



+447769484374



[WWW.LINKEDIN.COM/IN/KSHATRAP-KHEWALE](https://www.linkedin.com/in/kshatrap-khevale)



KSHATRAPKHEWALE730@GMAIL.COM

KAK

KHEWALE, KSHATRAP AVINASH

OBJECTIVE

Results-driven professional with a Master's in Business Administration dedicated to leveraging AI technologies for transformative business outcomes. Seeking a role where strategic planning, data analysis, and leadership converge to drive innovation and enhance customer experiences.

EDUCATION

MASTER OF BUSINESS ADMINISTRATION

CARDIFF METROPOLITAN UNIVERSITY
SEPTEMBER 2023 - PRESENT

BACHELOR OF ARTS IN ECONOMICS, PSYCHOLOGY, AND ENGLISH LITERATURE

GOVERNMENT VIDARBHA INSTITUTE OF SCIENCE AND HUMANITIES
JUNE 2016 - JANUARY 2020

SKILLS

Communication Skills
Problem-Solving
Leadership
Data Analysis
Project Management
Customer Relationship Management (CRM)
Strategic Planning
Market Research
Innovation
Trilingual
Adobe Dreamweaver
Microsoft Project
Advanced Office Suite
Search Engine Optimization
Financial Modeling
Business Development
Technology Advancement

EXPERIENCE

CAFÉ MANAGER UMBRELLA CAFÉ 2021 - 2022:

Strategic Planning & Business Development: Drove growth, managed budgets, and fostered customer satisfaction through strategic initiatives.

Data Analysis & Market Research: Analyzed sales trends, customer preferences, and market dynamics to inform business strategies and identify growth opportunities.

Project Management & Leadership: Led cross-functional teams in marketing campaigns and operational initiatives, ensuring alignment with objectives. Provided leadership and guidance to foster teamwork and collaboration.

Budget Management
Training and Development
Adaptability
Decision-Making
Stakeholder Management
Analytical Thinking
Time Management
Creative Thinking

Customer Relationship Management & Problem-Solving: Cultivated strong customer relationships, addressing needs and resolving issues promptly. Employed problem-solving skills to overcome operational challenges and ensure satisfaction.

Financial Modeling & Budget Management: Developed financial models to forecast revenues and optimize budget allocation. Managed budgeting and financial reporting processes to maximize profitability.

**TELECOM REPRESENTATIVE
KALP SOLUTION,
3 MONTHS:**

Communication Skills & Customer Relationship Management: Effectively communicated with customers to understand needs and resolve technical issues, ensuring satisfaction and retention. Managed customer relationships to foster loyalty.

Analytical Thinking & Problem-Solving: Applied analytical thinking to diagnose and troubleshoot technical issues, resolving them efficiently. Employed problem-solving skills to adapt to changing needs and technological advancements.
