

## JOSEPH “JOE” KAJON

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LinkedIn | Portfolio

### EDUCATION

**MASSACHUSETTS INSTITUTE OF TECHNOLOGY, SLOAN SCHOOL OF MANAGEMENT** Cambridge, MA  
*Master of Business Analytics, Operations Research Center, Expected August 2024, GPA 4.9/5.0* 2023 – Present

- Coursework: Machine Learning, Advanced Analytics Edge, Optimization Methods, Hands-On Deep Learning
- ML Project: Utilized NFL dataset of 10,000+ plays to predict the probability of defensive tackles achieving AUC of 88% using Logistic Regression, CART, Random Forest, XGBoost, and Optimal Classification Trees (Python)
- Deep Learning Project: Fine-tuned LLMs (GPT, LLaMa 2, Gemma/LoRA) for recipe generation (Python)
- Leadership: Vice President MBAn Class '24, Sloan Senate (Nominated & elected by peers to communicate class needs)

**SETON HALL UNIVERSITY** South Orange, NJ  
*B.S. in Mathematics and Financial Mathematics, minor in Data Science and Philosophy, GPA 3.96/4.0* 2019 – 2023

- Relevant coursework: Real Analysis, Statistical Analysis, Financial Engineering, Text Mining, Data Mining
- Leadership: Co-Chair of Student Activities Board (organized campus events with over 1,000 students attending)
- Teaching Assistant: Peer Advisor (guided 35+ freshmen as they transitioned to college, co-taught University Life class)

### TECHNICAL SKILLS

- Python (pandas, NumPy, PyTorch, TensorFlow, scikit-learn, Selenium), R, SQL, PowerBI, Julia (Gurobi, JuMP)

### EXPERIENCE

**MIT SLOAN | BLUE HEALTH INTELLIGENCE** Cambridge, MA  
*Data Science Intern, Capstone Project* Feb 2024 – Present

- Apply scalable LLM models (Phi-3, LLaMa, Mistral) to enhance personalized healthcare recommendations, predict annual patient claims, evaluate intervention impacts with health metrics, and apply causal inference techniques
- Collaborate with cross-functional teams to integrate machine learning solutions into healthcare guidance (Python)

**MIT OPERATIONS RESEARCH CENTER** Cambridge, MA  
*Research Assistant to Professor Alexandre Jacquillat* Sep 2023 – Present

- Optimize rideshare routes for up to four requests in real-world scenarios from NYC taxi data of 900+ requests (Julia)
- Develop ride-sharing benchmarks using shareability networks for a demand-responsive microtransit system analysis

**MIT SLOAN | LINEAGE LOGISTICS** Cambridge, MA  
*Analytics Lab Team Member* Sep 2023 – Dec 2023

- Analyzed 1.1M+ orders to identify growth areas for warehouses and predicted revenue for new customers, improving accuracy by 40%, through an ensemble method combining best XGBoost and Random Forest models (Python)
- Collaborated with product and data science teams to understand and translate business and technical requirements into data analysis and insights, presenting findings to senior stakeholders (VP of Data Science)

**SETON HALL UNIVERSITY** South Orange, NJ  
*Research Assistant to Professor Hongfei Tang (Chair of Finance Department)* Nov 2022 – May 2023

- Spearheaded web scraping initiative on 1,300+ employment opportunities and 40+ class syllabi and utilized NLP models to compare class curriculums to job prospects, creating project roadmaps and delivery timelines (Python)
- Communicated growth areas in business curriculum to senior University leaders (Provost, Dean of Business School)

**PRUDENTIAL FINANCIAL** Newark, NJ  
*Actuarial Intern (Individual Life Insurance Modeling)* May 2022 – Aug 2022

- Optimized data pipeline for model inputs, reducing runtime from 5 hours to 2 min for actuarial model team (Python)
- Presented key insights and knowledge transfers to Directors, VPs, and the Leader of Actuarial Enterprise Capabilities, adapting the presentations to communicate data to varying audiences

**MILLIMAN** Little Falls, NJ  
*Actuarial Intern (Pension Consulting)* May 2021 – Apr 2022

- Automated the calculation of 200+ benefit calculations, reducing runtime from 6 hours to 10 minutes (SQL, VBA)
- Visualized actuarial datasets of retirement information and pension plans into actionable insights and interpretable narratives for clients through a PowerBI dashboard, communicating the funded status of client pension plans

### ADDITIONAL INFORMATION

- Interests: Rediscovering music (streaming Lauryn Hill, Beatles, and Amy Winehouse!), trivia, and sunset walks