## Determining Factors Influencing House Sale Prices

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#### Abstract

TBD: Since it summarizes the work, it will be written at the end. 250 words or less summarizing the problem, methodology, and major outcomes.

## **Key Words**

house prices, regression, linear models, assessed value

### Introduction

This project stems out of the Business Analytics and Data Mining class in the Master of Science in Data Science program at CUNY. This paper is the result of the final class group project in applying regression methods to real-world data. Our team chose housing data because it promissed to be an interesting and useful subject. In addition, this research is based on a well studied data set which makes it an excellent educational resource allowing our team to study various approaches.

The data set was prepared by Dean De Cock in an effort to create a real-world data set to test and practice regression methods (De Cock 2011). It describes the sale of individual residential property in Ames, Iowa from 2006 to 2010. Ames, Iowa was founded in 1864 as a station stop. It has the population of about 60,000 people and covers about 24.27 sq mi. It was ranked ninth on the *Best Places to Live* list (CNNMoney 2010).

The data came directly from the Assessor's Office in the form of a data dump from their records system and it included information for calculation of assessed values in the city's assessment process. The data is recent and it covers the period of housing bubble collapse that led to the subprime mortgage crisis. 2008 saw one of the largest housing price drops in history.

Each of over 2,900 total observations in the data represent attributes of a residental property sold. For properties that exchanged ownership multiple times during the collection period (2006 through 2010), only the last sale is included in the data since it represents the most current value of the property. The attributes that make up the sale price of a house can seem daunting given a myriad of factors that can impact its value. There are about 80 variables included in the data set. Most variables describe physical attributes of the property. There is a variety of variable types - discrete, continous, categorical (both nominal and ordinal).

The data was originally published in the Journal of Statistics Education (Volume 19, Number 3). Data set was downloaded from Kaggle.com which gave us the ability to compare our results with results of other teams working with this data set (Kaggle 2016).

### Literature Review

Building regression models to predict house prices is not a new undertaking. Quite the opposite, a lot of research went into this area. There is a clear financial benefit to buyers, sellers and other parties in knowing

which attributes influence final sale price. There is also a lot of data readily available with some cleanup work. Data is kept by local governments to be used in the assessment process for property taxes. There is a lot of data captured by realors when a property is listed on the market. Additionally, in large part thanks to information revolution, data is easily accessible via many aggregators such as MLS.

There are many attributes that factor into a house price. For example, environmental attributes can impact the price substantially. A garden facing water, a pleasant view whether it overlooks water or open space, attractive landscaping all increase house prices (Luttik 2000). Neighborhood attributes such as schools and public services also play a factor.

Our data set deals mostly with physical characteristics of the house itself. Even here there is a lot of room for variation. For example, one study counted half-bathrooms as 0.1 out of belief that buyers do not value them as much as full bathrooms (Pardoe 2008).

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- 1 page
- Discuss how other researchers have addressed similar problems, what their achievements are, and what the advantage and drawbacks of each reviewed approach are.
- Explain how your investigation is similar or different to the state-of-theart.

## Methodology

#### **Data Description**

The data set includes 2,910 observation and 79 indepedent variables. Out of those 36 are numeric, such as lot area or pool area in square feet, and 43 are categorical, such as garage type (attached to home, built-in, carport, etc.) or utilities (gas, sewer, both, etc.). The data set is split into 1,460 observations comprising the training set and 1,459 observations representing the testing set.

#### **Data Imputation**

Original data set included no complete observations (see table 3). However, many NA values found in the data carry useable information. For example, NA in the PoolQC variable (pool quality) implies that the property has no pool. Often this logic carried across multiple variables - for example, NA in GarageQual (garage quality), GarageCond (garage condition) and GarageType variables all imply that the property has no garage. This type of missing values was replaced with a new category - No Pool, No Garage or similar. This work was accomplished using the forcats R package.

After this substitution the number of complete observations went up significantly to 2,861 or about 98% of all observations. There remained only 58 observations with true missing values (about 2% of the total observations). These observations contained 180 missing values in 32 variables. None of the variables contained a large number of missing values. The top one was MasVnrType with 24 observations containing NA (0.8% of all observations). None of the variables were close to the 5% missing threshold that would suggest that we should drop them from analysis.

Consider the pattern to the missing values. In addition to the quantity of missingness being important, why and how the values are missing can give us insight into whether we have a biased sample. There are three types of missing data (Faraway 2014): 1) Missing Completely at Random (MCAR), 2) Missing at Random (MAR), and 3) Missing Not at Random (MNAR). MCAR is when the probability of missingness is the same for all cases. This is the ideal type of missingness because we could delete these cases without incurring bias. MAR occurs when the probability of a value being missing depends upon a known mechanism. In this scenario, we could delete these observations and compensate by weighting by group membership. Finally, MNAR occurs when the values are missing because of an unknown variable. This is the type of missingness that is most likely to bias our sample. Faraway asserts that ascertaining the exact nature of the missingness

is not possible and must be inferred. Figure 2 displays the combinations of missing values in the predictor variables. We may not have MCAR because we can see that the missingness is not more dispersed across all variables and cases. Only 32 of the 79 predictors have a missing value, and we notice that the missingness occurs most often in some of the masonry, basement and garage variables. There is no indication that values are missing not at random and given the small number of missing values, we believe the bias, if any, will be limited.

There are four ways to deal with missing values (Prabhakaran 2017):

- **Deleting the cases:** This is not a preferred method because one could introduce bias or the model could lose power from being based upon fewer cases.
- **Deleting the variables:** If the missingness is concentrated in a relatively small number of variables, then deleting the variables may be a good option. The downside to this approach is that we lose the opportunity to include the observed values in the model.
- Imputation via mean, median and mode: An expedient way to retain all of the cases and variables is to insert the mean or median for continuous variables or the mode for categorical or discrete variables. This approach may suffice for a small number of values, but has the potential to introduce bias in the form of decreasing the variance.
- Prediction: This more advanced approach involves using the other variables to predict the missing
  values.

For our data set we used multiple imputation by chained equations (MICE). The technique involves imputing multiple iterations of values in order to account for statistical uncertainty with standard errors (Azur 2012). Since it uses chained equations, MICE has the ability to impute both numerical and categorical variables. The ideal scenario to use MICE is when less than 5% of the values are missing and when values are missing at random. We used the mice R package with the cart (classification and regression trees) method. CART is one of the five mice methods that can impute both numerical and categorical variables. Figure 3 shows the density plots of the observed and imputed values. The imputed distributions have more variance and extremes than the observed distributions. If we were to run, multiple imputations, hopefully we would begin to see more convergence between the imputed and observed values.

#### **Additional Data Preparation**

All categorical variables were inspected and their order (or order of levels in R) was changed to match the most likely low-to-high order. These variables for the most part do not rely on the order of categories, so this step was not critical to modeling; however, it makes modeling output more readable and easier to interpret.

As is the case with most data sets, we found several values that were clearly typos and input errors. For instance, one observation had the year when garage was built listed as 2207. There were 6 negative values in age related variables (see data transformations below). Those were set to 0.

#### **Data Transformation**

Prior to modeling, we have extensively analyzed available variables and took a few approaches to variable transformations. They were ment to both simplify existing variables and add new variables that may be helpful in modeling.

Generally, it is more common to think about the age of the house than the year it was built. Each age related variable was stored in the data set in two related variables - year built and year sold. Rather than trying to work with original variables we have converted them to a single age variable. For house age the value was YrSold - YearBuilt. Similarly the age of garage and remodeling was added to the data set. Original variables were dropped from analysis.

Because we are not dealing with a time series data set, we have converted YrSold and MoSold variables from numeric to nominal. It is important to catch seasonality, but does not make sense to regress on these variables as continous variables.

Using the side-by-side box plots in Figure 4, we examined the categorical variables with more than two values to see if the variable can be simplified by combining the values into two groups. Our criteria for this simplification is if the variables' inner quartile ranges of the response variable distinctly and logically bifurcate. For example, in FireplaceQu (fireplace quality), HeatingQC (heating quality) and PoolQC (pool quality), we can notice that only the inner quartiles are bifurcated into two groups that do not overlap: the highest Excellent value and all other lesser quality conditions. Additional values that are distinct from other values in the same variables are the Wood Shingle value in the roof material variable (RoofMat1), the above average values in the garage quality variable (GarageQual), the gas-related values in the heating variable (Heating), and the Partial value in the sale condition variable (SaleCondition). Consequently, we transformed these into dummy variables with appropriate names. This allowed us to preserve some degrees of freedom that would otherwise be subtracted if each and every one of the original values were turned into dummy variables.

We examined whether our modeling would benefit from transforming any of the predictor variables. To do so, we have automated creation of several different versions of the predictor variables using R. We took natural logarithms, square roots and squares of the numerical variables, and then we calculated every possible pairwise interaction between these transformations, the original numerical variables and categorical variables. We then calculated all pairwise correlations between the interactions and the response variable SalePrice. The top correlations can be seen in table 6, which is sorted descendingly by R-squared. We observed that there are several correlation values higher than the highest correlation between the original predictor and the response, which is OverallQual at 0.79 (see table 5). Most promising transformations involved taking the square of OverallQual and multiplying it by the log-transformed or square-root-transformed one of the area variables. We added top five interactions to our training data set.

We have created several potential training sets to give use flexibility in training the model. The **first** of the three training data sets we created includes only the original variables with the missing values imputed. In model building and selection this set is referred to as the *original* data set. The **second** training data set includes seven "simplified" dummy variables instead of original variables. It also includes five highly-correlated interactions. This set is referred to as the *transformed* data set. The **third** training data set includes the same predictor variables as in the second set with a transformed response variable. While creating all interactions, we noticed that the correlation values appeared to increase vis-a-vis the square root of the response variable. Consequently, since the response variable contains only positive values, we created a simple BIC step model and used it to calculate the Box-Cox  $\lambda$  value and transform the response variable. According to Box-Cox, a  $\lambda$  value of approximately 0.184 should help the final model meet the normality assumption. This set is referred as the *Box-Cox* data set.

#### Modeling

Since we are dealing with trying to predict a continous variable, house sale price, we relied on building and optimizing general linear model.

After fitting three baseline (all k-parameters) models to all three training data sets, ANOVA demonstrated statistical significance between the original data set and the transformed data set. While all multiple  $R^2$  values were within some neglible deviation of each other, adding a Box-Cox transformation of the response variable improved the  $R^2$  beyond the model based on the original data set.

We took the strongest model, and applied stepwise regression. Since we started with the baseline model containing all variables we applied backward elimination in order to settle on a model with the lowest Akaike information criterion (AIC) value.

For non-transformed response variable, we expetimented with applying log-transformation as it tends to bring sales data closer to normal distribution.

We ended up with six representative models:

1. **Model 1** is based on the fully transformed data set with Box-Cox transformed response variable. It includes all available predictor variables including any interactions created in data preparation. This

- model explains nearly 94% of variability of the response variable. A good starting point, but we can remove some insignificant variables for a more parsimonious model and lower chances of overfitting.
- 2. Model 2 is based on Model 1 modified with stepwise regression (backward elimination). It is an improvement with lower number of parameters (156 comparing to 237). The multiple  $R^2$  value is similar. Comparing two models using ANOVA indicates that they are not significantly different.
- 3. Model 3 selects only statistically highly significant variables from the previous model (p-value is nearly 0).  $R^2$  drops and F-statistic rises, so even though the model is simplier with only 58 parameters, it may not be an improvement. Comparing this model with the first one using ANOVA, shows that there is significant difference between the two.
- 4. **Model 4** expands on the previous model by using statistically significant variables, but with less strict criteria (p-value < 0.01). Number of parameters is increased, but  $R^2$  is also increased. Similarly, per ANOVA, this model is significantly different from models 1 and 3.
- 5. Model 5 takes variables identified in the previous model, but it is trained on the original data set without interactions. It uses only log-transformation of LotArea predictor variable and SalePrice response variable. This model represents the best results based on  $R^2$  for any model we have tried using the original data set.
- 6. **Model 6** is based on Model 4, but it is trained on the transformed data set that includes interactions, but not the Box-Cox transformation of the response variable. Similarly to model 5, this model uses log-transformed LotArea and SalePrice.

For all models the F-statistic's p-value shows a drastic improvement over an intercept-only model, so we can infer that these models are statistically significant.

The table below summarizes the models. We can see a steady improvement in AIC numbers for models 1 through 6. Adjusted  $R^2$  fluctuates, but it remains high and the values are close between various models. Fluctuation in  $R^2$  is not enough to be the deciding factor in selecting a model.

| Model                 | Multiple $R^2$ | Adjusted R^2 | AIC   | Kaggle Score |
|-----------------------|----------------|--------------|-------|--------------|
| Model 1 (Box-Cox)     | 0.9359         | 0.9241       | -531  | NA           |
| Model 2 (Box-Cox)     | 0.9330         | 0.9252       | -617  | NA           |
| Model 3 (Box-Cox)     | 0.8934         | 0.8890       | -126  | NA           |
| Model 4 (Box-Cox)     | 0.9193         | 0.9131       | -440  | NA           |
| Model 5 (Original)    | 0.8935         | 0.8857       | -1604 | 0.1475       |
| Model 6 (Transformed) | 0.9183         | 0.9120       | -1982 | 0.1385       |

Since the data set comes from Kaggle, we have an easy way to validate test these models by predicting the sale price for the testing set and submitting our predictions. Kaggle provides a score that lets you judge the performance of our models. We submitted predictions from models 5 and 6. Model 6 was a clear favorite.

Models 1 through 4 rely on the Box-Cox transformation of the response variable with  $\lambda$  value of 0.184. Although this may slightly improve a model, it makes conversion of prediction difficult and confusing. Log-transformation of the response variable used by models 5 and 6 is significantly easier to implement. As such slight improvement of the Box-Cox model is not enough to justify added complexity of making predictions. It is important to consider how the model will be implemented and simplicity matters.

Model 6 is our primary linear regression model to predict house sale prices.

The model was tuned using k-fold validation (with 10 folds). It was run through full diagnostic and four leverage points have been identified. These observations were removed from the training set as it is very plausable that the sales data set has some uncharacteristic outliers.

Additionally, two categorical variables - Condition2 and Utilities - were removed from the model because they did not have enough samples in each category. These variables may be meaningful for predicting response variable, but there is not enough information in our small data set in these variable to train on.

Final model had multiple  $R^2$  of 0.9276, adjusted  $R^2$  of 0.9225, AIC of -2172 and Kaggle score of 0.13376.

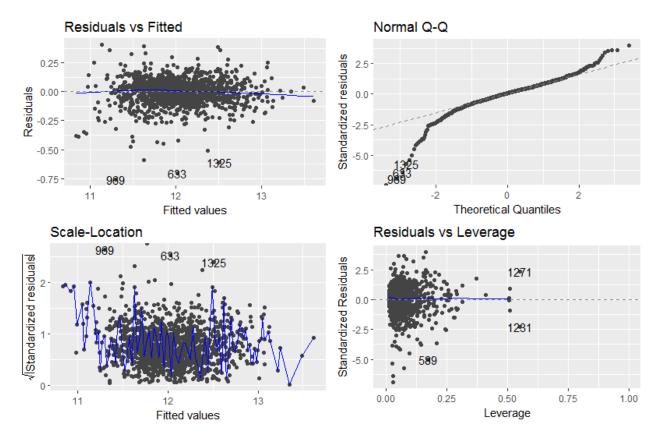


Figure 1: Model diagnostics.

These are the best values in all categories.

Figure 1 shows typical model diagnostic. There is no dicernible pattern among residuals. The Q-Q plot shows some problems with distribution tails; however, this is not unexpected with sales data - there are bound to be some really good and some really bad deals out there. Major leverage points have been accounted for.

Data preparation and transformation, including response variable transformation, model building and re-building as well as model diagnostics resulted in a linear regression model to predict house sale prices.

## **Experimentation and Results**

- 4-5 pages
- Key figures and tables may be included here
- Additional figures and tables should be added to appendices
- Discuss data prepatation details not mentioned under Methodology
- Discuss model building and selection
- Discuss model validation
- Discuss results of statistical analysis
- Describe final model (coefficients, interpretation)
- Discuss upload of results to Kaggle

Table 2: Linear model coefficient list.

| Category      | Details                              | Coefficient |
|---------------|--------------------------------------|-------------|
|               |                                      | 9.736404    |
| Amenities     | Basement exposure - Good             | 0.051112    |
| Amenities     | Full bathrooms - Basement            | 0.040449    |
| Amenities     | Number of fireplaces                 | 0.030267    |
| Amenities     | Full bathrooms - Above grade         | 0.007889    |
| Amenities     | Basement exposure - Minimum          | 0.007124    |
| Amenities     | Size of garage                       | 0.000961    |
| Amenities     | Basement exposure - None             | -0.000683   |
| Amenities     | Basement exposure - No basement      | NA          |
| Condition     | Normal                               | 0.079479    |
| Condition     | Near park, greenbelt, etc.           | 0.078508    |
| Condition     | Within 200' of East-West railroad    | 0.058670    |
| Condition     | Adjacent to North-South railroad     | 0.056679    |
| Condition     | Overall condition of the house       | 0.052166    |
| Condition     | Within 200' of North-South railroad  | 0.048134    |
| Condition     | Adjacent to feeder street            | 0.034262    |
| Condition     | Adjacent to park, greenbelt, etc.    | 0.008202    |
| Condition     | Age                                  | -0.003162   |
| Condition     | Adjacent to East-West railroad       | -0.062048   |
| Functionality | Typical                              | 0.112427    |
| Functionality | Minor deductions 2                   | 0.072990    |
| Functionality | Minor deductions 1                   | 0.062419    |
| Functionality | Moderate deductions                  | 0.007538    |
| Functionality | Major deductions 2                   | -0.144502   |
| Functionality | Severely damaged                     | -0.390187   |
| House         | Roof material - Wood shingles        | 0.072151    |
| House         | 2.5 story: 2nd level unfinished      | 0.059545    |
| House         | Roof - Mansard                       | 0.045818    |
| House         | 1.5 story: 2nd level unfinished      | 0.023669    |
| House         | Total rooms above grade              | 0.001667    |
| House         | Above grade living area              | -0.000001   |
| House         | 1 story                              | -0.001891   |
| House         | Roof - Hip                           | -0.005659   |
| House         | Split foyer                          | -0.010301   |
| House         | Roof - Gable                         | -0.010775   |
| House         | 2 story                              | -0.016187   |
| House         | Roof - Shed                          | -0.017076   |
| House         | Split level                          | -0.022143   |
| House         | Roof - Gambrel                       | -0.024712   |
| House         | 2.5 story: 2nd level finished        | -0.073665   |
| Land          | Land contour - Hillside              | 0.038803    |
| Land          | Land contour - Near flat             | 0.028476    |
| Land          | Land contour - Depression            | 0.026734    |
| Land          | Land slope - Moderate                | 0.007487    |
| Land          | Land slope - Severe                  | -0.085362   |
| Lot           | Lot area                             | 0.091273    |
| Lot           | Cul-de-sac                           | 0.022886    |
| Lot           | Feet of street connected to property | 0.000066    |
| Lot           | Inside lot                           | -0.004728   |
|               |                                      |             |
| Lot           | Frontage on 2 sides                  | -0.026650   |

| Category     | Details                                  | Coefficient |
|--------------|--|-------------|
| Neighborhood | Stone Brook                              | 0.096771    |
| Neighborhood | Crawford                                 | 0.086667    |
| Neighborhood | Northridge Heights                       | 0.039785    |
| Neighborhood | Somerset                                 | 0.030671    |
| Neighborhood | South & West of Iowa State U             | 0.013564    |
| Neighborhood | Clear Creek                              | 0.011456    |
| Neighborhood | Brookside                                | 0.010711    |
| Neighborhood | Northridge                               | 0.007573    |
| Neighborhood | Veenker                                  | 0.003404    |
| Neighborhood | Northpark Villa                          | -0.019407   |
| Neighborhood | College Creek                            | -0.020850   |
| Neighborhood | Bluestem                                 | -0.027089   |
| Neighborhood | Iowa DOT and Rail Road                   | -0.030277   |
| Neighborhood | Gilbert                                  | -0.037993   |
| Neighborhood | Old Town                                 | -0.039175   |
| Neighborhood | North Ames                               | -0.047091   |
| Neighborhood | Timberland                               | -0.048063   |
| Neighborhood | Sawyer West                              | -0.051714   |
| Neighborhood | Sawyer                                   | -0.059436   |
| Neighborhood | Briardale                                | -0.059884   |
| Neighborhood | Edwards                                  | -0.082427   |
| Neighborhood | Northwest Ames                           | -0.083887   |
| Neighborhood | Mitchell                                 | -0.086347   |
| Neighborhood | Meadow Village                           | -0.151122   |
| Quality      | Garage - above average                   | 0.076615    |
| Quality      | Finished basement - Good living quarters | 0.008018    |
| Quality      | Finished basement - Below average        | -0.010040   |
| Quality      | Finished basement - Low quality          | -0.013167   |
| Quality      | Finished basement - Average rec room     | -0.018644   |
| Quality      | Finished basement - Unfinished           | -0.042924   |
| Quality      | Kitchen - Good                           | -0.051366   |
| Quality      | Basement - Good                          | -0.051999   |
| Quality      | Basement - Fair                          | -0.052521   |
| Quality      | Basement - Typical                       | -0.074473   |
| Quality      | Kitchen - Average                        | -0.074507   |
| Quality      | Kitchen - Fair                           | -0.124179   |
| Quality      | Finished basement - None                 | -0.249115   |
| Quality      | Basement - None                          | NA          |
| Sq Footage   | First floor                              | 0.000363    |
| Sq Footage   | Second floor                             | 0.000290    |
| Sq Footage   | Screen porch                             | 0.000238    |
| Sq Footage   | Low quality                              | 0.000200    |
| Sq Footage   | Wood deck                                | 0.000048    |
| Sq Footage   | Masonry veneer                           | -0.000004   |
| Zoning       | Floating Village Residential             | 0.511221    |
| Zoning       | Residential Low Density                  | 0.469410    |
| Zoning       | Residential High Density                 | 0.449200    |
| Zoning       | Residential Medium Density               | 0.442153    |

## Discussion

- 1-2 pages
- Discuss limitations
- Discuss areas for future work
- Discuss detailed findings
- May be combined with Conclusion section below

Based on one town's data

## Conclusion

- 1 paragraph
- Quick summary of findings

# Appendix A. Figures

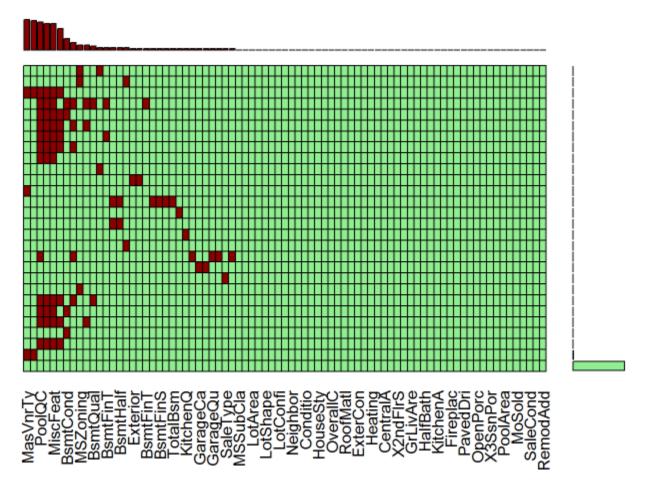


Figure 2. Missing values.

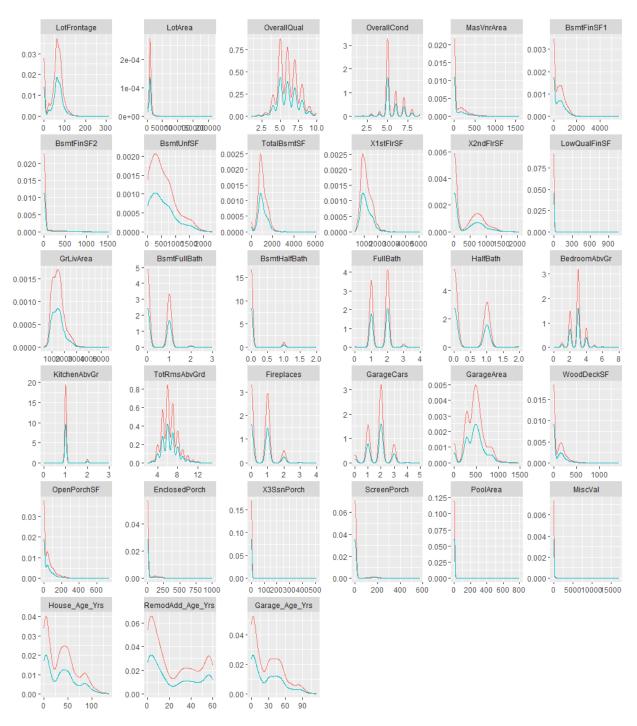


Figure 3. Density plots of observed (blue) and imputed (red) values.

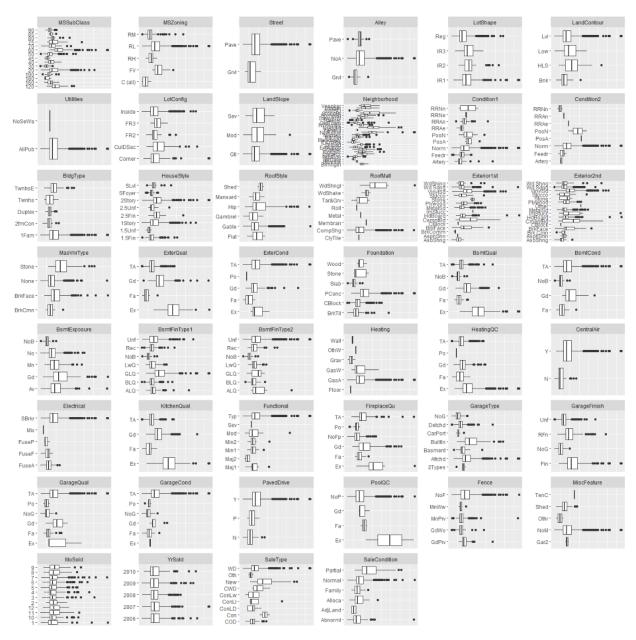


Figure 4. Box plots of categorical variables against the response variable.

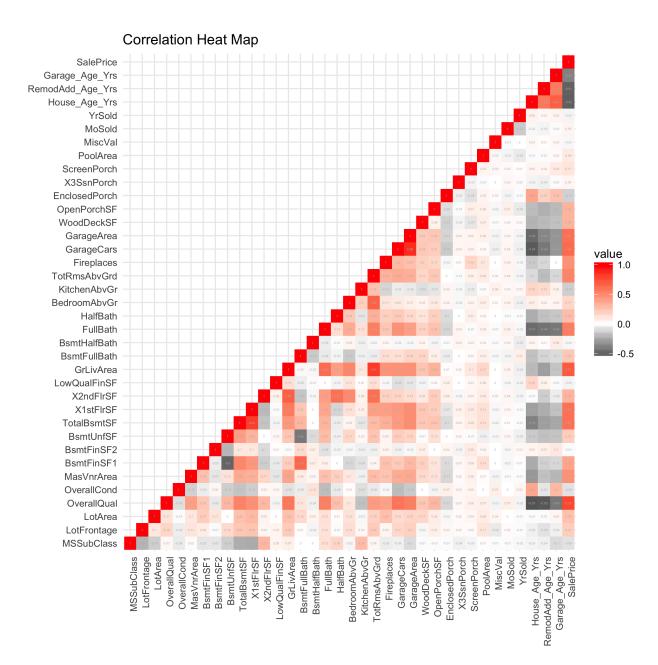


Figure 5. Correlation heat map.

# Appendix B. Tables

Table 3: Number of NA values in original data.

| Variable       | No of NAs | Percent of Total Obs |
|----------------|-----------|----------------------|
| PoolQC         | 2909      | 99.66                |
| MiscFeature    | 2814      | 96.40                |
| Alley          | 2721      | 93.22                |
| Fence          | 2348      | 80.44                |
| FireplaceQu    | 1420      | 48.65                |
| LotFrontage    | 486       | 16.65                |
| GarageYrBlt    | 159       | 5.45                 |
| GarageFinish   | 159       | 5.45                 |
| GarageQual     | 159       | 5.45                 |
| GarageCond     | 159       | 5.45                 |
| Garage_Age_Yrs | 159       | 5.45                 |
| GarageType     | 157       | 5.38                 |
| BsmtCond       | 82        | 2.81                 |
| BsmtExposure   | 82        | 2.81                 |
| BsmtQual       | 81        | 2.77                 |
| BsmtFinType2   | 80        | 2.74                 |
| BsmtFinType1   | 79        | 2.71                 |
| MasVnrType     | 24        | 0.82                 |
| MasVnrArea     | 23        | 0.79                 |
| MSZoning       | 4         | 0.14                 |
| Utilities      | 2         | 0.07                 |
| BsmtFullBath   | 2         | 0.07                 |
| BsmtHalfBath   | 2         | 0.07                 |
| Functional     | 2         | 0.07                 |
| Exterior1st    | 1         | 0.03                 |
| Exterior2nd    | 1         | 0.03                 |
| BsmtFinSF1     | 1         | 0.03                 |
| BsmtFinSF2     | 1         | 0.03                 |
| BsmtUnfSF      | 1         | 0.03                 |
| TotalBsmtSF    | 1         | 0.03                 |
| Electrical     | 1         | 0.03                 |
| KitchenQual    | 1         | 0.03                 |
| GarageCars     | 1         | 0.03                 |
| GarageArea     | 1         | 0.03                 |
| SaleType       | 1         | 0.03                 |

Table 4: Descriptive statistics for numerical variables.

| Variable                      | Count | Mean    | SD     | Median | Min  | Max    | Kurtosis |
|-------------------------------|-------|---------|--------|--------|------|--------|----------|
| LotFrontage                   | 2919  | 57.77   | 33.48  | 63     | 0    | 313    | 2.169    |
| LotArea                       | 2919  | 10168   | 7887   | 9453   | 1300 | 215245 | 264.3    |
| OverallQual                   | 2919  | 6.089   | 1.41   | 6      | 1    | 10     | 0.06295  |
| OverallCond                   | 2919  | 5.565   | 1.113  | 5      | 1    | 9      | 1.472    |
| YearBuilt                     | 2919  | 1971    | 30.29  | 1973   | 1872 | 2010   | -0.5142  |
| YearRemodAdd                  | 2919  | 1984    | 20.89  | 1993   | 1950 | 2010   | -1.347   |
| MasVnrArea                    | 2896  | 102.2   | 179.3  | 0      | 0    | 1600   | 9.228    |
| BsmtFinSF1                    | 2918  | 441.4   | 455.6  | 368.5  | 0    | 5644   | 6.884    |
| BsmtFinSF2                    | 2918  | 49.58   | 169.2  | 0      | 0    | 1526   | 18.79    |
| BsmtUnfSF                     | 2918  | 560.8   | 439.5  | 467    | 0    | 2336   | 0.3985   |
| TotalBsmtSF                   | 2918  | 1052    | 440.8  | 989.5  | 0    | 6110   | 9.125    |
| X1stFlrSF                     | 2919  | 1160    | 392.4  | 1082   | 334  | 5095   | 6.936    |
| X2ndFlrSF                     | 2919  | 336.5   | 428.7  | 0      | 0    | 2065   | -0.4254  |
| LowQualFinSF                  | 2919  | 4.694   | 46.4   | 0      | 0    | 1064   | 174.5    |
| GrLivArea                     | 2919  | 1501    | 506.1  | 1444   | 334  | 5642   | 4.108    |
| BsmtFullBath                  | 2917  | 0.4299  | 0.5247 | 0      | 0    | 3      | -0.738   |
| BsmtHalfBath                  | 2917  | 0.06136 | 0.2457 | 0      | 0    | 2      | 14.81    |
| FullBath                      | 2919  | 1.568   | 0.553  | 2      | 0    | 4      | -0.5409  |
| HalfBath                      | 2919  | 0.3803  | 0.5029 | 0      | 0    | 2      | -1.035   |
| $\operatorname{BedroomAbvGr}$ | 2919  | 2.86    | 0.8227 | 3      | 0    | 8      | 1.933    |
| KitchenAbvGr                  | 2919  | 1.045   | 0.2145 | 1      | 0    | 3      | 19.73    |
| TotRmsAbvGrd                  | 2919  | 6.452   | 1.569  | 6      | 2    | 15     | 1.162    |
| Fireplaces                    | 2919  | 0.5971  | 0.6461 | 1      | 0    | 4      | 0.07213  |
| GarageYrBlt                   | 2918  | 2412    | 1816   | 1984   | 1895 | 9999   | 13.51    |
| GarageCars                    | 2918  | 1.767   | 0.7616 | 2      | 0    | 5      | 0.2335   |
| GarageArea                    | 2918  | 472.9   | 215.4  | 480    | 0    | 1488   | 0.9334   |
| WoodDeckSF                    | 2919  | 93.71   | 126.5  | 0      | 0    | 1424   | 6.721    |
| OpenPorchSF                   | 2919  | 47.49   | 67.58  | 26     | 0    | 742    | 10.91    |
| EnclosedPorch                 | 2919  | 23.1    | 64.24  | 0      | 0    | 1012   | 28.31    |
| X3SsnPorch                    | 2919  | 2.602   | 25.19  | 0      | 0    | 508    | 149      |
| ScreenPorch                   | 2919  | 16.06   | 56.18  | 0      | 0    | 576    | 17.73    |
| PoolArea                      | 2919  | 2.252   | 35.66  | 0      | 0    | 800    | 297.9    |
| MiscVal                       | 2919  | 50.83   | 567.4  | 0      | 0    | 17000  | 562.7    |
| MoSold                        | 2919  | 6.213   | 2.715  | 6      | 1    | 12     | -0.4574  |
| YrSold                        | 2919  | 2008    | 1.315  | 2008   | 2006 | 2010   | -1.156   |
| $House\_Age\_Yrs$             | 2919  | 36.48   | 30.34  | 35     | -1   | 136    | -0.5058  |
| $RemodAdd\_Age\_Yrs$          | 2919  | 23.53   | 20.89  | 15     | -2   | 60     | -1.339   |
| Garage_Age_Yrs                | 2918  | 28.07   | 25.8   | 25     | -200 | 114    | 1.614    |

Table 5: Predictor variables most correlated with original response variable.

| Predictor Variable   | Response Variable | Correlation | R^2  |
|----------------------|-------------------|-------------|------|
| OverallQual          | SalePrice         | 0.79        | 0.63 |
| GrLivArea            | SalePrice         | 0.71        | 0.50 |
| GarageCars           | SalePrice         | 0.64        | 0.41 |
| GarageArea           | SalePrice         | 0.62        | 0.39 |
| TotalBsmtSF          | SalePrice         | 0.61        | 0.38 |
| X1stFlrSF            | SalePrice         | 0.61        | 0.37 |
| FullBath             | SalePrice         | 0.56        | 0.31 |
| TotRmsAbvGrd         | SalePrice         | 0.53        | 0.28 |
| House_Age_Yrs        | SalePrice         | -0.52       | 0.27 |
| $RemodAdd\_Age\_Yrs$ | SalePrice         | -0.51       | 0.26 |

Table 6: Predictor transformations most correlated with transformed response variable.

| Response Variable | Predictor Transformation                 | Correlation | R^2   |
|-------------------|--|-------------|-------|
| SalePrice_sqrt    | LotArea_log:OverallQual                  | 0.856       | 0.732 |
| SalePrice_sqrt    | GrLivArea_log:OverallQual                | 0.852       | 0.727 |
| SalePrice_sqrt    | OverallQual_2:GarageCars                 | 0.851       | 0.724 |
| SalePrice_sqrt    | OverallQual_sqrt:GarageCars              | 0.851       | 0.724 |
| SalePrice_sqrt    | $Overall Qual\_2: TotRmsAbvGrd\_log$     | 0.851       | 0.724 |
| SalePrice_sqrt    | $OverallQual\_sqrt:TotRmsAbvGrd\_log$    | 0.851       | 0.724 |
| SalePrice_sqrt    | $X1stFlrSF\_log:OverallQual$             | 0.851       | 0.724 |
| SalePrice_sqrt    | $OverallQual\_2:LotArea\_log$            | 0.850       | 0.723 |
| SalePrice_sqrt    | $OverallQual\_sqrt:LotArea\_log$         | 0.850       | 0.723 |
| SalePrice_sqrt    | $OverallQual\_2:GrLivArea\_log$          | 0.847       | 0.717 |
| SalePrice_sqrt    | $OverallQual\_sqrt:GrLivArea\_log$       | 0.847       | 0.717 |
| SalePrice_sqrt    | $OverallQual\_2:X1stFlrSF\_log$          | 0.844       | 0.713 |
| SalePrice_sqrt    | $OverallQual\_sqrt:X1stFlrSF\_log$       | 0.844       | 0.713 |
| SalePrice_sqrt    | $TotRmsAbvGrd\_log: OverallQual$         | 0.841       | 0.707 |
| SalePrice_sqrt    | $OverallQual\_log:GrLivArea\_log$        | 0.837       | 0.700 |
| SalePrice_sqrt    | $Overall Qual\_2: TotRms Abv Grd$        | 0.835       | 0.698 |
| SalePrice_sqrt    | $OverallQual\_sqrt:TotRmsAbvGrd$         | 0.835       | 0.698 |
| SalePrice_sqrt    | $OverallQual\_log: X1stFlrSF\_log$       | 0.834       | 0.695 |
| SalePrice_sqrt    | OverallQual_2                            | 0.828       | 0.685 |
| SalePrice_sqrt    | OverallQual_sqrt                         | 0.828       | 0.685 |
| SalePrice_sqrt    | OverallQual:GrLivArea                    | 0.827       | 0.685 |
| SalePrice_sqrt    | $Utilities All Pub: Overall Qual\_2$     | 0.827       | 0.684 |
| SalePrice_sqrt    | $Utilities All Pub: Over all Qual\_sqrt$ | 0.827       | 0.684 |
| SalePrice_sqrt    | $Over all Qual\_2 : Over all Qual\_log$  | 0.827       | 0.684 |
| SalePrice_sqrt    | $OverallQual\_sqrt:OverallQual\_log$     | 0.827       | 0.684 |
| SalePrice_sqrt    | $LotArea\_log: Overall Qual\_log$        | 0.827       | 0.683 |
| SalePrice_sqrt    | OverallQual:GarageCars                   | 0.826       | 0.682 |
| SalePrice_sqrt    | $OverallQual\_2:GrLivArea$               | 0.826       | 0.682 |
| SalePrice_sqrt    | $OverallQual\_sqrt:GrLivArea$            | 0.826       | 0.682 |
| $SalePrice\_sqrt$ | $StreetPave: Overall Qual\_2$            | 0.825       | 0.680 |
| $SalePrice\_sqrt$ | $StreetPave: Overall Qual\_sqrt$         | 0.825       | 0.680 |
| $SalePrice\_sqrt$ | $Over all Qual\_2 : Garage Area$         | 0.823       | 0.678 |
| $SalePrice\_sqrt$ | $OverallQual\_sqrt:GarageArea$           | 0.823       | 0.678 |

| Response Variable | Predictor Transformation             | Correlation | R^2   |
|-------------------|--------------------------------------|-------------|-------|
| SalePrice_sqrt    | OverallQual_log:OverallQual          | 0.823       | 0.677 |
| SalePrice_sqrt    | OverallQual_2:OverallQual            | 0.822       | 0.676 |
| SalePrice_sqrt    | OverallQual_sqrt:OverallQual         | 0.822       | 0.676 |
| SalePrice_sqrt    | OverallQual_2:TotalBsmtSF_log        | 0.822       | 0.675 |
| SalePrice_sqrt    | OverallQual_sqrt:TotalBsmtSF_log     | 0.822       | 0.675 |
| SalePrice_sqrt    | OverallQual_2:FullBath               | 0.821       | 0.674 |
| SalePrice_sqrt    | OverallQual_sqrt:FullBath            | 0.821       | 0.674 |
| SalePrice_sqrt    | CentralAirY:OverallQual_2            | 0.817       | 0.667 |
| SalePrice_sqrt    | CentralAirY:OverallQual_sqrt         | 0.817       | 0.667 |
| SalePrice_sqrt    | OverallQual                          | 0.816       | 0.666 |
| SalePrice_sqrt    | UtilitiesAllPub:OverallQual          | 0.813       | 0.660 |
| SalePrice_sqrt    | Condition2Norm:OverallQual_2         | 0.812       | 0.659 |
| SalePrice_sqrt    | Condition2Norm:OverallQual_sqrt      | 0.812       | 0.659 |
| SalePrice_sqrt    | $OverallQual\_2:OverallCond\_log$    | 0.810       | 0.656 |
| SalePrice_sqrt    | $OverallQual\_sqrt:OverallCond\_log$ | 0.810       | 0.656 |
| SalePrice_sqrt    | OverallQual_2:GarageCars_2           | 0.809       | 0.655 |
| $SalePrice\_sqrt$ | $Overall Qual\_2: Garage Cars\_sqrt$ | 0.809       | 0.655 |

## Appendix C. R Code

```
install_load <- function(pkg){</pre>
  # Load packages & Install them if needed.
  # CODE SOURCE: https://gist.github.com/stevenworthington/3178163
  new.pkg <- pkg[!(pkg %in% installed.packages()[, "Package"])]</pre>
  if (length(new.pkg)) install.packages(new.pkg, dependencies = TRUE)
  sapply(pkg, require, character.only = TRUE, quietly = TRUE, warn.conflicts = FALSE)
# required packages
packages <- c("tidyverse", "knitr", "mice", "VIM", "RCurl", "knitcitations",</pre>
              "janitor", "missForest", "DMwR", "splitstackshape", "car")
install load(packages)
# Read data
url_train <- paste0("https://raw.githubusercontent.com/kaiserxc/DATA621FinalProject/",
                     "master/house-prices-advanced-regression-techniques/train.csv")
url_test <- paste0("https://raw.githubusercontent.com/kaiserxc/DATA621FinalProject/",</pre>
                     "master/house-prices-advanced-regression-techniques/test.csv")
stand_read <- function(url){</pre>
  return(read.csv(text = getURL(url)))
}
o train <-
 stand_read(url_train) %>%
  mutate(d_name = 'train')
o_test <- stand_read(url_test) %>%
  mutate(SalePrice = NA, d_name = 'test')
full set <- rbind(o train, o test)
na_review <- function(df){</pre>
  # returns df of vars w/ NA qty desc.
  na_qty <- colSums(is.na(df)) %>% as.data.frame(stringsAsFactors=F)
  colnames(na_qty) <- c("NA_qty")</pre>
  na_qty <- cbind('Variable' = rownames(na_qty), na_qty) %>%
    select(Variable, NA_qty)
  rownames(na_qty) <- NULL</pre>
  na_qty <- na_qty %>%
    arrange(desc(NA_qty)) %>% filter(NA_qty > 0) %>%
    mutate(Variable = as.character(Variable)) %>%
    mutate(Pct_of_Tot = round(NA_qty/nrow(df), 4) * 100)
  return(na_qty)
}
first_pass <-
  full_set %>%
  \# first_pass is train.csv and test.csv combined for NA reviews
```

```
# and imputation planning and calculated columns
  mutate(House_Age_Yrs = YrSold - YearBuilt,
         RemodAdd_Age_Yrs = YrSold - YearRemodAdd,
         Garage_Age_Yrs = YrSold - GarageYrBlt)
naVars <- na_review(first_pass %>% select(-SalePrice))
naVars
set_aside <- c(2600, 2504, 2421, 2127, 2041, 2186, 2525, 1488, 949, 2349, 2218, 2219, 333)
set_asideA <- '2600|2504|2421|2127|2041|2186|2525|1488|949|2349|2218|2219|333' # 13
set_asideB <- '|2550|524|2296|2593' # negative values in '_Age' columns
x <- first_pass %>%
  # exclude set_aside observations to fill in known NA's
 filter(!grepl(paste0(set_asideA, set_asideB), Id))
naVarsx <- na review(x %>% select(-SalePrice))
naVarsx
obtain_data <- function(df){</pre>
  # like first_pass but with imputation that addresses
  # observations that have known NA's
 df %>%
   mutate(PoolQC = fct_explicit_na(PoolQC, na_level='NoP'),
           MiscFeature = fct explicit na(MiscFeature, na level='NoM'),
           Alley = fct_explicit_na(Alley, na_level='NoA'),
           Fence = fct_explicit_na(Fence, na_level = 'NoF'),
           FireplaceQu = fct_explicit_na(FireplaceQu, na_level = 'NoFp'),
           LotFrontage = ifelse(is.na(LotFrontage), 0, LotFrontage),
           # Note GarageYrBlt set to 9999 may be a problem
           GarageYrBlt = ifelse(is.na(GarageYrBlt), 9999, GarageYrBlt),
           GarageFinish = fct_explicit_na(GarageFinish, na_level = 'NoG'),
           GarageQual = fct_explicit_na(GarageQual, na_level = 'NoG'),
           GarageCond = fct_explicit_na(GarageCond, na_level = 'NoG'),
           # NOTE: Garage_Age_Yrs: O doesn't seem appropriate...
           Garage_Age_Yrs = ifelse(is.na(Garage_Age_Yrs), 0, Garage_Age_Yrs),
           GarageType = fct_explicit_na(GarageType, na_level = 'NoG'),
           BsmtQual = fct_explicit_na(BsmtQual, na_level = 'NoB'),
           BsmtCond = fct_explicit_na(BsmtCond, na_level = 'NoB'),
           BsmtExposure = fct_explicit_na(BsmtExposure, na_level = 'NoB'),
           BsmtFinType1 = fct_explicit_na(BsmtFinType1, na_level = 'NoB'),
           BsmtFinType2 = fct_explicit_na(BsmtFinType2, na_level = 'NoB')
           )
}
probl_obs <- full_set %>%
  mutate(House_Age_Yrs = YrSold - YearBuilt,
         RemodAdd_Age_Yrs = YrSold - YearRemodAdd,
         Garage_Age_Yrs = YrSold - GarageYrBlt) %>%
  filter(grepl(paste0(set_asideA, set_asideB), Id))
```

```
known_obs <- full_set %>%
  filter(!grepl(paste0(set_asideA, set_asideB), Id)) %>%
  mutate(House_Age_Yrs = YrSold - YearBuilt,
         RemodAdd Age Yrs = YrSold - YearRemodAdd,
         Garage_Age_Yrs = YrSold - GarageYrBlt)
full set clean <- rbind(obtain data(known obs), probl obs) %>% arrange(Id)
str(full set clean)
#View(full_set_clean)
#summary(full_set_clean)
naVarsy <- na_review(full_set_clean %>% select(-SalePrice))
sum(naVarsy$NA_qty) # 176
# ord_vars per the Data Dictionary.
ord_vars <- c("LotShape","Utilities", "LandSlope", "ExterQual",</pre>
               "ExterCond", "BsmtQual", "BsmtCond", "BsmtExposure",
              "BsmtFinType1", "BsmtFinType2", "HeatingQC", "Electrical",
              "KitchenQual", "Functional", "FireplaceQu", "GarageFinish",
              "GarageQual", "GarageCond", "PavedDrive", "PoolQC", "Fence")
# Order of levels for ordinal variables
# all are ordered most favorible to least favorible, below
LotShape_ <- c("Reg", "IR1", "IR2", "IR3")
                                                    # needs repair
Utilities_ <- c("AllPub", "NoSeWa")</pre>
                                                    # ok - No "NoSewr", "ELO"
LandSlope_ <- c("Gtl", "Mod", "Sev")</pre>
                                                    \# ok
                                                    # needs repair - No "Po"
ExterQual_ <- c("Ex", "Gd", "TA", "Fa")</pre>
ExterCond_ <- c("Ex", "Gd", "TA", "Fa", "Po")</pre>
                                                    # needs repair
BsmtQual_ <- c("Ex", "Gd", "TA", "Fa", "NoB")</pre>
                                                   # needs repair
BsmtCond_ <- c("Gd", "TA", "Fa", "NoB")</pre>
                                                    # needs repair
BsmtExposure_ <- c("Gd", "Av", "Mn", "No", "NoB") # needs repair
BsmtFinType1_ <- c("GLQ", "ALQ", "BLQ",</pre>
                    "Rec", "LwQ", "Unf", "NoB")
                                                    # needs repair
BsmtFinType2_ <- c("GLQ", "ALQ", "BLQ",</pre>
                    "Rec", "LwQ", "Unf", "NoB")
                                                    # needs repair
HeatingQC_ <- c("Ex", "Gd", "TA", "Fa", "Po")</pre>
                                                    # needs repair
Electrical_ <- c("SBrkr", "FuseA", "FuseF",</pre>
                  "FuseP", "Mix")
                                                    # needs repair
KitchenQual_ <- c("Ex", "Gd", "TA", "Fa")</pre>
                                                     # needs repair - no "Po"
Functional_ <- c("Typ", "Min1", "Min2", "Mod",</pre>
                  "Maj1", "Maj2", "Sev")
                                                     # needs repair - no "Sal"
FireplaceQu_ <- c("Ex", "Gd", "TA", "Fa",</pre>
                  "Po", "NoFp")
                                                     # needs repair
GarageFinish_ <- c("Fin", "RFn", "Unf", "NoG")</pre>
                                                     # ok
GarageQual_ <- c("Ex", "Gd", "TA", "Fa", "Po",</pre>
                  "NoG")
                                                     # needs repair
GarageCond_ <- c("Ex", "Gd", "TA", "Fa", "Po",</pre>
                  "NoG")
                                                     # needs repair
```

```
PavedDrive_ <- c("Y", "P", "N")</pre>
                                                    # needs repair
PoolQC_ <- c("Ex", "Gd", "Fa", "NoP")
                                                    # needs repair - no "TA"
Fence_ <- c("GdPrv", "MnPrv", "GdWo", "MnWw",</pre>
                                                    # needs repair
# list of lists of the correct factor levels
n_levels <- list(LotShape_, Utilities_, LandSlope_, ExterQual_,</pre>
                 ExterCond_, BsmtQual_, BsmtCond_, BsmtExposure_,
                 BsmtFinType1_, BsmtFinType2_, HeatingQC_, Electrical_,
                 KitchenQual_, Functional_, FireplaceQu_, GarageFinish_,
                 GarageQual_, GarageCond_, PavedDrive_, PoolQC_, Fence_)
names(n_levels) <- ord_vars</pre>
                                                    # name vars so I can index
relevel_data <- function(df, ord_list, new_lvls){</pre>
  # updates factor cols df[ord_list] with new_lvls (list of lists)
  i = sapply(colnames(full_set_clean),
             function (x) x %in% ord_list)
                                                   # obtain order list cols
  df[i] = lapply(df[i], as.character)
                                                   # convert factors to char
                                                    # correct levels
  for(s_var in ord_list){
    df[[s_var]] = factor(df[[s_var]], rev(new_lvls[[s_var]]))
  return(df)
}
full_set_clean <- relevel_data(full_set_clean, ord_vars, n_levels)</pre>
var_types <- function(df){</pre>
  # returns df of Variable name and Type from df
  var_df <- sapply(df, class) %>% as.data.frame()
  colnames(var_df) <- c("Var_Type")</pre>
  var_df <- cbind(var_df, 'Variable' = rownames(var_df)) %>%
    select(Variable, Var_Type) %>%
    mutate(Variable = as.character(Variable), Var_Type = as.character(Var_Type))
  return(var_df)
var_review <-</pre>
  var_types(full_set_clean %>%
              select(-c(Id,SalePrice,d name)))
fac_vars <- var_review %>%
  filter(Var Type == 'factor') %>%
  select(Variable) %>%
  t() %>%
  as.character()
# 43 total length(fac_vars)
num_vars <- var_review %>%
  filter(grepl('character|integer|numeric', Var_Type)) %>%
  select(Variable) %>% t() %>% as.character() # 39 total but see GarageYrBlt
sum(complete.cases(full_set %>% select(-SalePrice)))
```

```
sum(complete.cases(full_set_clean %>% select(-SalePrice))) # 2,861 ~ 98%
nrow(full_set_clean) - 2861 # 58 NA
stat_info <- psych::describe(full_set_clean %>% select(num_vars, -Id, -d_name))
stat_info[c(2:nrow(stat_info)), c(2:5,8:9,13:ncol(stat_info)-1)]
train_data <- full_set_clean %>% filter(d_name == 'train') %>% select(-d_name)
test_data <- full_set_clean %>% filter(d_name == 'test') %>% select(-d_name)
##View(train data)
dim(train data)
dim(test_data)
dplyr::filter(full set clean,
              House_Age_Yrs < 0 | RemodAdd_Age_Yrs < 0 | Garage_Age_Yrs < 0) %>%
  dplyr::select(YrSold, YearBuilt, YearRemodAdd, House_Age_Yrs, GarageYrBlt,
                RemodAdd_Age_Yrs, Garage_Age_Yrs) %>%
  kable(caption = "Table 3.1: Invalid Negative Values")
# Mutute Variables
# bc of the new Age vars, remove the YearBuilt, YearRemodAdd, GarageYrBlt
# set negative Ages to zero, scaled the YrSold, MoSold as a factor
full_set_clean_kyle <-
 full_set_clean %>%
  arrange(desc(d_name)) %>%
  dplyr::select(-c(Id, YearBuilt, YearRemodAdd, GarageYrBlt, d_name)) %>%
  mutate(
   House_Age_Yrs = pmax(0, House_Age_Yrs),
   RemodAdd_Age_Yrs = pmax(0, RemodAdd_Age_Yrs),
   Garage_Age_Yrs = pmax(0, Garage_Age_Yrs),
   YrSold = as.ordered(YrSold),
   MoSold = as.ordered(MoSold),
   MSSubClass = as.factor(MSSubClass)
factor_differences <-</pre>
  full_set_clean %>%
  mutate(d_name = factor(d_name)) %>%
  select_if(is.factor) %>%
  #na.omit() %>%
  reshape2::melt(id.var = "d_name") %>%
  group_by(d_name, variable) %>%
  summarise(unique_values = length(na.omit(unique(value)))) %>%
  spread(key = d_name, value = unique_values) %>%
  dplyr::filter(test != train) %>%
  left_join(
   gather(full_set_clean) %>%
      group_by(key) %>%
      summarize(NAs = sum(as.integer(is.na(value)))) %>%
      dplyr::select(variable = key, NAs)
  )
kable(factor_differences,
      caption = "Table 3.2: Differences in Factor Values between Test & Training Sets")
```

```
#combine data sets for imputation
predictors_for_imputation <-</pre>
  full_set_clean_kyle %>%
  dplyr::select(-SalePrice)
# https://www.rdocumentation.org/packages/VIM/versions/4.7.0/topics/aggr
missing_plot <- VIM::aggr(predictors_for_imputation,</pre>
                       #numbers = T,
                       sortVars = T,
                       combine = T,
                       col = c("lightgreen", "darkred", "orange"),
                       labels=str_sub(names(predictors_for_imputation), 1, 8),
                       ylab="Figure 3.1: Missing Values in Train Set"
kable(data.frame(complete_cases_pct = missing_plot$percent[1]),
      caption = "Table 3.3 % of Complete Cases",
      digits = 1)
dtypes <- rapply(predictors_for_imputation, class)</pre>
dtypes <- data.frame(</pre>
  Variable = names(dtypes),
  dtype = dtypes
missing_summary <-</pre>
  missing_plot$missings %>%
  arrange(-Count) %>%
  janitor::adorn_totals() %>%
  mutate(
    pct_missing = Count / nrow(predictors_for_imputation) * 100
    ) %>%
  filter(pct_missing > 0) %>%
  left_join(dtypes)
missing_summary[nrow(missing_summary), "pct_missing"] <- NA</pre>
kable(missing summary, digits = 3, row.names = T,
      caption = "Table 3.4 Missing Values by Variable")
if (!exists("predictors_imputed")){
  #https://www.rdocumentation.org/packages/mice/versions/2.46.0/topics/mice
  mice_mod <- mice(predictors_for_imputation, m = 1, method = "cart", seed = 5)</pre>
  predictors_imputed <- mice::complete(mice_mod)</pre>
}
full_set_imputed <-</pre>
  predictors_imputed %>%
  mutate(SalePrice = full_set_clean_kyle$SalePrice) %>%
  droplevels()
train_data_imputed <-
  full_set_imputed[1:nrow(train_data), ]
```

```
test_data_imputed <-
  full_set_imputed[nrow(train_data) + 1:nrow(test_data), ] %>%
  dplyr::select(-SalePrice)
# Visualize the imputations
# SOURCE: https://stackoverflow.com/questions/12056989/
# density-plots-with-multiple-groups?utm_medium=organic&
# utm_source=google_rich_qa&utm_campaign=google_rich_qa
# Melt into long format
# Add a variable for the plot legend
mice_data <- mice::complete(mice_mod, "long", include = TRUE)</pre>
mice_mod_viz <-
  mice_data %>%
  select_if(is.numeric) %>%
  mutate(Imputed = ifelse(mice_data$.imp == "0", "Observed", "Imputed")) %>%
  reshape2::melt("Imputed") %>%
  na.omit()
if (!exists("mice density plot")){
mice density plot <-
  ggplot(mice_mod_viz, aes(x=value, colour = factor(Imputed))) +
  stat density(geom = "path") +
 facet_wrap(~variable, scales="free") +
  labs(title = "Figure 3.2: Denisity plots of Observed & Imputed Values")
}
mice_density_plot
stripplot(mice_mod, pch = 20, cex = 1.2,
          main = "Figure 3.3: Strip Plots of Observed & Imputed Values")
# http://web.maths.unsw.edu.au/~dwarton/missingDataLab.html
### Side-by-Side Boxplots of Categorical Variables
# create data
boxplot_data <-
  train_data_imputed %>%
  select_if(function(x) !is.numeric(x)) %>%
  mutate(SalePrice = train_data_imputed$SalePrice) %>%
  reshape2::melt(id.vars = "SalePrice")
### Boxplots
ggplot(data = boxplot_data, aes(x = value, y = SalePrice)) +
  geom_boxplot() +
  facet_wrap( ~ variable, scales = "free") +
  coord_flip() +
  labs(title = paste0("Figure 3.4: Side-by-Side Box Plots of the Categorical Variables ",
                      "versus the Response"))
# Reference: https://stackoverflow.com/questions/14604439/
# plot-multiple-boxplot-in-one-graph?utm_medium=organic&utm_source=
# google_rich_qa&utm_campaign=google_rich_qa
## CORRELATIONS
```

```
# correlation matrix
train data numeric <-
 train_data_imputed %>%
  select if(is.numeric)
cm <- cor(train_data_numeric, use = "pairwise.complete.obs")</pre>
#plot
corrplot::corrplot(cm, method = "square", type = "upper")
#find the top correlations
correlation_df <- function(cm){</pre>
  #Creates a df of pairwise correlations
  correlations <- c(cm[upper.tri(cm)])</pre>
  cor df <- data.frame(</pre>
             Var1 = rownames(cm)[row(cm)[upper.tri(cm)]],
             Var2 = colnames(cm)[col(cm)[upper.tri(cm)]],
             Correlation = correlations,
             Rsquared = correlations^2
       ) %>%
    arrange(-Rsquared)
  return(cor_df)
cor df <- correlation df(cm)</pre>
kable(head(cor_df, 10), digits = 2, row.names = T,
      caption = "Top Correlated Variable Pairs")
kable(head(dplyr::filter(cor_df, Var1 == "SalePrice" | Var2 == "SalePrice" ), 10),
      digits = 2, row.names = T, caption = "Top Correlated Variable Pairs")
# Reference: https://stackoverflow.com/questions/28035001/
\# transform-correlation-matrix-into-dataframe-with-records-for-each-row-column-pai
### CORRELATIONS WITH RESPONSE
pred_vars <- dplyr::select(train_data_numeric, -SalePrice)</pre>
# categorical dummy vars
categorical vars <-
  train_data_imputed %>%
  select_if(function(x) !is.numeric(x)) %>%
  mutate(SalePrice = train_data_imputed$SalePrice)
categorical_dummy_vars <-</pre>
  model.matrix(SalePrice ~ ., data = categorical_vars) %>%
  data.frame() %>%
  dplyr::select(-X.Intercept.)
#squared variables
squared_vars <-
  apply(pred_vars, 2, function(x) x^2) %>%
  as.data.frame()
colnames(squared_vars) <- paste0(names(squared_vars), "_2")</pre>
```

```
#square root variables
sqrt_vars <-
 apply(pred_vars, 2, function(x) x^2) %>%
  as.data.frame()
colnames(sqrt_vars) <- paste0(names(sqrt_vars), "_sqrt")</pre>
#log variables
log vars <-
  apply(pred_vars, 2, function(x) log(x + .01)) %>%
  as.data.frame()
colnames(log_vars) <- paste0(names(log_vars), "_log")</pre>
#combine all transformed variables
individual_vars <- cbind(categorical_dummy_vars,</pre>
                         squared_vars,
                         sqrt_vars,
                         log_vars,
                         pred_vars)
# create interaction variables
# https://stackoverflow.com/questions/2080774/
# generating-interaction-variables-in-r-dataframes?
# utm_medium=organic&utm_source=google_rich_qa&utm_campaign=google_rich_qa
if (!exists("all_interactions")){
  all_interactions <- data.frame(t(apply(individual_vars, 1, combn, 2, prod)))
  colnames(all_interactions) <- combn(names(individual_vars), 2, paste, collapse=":")</pre>
}
# combine the individual variables and interactions
all_predictors <- cbind(individual_vars, all_interactions)</pre>
# response variable transformations
response_transformed <-
 train_data_numeric %>%
 transmute(
    SalePrice = SalePrice,
    SalePrice 2 = SalePrice^2,
    SalePrice sqrt = sqrt(SalePrice),
    SalePrice_log = log(SalePrice)
  )
# create pairwise correlation df
if (!exists("response_correlations")){
 response_correlations <-
    cor(response_transformed, all_predictors, use = "pairwise.complete.obs") %>%
    correlation_df() %>%
    na.omit()
}
n_rows <- 50
kable(head(dplyr::filter(response_correlations, Var1 == "SalePrice_sqrt"), n_rows),
      digits = 3,
      caption = "Table 3.5: Top Correlations with the Original Response Variable")
```

```
# 1. Original Variables Imputed
# divide into training & test
train orig vars imputed <- full set imputed[1:nrow(train data), ]</pre>
test_orig_vars_imputed <-</pre>
  full_set_imputed[nrow(train_data) + 1:nrow(test_data), ]
# 2. Several Predictor Transformations, including
# 7 categorical re-classifications & 5 interactions
full_set_predictors_transformed <-</pre>
  full_set_imputed %>%
  mutate(
    RoofMatl_WdShngl = as.integer(RoofMatl == "WdShngl"),
    FireplaceQu_Ex = as.integer(FireplaceQu == "Ex"),
    HeatingQC_Ex = as.integer(HeatingQC == "Ex"),
    GarageQual_abv_avg = as.integer(GarageQual %in% c("TA", "Gd", "Ex")),
    PoolQC_Ex = as.integer(PoolQC == "Ex"),
    Heating_Gas = as.integer(Heating %in% c("GasA", "GasW")),
    SaleCondition_Partial = as.integer(SaleCondition == "Partial"),
    OverallQual2_x_GarageCars = OverallQual^2 * GarageCars,
    OverallQual2_x_TotRmsAbvGrd_log = OverallQual^2 * log(TotRmsAbvGrd),
    OverallQual2_x_GrLivArea = OverallQual^2 * GrLivArea,
    OverallQual2_x_LotArea_log = OverallQual^2 * log(LotArea),
    OverallQual_2 = OverallQual_2
  dplyr::select(-c(RoofMatl, FireplaceQu, HeatingQC, GarageQual, PoolQC,
                   SaleCondition, Heating))
#divide into training & test
train_predictors_transformed <- full_set_predictors_transformed[1:nrow(train_data), ]</pre>
test_predictors_transformed <-</pre>
  full_set_predictors_transformed[nrow(train_data) + 1:nrow(test_data), ]
#3. Box-cox response transformation added to the existing predictor transformations
lmod <- lm(SalePrice ~ ., data = train_predictors_transformed)</pre>
n <- nrow(train_predictors_transformed)</pre>
if (!exists("BIC_lmod")) BIC_lmod <- step(lmod, trace = 0, k = log(n))</pre>
PT <- car::powerTransform(as.formula(BIC_lmod$call), data = train_predictors_transformed)
train BC transformed <-
  train_predictors_transformed %>%
  mutate(SalePrice_BC = SalePrice^PT$lambda) %>%
  dplyr::select(-SalePrice)
# setwd("C:\\Users\\kyleq\\DATA621FinalProject\\data-imputed-transformed\\")
# write.csv(train_orig_vars_imputed, "train_orig_vars_imputed.csv")
# write.csv(train_predictors_transformed, "train_predictors_transformed.csv")
\# write.csv(train_BC_transformed, "train_BC_transformed.csv")
# write.csv(test_orig_vars_imputed, "test_orig_vars_imputed.csv")
```

```
# write.csv(test_predictors_transformed, "test_predictors_transformed.csv")
# Read prepared data
bcData = read.csv(paste0('https://raw.githubusercontent.com/kaiserxc/',
                         'DATA621FinalProject/',
                         'master/data-imputed-transformed/train_BC_transformed.csv'))
bcData$X = NULL
imputedData = read.csv(paste0('https://raw.githubusercontent.com/kaiserxc/',
                              'DATA621FinalProject/master/data-imputed-transformed/',
                              'train_orig_vars_imputed.csv'))
imputedData$X = NULL
transformedData = read.csv(paste0('https://raw.githubusercontent.com/kaiserxc/',
                                  'DATA621FinalProject/master/data-imputed-transformed/',
                                  'train_predictors_transformed.csv'))
transformedData$X = NULL
library(psych)
describe(bcData)
m1BC = lm(data=bcData,formula =SalePrice_BC~.)
m1IMP = lm(data = imputedData, formula = SalePrice~.)
anova(m1IMP,m1TD)
m1TD = lm(data=transformedData,formula = SalePrice~.)
m2BCstep =step(m1BC,direction = 'backward', trace=0)
summary(m2BCstep)
m3BC = lm(data = bcData, formula = SalePrice_BC~OverallCond+Condition2+Condition1+
            Neighborhood+MSZoning +X1stFlrSF+X2ndFlrSF+LowQualFinSF+KitchenQual+
            Fireplaces +ScreenPorch+House_Age_Yrs+RoofMatl_WdShngl+
            GarageQual_abv_avg +OverallQual2_x_GrLivArea+
            OverallQual2_x_TotRmsAbvGrd_log+OverallQual2_x_GarageCars)
m4BC = lm(data = bcData, formula = SalePrice_BC~OverallCond+Condition2+Condition1+
           Neighborhood+MSZoning +X1stFlrSF+X2ndFlrSF+LowQualFinSF+KitchenQual+
           Fireplaces+WoodDeckSF+Functional+FullBath+BsmtFullBath+BsmtFinType1+
           BsmtExposure +BsmtQual +LandSlope +LandContour+LotArea +LotFrontage+
           LotConfig + Utilities + HouseStyle + RoofStyle + MasVnrArea +
           ScreenPorch+House_Age_Yrs+RoofMatl_WdShngl+GarageQual_abv_avg +
           OverallQual2_x_GrLivArea+OverallQual2_x_TotRmsAbvGrd_log+
           OverallQual2_x_GarageCars)
m5imp = lm(data = imputedData, formula = log(SalePrice)~OverallCond+Condition2+
             Condition1+Neighborhood+MSZoning +X1stFlrSF+X2ndFlrSF+LowQualFinSF+
             KitchenQual+(Fireplaces)^2+WoodDeckSF+Functional+FullBath+
             BsmtFullBath+BsmtFinType1 + BsmtExposure +BsmtQual +LandSlope +
             LandContour+log(LotArea) + LotFrontage+ LotConfig + Utilities +
             HouseStyle + RoofStyle + MasVnrArea +ScreenPorch+House_Age_Yrs)
m6TD = lm(log(SalePrice)~OverallCond+Condition2+
            Condition1+Neighborhood+MSZoning +X1stFlrSF+X2ndFlrSF+LowQualFinSF+
            KitchenQual+Fireplaces+WoodDeckSF+Functional+FullBath+BsmtFullBath+
            BsmtFinType1 + BsmtExposure +BsmtQual +LandSlope +LandContour+
            log(LotArea) + LotFrontage+ LotConfig + Utilities + HouseStyle +
            RoofStyle + MasVnrArea +ScreenPorch+House_Age_Yrs+RoofMatl_WdShngl+
            GarageQual_abv_avg +OverallQual2_x_GrLivArea+
            OverallQual2_x_TotRmsAbvGrd_log+OverallQual2_x_GarageCars,
```

```
data = transformedData)
# Get AIC
AIC (m1BC, m2BCstep, m3BC, m4BC, m5imp, m6TD)
summary(m1BC)
summary(m2BCstep)
summary(m3BC)
summary(m4BC)
summary(m5imp)
summary(m6TD)
# Read test data
transformedTest = read.csv(paste0('https://raw.githubusercontent.com/kaiserxc/',
                                   'DATA621FinalProject/master/data-imputed-transformed/',
                                   'test_predictors_transformed.csv'))
index <- transformedTest$X</pre>
transformedTest$X <- NULL</pre>
# Tune model and run prediction
library(caret)
ctrl <- trainControl(method = "repeatedcv", number = 10, savePredictions = TRUE)</pre>
model_fit <- train(log(SalePrice)~OverallCond+Condition2+</pre>
                     Condition1+Neighborhood+MSZoning +X1stFlrSF+X2ndFlrSF+LowQualFinSF+
                     KitchenQual+Fireplaces+WoodDeckSF+Functional+FullBath+BsmtFullBath+
                     BsmtFinType1 + BsmtExposure +BsmtQual +LandSlope +LandContour+
                     log(LotArea) + LotFrontage+ LotConfig + Utilities + HouseStyle +
                     RoofStyle + MasVnrArea +ScreenPorch+House_Age_Yrs+RoofMatl_WdShngl+
                     GarageQual_abv_avg +OverallQual2_x_GrLivArea+
                     OverallQual2_x_TotRmsAbvGrd_log+OverallQual2_x_GarageCars,
                   data=transformedData, method="lm", trControl = ctrl, tuneLength = 5)
pred <- predict(model_fit, newdata=transformedTest)</pre>
results <- cbind(index, exp(pred))</pre>
write.csv(results, "c://temp//results_tune.csv", row.names = FALSE)
summary(model_fit)
library(ggplot2)
library(ggfortify)
autoplot(m6TD2)
library(car)
vif(m6TD2)
alias(m6TD2)
transformedData2 <- transformedData[-c(826,524,1299,89),]</pre>
m6TD2 = lm(log(SalePrice)~OverallCond+ # Condition2+
            Condition1+
            MSZoning +X1stFlrSF+X2ndFlrSF+LowQualFinSF+Neighborhood+
            KitchenQual+Fireplaces+WoodDeckSF+Functional+FullBath+BsmtFullBath+
            BsmtFinType1 + BsmtExposure +BsmtQual +
            LandSlope +LandContour+
            log(LotArea) + LotFrontage+ LotConfig + HouseStyle + #Utilities +
```

```
RoofStyle + MasVnrArea +ScreenPorch+House_Age_Yrs + RoofMatl_WdShngl+
            GarageQual_abv_avg +OverallQual2_x_GrLivArea+
            OverallQual2_x_TotRmsAbvGrd_log+OverallQual2_x_GarageCars,
          data = transformedData2)
summary(m6TD2)
pred <- predict(m6TD2, newdata=transformedTest)</pre>
results <- cbind(index, exp(pred))</pre>
write.csv(results, "c://temp//results_m5TD2.csv", row.names = FALSE)
AIC(m6TD2)
table(transformedData2$OverallCond)
table(transformedData2$Condition1)
table(transformedData2$Condition2) # Removed
table(transformedData2$MSZoning)
table(transformedData2$Neighborhood)
table(transformedData2$KitchenQual)
table(transformedData2$Fireplaces)
table(transformedData2$WoodDeckSF)
table(transformedData2$FullBath)
table(transformedData2$BsmtFullBath)
table(transformedData2$BsmtFinType1)
table(transformedData2$BsmtExposure)
table(transformedData2$BsmtQual)
table(transformedData2$LandSlope)
table(transformedData2$LandContour)
table(transformedData2$LotConfig)
table(transformedData2$Utilities) # Removed
table(transformedData2$HouseStyle)
table(transformedData2$RoofStyle)
table(transformedData2$RoofMatl_WdShngl)
table(transformedData2$GarageQual_abv_avg)
table(transformedData2$MasVnrArea)
ce <- as.data.frame(m6TD2$coefficients)</pre>
colnames(ce) <- c("Coefficient")</pre>
write.csv(round(ce, 6), "c://temp//embedded_table2_coef.csv", row.names = TRUE)
```

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