Dear Hiring Manager,

I am writing to express my interest in the Customer Success Services internship position at Oracle. With my strong technical foundation in computer science from UNC Chapel Hill and hands-on experience working directly with customers through my startup, I am excited about the opportunity to help Oracle customers maximize their technology investments.

My experience as the founder of Nolyn has given me valuable insights into customer success and technical problem-solving. While developing our solution, I've worked closely with stakeholders at Pitt County Schools to understand their needs and implement solutions that deliver real value. This experience has taught me the importance of not just building technology, but ensuring it truly serves the customer's business goals – a philosophy that aligns perfectly with Oracle's customer-first approach.

My technical qualifications match well with the role requirements. I have strong programming skills in Python and experience working with cloud technologies through AWS. My research work in healthcare data analysis has given me practical experience with databases and data management, including SQL analysis and performance optimization. Additionally, my experience with machine learning technologies provides me with valuable tools for analyzing trends and solving complex technical challenges.

What particularly draws me to Oracle's Customer Success Services is the opportunity to bridge the gap between advanced technology and business value. Through my column writing for The Daily Reflector, I've developed strong communication skills that enable me to explain complex technical concepts to diverse audiences. This skill, combined with my technical background, would allow me to effectively collaborate with customers and cross-functional teams to deliver optimal solutions.

I am eager to learn from Oracle's experienced CSS professionals and contribute to the team's mission of helping customers achieve more with their Oracle investments. Thank you for considering my application. I look forward to discussing how I can contribute to Oracle's customer success initiatives.

Best regards,

Kaiji Fu