built a text classification model in Python to categorize 5,000+ survey responses, applying text analysis and ensemble learning to support smarter resource planning for military families

## Airbnb Analytics (Python)

**Apr 2025** 

• Applied time series forecasting and regression modeling in Python to predict listing prices and analyze guest review sentiment; created visualizations to communicate pricing trends and satisfaction factors

#### **SKILLS & INTERESTS**

- Computer Skills: Python, R, SQL, Tableau, Power BI, DOMO, JMP Pro, RapidMiner, Microsoft Excel
- Personal Interest: Outdoor activities (hiking and nature exploration), golf, and fitness training