

Kailash Kumar S

kailashkumar.official@gmail.com | kailash.netlify.app

EDUCATION

National Institute of Technology Tiruchirappalli, Tiruchirappalli, India

B.Tech in Electrical and Electronics Engineering with minors in Management | 7.25

Jul 2015-May 2019

Final year Project | “Consumer adoption of Renewable energy in India” | Compiled and analysed behaviour of consumer towards adoption and acceptance of Renewable Energy technology in different Social and geographic sections of India

Summer project | “IoT based energy consumption meter using ESP12 and Arduino” | Built a smart power meter by integrating a wi-fi module to a power meter to enable communication through internet

WORK EXPERIENCE

Business Technology Analyst, Deloitte USI, Bengaluru, India

Aug 2019-Present

Translated business requirements into technical design and coded software changes to build required features and functionalities for ecommerce web applications using *SAP Commerce Cloud* | Worked in an *Agile* development environment using advanced *Scrum* methodologies | Fixed defects and implemented enhancements that significantly improved web functionality and contributed towards the increase in client’s revenue by 4%

Investment Banking Analyst Intern, Pears Capital Limited, Chennai, India

May 2018-Jun 2018

Researched potential investors, buyers and acquisition targets with an asset base greater than *1 million USD* | Presented financial and market presentations to management and clients | Worked on *5+ deals* preparing Teasers and information memoranda | Prepared industry research and competitor analysis for the client

Equity Research Analyst Intern, Divya Swaroopa Financial Services, Chennai, India

Dec 2017-Jan 2018

Analyzed stocks using technical analysis and gave buy and sell recommendations | Conducted research on industry macro trends and company financials under the direction of a senior analyst | Analyzed news reports to remain informed about market trends | Presented the compiled research to the senior analyst

EXTRA CURRICULAR ACTIVITIES

Festember (the annual cultural festival of NIT Trichy), Treasurer

Nov 2018- Nov 2019

Planned and managed an annual budget of over *100,000 USD*, accurately documented all transactions and prepared a year-end report | Worked with executive members to optimize the annual budget, tracked actual expenses against projected expenses, *increased savings by 10%*

Pragyan (The annual technical festival of NIT Trichy), Marketing Manager

Mar 2017- Dec 2017

Developed new events and channels to promote brands and to engage audience | Interacted with more than 30 senior company executives in creating sponsorship opportunities | Generated over *2000 USD* worth of revenue for the festival in cash and kinds | Drafted marketing proposals and memorandum of understanding stating the formal agreements regarding the sponsorship

CERTIFICATIONS

Cleared *CFA® Level 1* | *SAS® Programming 1: Essentials* | *Finance & Quantitative Modeling for Analysts Specialization – Wharton Online* | *Financial Forecasting with big data - Project management Institute®* | *R for Data Science - Udemy®*

TOOLS

MS Office | MS Excel | Java 8 | RStudio | *SAS® Studio*

INTERESTS

Reading | Writing | Quizzing | Football