



# Dr. Manoj's Website

29.10.2021

—

## Page 1

### The carousel

This will include:

- Pictures of him accompanied by quotes from the book.
- A picture of the book with two buttons to link the buyers to TBC.
- A mockup of the book.

### About Dr. Manoj

I have over 45 years of work experience and am recognized as an authority in transforming loss-making institutions/companies and turning them into industry leaders, making them profitable. Identified to stage historic comebacks in performance, employee engagement, stakeholder mobilization including fundraising & investor buy-ins & building sustainable business models. I repair broken morale and build collaborative & innovative work-forces that are pivotal to businesses & organizations.

To know more about me... ⇒ link to the about page.

## Page 2 - About Me

### Leadership Values

- Corporate Culture Change
- Team Mentorship
- Strategic Partnerships
- Crisis Management
- Fund Raising Mobilization
- Competitive Market Positioning

## Current Roles & Positions

### Private Companies

#### Group Managing Director

- Kingsway Tyres Ltd
- Kingsway Investments Ltd
- Kingsway Properties Ltd
- Creative Innovations Ltd
- Growth Management Ltd
- Tribe Hotels Limited
- Greenhills Investment Ltd (Village Market Group)

#### Honorary Positions

1. M.P. Shah Hospital (Social Service League) - Chairman Since 2011
2. The Lions Sightfirst Eye Hospital - Vice-chairman Since 2013
3. Automobile Association of Kenya (AA) - Governing council member Since 2008
4. ICONIC Toastmasters Club - Current President
5. The St. John's Ambulance Priory Council - Board Member

#### Humanitarian

1. Lions Club International Foundation - Trustee 2020-2023
2. Member of the Lead Gift Committee, Campaign 100 - Member 2019-2022
3. Kingsway Foundation - Chairman- Since 2012

## Key Achievements

Grants / Fund Raising: successfully mobilized & raised over USD 25M for M.P. Shah Hospital & USD 12M for Lions Foundation, Clubs & Hospital over the past 10 years from foundations, programs & individuals that are fully invested in specific projects in service for the humanity. These programs include COVID-19 funds for patients, vulnerable communities & healthcare workers.

As the current Chairman of M.P. Shah Hospital, built state of the art ICU, Maternity Ward, championed 3 more new wings. Outpaced competitors through revenue & share maximization translated to turnover of USD 15 million & sales height of 12% increase YoY.

Lion of The Year Award District. Best Club President. Best Club Secretary. Best Club Project. Outstanding Leadership to Sight First. 25 Annual District Governor's Appreciation Awards, 100% District Governor's Award 2000-2001

“As the Managing Director, grew the Kingsway Tyre Business to over 20 outlets with a double-digit growth leading with commanding market share in the industry, leading to a peak USD 50 million turnover & a sustained return on sales profit of over 25%”

As a founding member, successfully developed The Lions Sightfirst Eye Hospital & today is the only hospital in East Africa with an eye bank. Currently on course to develop a self-sustainable model & a growth trajectory of up to 10% YoY growth with of up to USD 10M Turnover & forecast to grow to USD 12M by 2021.

11 International Presidents Certificates of Appreciation, 6 International Presidents Leadership Awards, 14 International Presidents Awards, Ambassador of Goodwill Award, Second Century Ambassador.

## **Education**

- United Graduate College & Seminary, USA (2012) - Doctorate in Philanthropy and Humanities
- United Graduate College & Seminary, USA (1979) - Bachelor's Degree in Business Administration (Honors)

## **Lions Bio**

Dr. Manoj Shah of Nairobi, Kenya has served a two-year term as a director of The International Association of Lions Clubs at the association's 88th International Convention held in Hong Kong, June 27-July 1, 2005. Consequently, he has also served as a Board Appointee in 2011 and 2015.

A Charter member of the Nairobi Greater Lions Club since 1986, Director Shah has held many offices within the association at Club, District, and International levels. Because of his passion for Membership Development, Director Shah was appointed an Impact Team and G.M.T. Team Leader. He had the privilege of serving as the Chairperson of the most important Membership Development Committee worldwide in our association. Currently, he is appointed as a Constitutional Area Leader of the Global Action Team, for Africa, and is also serving a 3-year term as a trustee of the Lions Clubs International Foundation.

His desire to promote Leadership Development has seen him serve as faculty on many International Lions Leadership Institutes and Schoolings. In addition, he has participated in many leadership workshops throughout Africa and Asia. He has also served as an International Group Leader for the District Governors Elect seminar several times. He is now a certified LCIP Trainer for Lions Clubs International.

Director Shah was active in starting the Lions Service Center in Kenya with the Lions Renal Unit, the Lions Dental Center, and the Lions Hearing Center, and has successfully initiated the first LCIF Lions H.I.V. Aids Center for Children in Africa. He has also been involved in establishing the first Lions Eye Bank in Africa and is currently serving as the Vice-Chairman

of the Lions SightFirst Eye Hospital in Nairobi. He has been the pioneer and visionary leader instrumental in setting up the first two Lions Diabetic care centers in Africa.

Past Director Dr. Shah has also served as secretary and trustee to the Lions Clubs International Foundation and successfully spearheaded the challenge to support the Lions Campaign Sight First II Programme and single-handedly raised over US\$ 5 million in Africa with over 12 Lead Gifts Donors. Manoj has also served as the Chairperson of the 36th and 46th ISAAME Forums. He is currently a Member of The Major Lead and Corporate Gifts Committee for campaign 100 and has recently become a major lead gift donor, donating over USD 100,000 personally.


Dr. Manoj Shah is a very well-decorated Lion and has also been presented with the prestigious "HEAD OF STATE COMMENDATION" Award by His Excellency the President of Kenya for his dedicated role and active participation in Nation Building. He is also a recipient of the highest award of Lions Club International "THE AMBASSADOR OF GOODWILL AWARD". He has also been conferred with an Honorary Doctorate in Humanities.

In addition to his Lion activities, Director Shah is active in numerous professional and community organizations. He is currently the Chairman of the M.P. Shah Hospital, Vice-Chairperson of the Lions Sight First Eye Hospital, Chairperson of the Automobile Association of Kenya Road Safety Council, Member of the Priory Council of St. Johns, and an active member of the Visa Oshwal Community. He previously served as President of the Kenya Motor Sports Club, and Director of The Safari Rally Ltd. Director Shah is a successful businessman with interests in the Automobile, Property Hospitality, and Finance sectors. Dr. Manoj Shah is married to Jayna, an equally dedicated Lion Member of Lions Club Nairobi Greater. Both Manoj & Jayna are Progressive Melvin Jones Fellows and proud parents of two daughters, Priyum and Soyum.

## Page 3 - Institutes

### Kingsway Group

It's said that it is not the destination but the journey traveled. This singular statement clearly outlines the true and incredible story of Kingsway Tyres. It's years of doing things differently, leading the way, challenging the norms, and becoming a company of innovation. Since Kingsway tires began in 1960, the company strived to make a mark in every little thing they did. For Kingsway, all customers deserve to have a friend as they start off wherever life leads them; Kingsway has been that friend for over 60 years, more so because of the goals they set for themselves and the guidelines they firmly placed to get



them there. Kingsway is committed to meeting your expectations. A practice that has set them apart from the rest, as the company mantras clearly demonstrate...

For half a century, Kingsway Tyres has been present through the journeys that their valued customers have taken in and around East Africa. Kingsway is proud to be part of the successes these journeys bring. Kingsway Tyres Limited wants to continue sharing with you the continuing and intriguing story of life on the road. Now more than ever these stories will be painted with smiles of eager East Africans with the introduction of the revolutionary retreading plant, Kingsway Recamic Factory. It is the beginning of taking you further each and every day.

It's said that it is not the destination but the journey traveled. This singular statement clearly outlines the true and incredible story of Kingsway Tyres. It's years of doing things differently, leading the way, challenging the norms, and becoming a company of innovation.

Since Kingsway tires began in 1960, the company strived to make a mark in every little thing they did. For Kingsway, all customers deserve to have a friend as they start off wherever life leads them; Kingsway has been that friend for over 60 years, more so because of the goals they set for themselves and the guidelines they firmly placed to get them there. Kingsway is committed to meeting your expectations. A practice that has set them apart from the rest, as the company mantras clearly demonstrate.

## Lions Clubs International

The Lions SightFirst Eye Hospital was established by Lions Club International in July 1997 and has since grown to be the biggest tertiary eye care institution in East and Central Africa.

Apart from running a very modern outpatient department, the hospital is famous for its free eye screening camps, where those found with minor ailments are given medication on the spot while those requiring glasses or further examinations are referred to the hospital in Loresho. Those patients in need of surgery are transported to the hospital, accommodated for three days, surgeries carried out, given free medication on discharge, and transported back to where they were picked from. The hospital also has a policy that ensures that even those who walk into the Loresho based facility are assured of getting treated, despite lack of money to pay for any of the medical services they would require. Every year, over 5,000 community members benefit from FREE Cataract surgeries.

The hospital also runs Sight for Kids, a program that screens kids from low-income public primary schools and dispenses free medication, glasses, and surgeries to those in need.

Every school day, over 2,000 pupils are screened and those who need surgeries are booked to come during the school holidays so that they don't miss on their learning.


The hospital has Eye, Dental, ENT-Hearing, Diabetes Care Centre, an Eye Bank, and a General Medical Clinic.

1. Introduction of Kranium- an HMIS System to manage the patients, finances of the hospital.
2. Introduction of ROPES/ROIs- management systems to improve staff productivity.
3. Opening of Vision Centres – Town, MP Shah main & Village, KQ Pride Centre, Nyeri (LCIF Grant).
4. Establishment of Vitreo-Retina Operating Theatres.
5. Establishment of specialty clinics in Lasik and Glaucoma.
6. Establishment of a Diabetic Care Centre.
7. Expanded the Community Outreach Cataract Screening Programme and Sight for Kids Programme which offers 5000 free cataract surgeries to poor rural communities and screens 2000 school children every school day all through the year.
8. Expanded the bi-annual Ear Surgical Camp by volunteer doctors from Sweden which sees 200 poor patients get subsidized/free ear surgeries each year.
9. Increased the transport pool for the ORP /SfK programs by the purchase of 4 new vans.
10. Renovation and modernization of the kitchen to serve both patients and staff.
11. Introduction of Covid-19 Prevention Guidelines and Protocols including hand washing, social distancing, temperature checks by non-touch thermometers so as to safeguard both the staff and patients and their relatives.
12. Introduction of a Covid-19 Vaccination Centre where 400 community members are vaccinated daily.
13. Maintained cordial relations with stakeholders and donors like LCIF, Combat Blindness International, Rotary, etc.
14. Introduction of Outsourced Laundry Services

### St John Ambulance

The Priory of Kenya of the Order of St John, popularly known as St John Ambulance, is a first aid and health charity. It was incorporated by St John Ambulance of Kenya Act Chapter 259 Laws of Kenya, to provide emergency medical support to communities through its broad network of volunteers and medical experts. The aims and purposes of the Corporation are as follows:

to encourage and promote all works of humanity and charity for the relief of persons in sickness, distress, suffering, and danger without any distinction of race, class, color or creed.



to render aid to the sick and wounded in war or in peace and promote such permanent organization in a time of peace so that such aid may immediately be available in time of emergency, and such aid shall include the provision of the technical reserves for the medical services of the Government and the armed forces of Kenya.

to have control and management in Kenya of St John Ambulance and promote, encourage and coordinate contacts between themselves and similar organizations under the name of St John in other countries, the Kenya Red Cross Society, and other similar voluntary or statutory organizations.

The affairs of the corporation are managed by the Executive Priory Council members who are volunteers who play an oversight role to ensure the organization's resources have an impact on the lives of the people in Kenya. Executive Council, which is the supreme governing body also provides strategic direction to ensure the organization is consistently growing and expanding its outreaches to needy areas. They also assist in fundraising and resource mobilization, including providing strategic linkages to expand the organization's support network.

Dr. Manoj Shah has been an active Executive Priory Council member of the Priory of Kenya of the Order of St John for over three years and has contributed immensely to the objective of the organization. Prior to joining the Executive Priory Council, Dr. Manoj has also been at the forefront and of great assistance in helping the St John Ambulance Brigade activities at the Lions Sight First Eye Hospital division.

### Milestones of M.P. Shah Hospital

Formally known as Parklands Nursing Home, M.P. Shah Hospital (Meghji Pethraj Hospital) was founded in the early 1930s by prominent philanthropists to alleviate human suffering in the community. The founders had a vision of establishing a haven for the ill to experience quality care, compassionate service, and inclusivity.

Today, M.P. Shah Hospital is a multi-specialty hospital covering every segment of medicine as a modern 240-bed facility that is home to highly skilled and experienced specialists and professional medical staff. For generations, we have been ranked among the best private hospitals in Kenya because of our excellent standards and the high quality of services and personal care we provide. Our focus has and always remains patient-centered care driven by the values of the Social Service League.

The scope of the social service league includes the main hospital in Parklands, the Village Medical Centre at the Village Market mall in Gigiri, and the Dinshaw Byramjee Dispensary located at the Nairobi central business district.

We are pacesetters in our field, and are proud to have achieved the following milestones over the years:



1. Launch of new physiotherapy & wellness center at KPJ (2019).
2. Laying of the KPJ Tower foundation stone (2016).
3. Launch of VMC (2018).
4. Inauguration of Suryakala Maganbhai Children's Medical Centre (March 2018).
5. PICU Inauguration (April 2019).
6. ENT Inauguration (August 2016).
7. Bariatric surgery program launch (July 2018).
8. Renovation of the main entrance (June 2017).
9. Launch of 3 Tesla Magnetom Spectra MRI machines (December 2016).
10. Launch of Diabetes care Centre at the Dinshaw Byramjee Dispensary (March 2019).
11. Kidney transplant program launch (October 2018).
12. Launch of CIDC & Travel medicine Centre (March 2019).
13. Awarded Best Private Hospital of Choice at the Inaugural Quality Healthcare Kenyan Awards (July 2019).
14. Inauguration of newly renovated Karania Wing (Feb 2017).
15. Opening of Waridi Women's Wellness Centre - (2019).
16. Launch of the Diabetes Care Centre (May 2017).
17. Inauguration of the Kanubhai Babla Medical Center comprising of the ICU, Day Care Theatres, Cardiac Center, Cath Lab, and Executive Ward (November 2016).
18. COVID-19 vaccination center launch (March 2021)

## Awards

### Head Of State Commendation

Award by His Excellency the President of Kenya for his dedicated role and active participation in Nation Building


### The Ambassador of Goodwill Award

Lions Club International

## Book Page

### One In A Million

Why fall when you can fly...



‘One in a Million’ is the biography of Dr. Manoj Shah, the Chairman of the Kingsway Group of Companies from Nairobi, Kenya. His noteworthy journey is a perfect encyclopedia for upcoming business stalwarts and leaders of Lions Clubs across the world to be proud of and emulate.

He is someone who has redefined the achievement standards, yet what defines him is the admirable trait of utmost humility and passion in every aspect of his multifarious life.

### About the Author

Sandeep Malu hails from Aurangabad, the tourism capital of Maharashtra, India. He is a renowned educationist for the last two decades. Reading and writing are at the topmost of his relentless passion list. He has a knack for creative writing with an incessant flow of words, to articulate the content in a manner that produces vivid images in the minds of the readers. Sandeep is a corporate trainer and motivational speaker too.

He belongs to the fraternity of Lions Clubs International and has excelled up to the position of Council Chair of Lions Multiple District 3234. He is a keen observer, precise articulator, and enriched with a natural flair for writing, as evident in his maiden endeavor ‘One in a Million.’

If you want to become big, stop thinking small – this aptly describes the effervescent and virtuous Manoj. His illustrious journey marked with impeccable finesse, utmost clarity of intent, diligent endeavors, and successful outcomes has set precedents worth emulating for one and all.

## Contact Page

Our Office

Kingsway House

7 University Way

Nairobi-Kenya

[oneinamillion@kingswaytyres.com](mailto:oneinamillion@kingswaytyres.com)

