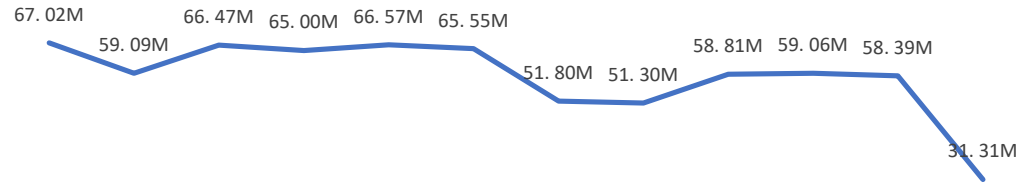
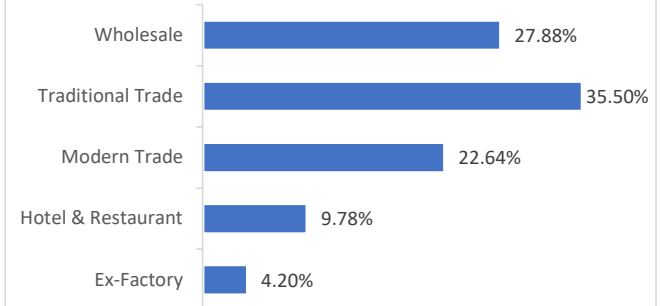


## DSA Bottled Drinking Water, Inc.

Total Sales by Year



Total

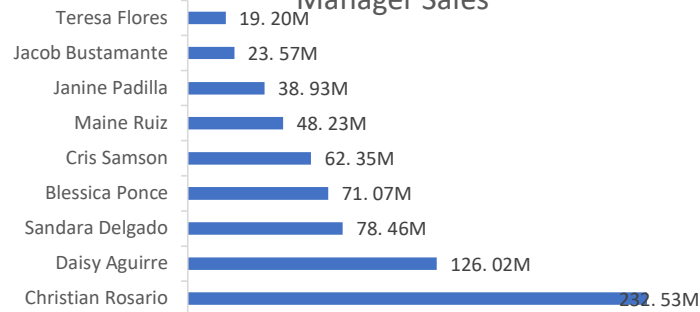


Year

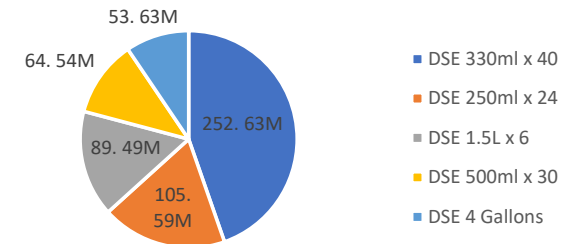
2020

2021

Manager Sales



Product Sales (Top 5)



Channel

Ex-Factory

Hotel & Restaurant

Modern Trade

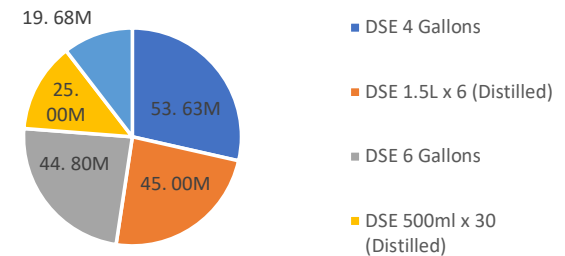
Traditional Trade

Wholesale

Month

Jan	Feb
Mar	Apr
May	Jun
Jul	Aug
Sep	Oct
Nov	Dec

Product Sales (Bot 5)



Review Traditional Trade strategy and check how it can be emulated to other channels.