AtliQ Hardwares

Filters

region	All
market	All
division	All
customer	All
FY	2019

P & L
By Fiscal Months
All values are in USD
Note : Do not modify the pivot table

	Quarters				
	Q1			**Q2**	
Metrics	Sep	Oct	Nov	Dec	Jan
net_sales	6.46M	8.04M	10.74M	11.44M	6.52M
COGS	3.82M	4.66M	6.28M	6.70M	3.86M
gross margin	2.64M	3.37M	4.45M	4.73M	2.67M
gm%	40.9%	42.0%	41.5%	41.4%	40.9%

region	All
market	All
division	All
customer	All
FY	2020

P & L
By Fiscal Months
All values are in USD
Note : 21 Vs 20 is not part of pivot table

	Quarters				
	Q1			**Q2**	
Metrics	Sep	Oct	Nov	Dec	Jan
net_sales	17.10M	20.63M	28.69M	29.90M	17.13M
COGS	10.64M	12.83M	18.07M	18.89M	10.67M
gross margin	6.46M	7.79M	10.63M	11.01M	6.47M
gm%	37.8%	37.8%	37.0%	36.8%	37.8%

region	All
market	All
division	All
customer	All
FY	2021

P & L
By Fiscal Months
All values are in USD
Note : 21 Vs 20 is not part of pivot table

	Quarters	
	Q1	**Q2**

AtliQ Hardwares

Metrics	Sep	Oct	Nov	Dec	Jan
net_sales	44.82M	54.59M	74.34M	78.06M	44.79M
COGS	28.39M	34.65M	47.36M	49.76M	28.36M
gross margin	16.43M	19.94M	26.98M	28.30M	16.43M
gm%	36.7%	36.5%	36.3%	36.3%	36.7%

Net Sales Comparison	Sep	Oct	Nov	Dec	Jan
21 vs 20	162.1%	164.7%	159.1%	161.0%	161.4%
20 vs 19	164.6%	156.6%	167.3%	161.5%	162.8%

AtliQ Hardwares

Q2	Q3			Q4			Grand Total
Feb	Mar	Apr	May	Jun	Jul	Aug	
6.08M	6.41M	6.32M	6.49M	6.18M	6.48M	6.31M	87.48M
3.53M	3.75M	3.71M	3.84M	3.59M	3.79M	3.70M	51.24M
2.55M	2.66M	2.62M	2.65M	2.60M	2.69M	2.61M	36.24M
41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

Q2	Q3			Q4			Grand Total
Feb	Mar	Apr	May	Jun	Jul	Aug	
15.93M	2.11M	7.76M	9.93M	14.88M	16.08M	16.54M	196.69M
9.92M	1.34M	4.83M	6.21M	9.34M	10.18M	10.45M	123.37M
6.01M	0.77M	2.93M	3.72M	5.55M	5.90M	6.08M	73.32M
37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

Q2	Q3	Q4	Grand Total

AtliQ Hardwares

Feb	Mar	Apr	May	Jun	Jul	Aug	
41.82M	43.95M	43.54M	44.40M	41.47M	44.05M	43.05M	598.88M
26.54M	27.97M	27.72M	28.13M	26.35M	28.03M	27.44M	380.71M
15.28M	15.98M	15.82M	16.27M	15.11M	16.02M	15.61M	218.16M
36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%

162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	304.5%
162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	224.8%