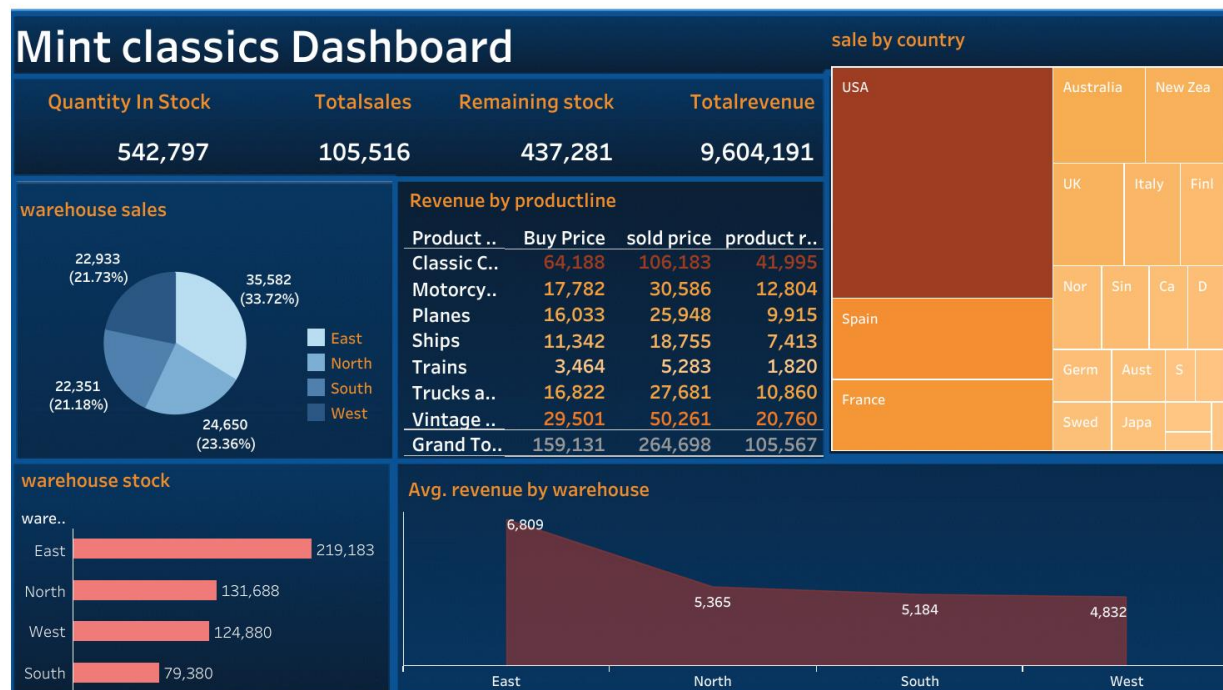


Findings and conclusions:

In this step I am making conclusions based on my analysis, and I will explain every graph in this dashboard step by step there were three questions we are about to answer:



- There are four warehouses and each warehouse is having the bulk of stock but some are producing very low revenue.
- Some productlines have a high stock quantity but very low sales.
- Some countries have high sales while some are having very low sales.
- Some productlines have substantial stock quantities but yield low revenue.
- The west warehouse has high stock but very low sales and revenue.

Recommendations:

- Focus on the products which are high in demand in the market.
- Should implement some discounts facility to those products which are high in stock but generating very low revenue.
- Promoting facilities to the countries with high demand.
- Focus on the productlines generating high Revenue.
- Should be applied some policies for warehouse with lowest stock while generating the good average revenue.

