Kai Ou

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Academic Appointments

Associate Professor, Department of Political Science, Florida State University, 2024 – present

Assistant Professor, Department of Political Science, Florida State University, 2016 – 2024

Faculty, xs/fs Experimental Social Science Research Group, Florida State University, 2016 – present

Education

Ph.D in Politics, New York University, 2011-2016

M.A. in Economics, Shanghai Jiao Tong University, 2006-2009

B.A. in Economics, Nanjing Audit University, 2001-2005

Research Interests

Voting, Behavioral Political Economy, Behavioral Game Theory, Experimental Methods

Academic Work

Selected Publications

- 9. "Racial and Partisan Social Information Prompts Campaign Giving: Evidence from a Field Experiment" (with Karen H. Cyphers and Hans Hassell). *Political Behavior*, forthcoming.
- 8. "Race to the Top: How Competition for Political Power Affects Participation." *The Journal of Politics*, 2024.
- 7. "The Concreteness of Social Knowledge and the Quality of Democratic Choice" (with Scott A. Tyson), *Political Science Research and Methods*, 2023.
- 6. "The Effect of Task Choice and Task Assignment on the Gender Earnings Gap" (with Xiaofei Pan), European Economic Review, 2021.
- 5. "Analytical Thinking, Prosocial Voting, and Intergroup Competition: Experimental Evidence from China" (with Rebecca Morton and Xiangdong Qin), *Public Choice*, 2020.

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4. "Reducing the Detrimental Effect of Identity Voting: An Experiment on Intergroup Coordination in China" (with Rebecca Morton and Xiangdong Qin), *Journal of Economic Behavior & Organization*, 2019.

- 3. "Public Voting and Prosocial Behavior" (with Rebecca Morton), *Journal of Experimental Political Science*, 2019.
- 2. "The Effect of Religion on Muslims' Charitable Contributions to Members of a Non-Muslim Majority" (Rebecca Morton and Xiangdong Qin), *Journal of Public Economic Theory*, 2018.
- 1. "What Motivates Bandwagon Voting Behavior: Altruism or a Desire to Win?" (with Rebecca B. Morton), *European Journal of Political Economy*, 2015.

Selected Working Papers

- 4. "How do Women Improve Political Outcomes? Theory, Experiments, and Observational Evidence" (with Sarah Warren).
- 3. "The Price of Religion: An Experiment on the Effect of Religious Prohibitions on Economic Behavior" (with Sera Linardi, Rebecca Morton, Xiangdong Qin, and Gumilang Sahadewo).
- 2. "Better Observation Leads to Better Inference" (with Scott A. Tyson).
- 1. "A Political Economy of Status Seeking."

Translated Books

- 2. Stasavage, David. States of Credit: Size, Power, and the Development of European Polities. Princeton University Press. 2011. Chief-translator (with Tianyang Xi), from English to Chinese, *Truth & Wisdom Press*, 2016.
- 1. Gravelle, Hugh and Ray Rees. Microeconomics. 3rd Edition, Prentice Hall, 2004. Translator, translated chapters 4, 10, 11, 12 from English to Chinese. *University of Shanghai Finance and Economics Press*. 2009.

Teaching

Florida State University

POS 5748 Causal Inference and Experimental Methods (Graduate)

POS 5727 Game Theory II: Formal Political Economy (Graduate)

POS 4715 Politics and the Theory of Games (Undergraduate)

POS 3931 Behavioral Political Economy (Undergraduate)

POS 3930 Introduction to Experimental Methods (Undergraduate)

POS 3713 Introduction to Political Science Research (Undergraduate)

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Selected Honors, Awards, & Fellowships

Early Career Research Award, COSSPP, Florida State University, 2024.

COSSPP Faculty Research Support Grant, 2024.

LeRoy Collins Institute Seed Grant, 2024.

Excellence in Teaching Award, COSSPP, Florida State University, 2022.

The Rapoport Summer Research Collaboratives Grant (joint with Sarah Warren), the Rapoport Family Foundation, 2021.

Grant for Research on Civic Engagement, Institute of Politics, 2020.

The Planning Grant, Florida State University, 2019.

The Committee on Faculty Research Support Award, Florida State University, 2018, 2022.

First Year Assistant Professor Award, Florida State University, 2017.

Fellowship of Empirical Implications of Theoretical Models Summer School 2015.

George Downs Prize, New York University, 2014, 2015.

Henry M. MacCracken Fellowship, New York University, 2011-2016.

Selected Presentations

American Political Science Association Annual Conference (2019, 2021-2023), Behavioral Models of Politics Conference (2013-2014, 2017-2019, 2024), Conference on Behavioral Political Economy (2015), Economic Science Association North America Conference (2014-2017, 2024), Econometric Society Summer Meeting (2014), Midwest Political Science Association Annual Conference (2013-2015, 2018-2019, 2022-2024), Montreal Voting Experiment Conference (2014), NYU-CESS Experimental Political Science Conference (2013-2015, 2019, 2023), Southern Political Science Association Annual Conference (2018-2021), Social Science Experimental Laboratory Inaugural (2015), Winter Experimental Social Sciences Institute Alumni Conference (2015).

Professional Service

Co-organizer, Political Economy Experiments Workshop, 2021 – present

Organizer committee member, Behavioral Models of Political Conference, 2024

Reader, the Advanced Placement Program (AP) for high school students, College Board, 2024

Co-organizer, Behavioral Political Economy, Mini-conference at APSA, 2020

Co-organizer, Experimental Political Economy, Mini-conference at SPSA, 2020

Ethics Committee Member, Center for Experimental Social Sciences, Oxford University. 2018-2019

Referee Service

American Political Science Review, American Journal of Political Science, Journal of Politics, Journal of Experimental Political Science, Games and Economic Behavior, European Economic Review, Journal of Theoretical Politics, Experimental Economics, Journal of Economic Behavior and Organization, Political Science Research and Methods, International Studies Quarterly, European Journal of Political Economy, Journal of Behavioral and Experimental Economics, Personality and Individual Differences, Political Behavior, Journal of Political Institutions and Political Economy, International Interactions, Journal of Public Economic Theory, Scientific Reports, Time-sharing Experiments for the Social Sciences, SAGE Open, Cambridge University Press